ImageSource, Inc.

Digital Solutions

ImageSource is a premier Document, Image, Records and Enterprise Content Management ("ECM") systems value added integrator. We have extensive experience working with the software, infrastructure, technologies, methods, and project requirements that are necessary to implement successful ECM solutions that meet or exceed government client expectations.

ImageSource was founded in 1994, and the ECM industry has been our only business. Approved for Categories I, II, and III project sizes under the MSA Agreement, we implement ECM systems ranging from workgroup size to the largest scale projects.

Some of our successes with government clients, and a description of the methods and some of the products we use are available for review by our prospective clients by accessing our website at www.imagesourceinc.com/applications/index.html.

ImageSource provides primary and ancillary software solutions that we configure into solutions to address specific client requirements. These can be in workgroup, departmental or larger enterprise environments. Fully integrated web centric and network based solutions can include capabilities for:

- Document Management
- Document Imaging
- Workflow & Business Process Management
- Web Content Management
- Collaboration Management
- Document and Data capture from Paper, Digital and Web forms
- OCR/ICR/OMR & bar code reading technologies
- Document Records Management —Digital and Physical records
- Reports Management/COLD
- Integration and Software Development Tools
- Legacy system and database integration for data sharing
- Image enablement of third party applications/ERP/CRM
- Application Development and Programming Services for Custom Requirements
- eForms Design & Library
- Digital signatures and data encryption
- Data Migration from legacy imaging and records management processes.

Project Resources and Methods

Without exception, ImageSource uses the highly effective ***IPM*** process (ImageSource Project Methodology) to manage projects. This fully developed formal and proven process consistently provides solutions that surpass the vision and objectives of our clients. We work in collaboration with our client to ensure that projects are executed efficiently, address all goals, and are delivered to our client on time and on budget.

Our high level focus is to develop strategic client partnerships that are very successful in consistently providing high client value up front and a strong continuing value for the long term.

Why do clients do business with ImageSource? The following factors are most frequently mentioned by our client references as being of major consideration:

- ***Large Successful Reference Base*** — over 350 small to large systems
- ***Proven ImageSource Methodology*** for Projects and Applications
- ***Depth and Breadth of Experience*** — over 60 full time employees
- ***PMI Certified Project Managers & Factory Certified technical staff***
- ***Scalable Solutions*** — highly scalable in size and functionality
- ***Flexible and Configurable Solutions*** — open & optimal compatibility
- ***Reliable Solutions*** — experienced providers and mature software

ImageSource works hand-in-hand with our clients to first fully define and then create the specific solution that achieves well founded goals. As a minimum, the solution includes Analysis and Design, a formal Project Plan, Project Management, Systems Development, Installation, Testing, Training, system roll-out, and ongoing post implementation support. The following are some of the services we provide in conjunction with a client project:

- Business Process Analysis & Consultation
- Project Management
- Project Plan Documentation
- Project Detail Design Documentation
- Detailed Statements of Work
- Documented Testing and Acceptance Criteria
- Installation & configuration of application platforms
- Application Development
- Application Customization
- Integration with other systems
- Comprehensive Application and Acceptance Testing
- Complete Custom Application Based Training
- Roll-out Support of the Production System
- Ongoing Operations Support
- Ongoing Growth and Technology Planning

Products Used for System Implementations

ImageSource provides a broad spectrum of industry leading solution software. In the MSA Agreement we are fully approved to provide product/solution Categories A through H, plus K.

In providing systems to manage and process large volumes of paper images and digital information files, ImageSource works with comprehensive, robust and proven non-proprietary software platforms. We deliver ECM solutions technology based on industry-standard architecture and formats, and implement solutions that can provide all the traditional components of Workgroup to Enterprise Content Management. Our solutions include a logical growth path without jeopardizing the client's investment in applications and software.

STELLENT™ For the primary solution, ImageSource offers the comprehensive suite of STELLENT Content Management solutions. This modular suite of solutions addresses all aspects of Content Management, and also assists with broad government compliance mandates such as Sarbanes-Oxley, HIPAA, and the Patriot Act. STELLENT Records Manager is DoD 5015.2 Certified, and fully compliant with CFR Title 21, Part 11. Stellent acquired the suite of Optika Acorde products in the past year.

ASCENT® Capture®

When integrated with **Kofax Ascent Capture** document and data capture software, these software platforms provide optimal document integrity, multi-level security, complete auditing, and have high extensibility.

More information about these products and software companies can be found at:

- www.stellent.com
- www.kofax.com

All the provided functions and capabilities of ECM fully support Microsoft "centric" environments, and some also support other operating platforms. In this MSA Agreement, ImageSource also provides software from Verity, Adobe, Legato, Captovation, Captaris, Spicer, and Valyd to enhance solutions as determined by our client. ImageSource is recognized as an industry expert:

- *STELLENT North America **Partner of the Year** 2000 through 2003*
- *Kofax Ascent Capture **Reseller of the Year** 2000 through 2003*

For information about ImageSource Projects, contact:
Neil W. Lindsey — (206) 525-4399, Extension 102
neill@imagesourceinc.com

ImageSource, Inc.

Digital Solutions

612 5th Avenue SW

Olympia, Washington 98501

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PRICE SCHEDULE

California MSA discount at least 5% from this Price Schedule

AUTUMN 2004

Monday, November 01, 2004

STELLENT IDM/BPM *(formerly Optika Acorde)*

Standard Enterprise Software

Required Software Assurance → **Annual Software Assurance is required and must be calculated at 18% of the Retail Price for all Stellent Software**

STELLENT™

STELLENT IDM - Client / User Seat Licenses

Stellent Production Client License CL-101	A dedicated 32-bit Windows client for users who utilize one or more of the Stellent Image Management or Stellent BPM product solutions on a regular basis.	$150
Stellent Client Site License (50 mile radius) - CL-121	Unlimited Production clients within 50 mile radius & within same organization	$25,000
Stellent Client Site License (worldwide) - CL-122	Unlimited Production clients supporting all users worldwide within a corporation and/or the corporation's value chain.	$75,000
Stellent Web Client License - CL-102	Web Browser based Client using existing concurrent server access licenses that provides an HTML presentation	no charge
Stellent DIM WebView 25 pak - WV-0025	Web clients view only CONCURRENT access using browser interface THESE ARE PUBLIC WEB CLIENTS with BUILT IN CALs	$23,990
Stellent DIM WebView 50 pak - WV-0050		$32,200
Stellent DIM WebView 100 pak - WV-100		$54,500

STELLENT IDM/BPM/ERM - Concurrent Server Access

Server connection licensing is based on the number of concurrent sessions that will access the Stellent standard services. The license fee for each server connection is based on the cumulative number of server connections licensed by the customer.

