



Department of General Services  
Procurement Division  
P.O. Box 942804  
Sacramento, CA 94204-0001

STATE OF CALIFORNIA  
**MULTIPLE AWARD  
CONTRACT**

July 17, 2001

<b>CONTRACT NOS:</b>	MAC 5-01-70-01, 02, 03, 04, 05, 06, 07, 08
<b>COMMODITY:</b>	<b>GEOGRAPHIC INFORMATION SOFTWARE (GIS), MAINTENANCE, AND OTHER RELATED SERVICES</b>
<b>CONTRACTORS:</b>	IDENTIFIED IN SECTION III INSIDE
<b>EFFECTIVE:</b>	JULY 17, 2001 TO JULY 16, 2004
<b>DISTRIBUTION CODE:</b>	<b>EDP CONTRACT LIST, PLUS TELECOMMUNICATIONS DIVISION'S COMMUNICATIONS REPRESENTATIVE LIST PLUS BUSINESS SERVICES OFFICE'S (BSO) LIST PLUS LOCAL AGENCY MAILING LIST</b>

This distribution establishes a new MUTIPLE AWARD CONTRACT for Geographic Information Software (GIS), Maintenance, and Related Services.

**DEPARTMENT OF GENERAL SERVICES CONTACT FOR THIS CONTRACT**

IS           JOYCE YOHNER           , JULY 17, 2001

PHONE:   (916) 323-2671          

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**RUSS GUARNA, MANAGER, MAJOR ACQUISITIONS SECTION**

# ORDERING PROCEDURES

FOR

## GEOGRAPHIC INFORMATION SOFTWARE (GIS), MAINTENANCE, AND RELATED SERVICES

### MULTIPLE AWARD CONTRACT

#### MISSION STATEMENT PROCUREMENT DIVISION

*To provide professional, value-added procurement and materials management services, using effective innovative processes that result in continuous customer satisfaction while maintaining public trust with the assurance that each tax dollar will be used in the most efficient manner.*

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## A. PURPOSE

This new Multiple Award Contract (MAC) is designed to provide Geographic Information Software (GIS), maintenance, and other related services to both State and Local Agencies.

A Local Agency is any city, county, city and county, district, or other local governmental body or corporation empowered to expend public funds (California Public Contract Code #10324).

State and Local Agencies may purchase the following from the MAC:

- 1.) Geographic Information Software (GIS)
- 2.) Software License
- 3.) Software Maintenance
- 4.) Software Training
- 5.) Software Installation

Note: The contractors on this MAC may offer additional services, which are not listed above. Therefore, if agencies need the additional services, the services shall be purchased through a separate contract/agreement.

## B. WHAT IS GEOGRPAHICAL INFORMATION SOFTWARE?

GIS is a proven information technology tool that is used to capture, integrate, and analyze geographically referenced information. Data collected with GIS is synchronized with spatial reference points to provide a layered overview of a geographical area. The result provides insight and reveals relationships between data sets that cannot be readily observed independently.

## C. BENEFITS

There are a number of benefits to be gained by using this MAC. Here is a list of those benefits:

1. ***No bidding, a major timesaver.*** *The Department of General Services, Procurement Division has already conducted the formal bid process. You just order what you need.*
2. ***Selection of qualified software contractors.*** *The software contractors have many years experience in the GIS field. They have provided proof of their experience and proof of customer satisfaction. If agencies wish, the contractors are willing to provide you with a summary of their experience...just ask the contractors.*
3. ***Selection of several software brands and modules.*** *Since this is a multiple award contract, the contract contains several software brands and modules.*
4. ***Volume Discount Pricing.*** *Many contractors have offered volume discount pricing. The pricing displayed in the cost tables is the most that an agency will pay. As a result, you have the flexibility to get an even better price...just ask the contractors.*

5. **Selection of GIS services.** *In addition to the software, the software maintenance, training, and installation are available under the MAC.*
6. **Software Demos.** *The contractors have agreed to offer software demos to prospective ordering agencies at no cost. Demo the software up to 90 days before deciding to purchase.*

D. SOFTWARE DELIVERY/INSTALLATION

The software shall be delivered F.O.B. destination within thirty (30) calendar days after receipt of the agency's order.

The ordering agency shall perform the software installation. However, if the ordering agency wishes to have the contractor perform this service, it shall be performed within thirty (30) calendar days after receipt of request and/or order. The installation date(s) shall be mutually agreed upon by the contractor and ordering agency.

For software acceptance and testing, refer to the Software Special Provisions in the Model Contract.

Note: The contractors have agreed to a flat rate cost for the software installation. (See the cost table for software installation).

E. TRAINING

Contractors have provided a training plan in their proposal. The training plans have several types of training to choose from. At a minimum, the training plan contains the following:

“Their concept of the scope of training, the duration of the initial training (in hours, per person or per class basis), and the training aids (including operating manuals) which are required to train programmers, operators, support staff, and user training specialists in the operation of software.”

Note: For a copy of the training plan, just ask the contractor.

F. MAINTENANCE/SUPPORT SERVICES

Contractors have provided a maintenance/support services plan in their proposal. Many maintenance/support services plans have different levels of service to choose from. At a minimum, the maintaining and support services plans contain the following:

1. Provision of software updates as they become available from the manufacturer.
2. Provision of software upgrades as they become available from the manufacturer.
3. Provision of hotline technical support services. This hotline shall be a toll free number and made available from 7:30 AM to 4:30 PM (Pacific Standard Time), Monday through Friday, excluding State observed holidays. The hotline technical support number for the

purpose of providing user assistance and guidance in the implementation and maintenance of software.

- a. Response time for return calls by the hotline technician shall be within eight (8) hours regardless of the time of day or days of the week that the call is placed. The response time is defined as the time elapsed between the placement of the call and the return call from the hotline technician.
  - b. Resolution time for all problems submitted to the hotline technician shall be within three (3) working days. The resolution time is defined as the time elapsed between the placement of the call and the return call with resolution from the hotline technician.
4. Provision of maintenance that includes the requirements in Section 4 (Maintenance) of the Information Technology Software Special Provisions, a section of the State Model Contract.

The maintenance and support services cost is on a yearly basis. The ordering agency shall be billed in the arrears for maintenance performed during the given month or quarter (three-month period) or year (12-month period). If an agency wishes to do so, it may pay for the maintenance and support services prior the commencement, like a subscription service.

