

Specific Manufacturer's Authorizations



Introduction

Contractors must include with their CMAS contract offer an authorization letter from the person(s) identified below for the following manufacturers (this list changes periodically).

Avaya, Inc.

Jim Barron
5976 W. Las Positas Blvd., Suite 116
Pleasanton, CA 94588
Phone (408) 562-3407
Email barron1@avaya.com

Belden

Robert Barnes - Northern California
Phone (916) 415-1345
Email robert.barnes@belden.com

Warren Chornohus - Southern California
Phone (661) 259-8803

John Wojnicki – Southern California
Phone (760) 480-5753

Bill Caughlin – Southern California
Phone (714) 368-9411

Bosch Security Systems

Either Jennie Juda or Catriona Bonenfant can sign authorization letters, and they can both be reached at (800) 289-0096 or via email at gov.security@us.bosch.com.

Canon

Kathleen Aloush
2110 Washington Blvd, Suite 150
Arlington, VA 22204
Phone (703) 807-3183
Email kaloush@cusa.canon.com

Cisco

Contact Mimi Nguyen for authorization letter to resell or provide Cisco products and/or services.

Phone (408) 527-2627
Email mimnguye@cisco.com

When Mimi Nguyen is out of the office, the following can sign Cisco authorization letters:

Angelene Feril
Phone (408) 424-0712
Email aferyl@cisco.com

Charlie Grove
Phone (703) 484-0102
Email chgrove@cisco.com

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Corning Cable Systems

Mitchell Cohen – All of California
Phone (714) 300-9028

Brian McKinney - Sacramento/Central Valley
Phone (916) 616-9949

Andy Honeycutt - Silicon Valley & San Francisco
Phone (408) 373-7923

Becky Miron - Los Angeles & Orange County
Phone (714) 309-1289)

Greg King - San Diego
Phone (951) 240-0204

EMC Corporation

Send request for authorization letter via email to:
Frederick Rauch
2999 Douglas Blvd., Suite #275
Roseville, CA 95661
Phone (916) 595-3371
Email frederick.rauch@emc.com
(EMC authorization letter to be signed by Joe Spaniol III.)

Kyocera Mita America

Dennis Lees
225 Sand Road
Fairfield, NJ 07004
Phone (973) 882-6022
Email dennis_lees@kyoceramita.com

Mitel Networks, Inc.

Lisanne Cottington
4310 E. Cotton Center Blvd., Suite 100
Phoenix, AZ 85040
Phone (602) 231-5159
Email lisanne_cottington@mitel.com

NetApp, Inc.

To request an authorization letter contact Denise Orosco at (530) 644-1467 or via email at denise.orosco@netapp.com.

Authorization letter must be signed by Mark Weber or Tom Mihich

Panduit

Jessica Spruill
18900 Panduit Drive
Tinley Park, IL 60487
Phone (888) 506-5400 or (708) 532-1800, ext. 81983
Email jelc@panduit.com

Specific Manufacturer's Authorizations, Continued

ShoreTel

Shane Harper
Phone (408) 331-3588
Email sharper@shoretel.com

Backup contact:
Troy Parish
Phone (408) 331-3451
Email tparish@shoretel.com

Sun Microsystems

Lesley Lawrence
Phone (703) 624-9490
Email lesley.lawrence@sun.com