Volume Level	CC-101 Core Document & Image Management (CORE IDM)	CC-102 Enterprise Report Management (ERM)	CC-201 CORE IDM + ERM	CC-103 Business Process Mgmt. (BPM) Standalone	CC-202 CORE IDM + BPM	CC-301 CORE IDM + ERP + BPM
1-9	$ 4,428	$ 3,542	$ 5,978	$ 3,500	$ 5,060	$ 6,378
10-24	$ 3,542	$ 2,834	$ 4,782	$ 2,800	$ 4,048	$ 5,103
25-49	$ 2,657	$ 2,125	$ 3,586	$ 2,135	$ 3,036	$ 3,878
50-99	$ 1,771	$ 1,417	$ 2,391	$ 1,400	$ 2,024	$ 2,560
100-199	$ 1,506	$ 1,205	$ 2,033	$ 1,190	$ 1,720	$ 2,176
200-399	$ 1,196	$ 956	$ 1,614	$ 945	$ 1,366	$ 1,729
400-599	$ 975	$ 779	$ 1,316	$ 770	$ 1,113	$ 1,409
600-799	$ 886	$ 708	$ 1,196	$ 700	$ 1,012	$ 1,283
800-999	$ 798	$ 638	$ 1,077	$ 630	$ 911	$ 1,154
1,000-1,249	$ 752	$ 602	$ 1,015	$ 595	$ 860	$ 1,090
1,250-1,499	$ 708	$ 567	$ 956	$ 560	$ 810	$ 1,026
1,500+	*TBN*	*TBN*	*TBN*	*TBN*	*TBN*	*TBN*

A single Microsoft SQL Server license is required to use Stellent Core IDM licenses. A Microsoft SQL Server or Oracle database license supporting the DB Server and all workstations is required and if the DB is on the same server, one license will suffice. The SQL Server or Oracle license fees are not included with the pricing listed above.

STELLENT IDM - Fixed Records Management

(Requires STELLENT IDM - Version 4.0 and above)

STELLENT™

Number of Records Managed by the System (Document Quantity)	Stellent Fixed Records Management Server - # ARMB
1-50,000	$ 15,000
50,000-100,000	$ 21,000
100,000-250,000	$ 28,000
250,000-1,000,000	$ 40,000
1,000,000-10,000,000	$ 70,000
10,000,000-100,000,000	$ 140,000
100,000,000 +	*TBN*

Stellent Fixed Records Management may be purchased as a stand-along solution separate from Stellent Image Management to manage physical records, or integrated with Stellent Image Management for management of both physical and electronic records.

Should you wish to integrate Stellent Fixed Records Manager with Stellent Image Management, the appropriate number of Stellent Image Management Concurrent User Server Connections and Named User Clients must also be purchased.

Add the appropriate number of "CAL" - Concurrent Server Access Connection Licenses

Number of Concurrent Server Access Connections or eMail Named Users	Stellent Fixed Records Management CALs - # ARCC	Stellent Records Management eMail Named Users - # ARE
1 - 9	$ 1,800	$ 75
10 - 24	$ 1,500	$ 55
25 - 49	$ 999	$ 35
50 or more	*TBN*	*TBN*

This client/user accesses the Stellent Fixed Records Management user interface to manage the Records Management process. Access to Stellent Image Management and Stellent BPM is not included, please purchase separate Stellent licenses as needed.

Stellent Fixed Records Management Email is a named user module. Each license of Stellent Fixed Records Management Email supports one Microsoft Outlook user.

Additional STELLENT IDM/BPM Services:

Stellent Additional Application Server services, for each additional service	No charge except for Software Assurance Fee ranging from $150 to $750 per year and as listed in the published Stellent Price List

STELLENT IDM - Utilities

Stellent Connector for EMC Centera - EMC-001	License fee is based on a single site license fee. The fee does not include EMC's price for the Centera hardware, software and professional services. This connector allows the Stellent application to utilize the Centera network as an available network storage device.	$25,000
Stellent IDM/BPM/Web Service Software Development Kit (SDK) - ASDK	The Stellent IDM Software Development Kit (SDK) must be licensed by an organization that will perform software development with the Stellent IDM, BPM, and Web Services SDK. There is no additional charge for run-time versions of custom applications written with the SDK. Standard client and server connection licenses still apply.	$12,000

STELLENT™

STELLENT IDM **- Pre-Set ERP Integration Adaptive Software**		
Stellent Application Link Service - EBP-LOB-001	**PREREQUISITE FOR ALL ITEMS BELOW** - The Application Link Service tool links the ERP, line-of-business, or other specified applications to Stellent IDM/BPM/Web Services. This is a prerequisite for the items below.	$15,000
Stellent Application Link HLLAPI - EBP-ERP-005	Host Based HLLAPI Application Integration	$25,000
Acorde Adapter for JD Edwards OneWorld	These Stellent Adapters provide seamless document storage and retrieval, as well as single step data entry, directly from the specified JD Edwards "OneWorld" series applications.	$22,500
Acorde Adapter for JD Edwards WorldVision	These Stellent Adapters provide seamless document storage and retrieval, as well as single step data entry, directly from the specified JD Edwards "WorldVision" series applications.	$22,500
Acorde Adapter for JD Edwards WorldSoftware	These Stellent Adapters provide seamless document storage and retrieval, as well as single step data entry, directly from the specified JD Edwards "WorldSoftware" series applications.	$22,500
Acorde Adapter for JD Edwards OneWorld AVE Extension	JD Edwards AVE Extension (requires Application Link Service and the JDE OneWorld & ERP 8.0 Adapter)	$27,500
Acorde Adapter for Oracle 11i Financials - EBP-ERP-004	These Stellent Adapters provide seamless document storage and retrieval, as well as single step data entry, directly from the specified Oracle 11i Applications	$22,500
Acorde Adapter for Microsoft Great Plains - EBP-ERP-006	These Stellent Adapters provide seamless document storage and retrieval, as well as single step data entry, directly from the specified Great Plains Applications	$12,500
Acorde Adapter for PeopleSoft - EBP-ERP-009	These Stellent Adapters provide seamless document storage and retrieval, as well as single step data entry, directly from the specified PeopleSoft Applications	$22,500

STELLENT IDM **- Full Text & OCR Modules**	***A SQL Server license is required for every Full Text Indexing Server and Full Text Concurrent License workstation. The SQL Server license fees are <u>not included</u> with the pricing listed above.***	
Stellent Full-Text Module & TIF OCR with up to 25k Pages per month OCR - MOD 025	**PPM** = Pages Per Month and is calculated based on a rolling 30 day count. Example: If you had a 25k license and used 1k per day for 25 days your license you would run out on the 25th day. On the 31st day the first day's licenses would be released and you would have 1k available. On the 32nd day another 1k would be released and available. This enables Full-Text indexing and searching on an Acorde 3.0 or higher system and includes 1 OCR License. This module will allow you to run one or many Acorde Full-Text Services. **OCR** = Optical Character Recognition. OCR is related only to machine printed texts. Hand written text capabilities (ICR) are not included at this time. The 1 OCR license will also allow you to configure one Acorde OCR Service and OCR up to either 25,000 PPM or 500,000 PPM dependant upon which level you purchased. You must have a separate OCR license for every Acorde OCR Service you wish to operate	$4,500
Stellent Full-Text Module & TIF OCR with up to 500k Pages per month OCR - MOD 500		$9,500
Stellent Additional 25k PPM OCR Service - OCR 025		$2,550
Stellent Additional 25k PPM OCR Service - OCR 500	**Additional Servers** = Dependant upon the overall load on your Acorde System, OCR document volume, and OCR document type you may need to add an additional Acorde OCR Server. This license allows you to enable an additional OCR Service on your Acorde system and OCR up to either 25,000 PPM or 500,000 PPM on that service dependant upon which level you purchased. You may have up to 36 Acorde OCR Services running on an Acorde system. You cannot run multiple licenses on the same server at the same time. **Overflow** = This license is intended to be used as an overflow license in case your PPM license runs out during any 30-day period. This license can also be used for backfilling purposes. This license is only available in a hardware dongle license. It can either be used on an existing Acorde OCR Service by removing the PPM dongle and replacing it with the PPC dongle. If your Acorde OCR Service were using the Software License you would need to install the overflow dongle on a separate Acorde OCR Server. You cannot run multiple licenses on the same server at the same time.	$7,550
Stellent Overflow 300 PPC OCR Service - OVF 300		$1,550
Stellent Overflow 1M PPC OCR Service - OVF 1000		$2,550
Stellent Full-Text Concurrent License - AFT CONCURRENT	One is required for each Acorde Context Concurrent License you want to Full-Text enable. Requires an Acorde Concurrent Connection.	$100

