



CORDOBA CORPORATION

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PRESS RELEASE

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Contact: Anna Senatore / Director of Communications / 213.895.0224 / asenatore@cordobacorp.com

FOR IMMEDIATE RELEASE:

Cordoba Corporation Executive and California Small Business Leader Recognized for Distinguished Service

LOS ANGELES, CA, June 14, 2012 - Randall D. Martinez, Executive Vice President and Chief Operating Officer of Cordoba Corporation has been honored for Distinguished Service to California's Small Business Community by the California Department of General Services (DGS) Small Business Advisory Council (Council). The Council recognized Martinez at its regular meeting in Sacramento on June 13, 2012 for his leadership during his five years of service as Co-Chair of the Council and all that was achieved under his leadership.



Pictured (left to right): Jim Butler, Chief Procurement Officer State of California; Randall D. Martinez, Executive Vice President, Chief Operating Officer, Cordoba Corporation; Eric Mandell, Chief, California Office of Small Business; Aubry Stone, President and CEO, California Black Chamber of Commerce.



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Martinez has been a member of the Council since 1999 and most recently served as Co-Chair from 2007 to 2012—his second term since joining the Council. During his tenure, DGS has implemented an online certification process, raised the spending ceiling on the Small Business/Disabled Veteran Business Enterprise (DVBE) Option to \$250,000, implemented the automated BidSync procurement system, and worked closely with State procurement officials to support key legislation and executive orders.

“In fiscal year 2005-06, the State [awarded] \$1.7 billion, or just under 18% of its dollars to small businesses. The state has averaged \$2.58 billion with small businesses in the three years that followed,” said Aubry Stone, Co-Chair of the DGS Small Business Advisory Council. [That is just one] of this Council’s efforts that have come to fruition during the time [Randall] has been either a member or Co-Chair.”

Today, the State regularly meets its small business procurement goals. “Although meeting the State’s small business participation percentage goals was an important accomplishment, the real triumph of the past decade has been a dramatic shift in the mindset of State bureaucracies,” said Martinez. “California businesses have witnessed increased prioritization of small and disabled veteran businesses in policies, procedures, and executive orders. This has resulted in more dollars for small firms, which means more jobs for Californians.”

THE CALIFORNIA DEPARTMENT OF GENERAL SERVICES SMALL BUSINESS ADVISORY COUNCIL is an organization that provides a forum for small businesses and affiliated organizations to comment and provide feedback on state policies and practices that affect or impact small business participation in state agency contracts and projects. To learn more, visit the [Council’s website](#).

CORDOBA CORPORATION is a civil engineering, project and construction management firm that specializes in public works with an emphasis on education, transportation, and water/energy related projects. The firm delivers solutions to complex environmental and engineering challenges by applying proven engineering and management expertise from project conception to completion. To learn more about Cordoba Corporation, visit www.cordobacorp.com.

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