



# DO BUSINESS | 07

SAN JOSE SILICON VALLEY CHAMBER OF COMMERCE PROCUREMENT FAIR

## Thursday, October 18, 2007

work2future 1290 Parkmoor Avenue San Jose, CA 95126

Procurement Fair: **A "How To" Contracting Fair**

Learn what it takes to apply for a contract with government and large corporations.

- \* Do you need certification?
- \* How do you find out what contracts are available?
- \* Gain significant insights on how to effectively compete for public sector contracting opportunities.

Exhibitors include buyers and procurement officers from government and large corporations.

Visit each exhibitor for information on contracting guidelines and bid opportunities.

Special luncheon table topics to be featured.

Networking Reception at end of day.

## REGISTER TODAY!

[www.sjchamber.com](http://www.sjchamber.com)

**Individual tickets:**

**\$49** "Early Bird" on-line registration until October 11

**\$55** after October 11 and at door.

*Price includes choice of seminars, lunch, and reception*

*For Sponsorship and Exhibitor information, contact Carol Kassab: 408-291-5286 or [carolk@sjchamber.com](mailto:carolk@sjchamber.com)*



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## Workshops offered:

- ❁ **How to do business with Government:**  
A panel discussion  
State of California  
County of Santa Clara  
City of San Jose  
Valley Transportation Authority
- ❁ **How to do business with large corporations:**  
A panel discussion  
AT&T  
Lockheed Martin  
Pacific Gas and Electric Company  
San Jose Water Company
- ❁ **Top Ten Legal Matters for Small Businesses:**  
SofaerLegal Consulting
- ❁ **Insurance & Bonding Issues**  
Kennedy Insurance Brokers
- ❁ **So you have a contract, now what?**  
Benchmark Environmental Engineering
- ❁ **Certification:**  
Hands-on United Certification Program  
Valley Transportation Authority
- ❁ **Certification processes for the State of California**
- ❁ **Certification processes for the Public Utilities Commission**



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