

California Multiple Award Schedules (CMAS)

How to become a California Multiple Award Schedules (CMAS) Contractor



CMAS Statistics

CMAS Sales - State and Local Governments

Sales for the Period from 1/1/2016 to 12/31/2016

Calendar Quarter Reported	State Sales	Local Sales	Total Sales
2016-1Q	\$17,549,186	\$48,992,738	\$66,541,924
2016-2Q	\$44,150,759	\$81,098,556	\$125,249,315
2016-3Q	\$40,172,051	\$47,046,549	\$87,218,599
2016-4Q	\$30,134,110	\$33,267,403	\$63,401,513
Total Sales Reported by CMAS Vendors	\$132,006,106	\$210,405,245	\$342,411,351

What is a CMAS

- A California Multiple Award Schedule (CMAS) is a streamlined, best value purchasing solution for State agencies and local governments seeking IT and Non-IT goods and services

What is a CMAS

- CMAS is not established through a competitive bid process conducted by the State of California
- Therefore, all pricing, products and/or services offered must have been previously bid and awarded on a Federal GSA Schedule

Note: California code does not allow for formal protest of CMAS transactions

What is a CMAS

- The CMAS Program does not "use" the Federal GSA Schedule
- Instead, the State of California establishes a totally independent multiple award schedule for the same products and/or services, based on the same prices

What is a CMAS

- A CMAS does not guarantee that your company will do business with the state of California or with local governments
- However, being awarded a CMAS places your company in a pool of potential contractors that ordering agencies can choose from

What is a Federal GSA Schedule

- The Federal GSA Schedule is a multiple award schedule for the federal government
- Products and/or services are assessed and evaluated
- A GSA Schedule contains pre-negotiated pricing, delivery terms, warranties, and other terms and conditions

CMAS/GSA Schedule Pricing

- The GSA Schedule terms and conditions and pricing must be published at the GSA eLibrary
- The GSA Schedule pricing posted at the eLibrary is the maximum allowed for each product and/or service
- When responding to a Request For Offer (RFO), CMAS contractors can offer prices that are lower than the GSA Schedule pricing, but not higher

Basis for Offer

- Option 1:
 - 1) If the contractor already holds their own GSA Schedule, they can offer it as the base for their CMAS offer

Note: The CMAS Unit does not recommend applying for a GSA Schedule for the sole purposes of CMAS

Basis for Offer

- Option 2:
 - 2) The contractor can offer products, services, and pricing from a Federal GSA Schedule held by another company. In this case, the process is referred to as "piggybacking"

CMAS Term

- The term of a CMAS begins on the date of award by the CMAS Unit, and expires on the same date as the referenced Federal GSA schedule.

CMAS Renewal

- CMAS renewals/extensions do NOT occur automatically when the term of the base GSA schedule is renewed or extended
- It is the responsibility of the CMAS contractor to monitor the GSA eLibrary for renewals or extensions
- Please see the “CMAS Contract Management & Information Guide” for specific details

Who Can Use CMAS

- State and local government agencies may use CMAS, unless the contractor explicitly stipulates in their CMAS offer that the CMAS is not available to local governments.
- A local government agency is any city, county, district, or other local governmental body, including the California State University (CSU) and University of California (UC) systems, K-12 public schools and community colleges empowered to expend public funds.

CMAS Program Fees

- There is no fee to apply for a CMAS
- For CMAS sales to State agencies, the State agency pays an administrative fee to the Department of General Services. CMAS contractors do not pay fees for sales to State agencies
- For CMAS sales to local government agencies, the CMAS contractor pays a 1% incentive fee to the Department of General Services based on the total value of the purchase order
- If the CMAS contractor is a California certified Small Business (SB), both the administrative and incentive fees are waived

What is Excluded

- Products and services from other DGS-Procurement Division contracts.
- Facility planning, medical services, registered nursing, human resources and security guard services.
- Legal Services
- Public works projects

What is Excluded (Con't)

- Architectural, Construction, Engineering, and Environmental Services
- Facilities Maintenance and Management services are not allowed on CMAS. Two exceptions are:
 - Third party verification services of greenhouse gas emission and reports for existing facilities and operations.
 - Leadership in Energy & Environmental Design for existing buildings (LEED – EB)

Fiscal Agents

- When a subcontractor ultimately performs all of the services that a prime contractor has agreed to provide, and the prime contractor only handles the invoicing of expenditures, then the prime contractor's role becomes that of a fiscal agent because it is merely administrative in nature. It is unacceptable to use fiscal agents in this manner because the agency is paying unnecessary administrative costs.



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California Multiple Award Schedules (CMAS)

The California Multiple Award Schedules (CMAS) offers a wide variety of commodities, non-IT services and information technology products and services at prices which have been assessed to be fair, reasonable and competitive. Suppliers may apply for a CMAS contract at anytime - no bids are required.

The use of these contracts is optional and is available to state and local government agencies.

CMAS News

Find a CMAS Contract

For Suppliers / Contractors

CMAS Contract Terms & Conditions

For State Agencies

For Local Governments

Contact CMAS

What's New

- State Agency Recognition Awards 2013 ...
- Small Business & DVBE Outreach Events 2014 ...
- Prompt Payment Legislation SB 856 ...

[View All news and events items](#)

PD Quick Links

- Broadcast Bulletins
- Dispute Resolution
- State Contracts Index Listing

Additional LPA Programs

- Food Contracts
- Master Agreements
- Pharmaceutical (Rx) Acquisitions
- State Price Schedules
- Statewide Commodity Contracts
- Western States Contracting Alliance (WSCA)

California Multiple Award Schedules (CMAS) - Windows Internet Explorer

http://www.dgs.ca.gov/pd/Programs/Leveraged/CMAS.aspx

Convert Select

Favorites Citrix Department of General Se... Free Hotmail Suggested Sites Web Slice Gallery

California Multiple Award Schedules (CMAS)

Find a CMAS Contract

For Suppliers / Contractors

Application Information

- CMAS Contract Application (Fill and Print PDF)
- Overview of the CMAS Program (PDF)
- CMAS Requirements for GSA Schedules (PDF)
- FAQs Regarding the CMAS Application (PDF)

CMAS Contract Management & Information Guide (PDF)
CMAS Contract Management & Information Guide (MS Word)

Federal General Services Administration (GSA) e-Library

FAQs Regarding the CMAS Program (PDF)

How to Become a CMAS Authorized Contractor (PDF)

Product / Service Codes Listing (PDF)

Specific Manufacturer's Authorizations (PDF)

Quarterly Reports

- Information & Instructions (PDF)
- Electronic Form (MS Word)
- Electronic Form (PDF)

CMAS Contract Terms & Conditions

Dispute Resolution
State Contracts Index Listing

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- Statewide Commodity Contracts
- Western States Contracting Alliance (WSCA)

Done Trusted sites | Protected Mode: Off 100%

- For more information about CMAS:
- Visit the website:
<http://www.dgs.ca.gov/pd/Programs/Leveraged/CMAS.aspx>
- E-mail: cmas@dgs.ca.gov
- Phone: (916) 375-4365