STELLENT IDM - *"Desktop/Workgroup" Configurations*

STELLENT™

	3 CALS AD01-003	5 CALS AD01-005	10 CALS AD01-010	15 CALS AD01-015	20 CALS AD01-020
Stellent "Desktop/Workgroup" System - Core IDM Document & Image Management, (1) Stellent Capture Scan license, (1) eStellent Capture Index license, no Web Server or Oracle support	$ 12,990	$ 17,990	$ 22,990	$ 27,990	$ 32,990
Stellent "Desktop/Workgroup" System - Core IDM Document & Image Management, without Stellent Capture software, no Web Server or Oracle support	$ 10,990	$ 14,990	$ 19,990	$ 23,990	$ 28,990

Stellent "Desktop/Workgroup" System - Enterprise Report Management (ERM) upgrade - AD-02	Enables all Stellent Desktop Concurrent Connections to utilize Stellent ERM. Connections beyond 20 must pay the ERM license fee under the standard Stellent pricing.	$ 4,000
Stellent "Desktop/Workgroup" System - Workflow upgrade - AD-03	Enables all Stellent Destktop Concurrent connections to utilize Stellent Process. Connections beyond 20 must pay the Process license fee under the standard Stellent pricing. Note: additional server hardware may be required when deploying	$ 8,995
Stellent "Desktop/Workgroup" System - Fixed Records Management upgrade - AD-04	Enables all Stellent Destktop Concurrent connections to utilize Stellent Records Managment. Connections beyond 20 must pay the Process license fee under the standard Stellent pricing. Note: additional server hardware may be required	$ 11,995
Stellent Stellent "Desktop/Workgroup" System - WebAccess Server required for any type of Web Browser based or Internet client access - ADWA001	Required for Web Browser Client interface only when using Stellent Desktop Program and if desired	$ 4,995
Stellent "Desktop/Workgroup" System - Stellent Desktop WebView 10 Pack - ADWV010	Allows view-only access from a web client and their own concurrent licenses. WebAccess Server must be licensed in conjunction with this and allows the use of the standard Stellent Web Client (no charge client).	$ 7,995
Stellent "Desktop/Workgroup" System - Stellent Desktop WebView 25 Pack - ADWV025	(These packs are not available to non-Stellent Desktop/Workgroup customers.)	$ 18,995

Not for use with the above Standard Stellent Licenses.

Stellent Desktop program licenses do not support the use of Oracle as a database engine. Functionality for the use of Web browser based clients is not included but may be added by acquiring one WebAccess Server license. This version does not support Stellent Process workflow, but licences may be upgraded for that capability. All licenses may be upgraded to standard Stellent enterprise License configurations.
Maximum size before having to upgrade to standard Stellent licences is 20 CALs.

A Microsoft SQL Server license is required for the Stellent Context Concurrent License. Additionally a Microsoft SQL Server database license supporting the DB Server and all workstations is required. The SQL Server license fees are not included with the pricing listed below.

ProLYNX Utilities

ImageSource, Inc. Digital Solutions

Required Software Assurance → **Software Assurance is required and is calculated at 20% of the prices on this list for all ProLYNX Software.**

ImageSource ProLYNX Application Integration Kit (AIK)	The ProLYNX tool links the ERP, line-of-business, or other specified applications to Acorde Context and Process and includes the HLLAPI integration component.	$ 15,000
ImageSource ProLYNX Stellent/Kofax Release Module - Single Use	This ProLYNX tool provides resources to enable the configuration of the interface between Kofax Ascent Capture 5/6 and Stellent Acorde to enable the release of data captured from within Kofax to the Stellent platform	$ 3,500
ImageSource ProLYNX Stellent/Kofax Release Module - Enterprise	This ProLYNX tool provides resources to enable the configuration of the interface between Kofax Ascent Capture 5/6 and Stellent Acorde to enable the release of data captured from within Kofax to the Stellent platform. Enterprise license can be used in multiple server locations.	$ 15,000
ImageSource ProLYNX Import Agent #IA-V5 - Single Use	leverages existing Kofax Ascent Capture System, enabling the capture,control and input of both image and electronic documents into an enterprise document management system. Provides centralized processing of Faxes, Electronic Documents, E-Mails and Scanned images. Single application development license.	$ 6,000
ImageSource ProLYNX Import Agent - Enterprise	Same as above ProLYNX Import Agent #IA-V5 - Enterprise & multiple application development license	$ 19,000
ImageSource ProLYNX Export Agent #EA-V4.x - Single Use	Provides tools that allow queries from a web page to be executed by Stellent IDM with query search results and selected images/documents being made available to customer's web site development team. Single application development license.	$ 3,500
ImageSource ProLYNX Export Agent - Enterprise	Same as above ProLYNX Export Agent #EA-V4.x - Enterprise & multiple application development license	$ 15,000

PLEASE NOTE **Additional Items are available from Stellent and ImageSource as required and this price schedule references and includes these additional items by incorporating how they are listed in the most current published Stellent or ImageSource ProLYNX Price Schedule**

STELLENT UCM

Universal Content Management Suite

Required Software Assurance → **Annual Software Assurance is required and must be calculated at 18% of the Retail Price for all Stellent Software**

STELLENT™

STELLENT UCM - **Core Content Management**	Part #	Production	Add-on	Develop	Units	Notes
Stellent UCM Content Server - Windows 2000 Server	CS-V-x-W2K	$50,000	$25,000	$5,000	**Prerequisite to All UCM Suite Configurations**	
Stellent UCM Content Server - Windows 2003 Server	CS-V-x-W2K	$50,000	$25,000	$5,000		
Stellent UCM Content Server - Solaris/AIX/UX/LINUX	CS-V-X-XXX	$50,000	$25,000	$5,000	*Check with ImageSource for proper part number*	
Universal Contributor Licenses - These licenses are required for all users other than "Read Only" users						
Stellent UCM - Universal Contributor	UCONTR 10-50	$1,500			10-50	> NOTE: ***Minimum increment level is 10***
	UCONTR 51-250	$1,000			51-250	> **NOTE:** $75,000 plus $1,000 per contributor over 50
	UCONTR 251-1500	$500			251-1500	> **NOTE:** $275,000 plus $500 per contributor over 250
	UCONTR 1500+	$250			1501+	> **NOTE:** $900,000 plus $250 per contributor over 1500
STELLENT UCM - **Application Component Bundles**	***- All require Core Content Server & Universal Contributor Licenses as prerequisites***					
Collaboration Management	CLBM-x	$25,000	$0	$0	Inc. Collaboration Manager & Stellent Desktop	
Document Management	DOCM-x	$25,000	$0	$0	Inc. Stellent Desktop, Dynamic Converter, Stellent PDF Converter	
Records Management	RECM-x	$50,000	$0	$0	Inc. Stellent Desktop, Stellent Records Manager for UCM	
Web Content Management	WCM-x	$25,000	$0	$0	Inc. Stellent Site Studio, Content Publisher, Dynamic Converter	
Sarbanes-Oxley Solution	SOS-x	$75,000	$37,500	$15,000	Already **includes Content Server**! Includes PDF Converter. **NOTE:** The Stellent Sarbanes-Oxley Solution can not be used in a general consumption or contribution environment. Instances of the Content Server which have the Sarbanes-Oxley Solution installed, can ONLY be used for Sarbanes-Oxley compliance activities.	
Ancept Media Server Quickstart Software Bundle	AMS-SWB	$59,000			Inc. Stellent AMS Quickstart Software Bundle, Asncept Media Server, DB2 Content Manager Server - Express edition & 5 user licenses	

