

**IT Hardware PC Servers eRFP # DGS 5019**  
**Bidders' Conference - Questions and Answers**  
**August 8, 2005**

#	Questions	Answers
1.	Why did DGS choose not to award PC Servers on eRFP – 5007?	For a response to this question, please contact Tom Abeyta at 916-375-4491.
2.	Can you stop and start (in the eTool)?	Yes. In the eTool you are able to save your response, log off, and log back in multiple times.
3.	For a joint bid, the State requires at least one customer reference to be from the prime bidder?	Yes. Refer to Section 5.4 Mandatory Scored Requirements for further clarification.
4.	On a joint bid who does the State consider being the prime bidder?	Each joint bidder will be jointly and severally responsible for the performance of the entire contract, and the joint bidders must designate in writing one individual having authority to represent them in all matters related to the contract. Refer to Section 2.2.13 Joint Proposal for further clarification.
5.	Purchases are for statewide agencies – How is it expected for a SB or DVBE to comply with service warranties at distant locations?	All bidders must comply with the business and technical requirements in order to be deemed responsive. This includes 5.3.1 General Terms of Warranty.
6.	Why does the state require 6 months in use for products in this RFP when the products are A) considered to be commodities B) the product lines change every 12 months C) What consideration will the State give to products that are on the market for less than 6 months prior to date of award?	The State Administrative Manual (SAM) requires a 6 month <i>in-use</i> requirement for Information Technology equipment or software. Refer to Section 4.20 Customer In-Use Requirements for further clarification. In order for bidders to meet this requirement the proposed PC Servers shall be in use in the marketplace on or before 3/1/05.
7.	Can a DVBE be an SBE? If so, is the requirement 25% + 3% of 25% or 3% of the total contract value?	Yes, the DVBE can be an SBE. In this case, the 25% can include the 3% and complies with the Non-Small Business preference and the DVBE participation program requirements.
8.	Can a DVBE sub in more than 1 proposal at once?	Yes.
9.	What does DVBE commitment in a contract mean?	The bidder meets the DVBE participation program requirements by subcontracting with a certified DVBE for 3% or more of the overall contract amount. Refer to Section 4.9 California Disabled Veterans

		Enterprise (DVBE) Program Requirements for further clarification.
10.	From the previous eRFPs issued earlier this year, what did the State learn, ie did you get everything you were hoping for in the responses? If not, what are some items you're hoping will be addressed from proposers this go round? What are some of the State's pains?	This Q and A session is specific to eRFP # DGS 5019. Questions related to other RFPs should be directed to their respective procurement officials.
11.	Under upgrade Section you call out a Xeon 3.0 ghz processor with 4 mb of L3 cache that processor doesn't exist from my research?	As of 08/09/05, The Intel Xeon MP 3.0GHz, 4MB L3 Cache is currently available. Your offer should meet or exceed this processor specification.
12.	When scoring the pricing of the 5 common configurations, will they be scored by common configuration or in aggregate? If by common configuration, will there be any weighting by the anticipated % of spend for each configuration?	Evaluation in this area will be based on the lowest estimated net total cost to the State. The estimated spend breakdown percentages provided in Worksheet 0 will be used to weigh the bidders' prices.
13.	You show a price upgrade for server 1 processors the same as server 0. However server 0 has one cpu & server 1 has 2 cpus. Is the price shown per cpu or by server?	The price upgrade is per CPU.
14.	On eRFP 5007 (Q&A #11) a bidder asked if a purchase order could be issued directly to the bidder's subcontractor. State replied "No" only to the prime bidder on STD 213. Will this same rule apply to 5019?	Yes, the same rule applies.
15.	What certifications are required to be considered a "small business" when submitting a bid?	Suppliers that meet the Small Business certification requirements will have a current certification letter from the Department of General Services.
16.	How is the Department of General Services going to monitor primes to ensure they are going to meet to SBE & DVBE requirements?	Contractors that subcontract with SBEs and DVBEs shall submit reports on a monthly basis to the contract manager. The contract manager will audit these reports periodically. Refer to Section 5.3.37 Reporting Requirements for further clarification.