

**CAL VET**



## **Ivor A. Newman**

DVBE Outreach and Education Coordinator

California Department of Veterans Affairs  
Veterans Services Division

Email: [Ivor.Newman@CalVet.CA.Gov](mailto:Ivor.Newman@CalVet.CA.Gov)

Phone: (916) 503-8375

**DGS**



- **CalVet DVBE Outreach and Education objectives for FY 2016-2017**
  - **Strategic Goal:** Increase the visibility, accessibility, and utilization of the DVBE program throughout the state of California. Increase Disabled Veteran participation and contract awards through advocacy and education.
  - **Strategy:** Provide advocacy and subject matter expertise to a number of state agencies, educational institutions, and corporations in such a way to connect Disabled Veteran Business Enterprises (DVBE) with contracts. Provide outreach and education to Veteran owned businesses to increase awareness and participation in the DVBE program.



## Veterans Service Division Update

- Today marks the Grand Opening of our new California Central Coast Veterans Cemetery!
- CalVet's Mental Health Grant Program (Prop 63)
  - Eight County Veterans Services Officers (CVSOs) are currently participating in the 2016/17 effort to expand and enhance mental health services offered to Veterans and their families.
- Veteran Stand down
  - Today through Oct 13th. The North Bay Stand Down will be held at the Dixon Fairgrounds. If you want to volunteer call (916) 389-8917
  - <http://www.va.gov/homeless/events.asp>



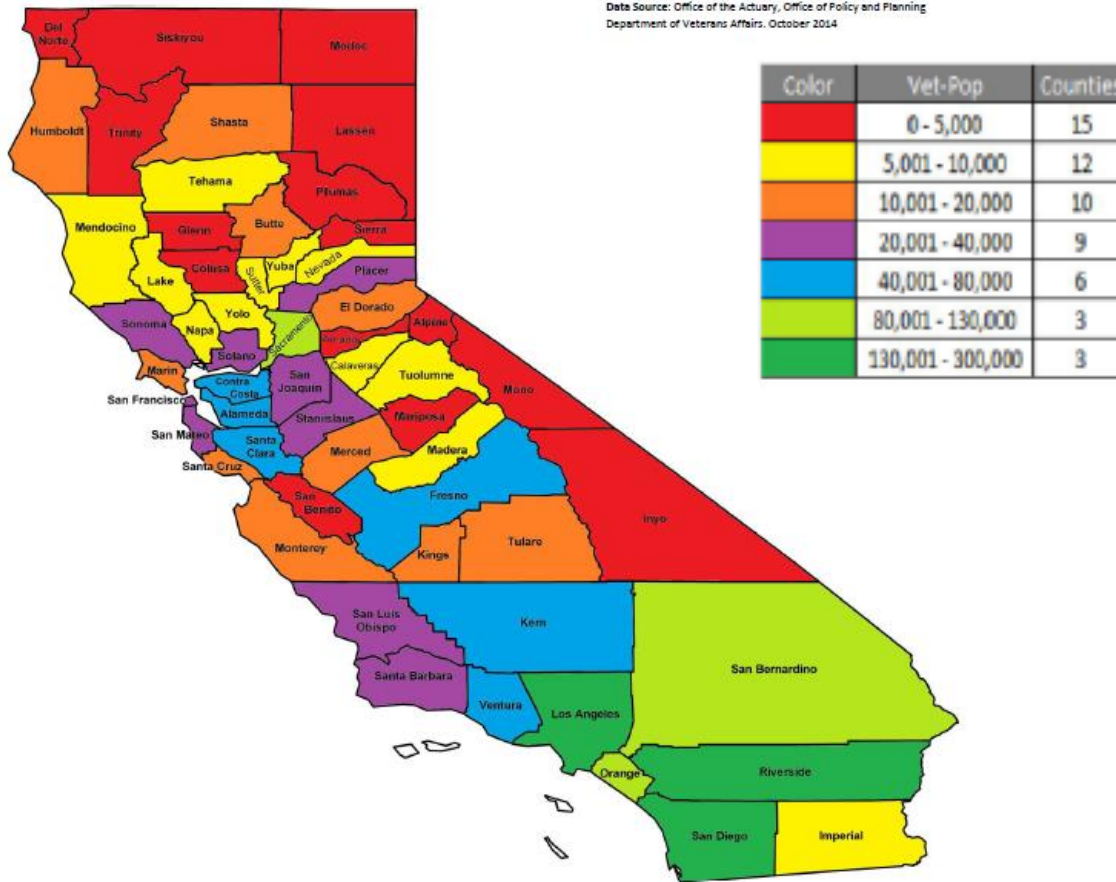
- The CalVet DVBE Program Management change
- The CalVet 2016 DVBE Survey
  - Distributed to all DVBEs during the second week of September
  - Typical industry response rate for an external membership class survey is 5-10%
  - As of October 10, 2016 we have achieved a **16%** response rate.
  - Continuous promotion from VSO's to increase participation.
- New DVBE registrations show a month to month increase over 2015.
  - July 2016 reflects a 33% increase over July 2015
  - August a 75% increase over August 2015
  - September a 63% increase over September 2015