STELLENT UCM - **Application Components**	Part #	Production	Add-on	Develop	Notes STELLENT™
PDF Converter	PDFC-x	$25,000	$12,500	$5,000	Prerequisite - Content Server or Content Integration Suite
Content Integration Suite	CIS	$30,000	$0	$0	Prerequisite - Content Server - Stellent CIS consists of the Stellent Content Server Command Layer (EJBs, IdcServer Bean, Commands, and Adapter) , Stellent Content Server JavaBean, and the Stellent JSP Tag Libraries.
Content Portlet Suite for WebLogic	CPS-WL	$5,000	$0	$0	Prerequisite - Content Integration Suite
Content Portlet Suite for WebSphere	CPS-WS	$5,000	$0	$0	Prerequisite - Content Server or Content Integration Suite
Content Portlet Suite for Sun Java Enterprise System	CPS-JES	$5,000	$0	$0	Prerequisite - Content Server or Content Integration Suite
Content Portlet Suite for Plumtree	CPS-PT	$5,000	$0	$0	Prerequisite - Content Server or Content Integration Suite
Content Categorizer	CC	$25,000	$0	$0	Prerequisite - Content Server
Content Tracker	CTK	$25,000	$0	$0	Prerequisite - Content Server
Report Parser	RP	$50,000	$0	$0	Prerequisite - Content Server
PDF Merge	PDFM-x	$25,000	$12,500	$5,000	Prerequisite - Content Server,Stellent PDF Converter, Adobe Acrobat 4.05a or 5.x
Dynamic Watermark	DW-x	$15,000	$7,500	$3,000	Prerequisite - Content Server, Adobe Acrobat 4.05a or 5.x
Connection Server	CNS-P	$30,000	$15,000	$0	per CPU pricing
Desktop	DESK	$200	$0	$0	Prerequisite - Content Server, MS Outlook 2000/XP, Framemaker 5.x/6.x, Macromedia Dreamweaver 4.x, Adobe GoLive 5.x
InterCAD	AUTO	$15,000	$0	$0	Prerequisite - Content Server, AutoCAD must reside on the Inbound Refinery server, PDF Converter
PDF Watermark	PDFW-x	$5,000	$2,500	$1,000	Prerequisite - Content Server
Tiff Converter	PDFT	$10,000	$0	$0	Prerequisite - Content Server, Adobe Capture or Cvision Cvista is required for conversion of TIFF to PDF
Web Based Training	WBT	$10,000			
XML Converter	XMLC	$25,000	$0	$0	Prerequisite - Content Server
Compression	COMP-x	$15,000	$7,500	$6,000	Prerequisite - Content Server,Stellent PDF Converter
WCM Client	WCM-C	$5,000			Prerequisite - Web Content Management
Site Builder Client	SB	$5,000			Prerequisite - Content Server, Web Content Management
Extrasite Server	SES	$30,000	$0	$0	per CPU pricing
XMetaL Integration	XMTL	$100			Prerequisite - Content Server, Corel XMetaL Author 4.x
Lotus Notes Integration	LNI	$50,000	$50,000	$50,000	Prerequisite - Content Server, Lotus Notes
Dynamic Converter	DYN	$25,000	$0	$0	
Ancept Media Server	AMS-SVR	$95,000		$35,000	
Ancept Media Server Plug-in for Virage Video Logger	AMS-PV	$7,500			
Ancept Media Server Plug-in for Telestream FlipFactory	AMS-PF	$7,500			
Ancept QuickStart Edition for Video	AMS-QPF	$15,000			
Engineering Management	ENGM	$120,000			Prerequisite - Content Server, Cimmetry AutoVue 2D is required for 2D drawing markup, Pro/Intralink Access License is required
Content Markup	CMRK-x	$30,000	$15,000	$5,000	Prerequisite - Content Server, Dynamic Converter, PDF Converter
Cimmetry AutoVue 2D	AJP10-2D	$4,165			2D Markup only

Kofax Ascent Capture

version 6.1 effective 7/2004

KOFAX

Required Software Assurance → **Software Assurance is required and is calculated at 18% of the prices on this list for all Kofax Software.**