Maintenance may be discontinued by the agency on thirty (30) calendar days written notice to the contractor. Once the contractor receives the written notice, the contractor has seven (7) calendar days in which to send the agency an acknowledgement letter.

Note: For a copy of the maintenance/support services plan, just ask the contractor. Their plan may include terms and conditions that are part of the contractor's normal maintenance agreement. If so, the terms and conditions of the State Model Contract shall take precedence.

#### G. SOFTWARE LICENSE

The software licenses are to be defined in the following manner:

1. Single Use License – a license must be dedicated for each computer or network access point that has use rights for the software. Licensee may make a second copy for Licensee's exclusive use on a portable computer so long as only one (1) copy of the software is in use at any one (1) time.
2. Concurrent Use License – a license that permits execution of the software on any computer on the network. The number of simultaneous /concurrent users may be controlled by a license manager to access and use the software.
3. Service License – the server side software that resides on a per computer server basis and provides services to multiple users in a global client/server distributed computing environment.
4. Organizational License – the software may be used, reproduced, displayed, and redistributed for use by all users within the given licensed organization.

The above software license titles and definitions are to be used under this contract.

Note: For a copy of the license agreement, just ask the contractor. Their license agreement may include terms and conditions that are part of the contractor's normal software license agreement. If so, the terms and conditions of the State Model Contract shall take precedence.

#### H. SOFTWARE DEMO

At no cost to governmental agencies, the contractors will make available software demos for a period of up to 90 calendar days. After the demo, the agency must decide to order the software or return it.

#### I. PERFORMANCE BOND

The State reserves the right to require a performance bond for each specific project. The amount of the performance bond that will need to be provided (if required) will be identified by the ordering agency. Contractors agreed to provide such bonding in their bid response.

#### J. ORDER PLACEMENT/DGS-PD FEE

You may place your order anytime during the effective periods of this contract. The current contract is effective from July 17, 2001 through July 16, 2004, with the option for two (2) one-year extensions.

State agencies must use a STD 65 (Contract/Delegation Purchase Order) or Form GSOP-206-GIS to place an order. Local agencies may use either the GSOP-206-GIS or a local agency purchase order. A sample of the GSOP-206-GIS is included in Section IV. State and Local agencies will be charged a fee and they agree to pay the State's fees charged for these services. The current State fee is 1.21% of the contract amount. Should the project dollar amount increase after the initial contract, 1.21% of the additional amount is also due to DGS-PD.

#### K. ORDER INITIATION

The ordering agency may be required to coordinate with the applicable units within and outside of their agency (i.e., Procurement, Business Services, Department of Information Technology, Department of Finance, Contracts, etc.). There may be other forms or documentation that needs to be completed. Once you have obtained the appropriate approvals, you may submit an order to the contractor. State agencies must complete a STD 65. or GSOP-206-GIS, filled out according the ordering procedures in Section II. Local Agencies may use the State's GSOP-206-GIS or may use their own ordering documentation but there documentation must contain at a minimum the same information as listed on the State's GSOP-206-GIS.

L. LIST OF CONTRACTORS

CONTRACTORS	SUB-CONTRACTORS
<p>Applied Planning International, Inc.            Attn: James D'Amato            5300 Lennox Avenue Suite 100            Bakersfield, CA 93309</p> <p>(661) 634-9100 (Telephone)            (661) 634-9600 (Facsimile)  <a href="mailto:jdamoto@api-corp.com">jdamoto@api-corp.com</a>  <a href="http://www.api-corp.com">www.api-corp.com</a></p> <p>FEIN #88-0340026            VIN 700686            REF #0021803 (Certified Small Business)</p>	<p>No Subcontractors</p>
<p>BTG, Inc.            Attn: David Ramirez            3070 Skyway Drive, Unit No. 102            Santa Maria, CA 93455</p> <p>(805) 739-1860 (Telephone)            (805) 850-897-5388 (Facsimile)  <a href="mailto:dramirez@btg.com">dramirez@btg.com</a>  <a href="http://www.btggis.com">www.btggis.com</a></p> <p>FEIN #54-1194161            VIN #379781</p>	<p>No Subcontractors</p>
<p>DLT Solutions            Attn: Craig P. Abod            360 Herndon Parkway, Suite 700            Herndon, VA 20170</p> <p>(703) 709-7172 (Telephone)            (703) 709-8450 (Facsimile)  <a href="mailto:craig.abod@dlt.com">craig.abod@dlt.com</a>  <a href="http://www.dlt.com">www.dlt.com</a></p> <p>FEIN #54-1599882            VIN #705277</p>	<p>Autodesk, Inc.            Earth Resource Mapping            Kanotech Information            Systems            Oracle Corporation</p>
<p>Farallon Geographics, Inc.            Attn: Tim Eckard            910 Harrison Street, 2<sup>nd</sup> Floor            San Francisco, CA 94107</p> <p>(415) 227-1140 (Telephone)            (415) 227-1148 (Facsimile)  <a href="mailto:teckard@fargeo.com">teckard@fargeo.com</a>  <a href="http://www.fargeo.com">www.fargeo.com</a></p> <p>FEIN #94-3278601            VIN #741527</p>	<p>No Subcontractors</p>

<p>Geo InSight International, Inc.  Attn: Jennifer Hill  1015 Mark Avenue  Carpinteria, CA 93013-2912</p> <p>(805) 745-1952 (Telephone)  (805) 745-1752 (Facsimile)  <a href="mailto:jhill@geoinsight.com">jhill@geoinsight.com</a>  <a href="http://www.geoinsight.com">www.geoinsight.com</a></p> <p>FEIN #77-0362390  VIN #661057</p>	<p>No Subcontractors</p>
<p>Hansen Information Technologies, Inc.  Attn: Craig Hansen  1745 Markston Road  Sacramento, CA 95824</p> <p>(916) 921-0883 (Telephone)  (916) 921-6620 (Facsimile)  <a href="mailto:craig.hansen@hansen.com">craig.hansen@hansen.com</a>  <a href="http://www.hansen.com">www.hansen.com</a></p> <p>FEIN #94-2913642  VIN #702376</p>	<p>No Subcontractors</p>
<p>Intergraph Mapping and GIS Solutions,  Intergraph Corporation</p> <p>Attn: Rick D. Ray  170 Graphics Drive  Huntsville, AL 35758  (256) 730-6276 (Telephone)  (256) 730-1832 (Facsimile)  <a href="mailto:rdbray@ingr.com">rdbray@ingr.com</a>  <a href="http://www.intergraph.com">www.intergraph.com</a></p> <p>FEIN #63-0573222  VIN #264136</p>	<p>No Subcontractors</p>
<p>MapInfo Corporation  Attn: Sabby Nayar  One Global View  Troy, NY 12180</p> <p>(518) 285-7299 (Telephone)  (518) 285-7029 (Facsimile)  <a href="mailto:sabby.nayar@mapinfo.com">sabby.nayar@mapinfo.com</a>  <a href="http://www.mapinfo.com">www.mapinfo.com</a></p> <p>FEIN #06-1166630  VIN #741537</p>	<p>Terranova International</p>

