

DOING BUSINESS WITH CALTRANS

The California Department of Transportation (Caltrans) encourages prospective contractors¹ to consider utilizing Disadvantaged Business Enterprises (DBEs), Small Businesses (SBS), Disabled Veteran Business Enterprises (DVBEs), and other businesses covered by state and federal programs as specified in the state's solicitation.

FEDERAL PROGRAM: Caltrans is committed to an overall DBE goal of 12.5 percent on its federally funded projects and applicable service contracts based upon a race-neutral and race-conscious methodology. To learn more about DBE opportunities or to find a DBE subcontractor, contact the Caltrans Office of Business and Economic Opportunity (OBE0) by visiting:
www.dot.ca.gov/hq/bep

STATE PROGRAM: California certified SBs, including Micro Businesses (MBS), and DVBEs are afforded better economic opportunities to compete in the state funded informal price quotation process against like businesses. Using the **SB/DVBE Option**, Caltrans can award to the lowest responsive responsible business by soliciting quotes from two certified SBs or two certified DVBEs.

Dollar Thresholds	Minimum (Greater Than)	Maximum (Less Than)
Commodities/Goods	\$5,000	\$250,000
Service Contracts	\$5,000	\$250,000
Public Works Contracts	\$5,000	\$291,000

BENEFITS OF STATE CERTIFICATION

- Participate in solicitations exclusively for certified SB/DVBEs
- State-funded competitive solicitation benefits:
 - ▶ SB Preferences
 - ▶ DVBE Incentives
 - ▶ DVBE Goals
 - ▶ Prompt Payment Act

To learn about becoming a California certified SB or DVBE, visit the Department of General Services:

www.dgs.ca.gov/pd/programs/osds/getcertified.aspx

Buyers and Prime Contractors can locate SB/DVBEs at:

calprocure.ca.gov

MAJOR COMMODITIES/SUPPLIES

Caltrans purchases a myriad of commodities. This list is just a sample of the types of products purchased. For a complete list visit:

www.dot.ca.gov/hq/dpac

Aggregate Material
Audio/Visual Equipment
Automobiles, Automotive Supplies
Barricades
Batteries
Bolts
Cameras, Video, Digital
Chain Link Fence and Materials
Changeable Message Signs
Computers
Construction Supplies
Electrical Supplies
Fabricated Metal
Fuel
Gloves
Guardrail
Heavy Equipment
Industrial Supplies
Loaders, Graders, Tractors, and Trailers
Janitorial Supplies
Laboratory Testing Equipment
Lubricants
Luminaries
Office Supplies
Paint
Pavement Markers
Petroleum Products
Photocopiers, Reproduction Equipment, and Supplies
Posts – Metal Guide, Metal/Wood Sign
Publications
Rainwear
Respirators and Filters
Signs
Software
Sprinklers, Sprinkler Systems
Steel
Tools: Automotive and Hand
Water Coolers

SERVICE CONTRACTS

This list is just a sample of the types of services Caltrans may advertise for. For current contract opportunities visit:

calprocure.ca.gov

Archaeological Services
Architectural and Engineering Design
Automatic Gate Repair
Calibration of Specialized Equipment
Cleanup of Hazardous Chemical Spills
Construction Projects
Consulting
Copier Maintenance and Repair
Data Processing Services
Electronic Data Processing Consulting
Elevator Repair
Environmental Impact Studies
Equipment Maintenance and Repair
Equipment Rental
Equipment Services
Escrow Services
Expert Witness
Field Engineering Inspection
Forklift Maintenance and Repair
Gardening and Landscaping
Hazardous Waste Investigation
Hazardous Waste Removal
Highway Equipment – Operation and/or Maintenance
Information Technology Consulting
Laboratory Services
Mail and Courier Services
Materials Sampling and Testing
Maintenance Service and Rest Areas
Media or Advertising Services
Native American Advisors
Preliminary Engineering Studies
Project Management for Design and Construction
Public Works:
Class A - General Engineering Contractors
Class B - General Building Contractors
Class C - Specialty Contractors
Class D - Contractors (limited Specialty)
ASB - Asbestos
HAZ - Hazardous Substance Removal
Railroad Car Refurbishing and Repair
Soil and Foundation Investigations

CAL-CARD PROGRAM

Caltrans participates in the CAL-Card Program (Visa) to acquire goods and services costing no more than \$5,000. Vendors who have the ability to accept Visa cards are better able to participate in procurement opportunities involving these types of purchases. Note: CAL-Card cardholders cannot use a third party to process Visa card payments unless the seller's (Vendor's) name is also printed on the Statement of Account and invoice.