Kofax ***Release Script Module*** - **Kofax to Stellent/Optika Acorde** IDM Release Module	**$3,500**	**<-- REQUIRED FOR STELLENT IMPLEMENTATION**									
	5K per month	**20K per month**									
Kofax Ascent Capture 6 Scan & Indexing - ***Limited*** Monthly volume License Series - only scan and QC in network configs. Full function in ACIS web configs.	$995	$3,000									
Release Script - If for other than Stellent or Legato -	$100	$300									
	25K per month	**50K per month**	**75K per month**	**125K per month**	**200K per month**	**350K per month**	**500K per month**	**1M per month**	**2M per month**	**3M per month**	**5M per month**
Kofax Ascent Capture 6 Scan & Indexing - ***Monthly*** volume License Series	$3,300	$4,200	$5,500	$8,000	$10,500	$15,000	$19,000	$30,000	$44,000	$57,000	$80,000
Release Script - If for other than Stellent or Legato -	$330	$420	$550	$800	$1,050	$1,500	$1,900	$3,000	$4,400	$5,700	$8,000
	5K per Year	**2M per Year**	**5M per Year**	**10M per Year**	**15M per Year**	**20M per Year**	**40M per Year**	**Page Count Licenses** →		**300K One Time**	**1M One Time**
Kofax Ascent Capture 6 Scan & Indexing - ***Yearly*** volume License Series	$995	$17,000	$26,000	$37,000	$48,900	$53,000	$78,800			$3,300	$5,500
Release Script - If for other than Stellent or Legato -	$100	$1,700	$2,600	$3,700	$4,890	$5,300	$7,800			$330	$550
Kofax Ascent Capture 6 Workstation License - all functions except Scanning - for indexing only stations	$3,000										
Kofax Ascent Capture Custom Module	$750										
	75K per month	**200K per month**	**1M per month**	**3M per month**	**5M per month**	**Per Year Licenses** →		**10M per Year**	**20M per Year**	**30M per Year**	**50M per Year**
Kofax Ascent Capture 6 Internet Server - ACIS volume License Series	$8,250	$16,150	$18,550	$27,500	$35,000			$22,500	$28,500	$33,750	$43,000
	5K per month	**20K per month**	**25K per month**	**50K per month**	**75K per month**	**125K per month**	**200K per month**	**350K per month**	**500K per month**	**1M per month**	**2M per month**	**3M per month**
Kofax Ascent Capture 6 - PDF Image+Text Creation - Images ***Per Month***	$498	$1,362	$1,650	$2,200	$2,750	$3,630	$4,950	$5,975	$7,000	$10,000	$16,000	$22,000
	2M per Year	**5M per Year**	**10M per Year**	**15M per Year**	**20M per Year**	**40M per Year**	**Page Count Licenses** →			**300K One Time**	**1M One Time**	
Kofax Ascent Capture 6 - PDF Image+Text Creation - Images ***Per Year***	$5,610	$8,580	$12,210	$16,137	$17,490	$26,004				$1,650	$2,750	
	25 cps	**50 cps**	**100 cps**	**250 cps**	**50K pages**	RecoStar Professional is upgrade to standard RecoStar OCR/ICR engine in Ascent Capture. RecoStar Professional has additional recognition engine and "voting" technology to enhance recognition. RecoStar Professional is based on the number of characters per second (cps) that can be processed.						
Kofax RecoStar Professional OCR/ICR Upgrage	$6,750	$12,000	$20,250	$40,500	$500							
	5K per month	**20K per month**	**25K per month**	**50K per month**	**75K per month**	**125K per month**	**200K per month**	**350K per month**	**500K per month**	**1M per month**	**2M per month**	**3M per month**
Kofax Ascent ***Xtrata*** Volume Licenses - ***Monthly***	$995	$3,000	$3,300	$4,200	$5,500	$8,000	$10,500	$15,000	$19,000	$30,000	$44,000	$57,000
	5K per Year	**2M per Year**	**5M per Year**	**10M per Year**	**15M per Year**	**20M per Year**	**40M per Year**	***Xtrata* Page Count Licenses** →			**300K One Time**	**1M One Time**
Kofax Ascent ***Xtrata*** Volume Licenses - ***Yearly***	$995	$17,000	$26,000	$37,000	$48,900	$53,000	$78,800				$3,300	$5,500
Kofax Ascent Ricochet Server License	$10,000	Images will be processed using AC Scan volume licenses. You will be able to install as many Ricochet remote clients as you need for no extra cost. Client software is included in this model #.										
	5K per month	**25K per month**	**75K per month**	**200K per month**	**1M per month**							
Kofax Ascent Capture 6 Web Validation Server	$3,000	$5,000	$8,000	$12,000	$30,000	WVS runs on a PC that has a stand-alone, custom module, work station or scan license. You will be able to install as many WVS remote clients as you need for no extra cost.						
Kofax Ascent Scribe	$8,995											
Kofax Ascent Enhanced Bar Code	$2,495											
Kofax Ascent for PeopleSoft HRMS	$5,000											

Check with ImageSource for pricing to upgrade from a lower volume level to a higher volume level or for version upgrades if you have not been under Software Assurance

Kofax - **Software VRS and Combos**

Scanners certfied as "**Personal**" w/*Software VRS*: Canon N1220U, N656U, N6560U, Epson 1640U, HP ScanJet 6250, 6300, 6350, 7400, 7450, 7490, Visioneer 9650

Scanners certfied as "**Professional**" w/*Software VRS*: Fujitsu 3091DC, 3092DC, 3093DG, 3093GX, ScanPartner 93GX, ScanPartner 600C, ScanPartner 620C, Ricoh IS01, Bell&Howell 500FB, Panasonic KV-S6040 and 6045W,

	Single	3 Pack	5 Pack	25 Pack
Kofax software VRS for Ascent - Personal Scanners	$295	$777	$1,295	$4,995
Kofax software VRS for Ascent - Professional Scanners	$535	$1,407	$2,345	$8,995
Kofax software VRS for Ascent + Enhanced Bar Code - Professional Scanners	$1,295		$5,595	$21,995
Kofax Adernaline Image Processing Engine (AIPE)	$1,095			
Kofax Adernaline Image Processing Engine (AIPE) + Enhanced Bar Code	$2,495			
Kofax VRS 3.1 for Low-Volume Scanners + EBC (USB Dongle)	$1,655			
Kofax VRS 3.1 for Low-Volume Scanners (Without EBC, USB Dongle)	$995			
Kofax Enhanced Bar Code Upgrade for Adrenaline 850 and 1700 Boards	$1,095			

Kofax **- Software VRS / Controller Combos**

	Single	5 Pack	25 Pack	Annual Hardware Maintenance
Kofax VRS 3.1 for Professional Scanners + EBC w/ Adrenaline **650i controller**	$1,295	$5,595	$21,995	$ 99 each unit
Kofax VRS 3.1 for Professional Scanners w/ Adrenaline **650 controller**	$785			$ 55 each unit
Kofax VRS 3.1 for Professional Scanners w/ Adrenaline **450 controller**	$685			$ 55 each unit
Kofax VRS 3.1 for Low-Volume Scanners w/ Adrenaline **650i controller**	$1,665			$ 99 each unit
Kofax VRS 3.1 for the Fujitsu M4097D, fi-4750C, and fi-4750L with the VRS Grayscale Adapter (GSA) + EBC w/ Adrenaline **650i controller**	$2,495			$ 99 each unit
Kofax VRS 3.1 for Mid-Volume Scanners + EBC w/ Adrenaline **650i controller**	$2,205			$ 99 each unit
Kofax VRS 3.1 Upgrade + EBC for the Fujitsu fi-4860C and fi-4990C w/ Adrenaline **650i controller**	$2,205			$ 99 each unit
Kofax VRS 3.1 for the Fujitsu M4099D with the VRS Grayscale Adapter (GSA) + EBC w/ Adrenaline **650i controller**	$3,995			$ 99 each unit

PLEASE NOTE

Additional Items are available from Kofax as required andthis price schedule references and includes these additional items by incorporating how they are listed in the most current published Kofax Price Schedule

EMC Legato

LEGATO

Required Software Assurance → **Software Assurance is required and is calculated at 18% of the prices on this list for all Legato products**

