



DEPARTMENT OF GENERAL SERVICES
STATEWIDE TRAVEL MANAGEMENT PROGRAM
TRAVEL BULLETIN

Travel Bulletin: # 13-01

Effective Date: January 1, 2013
Expiration Date: December 31, 2013

SUBJECT: Commercial Car Rental (CCR) Services Contract Extension and Rental Rate Changes

PURPOSE: Notification of the CCR Contract Extension, Short-Term and Long-Term Rate Changes, and Amendment Language

REFERENCE: Agreement # 5-11-99-01; Travel Bulletin 11-02

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| Purpose | <p>This Travel Bulletin announces the extension of the Department of General Services (DGS) Commercial Car Rental Services contract with The Entities of Enterprise Holdings, Inc. (Enterprise) which is the corporate company of Enterprise Rent-A-Car, National Car Rental and Alamo Rent-A-Car.</p> <p>The term of this extension is January 1, 2013 through December 31, 2013. The contract extension also incorporates Short-term and Long-term rate changes for 2013 and includes Enterprise's internal policy to ground vehicles subject to a manufacturer recall.</p> |
| Base and Maximum Cap Rates | <p>Enterprise Rent-A-Car Short-Term Rental Rates (less than 30 days) Effective January 1, 2013 Base Rate \$30.78 for Compact and Intermediate (Except in the State of New York) Maximum Cap Rate \$47.20 (CA Major Airports)</p> <p>Enterprise Rent-A-Car Long-Term Contract Rentals (30 days or more) Effective January 1, 2013 Base Rate \$17.88 for Compact and Intermediate Monthly Rate \$533.52</p> <p>National Car Rental is used primarily for out-of-state and international travel.</p> <p>Alamo Rent-A-Car locations are not used as part of the contract at this time.</p> <p>An updated list of contracted vehicle rates is attached and posted at www.dgs.ca.gov/travel under "Renting a Vehicle".</p> |

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| Short-Term Rental Information | <p>The extended contract continues to provide Counter Bypass service. The Entities of Enterprise Holdings Inc. provides a State of California employee Express Lane at the top 14 airport locations in California (marked with “Cal Gov Express Lane” signage), which allows the traveler easy access to their rental vehicle.</p> <p>Short-Term domestic rentals do not incur one-way drop charges.</p> <p>Employees will still be required to provide a current driver license, State identification badge, and/or business card when renting a Short-term vehicle.</p> <p>The following “exceptions” require State Departments to submit an approval form, signed by the employee’s supervisor, to the State Controller’s Office (SCO):</p> <ul style="list-style-type: none">• Renting a vehicle larger than the Intermediate size• Renting a vehicle from a non-contracted vendor• Needing physical or medical accommodations <p>The SCO approval form should be attached to the invoice associated with the justification. State Departments are no longer required to receive approval from the DGS Statewide Travel Program. A copy of a Short-Term Vehicle Justification (SCO approval form) is available on the www.dgs.ca.gov/travel website under “Renting a Vehicle”.</p> |
| Long-Term Contract Information | <p>State Departments wanting access to the Long-Term rates pursuant to the Commercial Car Rental Services Contract, will first need to follow the new Annual Fleet Acquisition Plan process (reference DGS Management Memo # 13-02).</p> <p>“Beginning in Fiscal Year 2012-13, state departments shall submit an annual fleet acquisition plan to the DGS/OFAM if the department desires to acquire any new or replace any existing fleet assets in the following fiscal year.² <u>This includes any long-term rentals/ leases.</u>³ Individual fleet acquisition requests will no longer be accepted. However, DGS/OFAM will accept supplemental fleet acquisition plans from departments should fleet needs change during the course of a fiscal year.</p> <p><u>DGS/OFAM is hereby eliminating the use of the OFA 160 form;</u> agencies will no longer submit individual fleet acquisition requests to DGS/OFAM. This policy applies to all emergency and non-emergency fleet assets.”</p> <p>² See Management Memo 13-01 (State Fleet Asset Oversight) for a list of fleet assets.</p> <p>³ Long term rentals/leases include fleet assets in the agency’s control for over 30 consecutive calendar days or more than four (4) consecutive work weeks (excluding weekends and holidays).</p> <p>For specifics of the new OFAM Annual Fleet Acquisition Plan, a copy of Management Memo # 13-02 detailing the process has been posted on the www.dgs.ca.gov/travel website under “Renting a Vehicle”.</p> |