M. STATE OF CALIFORNIA CONTACT

Tom Abeyta  
Department of General Services  
Procurement Division  
1823 14<sup>th</sup> Street, Room 204  
Sacramento, CA 95814  
(916) 322-1270  
[tom.abeyta@dgs.ca.gov](mailto:tom.abeyta@dgs.ca.gov)  
[www.dgs.ca.gov/pd](http://www.dgs.ca.gov/pd)

## **CONTRACT GUIDELINES**

### **A. NEW ORDER PROCESS**

To begin, you should review this set of instructions and the contract for the following:

- A. Types of Software
- B. Brands and Modules
- C. Cost Tables
- D. List of Contractors
- E. Contractor Maintenance and Training Plans
- F. MAC Provisions

You should analyze and evaluate the information above to determine which contractor is offering the best value for your business need. You may want to demo the software before making the final decision.

You may be required to coordinate with the applicable units within and outside of your agency (i.e., Procurement, Business Services, Department of Information Technology, Department of Finance, Contracts, etc.). There may be other forms or documentation that needs to be completed.

Finally, place your order. State agencies must complete a STD 65, or GSOP-206-GIS, filled out according to the ordering procedures in Section IV. Local Agencies may use the State's GSOP-206-GIS or may use their own ordering documentation but their documentation must contain at a minimum the same information as listed on the State's GSOP-206-GIS.

Note: Your agency is free to require a performance bond as part of your specific project requirements. The contractors have agreed that they will provide a bond if required for a specific project.

### **B. DISTRIBUTION**

You will need to complete the GSOP 206-GIS form, STD 65, or local agency equivalent and distribute it in the following manner:

1. A copy with original signatures of the MAC order, GSOP-206-GIS, STD 65 or local agency equivalent must be sent to:

Department of General Services  
Major Acquisitions  
Attention: GIS Coordinator  
1823 14th Street, Room 204  
Sacramento, CA 95814.

2. A copy with original signatures of the MAC order, GSOP-206-GIS, STD 65, or local agency equivalent must be sent to:

STATE AGENCIES

State Controller's Office  
Claims Audit Unit  
3301 C Street, Room 1404  
Sacramento, CA 95816

OR

LOCAL AGENCIES

Department of General Services  
Major Acquisitions  
Attention: GIS Coordinator  
1823 14th Street, Room 204  
Sacramento, CA 95814

3. Send a GSOP-206-GIS, STD 65, or local agency equivalent with original signatures to the contractor.

4. Keep a copy with original signatures on file for your records.

C. TERMINATION

Any State or Local agency may unilaterally terminate any order issued against this agreement upon 30 days notice to the contractor. The contractor shall be compensated at the contract rates for work completed and accepted prior to termination notice commencement date. This does not affect the standard termination clause of the contract concerning failure to perform and cancellation upon mutual consent.

D. AMENDMENTS

An amendment is required if the project scope changes or if the dates changed significantly. Agencies must complete an amended order and follow the distribution requirements above.

E. AGENCY REPORTING REQUIREMENTS

If a contractor is performing in an outstanding manner or problems are encountered, agencies are encouraged to complete a Project Completion / On-going Performance Report, Section IV, Page 5, and send it to the Department of General Services Procurement Division.

Agencies can request this information during the selection process, by contacting DGS-PD.

H. USE OF THIS CONTRACT

THE USE OF THE MULTIPLE AWARD CONTRACT (MAC) IS OPTIONAL. AGENCIES ARE STRONGLY ENCOURAGED TO OPTIMIZE THE BENEFITS OF THE MAC FOR THEIR AGENCY BY COMPARING DIFFERENT CONTRACTORS SOFTWARE, RELATED SERVICES, AND REVIEWING ALL CONTRACT TERMS AND CONDITIONS TO OBTAIN THE BEST VALUE.

I. OTHER CONDITIONS

1. Contractor Requirements:

- a. Contractor personnel shall perform their duties at mutually agreeable location and time.
- b. Contractor personnel must be available to interview and work statewide. Contractor costs related to items such as travel and per diem are the contractor's responsibility. An agency shall not pay for such costs as part of this contract or as a separate item.
- c. Contractors must report on a quarterly basis to the DGS contact all orders issued under this MAC. In the quarterly report, the contractor must show their name and address, contract number, details and dollar amounts of all orders placed against this MAC, and copies of all agency orders.

2. Agency Requirements:

- a. The agency is not responsible for providing office working facilities or equipment necessary for contractor performance under this agreement. The agency may have to provide office space for the training of agency personnel.
- b. The MAC order will specify the agency individual responsible for overseeing the contractor's performance and completion of the requested services and to whom all communications relative to those services should be addressed.
- c. Delay or failure by the agency to fulfill the above described responsibilities, such that the contractor is prevented from performing in accordance with the applicable MAC order, may result in deviations from previously agreed upon work schedules. Should the contractor determine that a delay exists, or is probable due to failure of the agency, the contractor will notify the agency in writing immediately. Communications should be addressed to the agency representative named in the MAC order.
- d. The State of California Contact (Section I. M) at the Department of General Services, Procurement Division is the individual to whom all communications relative to this agreement will be addressed in cases where issues cannot be resolved.

# CONTRACTOR COST TABLES AND CONTRACT NUMBER

You will need the following information when placing your order.