DiskXtender - Storage Management

DiskXtender 2000 Data Manager Server	LIC-C01500	$1,499									
DiskXtender 2000 Data Manager Cluster	LIC-C01566	$2,499									
		100 GB	500 GB	1 TB	2 TB	5 TB	10 TB	20 TB	Notes		
DiskXtender 2000 RAID/NAS Migration	LIC-C01567 thru CO1573	$999	$2,999	$4,999	$9,199	$19,999	$32,999	$39,999			
		Server	500 GB	1 TB		5 TB	10 TB	20 TB	Notes		
DiskXtender 2000 ACSLS	LIC-C01574 thru CO1579	$9,999	$7,999	$10,999		$25,999	$32,999	$39,999			
		Server	500 GB	1 TB		5 TB	10 TB	20 TB	Notes		
DiskXtender 2000 TSM	LIC-C01580 thru CO1585	$9,999	$7,999	$10,999		$25,999	$32,999	$39,999			
		2 TB	4 TB	8 TB	12 TB	16 TB	Enable Retention Policy for Centera Media Ser.				
DiskXtender 2000 for EMC Centera	LIC-C01595 thru CO1600	$9,999	$7,999	$10,999		$25,999	$9,999				
DiskXtender 2000 MediaStor Cluster Enable	LIC-C08282	$2,499									
DiskXtender 2000 MediaStore		Optical Level A	Optical Level B	Optical Level C	Optical Level D	Optical Level E	Optical Level F	Optical Level G	Optical Level H	Optical Level I	Notes
DiskXtender 2000 MediaStor Optical	LIC-C01501 thru CO1513	$999	$2,299	$3,499	$4,999	$5,999	$8,499	$9,499	$10,999	$15,999	Call for higher
DiskXtender 2000 MediaStor Tape	LIC-C01514 thru CO1528	$1,499	$4,999	$8,999	$11,999	$14,999	$17,999	$20,999	$24,999	$28,999	Call for higher
DiskXtender 2000 MediaStor DVD-RAM	LIC-C01529 thru CO1542	$499	$2,499	$3,499	$4,999	$6,999	$7,999	$8,999	$9,999	$11,999	Call for higher
DiskXtender 2000 MediaStor DVD-R	LIC-C01543 thru CO1556	$599	$2,499	$3,999	$5,499	$7,999	$8,999	$9,999	$10,999	$13,999	Call for higher
DiskXtender 2000 MediaStor CD-ROM	LIC-C01557 thru CO1565	$199	$599	$1,399	$1,899	$2,799	$3,199	$3,699	$4,999	$499	<-- TOWER
ArchiveXtender - for Windows (all for DVD-R, DVD-RAM, CD-R, CD/DVD-ROM		Optical Level A	Optical Level B	Optical Level C	Optical Level D	Optical Level E	Optical Level F	Optical Level G	Optical Level H	Optical Level I	Notes
ArchiveXtender for Windows - Optical Eraseable/WORM/UDO	LIC-C08236 thru C08253	$899	$2,299	$3,149	$4,499	$4,999	$5,399	$7,649	$8,499	$8,549	Call for higher

EMC Legato - eMail Messaging Management

	See ImageSource rep. for requirements					
EmailXtender User Mailbox Licenses			$80	$40	$36	$32
EmailXtender Archive Edition (50 Mailboxes, Minimum purchase)	LIC-M01402	$900	LIC-M01426	LIC-M01427	LIC-M01428	LIC-M01429
EmailXtender Archive Edition Supplemental (Qty: 1)	LIC-M01403	$18				
EmailXaminer User Mailbox License (Qty: 1)	LIC-M01406	$150				

PLEASE NOTE — **Additional Items are available from EMC/Legato as required and this price schedule references and includes these additional items by incorporating how they are listed in the most current published Legato Price Schedule**

Captovation eCapture

Software Assurance is required and is indicated below

		Level 1 to 60 ipm	Level 2 to 100 ipm	Level 3 to 149 ipm	Level 4 to 239 ipm	Level 5 to 240+ ipm	Also to be used with Stellent "Desktop/Workgroup" Program when using eCapture - for additional scanners/indexing
Captovation eCapture ecScan – ISIS - Concurrent Users	EC-ISI-11 thru 51	$1,495	$1,995	$3,495	$5,995	$8,995	
Captovation eCapture ecScan – Adrenaline/VRS - Concurrent Users	EC-ST-11 thru 51	$1,495	$1,995	$3,495	$5,995	$8,995	
Annual Software Assurance on the above licenses	Required	$224	$299	$524	$899	$1,349	

		1 user	2-4 users	5-10 users	11-25 users	26-50 users	51+ users	1 user on ecScan workstation
Captovation eCapture ecIndex - Concurrent Users	EC-ID-1000 thru 1006	$2,495	$2,245	$2,095	$1,995	$1,850	$1,745	$1,195
Annual Software Assurance on the above licenses	Required	$374	$337	$314	$299	$278	$262	$179
Captovation eCapture ecIndex - OCR Option / workstation	EC-I0-1000	$795	$119	<--- Software Assurance				
Captovation ecAutoFile Server	EC-AF-1000	$4,995	$749					
Captovation ecCommit Server	EC-CS-1000	$2,995	$449					
Captovation ecImport Server	EC-IS-1000	$2,995	$449					

	1-24 CALs / 1-8 CCLs	25-49 CALs / 9-16 CCLs	50+ CALs / 17+ CCLs	Additional ecNet Server
	EC-NS-2001	EC-NS-2002	EC-NS-2003	EC-NS-1003
Captovation eCapture ecNet Server	$2,995	$4,995	$7,995	$3,995
Annual Software Assurance on the above licenses	$449	$749	$1,199	$599

		1-4 users	5-10 users	11-25 users	26-50 users	51-100 users	101+ users
Captovation ecNet Client Workstations - Client Licenses	EC-NC-1201 thru 1206	$650	$585	$550	$520	$485	$455
Annual Software Assurance on the above licenses	Required	$98	$88	$83	$78	$73	$68

PLEASE NOTE **Additional Items are available from Verity or Captovation as required and this price schedule references and includes these additional items by incorporating how they are listed in the most current published Verity or Captovation Price Schedule**

Verity - Forms Processing

Verity

Required Software Assurance → **Software Assurance is required and is calculated at 20% of the prices on this list for Verity products**

TeleForm - Forms Processing V9

NOTE: All pricing for Verity Licenses is for Perpetual Licenses. TeleForm four (4) year term licenses are available

Verity TeleForm V9 - Desktop Workstation License	$12,000	Designer, Reader, Scan Station, Verifi er, AutoMerge Publisher
Verity TeleForm V9 - Workgroup License w/ 5 Workstations - 10 Limit	$22,500	Designer, Reader, Scan Station, Verifi er, AutoMerge Publisher
Verity TeleForm V9 - Enterprise License w/ 5 Workstations - no limit	$52,500	Designer, Reader, Scan Station, Verifi er, AutoMerge Publisher • Reader and AutoMerge Publisher modules can be run as services • LDAP support
Verity TeleForm V9- Add on Module for Reader	$12,000	
Verity TeleForm V9- Add on Module for Verifier	$4,500	
Verity TeleForm V9- Add on Module for Designer	$4,500	
Verity TeleForm V9- Add on Module for Scan Station	$2,250	
Verity TeleForm V9- Add on Module for Remote Capture Station	$2,250	
Verity TeleForm V9- Add on Module for Automerge Publisher	$7,500	
Verity TeleForm V9- Add on Module for eForm	$7,500	