ADDITIONAL RESOURCES

Competitive solicitations (\$5,000 to unlimited) on the the California State Contract Register (CSCR):
caleprocure.ca.gov

Caltrans advertised solicitations and bid documents:
www.dot.ca.gov/hq/dpac

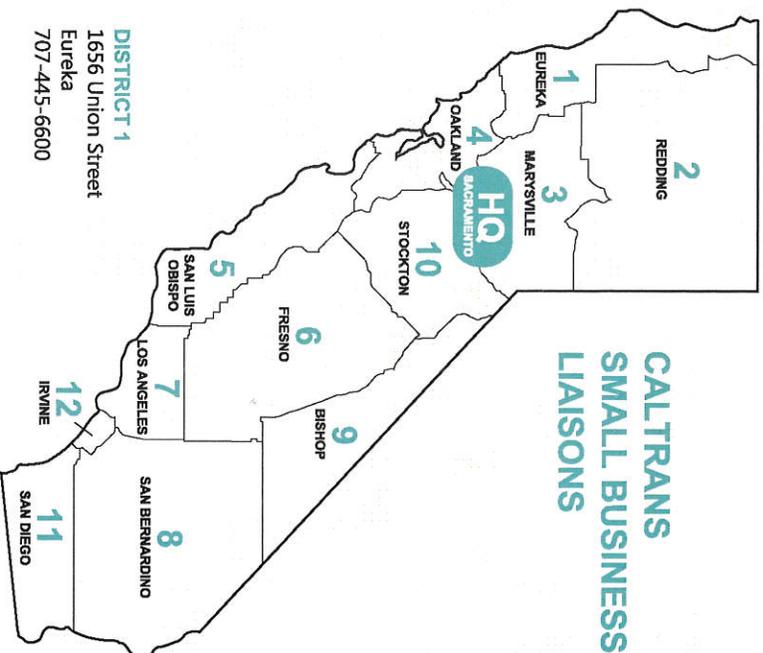
Architectural & Engineering (A&E) contracts info:
www.dot.ca.gov/hq/dpac/aeinfo.htm

Let Prime Contractors know who you are! SB/DVBES and DBEs can login and view Caltrans solicitations. By doing so, Caltrans can post your business profile to specific Service Contract solicitations via the Bidders' List. A great way for Prime Contractors to meet their goals is by purchasing supplies, commodities, and/or parts from certified suppliers who are SB/DVBE (for state funded contracts) or DBE (for federally funded contracts).

Competitive Solicitation Public Bid Openings are held Tuesdays and Thursdays at 3:00 p.m., at 1727 30th Street, Sacramento (First Floor Conference Room, unless otherwise stated in the solicitation). Vendors may participate via teleconference by calling (866) 700-7952. Enter pass code 7089821# when prompted.

For Payment Information regarding construction contracts, service contracts, and/or procurement purchase orders, visit the Caltrans Division of Accounting website:
www.dot.ca.gov/hq/asc

CALTRANS SMALL BUSINESS LIAISONS



DISTRICT 1
 1556 Union Street
 Eureka
 707-445-6600

DISTRICT 2
 1657 Riverside Drive
 Redding
 530-225-3426

DISTRICT 3
 703 "B" Street
 Marysville
 530-741-4211

DISTRICT 4
 111 Grand Avenue
 Oakland
 510-286-4444

DISTRICT 5
 50 Higuera Street
 San Luis Obispo
 805-549-3111

DISTRICT 6
 1352 W. Olive Avenue
 Fresno
 559-488-4020

DISTRICT 7
 100 S. Main Street
 Los Angeles
 213-897-3656

DISTRICT 8
 464 West 4th Street
 San Bernardino
 909-383-4561

DISTRICT 9
 500 South Main Street
 Bishop
 760-872-0601

DISTRICT 10
 1976 East Martin Luther King Jr. Blvd.
 Stockton
 209-948-7543

DISTRICT 11
 4050 Taylor Street
 San Diego
 619-688-6670

DISTRICT 12
 3347 Michelson Drive, Suite 100
 Irvine
 949-724-2000

HQ OBEQ Small Business Advocate
 1823 14th Street
 Sacramento
 smallbusinessadvocate@dot.ca.gov

Doing Business With Caltrans

Selling Goods & Services



Edmund G. Brown Jr.
 Governor
 State of California

Malcolm Dougherty
 Director