CONTRACTOR NAME	CONTRACT NUMBER
Applied Planning International, Inc.	5-01-70-01
BTG, Inc.	5-01-70-02
DLT Solutions	5-01-70-03
Farallon Geographics, Inc.	5-01-70-04
Geo Insight	5-01-70-05
Hansen IT	5-01-70-06
Intergraph Corporation	5-01-70-07
MapInfo	5-01-70-08

## Applied Planning International, Inc.

Contract #5-01-70-01

GIS Price List (Software Only)						
Product Name	Type	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
ArcView GIS 3.x Win (Qty 1-5)	Full-Function	\$1051.00	\$1051.00	\$1104.00	\$1104.00	\$1159.00
ArcView GIS 3.x Win (Qty 6-25)	Full-Function	\$947.00	\$947.00	\$994.00	\$994.00	\$1044.00
ArcView GIS 3.x Win (Qty 26-50)	Full-Function	\$841.00	\$841.00	\$883.00	\$883.00	\$927.00
ArcView GIS 3.x Win (Qty 51-100)	Full-Function	\$736.00	\$736.00	\$772.00	\$772.00	\$811.00
ArcView GIS 3.x Win (Qty 101-500)	Full-Function	\$578.00	\$578.00	\$607.00	\$607.00	\$637.00
ArcView GIS 3.x Win (Qty 501+)	Full-Function	\$526.00	\$526.00	\$552.00	\$552.00	\$580.00
ArcView GIS 3.x Unix (Qty 1-5)	Full-Function	\$1932.00	\$1932.00	\$2028.00	\$2028.00	\$2129.00
ArcView GIS 3.x Unix (Qty 6-25)	Full-Function	\$1739.00	\$1739.00	\$1826.00	\$1826.00	\$1917.00
ArcView GIS 3.x Unix (Qty 26-50)	Full-Function	\$1545.00	\$1545.00	\$1622.00	\$1622.00	\$1703.00
ArcView GIS 3.x Unix (Qty 51-100)	Full-Function	\$1353.00	\$1353.00	\$1421.00	\$1421.00	\$1492.00
ArcView GIS 3.x Unix (Qty 101-500)	Full-Function	\$1062.00	\$1062.00	\$1115.00	\$1115.00	\$1171.00
ArcView GIS 3.x Unix (Qty 501+)	Full-Function	\$ 966.00	\$ 966.00	\$1014.00	\$1014.00	\$1065.00
ArcView Spatial Analyst Win (Qty 1-5)	Various	\$2196.00	\$2196.00	\$2305.00	\$2305.00	\$2420.00
ArcView Spatial Analyst Win (Qty 6-25)	Various	\$1976.00	\$1976.00	\$2075.00	\$2075.00	\$2179.00
ArcView Spatial Analyst Win (Qty 26-50)	Various	\$1756.00	\$1756.00	\$1843.00	\$1843.00	\$1935.00
ArcView Spatial Analyst Win (Qty 51-100)	Various	\$1537.00	\$1537.00	\$1614.00	\$1614.00	\$1695.00
ArcView Spatial Analyst Win (101-500)	Various	\$1207.00	\$1207.00	\$1267.00	\$1267.00	\$1330.00
ArcView Spatial Analyst Win (Qty 501+)	Various	\$1098.00	\$1098.00	\$1153.00	\$1153.00	\$1211.00
ArcView 3D Analyst Win (Qty 1-5)	Various	\$2196.00	\$2196.00	\$2306.00	\$2306.00	\$2421.00
ArcView 3D Analyst Win (Qty 6-25)	Various	\$1976.00	\$1976.00	\$2075.00	\$2075.00	\$2179.00
ArcView 3D Analyst Win (Qty 26-50)	Various	\$1756.00	\$1756.00	\$1844.00	\$1844.00	\$1936.00
ArcView 3D Analyst Win (Qty 51-100)	Various	\$1537.00	\$1537.00	\$1614.00	\$1614.00	\$1695.00
ArcView 3D Analyst Win (Qty 101-501)	Various	\$1207.00	\$1207.00	\$1267.00	\$1267.00	\$1330.00
ArcView 3D Analyst Win (Qty 501+)	Various	\$1098.00	\$1098.00	\$1153.00	\$1153.00	\$1211.00
ArcView Network Analyst Win (Qty 1-5)	Various	\$1316.00	\$1316.00	\$1382.00	\$1382.00	\$1451.00
ArcView Network Analyst Win (Qty 6-25)	Various	\$1185.00	\$1185.00	\$1244.00	\$1244.00	\$1306.00
ArcView Network Analyst Win (26-50)	Various	\$1052.00	\$1052.00	\$1105.00	\$1105.00	\$1160.00
ArcView Network Analyst Win (51-100)	Various	\$ 921.00	\$ 921.00	\$ 967.00	\$ 967.00	\$1015.00
ArcView Network Analyst Win (101-500)	Various	\$ 723.00	\$ 723.00	\$ 759.00	\$ 759.00	\$ 797.00
ArcView Network Analyst Win (Qty 501+)	Various	\$ 658.00	\$ 658.00	\$ 691.00	\$ 691.00	\$ 726.00
ArcView Tracking Analyst Win (Qty 1-5)	Various	\$1316.00	\$1316.00	\$1382.00	\$1382.00	\$1451.00
ArcView Tracking Analyst Win (Qty 6-25)	Various	\$1185.00	\$1185.00	\$1244.00	\$1244.00	\$1306.00
ArcView Tracking Analyst Win (26-50)	Various	\$1052.00	\$1052.00	\$1105.00	\$1105.00	\$1160.00
ArcView Tracking Analyst Win (51-100)	Various	\$ 921.00	\$ 921.00	\$ 967.00	\$ 967.00	\$1015.00
ArcView Tracking Analyst Win (101-500)	Various	\$ 723.00	\$ 723.00	\$ 759.00	\$759.00	\$797.00
ArcView Tracking Analyst Win (501+)	Various	\$ 658.00	\$ 658.00	\$ 691.00	\$ 691.00	\$ 726.00
ArcView Image Analyst Win (Qty 1-5)	Various	\$2196.00	\$2196.00	\$2306.00	\$2306.00	\$2421.00
ArcView Image Analyst Win (Qty 6-25)	Various	\$1976.00	\$1976.00	\$2075.00	\$2075.00	\$2179.00
ArcView Image Analyst Win (Qty 26-50)	Various	\$1756.00	\$1756.00	\$1844.00	\$1844.00	\$1936.00