LiquidOffice - V3

Verity LiquidOffice V3 - Workgroup Bundle	$45,000	Form Designer (5 ea.), Form Server, and 100 Named User Licenses							
Verity LiquidOffice V3 - Enterprise Bundle	$135,000	Form Designer (5 ea.), Form Server, and 200 Named User Licenses, Advanced Process Manager, Process Engine, Process Designer, 200 Workflow Users							
	1-10	11-100	unlimited						
Verity LiquidOffice V3 - Public Access Option	$37,500	$75,000	$112,500						
	5000 users	to 10000 users	to 20000 users	20001+ users					
Verity LiquidOffice V3 - Enterprise Access Option	$75,000	$150,000	$195,000	TBN					
Verity LiquidOffice V3 - Additonal Designer Licenses	$2,250								
Verity LiquidOffice V3 - Additonal Process Licenses	$3,000								
Verity LiquidOffice V3 - Additonal Form Server Licenses	$30,000	Form Server (1), 5 Named Users							
Verity LiquidOffice V3 - Email Routing Option	$22,500								
Verity LiquidOffice V3 - Offline Forms Option	$22,500								
Verity LiquidOffice V3 - Advanced Process ManagerOption	$45,000	Process Desinger (1), Process Engine							
Verity LiquidOffice V3 - FileNET Content Manager Connect Agent	$37,500								
	1-100	**to 250**	**to 500**	**to 1000**	**to 2500**	**to 5000**	**to 10,000**	**to 20,000**	**20,000+**
Verity LiquidOffice V3 - Add On LiquidOffice Named Users	$150	$144	$135	$105	$90	$75	$60	$39	$36
Verity LiquidOffice V3 - Add On LiquidOffice Workflow Users	$150	$125	$116	$105	$98	$90	$83	TBN	
Verity LiquidOffice V3 - Liquid Office Bundle (both of the above)	$300	$269	$251	$213	$188	$165	$143	TBN	

Extremely Large Enterprise Server Systems are available supporting 20,000 users or more - Please contact us if you need information and pricing for these

PLEASE NOTE **Additional Items are available from Verity as required and this price schedule references and includes these additional items by incorporating how they are listed in the most current published Verity Price Schedule**

Spicer Viewers - Large Drawing Viewing

Required Software Assurance → **Software Assurance is required and is calculated at 18% of the prices on this list.**

	$3,999	10 Pack	25 pack	50 pack	100 pack	200 pack	400 pack
Spicer ViewCafe Stellent Interfaced Viewer & Markup - Stellent Acorde Context Integration License per Server							
Spicer ViewCafe Large Format Viewer for Stellent - Web Browser & Windows Clients both supported	Required	$2,995	$4,995	$9,100	$15,800	$28,000	$48,000
Spicer Imagenation Large Format Viewer for Stellent - View / Markup - Windows Interface Clients Only	1 each	$595	Inlcludes all Office formats, 2D CAD, and 3D CAD in the STL, VRML, IGES STL				

CAD Drawing - Conversion / Editing Software

Software Assurance is required and is indicated in the 3rd column

	Part #	Price	SA
GTXRaster CAD			
GTXRaster CAD V8.5 for ACAD 2005	94850	$1,295	$195
GTXRaster CAD V8.0 for ACAD 2004	94800	$1,295	$195
V7.0 for ACAD 2002-	94700	$1,295	$195
V6.0 for ACAD 2000/2000i	94600	$1,295	$195
GTXRaster CAD PLUS			
GTXRaster CAD PLUSV8.50 (with ICR PLUS& OSR) for ACAD 2005	94851	$3,295	$295
GTXRaster CAD PLUSV8.0 (with ICR PLUS& OSR) for ACAD 2004	94801	$3,295	$295
V7.0 (with ICR PLUS& OSR) – for ACAD 2002	94701	$3,295	$295
V6.0 (with ICR PLUS& OSR) – for ACAD2000/2001	94601	$3,295	$295
GTXRaster Tools			
GTXRaster TOOLS V8.50 for ACAD 2005	94856	$495	$495
GTXRaster TOOLS V8.00 for ACAD 2004	94806	$495	$495
V7.0 for ACAD 2002	94706	$495	$495
V6.0 for ACAD 2000/2000I	94606	$495	$495
GTXRaster R2V			
GTXRaster R2V for ACAD 2005	94858	$1,995	$295
GTXRaster CAD PLUSV8.0 (with ICR PLUS& OSR) for ACAD 2004	94808	$1,995	$295
V7.0 (with ICR PLUS& OSR)2002	94708	$1,995	$295
V6.0 (with ICR PLUS& OSR) for ACAD 2000 and 2000i	94608	$1,995	$295
GTXImage CAD			
GTXImage CAD *Plus* V8.0 (with ICR *PLUS* & OSR) – AutoCAD 2004	97801	$3,495	$495
GTXImage CAD V8.0 - AutoCAD 2004 engine	97800	$2,395	$295
GTXImage Edit V4.05 (R13 engine)	97406	$1,395	$295

PLEASE NOTE *Additional Items are available from Spicer or GTX as required and* **this price schedule references and includes these additional items by incorporating how they are listed in the most current published Spicer or GTX Price Schedule**

ePAD Signature Pads and Valyd Software

- Software Assurance available - 1 year warranty of hardware

VP9005	$90	ePad single pack with driver, signing pad - no display - Serial Interface	- Quantity discounts will apply
VP9124	$1,995	ePad 24 pack with driver - Serial Interface	
USB Interface	$6	Add for USB connection alternative for above - each device	
VP9615	$299	ePAD INK LCD Display Signer - shows signature on pad as writing - USB interface only	- Quantity discounts will apply
Valyd eSign Software	$135	Valyd eSign Workstation software - for Microsoft Office documents and Adobe Acrobat documents	$40 Annual ***Software Assurance available***
Valyd Enterprise Server for eSign	$2,500	Enterprise Validation and Support of Valyd eSign - Workstation software required on clients	$500 Annual
Adobe Acrobat Approval	$39	Adobe® Acrobat® Approval 5.0 software enables fill in, save, and approval of electronic forms created in Adobe PDF ONLY	Use with ePAD VP9005, 9124, 9615

Utility Software for Integration

			Required Software Assurance 20% of License Price	5,000 PPM	25,000 PPM	75,000 PPM	200,000 PPM	Unlimited PPM	300K Page Count
iPDF-it	**Atlas Micro**	iPDF-IT converts over 225 file formats into PDF without using native application.		$700	$1,350	$2,250	$3,500	$5,000	$2,500
Adobe Acrobat Capture Personal Edition		Adobe Acrobat® Capture® Personal Edition is ideal for users who need to create high-value documents, have low-volume requirements, or have occasional batch processing needs.			$399	***No Software Assurance Available***			
Adobe Acrobat Capture Cluster Edition		Acrobat Capture Cluster Edition is scalable for high-volume requirements, letting you complete larger PDF conversion projects.			$4,000				

Network Fax

Required Software Assurance → **Software Assurance is required and is calculated at 20% of the prices on this list.**

Captaris RightFax Business Server 8.5 Fax Software	Rightfax is priced according to desired configuration and support of fax resources. Prices start at: > > > > >	$1,995	

*All Parts, Accessories, Options and other items on the respective **manufacture's Price list** are available under this contract using the same discount structure as indicated herein.*

Professional Services	Hourly Rate
Business and Project Scope Analysis	$175.00
Project Management Services	$175.00
Workflow Process Analysis	$175.00
Production of Project Scope & Definition Document	$175.00
Systems Architecture Design	$175.00
Production of Deliverable Statements of Work	$175.00
Hardware & Software Installation per Section 3.5.1.	$175.00
Systems Configuration and Development	$175.00
Systems Engineering and Testing	$175.00
Production of Testing and Approval/Acceptance Criteria	$175.00
Training Curriculum Development and Documentation	$175.00
Software and Forms Customization	$175.00
System Documentation	$175.00
System Roll Out On-Site Support (recommended / not required)	$175.00
WEB Development	$175.00
3rd Party Custom Programming	Quoted per Task

