

## CHP AND THE SB/DVBE OPTION

Competition is one of the basic tenets in the state procurement process. The nature of effective competition varies with the goods and services being acquired. Depending upon decisions made during the planning phase, the procurement may be informal or formal, and the selected competition method may be a phone call or a written solicitation document, distributed by fax, electronic mail or regular mail, depending on the procurement value. Procurement activities must be conducted in an open and fair environment promoting competition among prospective suppliers.

The SB/DVBE Option can be an outstanding procurement tool for state agencies to actively pursue and/or exceed the Governor's 25 percent SB and 3 percent DVBE participation in the procurement process.

SB/DVBE Option –

- Government Code (GC) Section 14838.5 (a) and (b) enables state departments to conduct a competitive solicitation valued at \$5,000 through \$250,000 that targets only certified SB or certified DVBEs.
- GC Section 14838.5 eliminates the advertising requirement for transactions awarded to a certified SB or a certified DVBE when conducting a SB/DVBE Option solicitation.

The CHP is committed to increasing the contracting business opportunities with SBs and DVBEs. Here are ways CHP achieves SB and DVBE participation:

- California State agencies and departments may use a streamlined procurement process known as the **SB/DVBE Option** by contracting directly with a California-certified SB or DVBE for goods, services, and information technology valued between \$5,000 and \$250,000 after obtaining price quotes from at least two such businesses. For public works projects, the contract value can be up to \$270,000.
- Under \$5,000, where state agencies are not required to obtain competitive quotations so long as the price is fair and reasonable, awarding to a certified SB or DVBE achieves the state's objective and can be counted towards the 25 percent SB goal and 3 percent DVBE goal.
- Contracts awarded directly to a certified SB or who are eligible for the small business 5 percent bid preference (California Code of Regulations, Title 2, Section 1896.6 (a)).
- Contracts awarded to a non-small business who subcontracts at 25 percent of the contract with SB/MB are also eligible for a 5 percent bid preference (California Code of Regulations, Title 2, Section 1896.6 (b)).

**Note:** Orders from leveraged procurement agreements (e.g., CMAS, Master Agreements) with a certified SB/DVBE firm may be counted toward SB/DVBE participation goals, but are not subject to the 5 percent bid preference.

For more information on business contracting opportunities with the CHP, please contact:  
California Highway Patrol, Business Services Section  
P.O. Box 942898, Sacramento, CA 94298-0001

Certified Business Advocate Program  
Bus. (916) 843-3616 / Fax (916) 322-3166

Contract Services Unit  
Bus. (916) 843-3610

Purchasing Services Unit  
Bus. (916) 843-3620

<https://www.chp.ca.gov/Programs-Services/Programs/Certified-Business-Advocate-Program>

STATE OF CALIFORNIA



CALIFORNIA  
Highway Patrol

Committed  
To Doing Business with  
California Certified  
Small Businesses  
&  
Disabled Veteran  
Business Enterprises



An Internationally Accredited Agency

Thank you for your interest in doing business with the California Highway Patrol (CHP). We look forward to increasing the number of contracting opportunities certified small businesses (SBs), micro-businesses (MBs), and disabled veteran business enterprises (DVBs) have to provide us with the services we need. The CHP is extremely supportive of SBs, MBs, and DVBs and is intent on actively seeking partnerships.

- Governor's Executive Order S-02-06 requires state agencies to award at least 25 percent of their annual contracting dollars to certified SBs/MBs.
- The SB/DVBE Option allows state agencies to conduct a competitive solicitation valued at \$5,000 through \$250,000 (up to \$270,000 for public works) that targets only certified SB or certified DVBEs. (See back of brochure for detailed information.)
- Pursuant to Military & Veterans Code §999 et. seq., DVBE Program Requirement is included in all CHP solicitations, unless otherwise noted in the solicitation. The CHP's minimum DVBE program requirement is 3 percent, unless otherwise noted in the solicitation.

Our Certified Business Advocate is ready to assist you in successfully participating in the State service contracting process. Available business opportunities (solicitations) can be viewed or downloaded at <https://www.caleprocure.ca.gov/pages/index.aspx> (search by agency name, title/description or bid/solicitation number).

Listed below are the goods (commodities), maintenance and repair service contracting opportunities available through CHP.