ArcView Image Analyst Win (Qty 51-100)	Various	\$1537.00	\$1537.00	\$1614.00	\$1614.00	\$1695.00
ArcView Image Analyst Win (101-500)	Various	\$1207.00	\$1207.00	\$1267.00	\$1267.00	\$1330.00
ArcView Image Analyst Win (Qty 500+)	Various	\$1098.00	\$1098.00	\$1153.00	\$1153.00	\$1211.00
ArcView Spatial Analyst Unix (Qty 1-5)	Various	\$2636.00	\$2636.00	\$2768.00	\$2768.00	\$2906.00
ArcView Spatial Analyst Unix (Qty 6-25)	Various	\$2372.00	\$2372.00	\$2491.00	\$2491.00	\$2616.00
ArcView Spatial Analyst Unix (Qty 26-50)	Various	\$2108.00	\$2108.00	\$2213.00	\$2213.00	\$2324.00
ArcView Spatial Analyst Unix (51-100)	Various	\$1845.00	\$1845.00	\$1937.00	\$1937.00	\$2034.00
ArcView Spatial Analyst Unix (101-500)	Various	\$1449.00	\$1449.00	\$1521.00	\$1521.00	\$1597.00
Arcview Spatial Analyst Unix (Qty 501+)	Various	\$1318.00	\$1318.00	\$1384.00	\$1384.00	\$1453.00
ArcView 3D Analyst Unix (Qty 1-5)	Various	\$2636.00	\$2636.00	\$2768.00	\$2768.00	\$2906.00
ArcView 3D Analyst Unix (Qty 6-25)	Various	\$2372.00	\$2372.00	\$2491.00	\$2491.00	\$2616.00
ArcView 3D Analyst Unix (Qty 26-50)	Various	\$2108.00	\$2108.00	\$2213.00	\$2213.00	\$2324.00
ArcView 3D Analyst Unix (Qty 51-100)	Various	\$1845.00	\$1845.00	\$1937.00	\$1937.00	\$2034.00
ArcView 3D Analyst Unix (Qty 101-500)	Various	\$1449.00	\$1449.00	\$1521.00	\$1521.00	\$1597.00
ArcView 3D Analyst Unix (Qty 501+)	Various	\$1318.00	\$1318.00	\$1384.00	\$1384.00	\$1453.00
ArcView Network Analyst Unix (Qty 1-5)	Various	\$2196.00	\$2196.00	\$2306.00	\$2306.00	\$2421.00
ArcView Network Analyst Unix (Qty 6-25)	Various	\$1976.00	\$1976.00	\$2075.00	\$2075.00	\$2179.00
ArcView Network Analyst Unix (26-50)	Various	\$1756.00	\$1756.00	\$1844.00	\$1844.00	\$1936.00
ArcView Network Analyst Unix (51-100)	Various	\$1537.00	\$1537.00	\$1614.00	\$1614.00	\$1695.00
ArcView Network Analyst Unix (101-500)	Various	\$1207.00	\$1207.00	\$1267.00	\$1267.00	\$1330.00
ArcView Network Analyst Unix (501+)	Various	\$1098.00	\$1098.00	\$1153.00	\$1153.00	\$1211.00
ArcView Tracking Analyst Unix (Qty 1-5)	Various	\$2196.00	\$2196.00	\$2306.00	\$2306.00	\$2421.00
ArcView Tracking Analyst Unix (6-25)	Various	\$1976.00	\$1976.00	\$2075.00	\$2075.00	\$2179.00
ArcView Tracking Analyst Unix (26-50)	Various	\$1756.00	\$1756.00	\$1844.00	\$1844.00	\$1936.00
ArcView Tracking Analyst Unix (51-100)	Various	\$1537.00	\$1537.00	\$1614.00	\$1614.00	\$1695.00
ArcView Tracking Analyst Unix (101-500)	Various	\$1207.00	\$1207.00	\$1267.00	\$1267.00	\$1330.00
ArcView Tracking Analyst Unix (501+)	Various	\$1098.00	\$1098.00	\$1153.00	\$1153.00	\$1211.00
ArcIMS Standard Edition 1 Server 1 CPU	Enterprise	\$6600.00	\$6600.00	\$6930.00	\$6930.00	\$7277.00
ArcPress for Arcview SGI Use Win	Map Pub-Pnt	\$ 259.00	\$ 259.00	\$ 272.00	\$ 272.00	\$ 286.00
ArcPress for Arcview SGI Use Unix	Map Pub-Pnt	\$ 259.00	\$ 259.00	\$ 272.00	\$ 272.00	\$ 286.00
ArcPress for ArcGIS	Map Pub-Pnt	\$1232.00	\$1232.00	\$1294.00	\$1294.00	\$1359.00
MapObjects Developers Kit (50 Seats)	Map Pub-Pnt	\$4400.00	\$4400.00	\$4620.00	\$4620.00	\$4851.00
MrSid Workstation	Geoencoding	\$4400.00	\$4400.00	\$4620.00	\$4620.00	\$4851.00
MrSid Desktop	Geoencoding	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
MrSid for ArcGIS	Geoencoding	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcView StreetMap 1 for Win	Map Pub-Pnt	\$ 436.00	\$ 436.00	\$ 458.00	\$ 458.00	\$ 481.00
ArcView StreetMap 2000 (Qty 1)	Map Pub-Pnt	\$8796.00	\$8796.00	\$9236.00	\$9236.00	\$9698.00
ArcView StreetMap 2000 (Qty 2-5)	Map Pub-Pnt	\$7916.00	\$7916.00	\$8312.00	\$8312.00	\$8728.00
ArcView StreetMap 2000 (Qty 6-10)	Map Pub-Pnt	\$7036.00	\$7036.00	\$7388.00	\$7388.00	\$7757.00
ArcView StreetMap 2000 (Qty 11-25)	Map Pub-Pnt	\$6156.00	\$6156.00	\$6464.00	\$6464.00	\$6787.00
ArcView StreetMap 2000 (Qty 26-50)	Map Pub-Pnt	\$5276.00	\$5276.00	\$5540.00	\$5540.00	\$5817.00
ArcView StreetMap 2000 (Qty 51+)	Map Pub-Pnt	\$4396.00	\$4396.00	\$4616.00	\$4616.00	\$4847.00
ArcView StreetMap USA for ArcGIS	Map Pub-Pnt	\$ 440.00	\$ 440.00	\$ 462.00	\$ 462.00	\$ 485.00
ArcView StreetMap 2000 (Qty 6-10)	Map Pub-Pnt	\$7036.00	\$7036.00	\$7388.00	\$7388.00	\$7757.00
ArcGIS Arcview 8.x Sgl Use (Qty 1)	GIS-Full Fun	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcGIS ArcView 8.x Sgl Use (Qty 2-10)	GIS-Full Fun	\$1188.00	\$1188.00	\$1247.00	\$1247.00	\$1309.00
ArcGIS ArcView 8.x Sgl Use (Qty 11-20)	GIS-Full Fun	\$ 968.00	\$ 968.00	\$1017.00	\$1017.00	\$1068.00
ArcGIS ArcView 8.x Sgl Use (Qty 21-50)	GIS-Full Fun	\$ 880.00	\$ 880.00	\$ 924.00	\$ 924.00	\$ 970.00
ArcGIS ArcView 8.x Sgl Use (Qty 51-100)	GIS-Full Fun	\$ 792.00	\$ 792.00	\$ 832.00	\$ 832.00	\$ 874.00
ArcGIS ArcView 8.x Sgl Use (Qty 101+)	GIS-Full Fun	\$ 704.00	\$ 704.00	\$ 739.00	\$ 739.00	\$ 776.00
ArcGIS ArcView 8.x ConcUse (Qty 1)	GIS-Full Fun	\$3080.00	\$3080.00	\$3234.00	\$3234.00	\$3396.00
ArcGIS ArcView 8.x Conc Use (Qty 2-10)	GIS-Full Fun	\$2772.00	\$2772.00	\$2911.00	\$2911.00	\$3057.00
ArcGIS ArcView 8.x Conc Use (Qty 11-20)	GIS-Full Fun	\$2464.00	\$2464.00	\$2587.00	\$2587.00	\$2716.00
ArcGIS ArcView 8.x Conc Use (Qty 21-50)	GIS-Full Fun	\$2200.00	\$2200.00	\$2310.00	\$2310.00	\$2426.00
ArcGIS ArcView 8.x Conc Use (51-100)	GIS-Full Fun	\$1980.00	\$1980.00	\$2079.00	\$2079.00	\$2183.00
ArcGIS ArcView 8.x Conc Use (Qty 101+)	GIS-Full Fun	\$1760.00	\$1760.00	\$1848.00	\$1848.00	\$1940.00
ArcGIS Spatial Analyst Win Sgl Use 1	Various	\$2200.00	\$2200.00	\$2310.00	\$2310.00	\$2426.00
ArcGIS Spatial Analyst Win Sgl Use 2-10	Various	\$1980.00	\$1980.00	\$2079.00	\$2079.00	\$2183.00
ArcGIS Spatial Analyst Win Sgl Use 11-20	Various	\$1760.00	\$1760.00	\$1848.00	\$1848.00	\$1940.00
ArcGIS Spatial Analyst Win Sgl Use 21-50	Various	\$1584.00	\$1584.00	\$1663.00	\$1663.00	\$1746.00
ArcGIS Spatial Analyst Win SglUse51-100	Various	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcGIS Spatial Analyst Win Sgl Use 101+	Various	\$1232.00	\$1232.00	\$1294.00	\$1294.00	\$1359.00
ArcGIS 3D Analyst Win Sgl Use (Qty 1)	Various	\$2200.00	\$2200.00	\$2310.00	\$2310.00	\$2426.00
ArcGIS 3D Analyst Win Sgl Use (2-10)	Various	\$1980.00	\$1980.00	\$2079.00	\$2079.00	\$2183.00
ArcGIS 3D Analyst Win Sgl Use (11-20)	Various	\$1760.00	\$1760.00	\$1848.00	\$1848.00	\$1940.00
ArcGIS 3D Analyst Win Sgl Use (21-50)	Various	\$1584.00	\$1584.00	\$1663.00	\$1663.00	\$1746.00
ArcGIS 3D Analyst Win Sgl Use (51-100)	Various	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcGIS 3D Analyst Win Sgl Use (101+)	Various	\$1232.00	\$1232.00	\$1294.00	\$1294.00	\$1359.00
ArcGIS Geostatistical Analyst Win Sgl (1)	Various	\$2200.00	\$2200.00	\$2310.00	\$2310.00	\$2426.00