Conversion Professional Services		
Project Management & Consultative Services	$175.00	per hour
Conversion Consultation and Systems Configuration, Testing	$175.00	per hour
Pick Up and Delivery within 40 miles of Olympia/Seattle corridor	no charge	
Indexing (includes manual, bar code, OMR, OCR, download generated)	$0.012	/ generated char
Document Preparation	$28.00	per hour
Raster to Vector Conversion	$175.00	per hour

Rental of Conversion Systems & On Site Personnel Rates		
per month includes workstation, scanner,		
scanning & indexing software, per workstation		
Installation on Site	$175.00	per hour
Training on Site	$175.00	per hour
Conversion On-Site Scan Workstation Operator**	$265.00	per day
Conversion On-Site Supervisor - first 30 days**	$650.00	per day
Conversion On-Site Supervisor - after 30 days under contract**	$475.00	per day
**plus per piece rate in table below for each piece		

-- Professional Services rates do not include expenses for travel outside Western Washington and other extraordinary expenses -

Scanning & Conversion Services - "Standard" Type Projects

Scanning from Paper		
Scanning per page @ 200 dpi for 8 1/2 width page - letter, legal	$0.075	per image
Scanning per page @ 300 dpi for 8 1/2 width page - letter, legal	$0.09	per image
Scanning per page @ 200 dpi for 11 x 17 - ledger	$0.12	per image
Scanning per page @ 300 dpi for 11 x 17 - ledger	$0.15	per image
C-E Size @ 200 dpi - minimum 1,000 scans*	$1.85	per image
C-E Size @ 300 dpi - minimum 1,000 scans*	$2.25	per image
C-E Size @ 400 dpi - minimum 1,000 scans*	$3.00	per image
NOTE: scanning counts include the counts for the processing of separator sheets		
*or periodic scheduled processing		

Scanning from Books - Unbursed Books, open size for 8 1/2" x 11" 2 page image - 300 dpi resolution		
Scan to TIF Group 4 format only — average 65 - 85 pages / book	$17.95	per book
Scan to TIF Group 4 format only — average 45 - 64 pages / book	$13.35	per book
Scan to TIF Group 4 format only — average 25 - 44 pages / book	$9.20	per book
Scan to TIF Group 4 format only — average 10 - 24 pages / book	$5.00	per book
Scan to TIF Group 4 + PDF formats — average 65 - 85 pages / book	$19.20	per book
Scan to TIF Group 4 + PDF formats — average 45 - 64 pages / book	$14.30	per book
Scan to TIF Group 4 + PDF formats — average 25 - 44 pages / book	$9.85	per book
Scan to TIF Group 4 + PDF formats — average 10 - 24 pages / book	$5.35	per book

Micro - Film, Fiche or Aperture Card Conversion		
16mm Film @ 200 dpi	0.0450	per image
16mm Fiche @ 200 dpi	0.0133	per image
35mm Film @ 200 dpi	0.5000	per image
35mm Film @ 300 dpi	0.6500	per image
35mm Fiche @ 200/300 dpi	0.7500	per image
Aperture Cards @ 200 dpi	1.0700	per image

Additional Services		
Release and burn to CD storage media	$14.95	per CD
Release and burn to DVD storage media	$24.95	per DVD
Minimum Set-Up Fee / Upper Range for On-Site Conversion Project	$10,000	to $20,000

IMPORTANT NOTE: The pricing or rate structure for all conversion projects is subject to review to determine that the parameters and source document factors are in **"Standard Compliance"** (compliance with an "average" type of project) and as stipulated in the description. Many conversion projects have different factors that may significantly effect the time and work it takes to do a good job for our customers. Projects that are outside the scope of "**Standard Compliance**" are subject to review, and adjustments to the rates and prices above may be required. Adjustments may include an increase or decrease in the pricing accordingly. A specific quotation, predicated on a percentage of the base rate factors noted above, will be immediately provided in these cases.

Course Name	Course Number	Course Length	Cost at ImageSource University Classrooms	Cost On-Site
Level I - Standard Training providing Standard Training Materials				
Kofax Ascent Capture **Limited End-User Training**	KAC-100	½ Day	$ 300 per person	$ 1,250 + expenses
Kofax Ascent Capture **Standard Training**	KAC-101	1 Day	$ 600 per person	$ 2,500 + expenses
Kofax Ascent Capture **Administrator Training**	KAC-102	1 Day	$ 600 per person	$ 2,500 + expenses
STELLENT IDM/Acorde Context **Limited End-User Training**	OAC-100	½ Day	$ 300 per person	$ 1,250 + expenses
STELLENT IDM/Acorde Context **Standard Training**	OAC-101	1 Day	$ 600 per person	$ 2,500 + expenses
STELLENT IDM/Acorde Context **Administrator Training**	OAC-102	1 Day	$ 600 per person	$ 2,500 + expenses
STELLENT BPM/Acorde Workflow **Standard Training**	OAP-101	1 Day	$ 600 per person	$ 2,500 + expenses
STELLENT BPM/Acorde Workflow **Administrator Training**	OAP-101	1 Day	$ 600 per person	
ImageSource Developer & SDK Overview Overview Course - Primary Products	OAD-101	2 Days	$ 1,200 per person	$ 5,000 + expenses
STELLENT Records Manager **Standard Training**	OAR-101	1 Day	$ 600 per person	$ 2,500 + expenses
STELLENT Records Manager **Administrator Training**	OAR-102	2 Days	$ 1,200 per person	$ 5,000 + expenses
LiquidOffice Forms Management & Digital Signature Training	OAF-101	2 Days	$ 1,200 per person	$ 5,000 + expenses

Course Name	Course Number	Course Length	Cost at ImageSource University Classrooms	Cost On-Site
Level II - Enhanced Training – no Training Materials Required				
Level II - Application Specific Training – no Training Materials Required	SPC-200	To Be Determined	To Be Determined	Prep Fee + $ 2,500 + expenses
Level III - Enhanced Training - Custom Training Materials				
Level III - Application Specific Training – Custom Training Materials Included	SPC-300X	To Be Determined	To Be Determined	Prep Fee + $ 2,500 + expenses
Production Roll-Out and Supplementary User Training Support				
Production Roll-Out and Supplementary User Training Support	ROL-500	As Determined	N/A	Proposed Hourly Rate
Publisher Product Certification Training				
Kofax Ascent Capture *Technical Certification*	KFX-201	4 Days	$ 2,000 per person	$ 20,000 + expenses
STELLENT IDM/Acorde Context *Technical Certification*	OPK-201	5 Days	$ 2,000 per person	$ 15,500 + expenses
STELLENT BPM/Acorde Workflow *Technical Certification*	OPK-211	5 Days	$ 2,000 per person	$ 15,500 + expenses
STELLENT IDM/Acorde Context ***Developer*** *Technical Certification*	OPTIKA-17	5 Days	$ 2,000 per person	$ 15,500 + expenses
STELLENT BPM Workflow & Web Services ***Developer*** *Technical Certification*	OPTIKA-18	3 Days	$ 1,200 per person	$ 9,500 + expenses

Expenses *- Activities outside the ImageSource home office area may incur expenses associated with air or other long distance travel, overnite lodging and per diem expenses as they are incurred.*