

Department of General Services Headquarters



California Pharmaceutical Procurement Collaborative (CPPC)

Newsletter

March 12, 2013

ISSUE #1

NEWSLETTER COORDINATOR: ELIZABETH WINWARD

Introduction

This newsletter is the first issue for the CPPC and designed to keep members updated on the progress of potential cost savings in between CPPC quarterly webinars.

Medical and Surgical Supplies

The kick-off meeting for the Medical and Surgical Supply Program took place on February 13, 2013 at the DGS and the next meeting will take place on **March 19, 2013**. This ground breaking endeavor enables the DGS to work with state and local governments to develop statewide specifications for medical and surgical supplies and medical/surgical Formulary. The DGS will conduct competitive procurements with manufacturers and suppliers to secure improved pricing on medical and surgical supplies. State and local governmental entities are currently working on diabetic supplies; gloves; incontinence supplies; nutritional; and wound care products.



Non-mandatory medical supply agreements exist through the DGS through the Minnesota Multi-State Contracting Alliance for Pharmacy

(MMCAP). The vendors available through MMCAP are:

+ World Medical Government Solutions + Medline
+ Henry Schein + McKesson + Cardinal (in progress)

Contact Rhonda Kitchen for the Statewide Pharmaceutical Program (SPP) and MMCAP California Application Packages:
Email: Rhonda.Kitchen@dgs.ca.gov
Phone: (916) 375.4465

Primary Pharmaceutical Wholesaler

AmerisourceBergen Drug Company (ABDC) has been awarded the Primary Pharmaceutical Wholesaler Agreement (No. 1-12-65-50). The term of this contract is January 1, 2012 through March 31, 2016 with an opportunity for two additional one-year extensions of the contract through March 31, 2018.

Savings are estimated at approximately \$17.4 million dollars for the State over the three (3) year term of the Agreement.

The DGS is working with ABDC to complete the amendment language that will enable county and local governmental entities to participate in the Primary Wholesaler Agreement. County and

local governmental entities have requested the DGS to include Indigent Recover, 340B, and Central Fill Pharmacy.

Contact Mary Anne Selvage for more information:
Email: MaryAnne.Selvage@dgs.ca.gov
Phone: (916) 375.4346



Specialty Pharmacy

A Request for Proposal (RFP) to procure specialty pharmacy product and services is being developed by the DGS. Specialty pharmacy is the fastest growing segment in the industry today and the DGS believes the state will benefit by having a statewide agreement. This agreement will ensure access to specialty medications and improve clinical and economic outcomes.

The DGS will be working directly with state, county, and local governmental entities over the next few months to determine specific specialty medications that should be considered in the RFP. Look for an electronic survey on this soon!

Additionally, subject matter experts will be needed for RFP specification and proposal evaluations.

For more information, contact Mary Anne Selvage (reference contact information under previous heading)



DGS Influenza Vaccines 2013-2014 Pre-Booking Update

For the third year in a row, the DGS has extended the Influenza Vaccine contracts with FFF Enterprises, GlaxoSmithKline, Novartis and Sanofi Pasteur Inc. and ASD Health Care Specialty Inc. through participating in the Minnesota Multi State Contracting Alliance for Pharmacy (MMCAP). MMAP has multiple vaccine contracts which provide the State with GREATER flexibility to order and substitute products within these contracts.

Pre-booking is underway for the 2013-2014 flu seasons. Participating Entities are encouraged to pre-book early as there are discount deadlines on certain products with some suppliers:

FFF Enterprises Inc.:

Contract # 1-11-65-40A

FFF Enterprises offers Afluria®, Fluvirin®, Fluarix TIV®, Flulaval® FluMist® and Fluzone® through this contract. FFF's special discount for Fluvirin® vaccine expires April 1, 2013.

GlaxoSmithKline:

Contract # 1-10-65-40D

GlaxoSmithKline offers Fluarix TIV®, Fluarix Quadrivalent® and Flulaval® vaccine through this

contract. GSK's special discount offer on these vaccines expires March 31, 2013.

Novartis:

Contract # 1-10-65-40A

Novartis offers Fluvirin® vaccines through this contract. Novartis's contract and special discounts offer expire April 1, 2013.

Sanofi Pasteur:

Contract # 1-10-65-40E

Sanofi Pasteur offers Fluzone® vaccines through this contract.

ASD Specialty Health Care:

Contract # 1-12-65-40A

ASD offers Afluria®, Fluvirin®, FluMist® and Fluzone® through this contract.

To access the contracts above or to order Seasonal Influenza Vaccine, review the Contract Notification and User Instructions at www.bidsyn.com.

Hepatitis C

The DGS has the following pricing agreements in place for the treatment of Hepatitis C, which may be accessed by county and local governments to lower your cost of treatment:

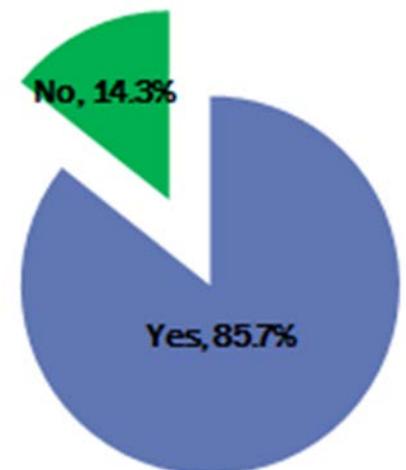
- ✦ **PEGASYS®** (peginterferon alfa-2a) with Genentech
- ✦ **Victrelis®** (boceprevir) with MERCK & CO., INC.

Contact Vimbai Kajese for more information or any questions on either vaccines or Hepatitis C:
Email: Vimbai.Kajese@dgs.ca.gov
Phone: (916) 375-4926

Fast Facts

Key findings of the 2012-2013 Influenza Vaccine administered by the DGS:

- More than 60% of the respondents ordered through FFF Enterprises Inc.
- 25% ordered additional vaccine
- .5ml Multi-Dose vaccine vials were most ordered
- When asked if they used the DGS/MMCAP Contract to order the Influenza Vaccines:



Reserve your webinar spot now for the next CPPC meeting by clicking on the link below:

<https://www2.gotomeeting.com/register/604225402>

When: April 16, 2013

Time: 10:00 a.m. to 11:00 a.m.

For more information about this webinar, contact Elizabeth Winward at (916) 375-4551