An overall increase of 53% for the three months referenced.



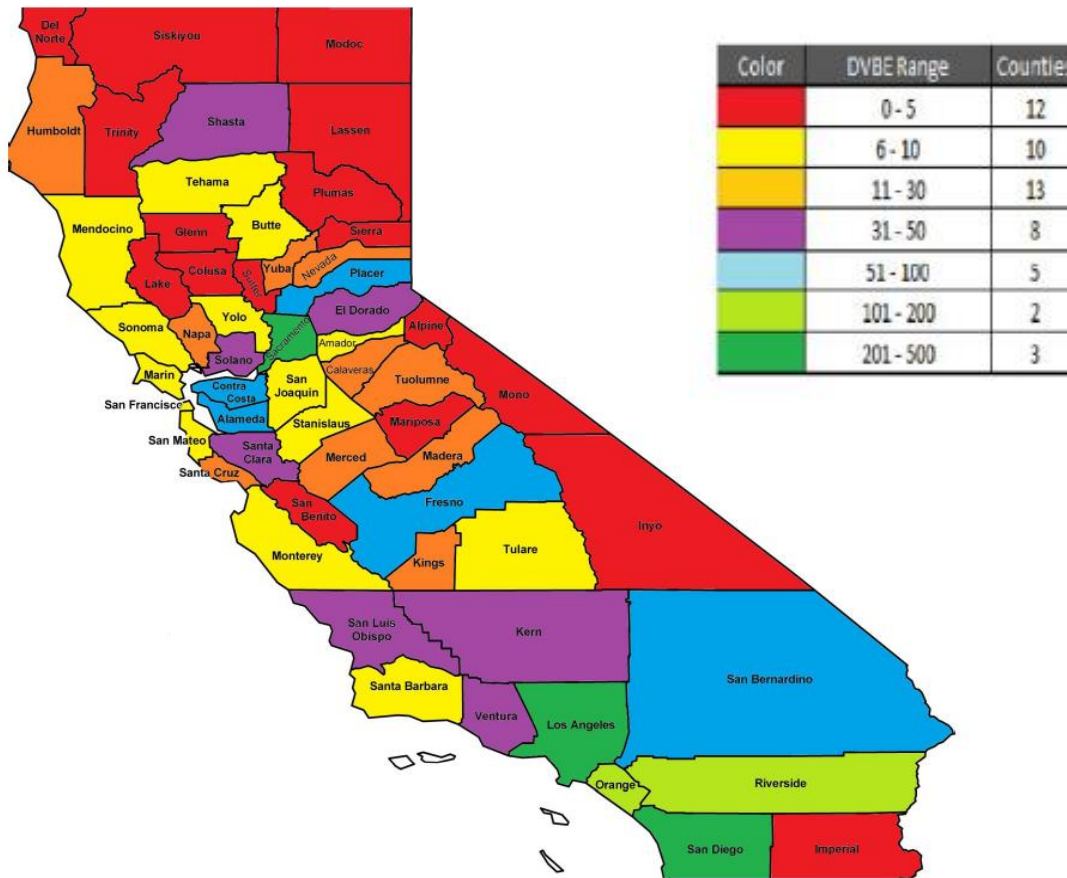
## Veteran Population Distribution by County

Data Source: Office of the Actuary, Office of Policy and Planning  
Department of Veterans Affairs, October 2014





**DVBE Distribution by County**





- What's Next?
  - I need your assistance...
    - Identify DVBE availability gaps
    - Identify DVBE capability gaps.
    - Factors restricting the Increase DVBE awards.
  - My Focus through data analysis...
    - Increase the pool of available DVBEs
    - Increase DVBE availability and capability
    - Educate the DVBEs
    - Align with VSO's to maximize the benefits of the DVBE Certification.

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