ArcGIS Geostatistical AnalystWinSgl 2-10	Various	\$1980.00	\$1980.00	\$2079.00	\$2079.00	\$2183.00
ArcGIS Geostatistical AnalystWinSglUse 11-20	Various	\$1760.00	\$1760.00	\$1848.00	\$1848.00	\$1940.00
ArcGIS Geostatistical Analyst WinSglUse (Qty 21-50)	Various	\$1584.00	\$1584.00	\$1663.00	\$1663.00	\$1746.00
ArcGIS Geostatistical Analyst Win Sgl Use (Qty 51-100)	Various	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcGIS Geostatistical Analyst Win Sgl Use (Qty 100+)	Various	\$1232.00	\$1232.00	\$1294.00	\$1294.00	\$1359.00
ArcGIS Spatial Analyst Win Con Use (1)	Various	\$2200.00	\$2200.00	\$2310.00	\$2310.00	\$2426.00
ArcGIS Spatial Analyst Win ConUse(2-10)	Various	\$1980.00	\$1980.00	\$2079.00	\$2079.00	\$2183.00
ArcGIS Spatial AnalystWinConUse(11-20)	Various	\$1760.00	\$1760.00	\$1848.00	\$1848.00	\$1940.00
ArcGIS Spatial AnalystWinConUse(21-50)	Various	\$1584.00	\$1584.00	\$1663.00	\$1663.00	\$1746.00
ArcGIS SpatialAnalystWinConUse 51-100	Various	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcGIS Spatial Analyst Win ConUse 101+	Various	\$1232.00	\$1232.00	\$1294.00	\$1294.00	\$1359.00
ArcGIS 3D Analyst Win Con Use (Qty 1)	Various	\$2200.00	\$2200.00	\$2310.00	\$2310.00	\$2426.00
ArcGIS 3D Analyst Win Con Use (2-10)	Various	\$1980.00	\$1980.00	\$2079.00	\$2079.00	\$2183.00
ArcGIS 3D Analyst Win Con Use (11-20)	Various	\$1760.00	\$1760.00	\$1848.00	\$1848.00	\$1940.00
ArcGIS 3D Analyst Win Con Use (21-50)	Various	\$1584.00	\$1584.00	\$1663.00	\$1663.00	\$1746.00
ArcGIS 3D Analyst Win Con Use (51-100)	Various	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcGIS 3D Analyst Win Con Use (101+)	Various	\$1232.00	\$1232.00	\$1294.00	\$1294.00	\$1359.00
ArcGIS Geostatistical AnalystWinCon (1)	Various	\$2200.00	\$2200.00	\$2310.00	\$2310.00	\$2426.00
ArcGIS GeostatisticalAnalystWinCon2-10	Various	\$1980.00	\$1980.00	\$2079.00	\$2079.00	\$2183.00
ArcGISGeostatistical Anlst WinCon 11-20	Various	\$1760.00	\$1760.00	\$1848.00	\$1848.00	\$1940.00
ArcGIS Geostatistical Analyst Win Con Use (Qty 21-50)	Various	\$1584.00	\$1584.00	\$1663.00	\$1663.00	\$1746.00
ArcGIS Geostatistical Analyst Win Con Use (Qty 51-100)	Various	\$1320.00	\$1320.00	\$1386.00	\$1386.00	\$1455.00
ArcGIS Geostatistical AnalWinCon (100+)	Various	\$1232.00	\$1232.00	\$1294.00	\$1294.00	\$1359.00