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| Amendment Language | <p>Amendment No. 1 incorporates Enterprise’s internal policy to ground vehicles subject to a manufacturer recall. The Amendment language is detailed within Exhibit A of the contract document and is posted at www.dgs.ca.gov/travel under “Renting a Vehicle” or “Contracts”.</p> |
| Additional Contract Information | <p>The contract includes \$250,000 insurance coverage. State Departments are still required to notify the DGS Office of Risk and Insurance Management (ORIM) at (916) 376-5300, if or when an accident in a rental car occurs.</p> <p>Each State Department will be required to utilize their contracted travel payment system Car Rental Business Travel Account (CRBTA) for payment.</p> <p>Each department is responsible for reviewing their monthly billings, but the DGS Statewide Travel Program will also periodically analyze billings to ensure correct rates are being charged by the vendor.</p> |
| Commercial Car Rental Contact | <p>Enterprise Rent-A-Car and National Car Rental Corporate ID – XZCA000 Lisa Holmes, Account Manager (916) 787-4733 lisa.m.holmes@ehi.com</p> |
| DGS Statewide Travel Program Contract Administrator | <p>DGS Statewide Travel and Meeting Management Program Lori Wasson, Statewide Travel Program Specialist (916) 376-3990 lori.wasson@dgs.ca.gov</p> |

Attachment

SHORT-TERM CCR COST TABLE

BASE RATE WITH \$250,000 INSURANCE FOR SHORT-TERM RENTALS
(Effective January 1, 2013)

EXHIBIT E

| <u>VEHICLE CLASS TYPE</u> | <u>DAILY</u> | <u>WEEKLY</u> | <u>MAXIMUM CAP DAILY</u> |
|---|--------------|---------------|------------------------------|
| Compact Nissan Versa, Toyota Yaris | \$30.78 | \$123.12 | \$47.20 |
| Mid-Size/Intermediate Toyota Corolla, Nissan Sentra | \$30.78 | \$123.12 | \$47.20 |
| Full-Size Chevy Impala, Nissan Altima | \$33.86 | \$135.43 | \$50.27 |
| Alternative Fuel Vehicle Chevy HHR, Chevy Impala | \$33.86 | \$135.43 | \$50.27 |
| FWD/Sport Utility Vehicle Ford Escape, Jeep Liberty | \$51.30 | \$230.85 | \$76.95 |
| Mini Van Chrysler Town and Country, Dodge Grand Caravan | \$51.30 | \$230.85 | \$76.95 |
| Pick Up Trucks Chevy Silverado, Ford F150 | \$66.69 | \$307.80 | \$92.34 |

LONG-TERM CCR COST TABLE

BASE RATE WITH \$250,000 INSURANCE FOR LONG-TERM RENTALS
(Effective January 1, 2013)

EXHIBIT F

| <u>VEHICLE CLASS TYPE</u> | <u>DAILY</u> | <u>WEEKLY</u> | <u>MONTHLY</u> |
|---|--------------|---------------|----------------|
| Compact Nissan Versa, Toyota Yaris | \$17.78 | \$124.48 | \$533.52 |
| Mid-Size/Intermediate Toyota Corolla, Nissan Sentra | \$17.78 | \$124.48 | \$533.52 |
| Full-Size Chevy Impala, Nissan Altima | \$20.31 | \$142.20 | \$609.44 |
| Alternative Fuel Vehicle Chevy HHR, Chevy Impala | \$20.31 | \$142.20 | \$609.44 |
| FWD/Sport Utility Vehicle Ford Escape, Jeep Liberty | \$25.65 | \$179.55 | \$769.50 |
| Mini Van Chrysler Town and Country, Dodge Grand Caravan | \$32.48 | \$227.42 | \$974.70 |
| Pick Up Trucks Chevy Silverado, Ford F150 | \$25.65 | \$179.55 | \$769.50 |