#### Types of Goods/Commodities Purchased:

◊ Air Conditioners	◊ Engine Fluids	◊ Office Furniture
◊ Ammunition	◊ Explosives & Supplies	◊ Office Machines & Supplies
◊ Audio Visual Equip.	◊ Firearms	◊ Paint, Marking
◊ Automobiles, incld. Parts/Supplies/Tools	◊ Filters	◊ Photocopiers
◊ Badges & Cap Pieces	◊ Food Services Equip. & Supplies	◊ Plumbing Supplies
◊ Batteries	◊ Forklifts	◊ Police Protective Equip
◊ Bicycles	◊ Fuel Tanks	◊ Promotion Items
◊ Boots	◊ General Law Enforcement Access.	◊ Radar Devices
◊ Breathe Analyzers	◊ Generators	◊ 2-way Radios
◊ Cameras & Accessories	◊ Gloves, Neoprene	◊ Rain Wear
◊ Canines & Supplies	◊ GPS Equip. & Supplies	◊ Reproduction Equip. & Supplies
◊ Canopies	◊ Hazmat Protective Equip. & Supplies	◊ Safety Recognitions Emblems
◊ Carpeting	◊ Infrared Red Cameras	◊ Scanners (computer, bar code)
◊ Cell Phones & Pagers	◊ Janitorial Supplies	◊ Signage (building, directional)
◊ Child Safety Seats	◊ Lumber	◊ Snow Chains
◊ Computers, incld. Software	◊ Mail Room Equip. & Supplies	◊ Spike Strips
◊ Construction Supplies	◊ Motorcycles & Headsets (Wireless)	◊ Targets, Shooting
◊ Covert Surveillance Equip.		◊ Telephone Systems
◊ Defibrillators		◊ Tower Parts & Components
◊ Electric Carts		◊ Trailers, Custom & Standard
◊ Emergency Vehicle Equip. & Supplies		◊ Utility Buildings (Pre-Fabricated)
◊ Emergency Medical Supplies		◊ Voice Stress Analyzers
		◊ Water, Bottled

#### Types of Service Contracts Executed:

◊ Airplane Maint. & Repair	◊ Debt Collections Service	◊ HVAC Maint. & Repair	◊ Public Service (Traffic/Crowd Control)
◊ Alarm & Fire Monitoring	◊ Delivery Service	◊ IT Consulting, Maint. & Repair Service	◊ Public Works
◊ Armored Car Service	◊ Document Shredding	◊ Interpreter Service	◊ Radio Systems Maint. & Repair
◊ Auto Parts Cleaner Service	◊ Dishwasher Maint. & Repair	◊ Janitorial Service	◊ Roll-up Door Maint. & Repair
◊ Above Ground Storage Tanks	◊ Door Installation	◊ Landscaping Service	◊ Roofing Repair
◊ Alternate Fuel Source	◊ Electrical Repair	◊ Legal Consulting Service	◊ Sanitation Septic Service
◊ Asphalt Concrete Paving & Repairs	◊ Elevator Maint. & Repair	◊ Management Training	◊ Security System Upgrade
◊ Automotive Services	◊ Engraving (Safety Emblem)	◊ Materials Handling & Maint. & Repair	◊ Shop Clothing/Linen Service
◊ Badge Repair	◊ Environmental Service	◊ Mold Abatement	◊ Software Maint. & Repair Service
◊ Bicycle Maint. & Repair	◊ Facilitation/Proctor	◊ Media Service	◊ Snow Removal Service
◊ Blueprinting Service	◊ Fencing/Fence Materials	◊ Medical Consulting Service	◊ Steam Cleaning Service
◊ Cadet Applicant & Testing Service	◊ Film & Video Production Service	◊ Newswire/Press Clipping Service	◊ Sweeping Service
◊ Cadet Psych. Screening	◊ Fire Extinguisher Service	◊ Office Machines Maint. & Repair	◊ Telephone Headset Maint. & Repair
◊ CA. Motorcycle Safety Prog. Admin.	◊ Flooring	◊ Pager Service	◊ Telephone Service (incl. Cell & Satellite)
◊ Canine Training Service	◊ Forklift/Pallet Jack Maint. & Repair	◊ Painting Service (Interior/Exterior)	◊ Television Equipment Maint. & Repair
◊ Calibration of Specialized & Camera Maint. & Repair	◊ Gate Installation, Maint. & Repair	◊ Parking Lot Maint. & Repair	◊ Tool Sharpening Service
◊ Camera Maint. & Repair	◊ Generator Maint. & Repair	◊ Postage Meter Service	◊ Unarmed Security Guard Service
◊ Canine Handler Training	◊ Graphic Arts & Maint. & Repair	◊ Pest Control Service	◊ UPS Maint. & Repair
◊ Carpet Installation	◊ Hazardous Waste Removal	◊ Physical Performance & Maint. & Repair	◊ Vehicle Towing and/or Storage
◊ Consulting Services, Various	◊ Helicopter Maint. & Repair	◊ Plumbing Service	◊ Video Duplication Service
◊ Copier Maint. & Repair	◊ Helmet Maint. & Repair	◊ Portable Chemical Toilets Service	◊ Weapons Firing Range