**Applied Planning International, Inc.**

**Contract #5-01-70-01**

<b>GIS License Price List</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
ArcView GIS 3.x Win 10-Pack	Stand-Alone	\$ 8939.00	\$ 8939.00	\$ 9386.00	\$9386.00	\$ 9855.00
ArcView GIS 3.x Win 20-Pack	Stand-Alone	\$ 17877.00	\$ 17877.00	\$ 18771.00	\$ 18771.00	\$ 19710.00
ArcView GIS 3.x Win 30-Pack	Stand-Alone	\$ 23661.00	\$ 23661.00	\$ 24844.00	\$ 28844.00	\$ 26086.00
ArcView GIS 3.x WIN 40-Pack	Stand-Alone	\$ 31548.00	\$ 31548.00	\$ 33125.00	\$ 33125.00	\$ 34781.00
ArcView GIS 3.x Win 50-Pack	Stand-Alone	\$ 39435.00	\$39435.00	\$ 41407.00	\$ 41407.00	\$ 43477.00
ArcView GIS 3.x Unix 10-Pack	Stand-Alone	\$ 16419.00	\$16419.00	\$ 17240.00	\$ 17240.00	\$ 18102.00
ArcView GIS 3.x Win 20-Pack	Stand-Alone	\$32837.00	\$ 32837.00	\$ 34479.00	\$34479.00	\$ 36203.00
ArcView GIS 3.x Win 30-Pack	Stand-Alone	\$ 43461.00	\$ 43461.00	\$45634.00	\$ 45634.00	\$47916.00
ArcView GIS 3.x Win 40-Pack	Stand-Alone	\$ 57948.00	\$ 57948.00	\$ 60845.00	\$ 60845.00	\$ 63887.00
ArcView GIS 3.x Win 50-Pack	Stand-Alone	\$ 72435.00	\$ 72435.00	\$ 76057.00	\$76057.00	\$ 79860.00
ArcView Spatial Anal. Win 10-Pack	Stand-Alone	\$ 18663.00	\$ 18663.00	\$ 19596.00	\$ 19596.00	\$ 20576.00
ArcView Spatial Anal. Win 20-Pack	Stand-Alone	\$ 37325.00	\$ 37325.00	\$ 39191.00	\$ 39191.00	\$ 41151.00
ArcView Spatial Anal. Win 30-Pack	Stand-Alone	\$ 49401.00	\$ 49401.00	\$51871.00	\$ 51871.00	\$ 54465.00
ArcView Spatial Anal. Win 40-Pack	Stand-Alone	\$ 65868.00	\$ 65868.00	\$ 69161.00	\$69161.00	\$ 72619.00
ArcView Spatial Anal. Win 50-Pack	Stand-Alone	\$ 82335.00	\$ 82335.00	\$ 86452.00	\$ 86452.00	\$ 90775.00
ArcView 3D Anal Win 10-Pack	Stand-Alone	\$ 18663.00	\$ 18663.00	\$ 19596.00	\$ 19596.00	\$ 20576.00
ArcView Anal Win 20-Pack	Stand-Alone	\$ 37325.00	\$ 37325.00	\$ 39191.00	\$39191.00	\$ 41151.00
ArcView Anal Win 30-Pack	Stand-Alone	\$ 49401.00	\$ 49401.00	\$ 51871.00	\$ 51871.00	\$ 54465.00
ArcView 3D Anal Win 40-Pack	Stand-Alone	\$ 65868.00	\$ 65868.00	\$ 69161.00	\$ 69161.00	\$ 72619.00
ArcView 3D Anal Win 50-Pack	Stand-Alone	\$ 82335.00	\$ 82335.00	\$ 86452.00	\$ 86452.00	\$ 90775.00
ArcView Network Anal Win 10-Pk	Stand-Alone	\$ 11183.00	\$ 11183.00	\$ 11742.00	\$ 11742.00	\$ 12329.00
ArcView Network Anal Win 20-Pk	Stand-Alone	\$ 22365.00	\$ 22365.00	\$ 23483.00	\$ 23483.00	\$ 24657.00
ArcView Network Anal Win 30-Pk	Stand-Alone	\$ 29601.00	\$ 29601.00	\$ 31081.00	\$ 31081.00	\$ 32635.00
ArcView Network Anal Win 40-Pk	Stand-Alone	\$ 39468.00	\$ 39468.00	\$ 41441.00	\$ 41441.00	\$ 43513.00
ArcView Network Anal Win 50-Pk	Stand-Alone	\$ 49335.00	\$ 49335.00	\$ 51802.00	\$ 51802.00	\$ 54392.00
ArcView Tracking Anal Win 10-Pk	Stand-Alone	\$ 11183.00	\$ 11183.00	\$ 11742.00	\$ 11742.00	\$ 12329.00
ArcView Tracking Anal Win 20-Pk	Stand-Alone	\$ 22365.00	\$ 22365.00	\$ 23483.00	\$ 23483.00	\$ 24657.00
ArcView Tracking Anal Win 30-Pk	Stand-Alone	\$ 29601.00	\$ 29601.00	\$ 31081.00	\$ 31081.00	\$ 32635.00
ArcView Tracking Anal Win 40-Pk	Stand-Alone	\$ 39468.00	\$ 39468.00	\$ 41441.00	\$ 41441.00	\$ 43513.00
ArcView Tracking Anal Win 50-Pk	Stand-Alone	\$ 49335.00	\$ 49335.00	\$ 51802.00	\$ 51802.00	\$ 54392.00
ArcView Image Anal Win 10-Pack	Stand-Alone	\$ 18663.00	\$ 18663.00	\$ 19596.00	\$ 19596.00	\$ 20576.00
ArcView Image Anal Win 20-Pack	Stand-Alone	\$ 37325.00	\$ 37325.00	\$ 39191.00	\$ 39191.00	\$ 41151.00
ArcView Image Anal Win 30-Pack	Stand-Alone	\$ 49401.00	\$ 49401.00	\$ 51871.00	\$ 51871.00	\$ 54465.00
ArcView Image Anal Win 40-Pack	Stand-Alone	\$ 65868.00	\$ 65868.00	\$ 69161.00	\$ 69161.00	\$ 72619.00

