

# Sacramento's 2015 Regional THE CONNECTING POINT

Connect with 60  
plus government &  
public agency buyers  
and small business  
resource organizations!

## SacPAC

Join us for workshops, panel discussions, small  
business resources and  
networking opportunities for government  
contracting and procurement

November 5, 2015

9:00 a.m. – 1:30p.m.

Registration 8:30 a.m.

The Falls Event Center  
8280 Elk Grove Blvd  
Elk Grove, CA

**\$20 Admission • Free Parking**  
Continental Breakfast & Lunch Provided

*(also includes admission to Building Connections, same time, same venue)*

### WORKSHOPS

**Tips for Bidding with the Government**  
SacPAC Members

**Basic Proposal Writing for Federal Contracts**  
Procurement Technical Assistance Center

**I'm Certified, Now What?**  
CA Department of General Services

**Cyber Security**  
Capital Region Small Business Development Center (SBDC)

**Access to Capital Panel**  
Capital Region Small Business Development Center (SBDC)

**How to Become a Well-Run Business**  
SCORE

**Introduction to State Government Contracting**  
CA Department of General Services

**New CA DIR Regulations**  
CA Department of Industrial Relations

### SPONSORED BY:

Sacramento Public Agency Consortium (SacPAC)

Register Today: <http://www.sacpac.org/connectingpoint/>

A Small Business Event You Can't Afford to Miss

