

SAM – INFORMATION TECHNOLOGY
General Procurement Procedures: Procurement of Goods and Services

LEVERAGED PROCUREMENT AGREEMENTS

5291

(Revised 01/2016)

There are instances when many State departments require goods or services to perform essentially the same functions. Individual procurements would require duplicative effort and extend lead times.

Leveraged Procurement Agreements ([LPAs](#)) combine State departments' requirements for the same items or similar items thus providing standardization and leveraging the State's buying power. LPAs also enable streamlined purchases by removing repetitive, resource intensive, costly and time consuming solicitation processes by departments.

Types of LPAs include Master Agreements, IT Master Agreement (ITMSA), Statewide Contracts, State Price Schedules, Software Licensing Programs (SLP), the California Multiple Award Schedules (CMAS), and Cooperative Agreements. Unless identified as a mandatory contract, the use of LPAs is optional. State departments must have approved purchasing authority for the applicable LPA category in order to place orders against an agreement in that category.