ArcView Image Anal Win 50-Pack	Stand-Alone	\$ 82335.00	\$ 82335.00	\$ 86452.00	\$ 86452.00	\$ 90775.00
ArcView Spatial Anal Unix 10-Pack	Stand-Alone	\$ 22403.00	\$ 22403.00	\$ 23523.00	\$ 23523.00	\$ 24699.00
ArcView Spatial Anal Unix 20-Pack	Stand-Alone	\$ 44805.00	\$ 44805.00	\$ 47045.00	\$ 47045.00	\$ 49397.00
ArcView Spatial Anal Unix 30-Pack	Stand-Alone	\$ 59301.00	\$ 59301.00	\$ 62266.00	\$ 62266.00	\$ 65379.00
ArcView Spatial Anal Unix 40-Pack	Stand-Alone	\$ 79068.00	\$ 79068.00	\$ 83021.00	\$ 83021.00	\$ 87172.00
ArcView Spatial Anal. Unix 50-Pack	Stand-Alone	\$ 98835.00	\$ 98835.00	\$ 103777.00	\$ 103777.00	\$108966.00
ArcView 3D Anal. Unix 10-Pack	Stand-Alone	\$ 22403.00	\$ 22403.00	\$ 23523.00	\$ 23523.00	\$ 24699.00
ArcView 3D Anal. Unix 20-Pack	Stand-Alone	\$ 44805.00	\$ 4805.00	\$ 47045.00	\$ 47045.00	\$ 49397.00
ArcView 3D Anal. Unix 30-Pack	Stand-Alone	\$ 59301.00	\$ 59301.00	\$ 62266.00	\$ 62266.00	\$ 65379.00
ArcView 3D Anal. Unix 40-Pack	Stand-Alone	\$ 79068.00	\$ 79068.00	\$ 83021.00	\$ 83021.00	\$ 87172.00
ArcView 3D Anal. Unix 50-Pack	Stand-Alone	\$ 98835.00	\$ 98835.00	\$ 103777.00	\$ 103777.00	\$108966.00
ArcView Network Anal. Unix 10-Pk	Stand-alone	\$ 18663.00	\$ 18663.00	\$ 19596.00	\$ 19596.00	\$ 20576.00
ArcView Network Anal. Unix 20-Pk	Stand-Alone	\$ 37325.00	\$ 37325.00	\$ 39191.00	\$ 39191.00	\$ 41151.00
ArcView Network Anal. Unix 30-Pk	Stand-Alone	\$ 49401.00	\$ 49401.00	\$ 51871.00	\$ 51871.00	\$ 54465.00
ArcView Network Anal. Unix 40-Pk	Stand-Alone	\$ 65868.00	\$ 65868.00	\$ 69161.00	\$ 69161.00	\$ 72619.00
ArcView Network Anal. Unix 50-Pk	Stand-Alone	\$ 82335.00	\$ 82335.00	\$ 86452.00	\$ 86452.00	\$ 90775.00
ArcView Tracking Anal. Unix 10-Pk	Stand-Alone	\$ 18663.00	\$ 18663.00	\$ 19596.00	\$ 19596.00	\$ 20576.00
ArcView Tracking Anal. Unix 20Pk	Stand-Alone	\$ 37325.00	\$37325.00	\$ 39191.00	\$ 39191.00	\$ 41151.00
ArcView Tracking Anal. Unix 30Pk	Stand-Alone	\$ 49401.00	\$ 49401.00	\$ 51871.00	\$ 51871.00	\$ 54465.00
ArcView Tracking Anal. Unix 40Pk	Stand-Alone	\$ 65868.00	\$ 65868.00	\$ 69161.00	\$ 69161.00	\$ 72619.00
ArcView Tracking Anal. Unix 50Pk	Stand-Alone	\$ 82335.00	\$ 82335.00	\$ 86452.00	\$ 86452.00	\$ 90775.00
MapObjects 10-Pack Deployment	Stand-Alone	\$ 880.00	\$ 880.00	\$ 924.00	\$ 924.00	\$ 970.00
Map Objects 25-Pack Deployment	Stand-Alone	\$ 2200.00	\$ 2200.00	\$ 2310.00	\$ 2310.00	\$ 2426.00

**Applied Planning International, Inc.**

**Contract #5-01-70-01**

<b>GIS Installation Price List</b>					
<b>Product Name</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
ArcView GIS 3.x Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView GIS 3.x Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcView Spatial Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView 3D Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView Network Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView Tracking Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView Image Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView Spatial Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcView 3D Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcView Network Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcView Tracking Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcView Image Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcGIS 8.x Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcGIS 8.x Unix	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcGIS Spatial Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcGIS 3D Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcGIS Geostatistical Analyst Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcGIS Spatial Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcGIS 3D Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcGIS Geostatistical Analyst Unix	\$2000.00	\$2000.00	\$2100.00	\$2100.00	\$2205.00
ArcPress for ArcView Win	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcPress for ArcView Unix	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcPress for ArcGIS	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcIMS Standard Edition	\$2500.00	\$2500.00	\$2625.00	\$2625.00	\$2756.00
MrSid Workstation	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
MrSid Desktop	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView Streetmap 1	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
ArcView Streetmap 2000	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00
Streetmap for ArcGIS	\$1500.00	\$1500.00	\$1575.00	\$1575.00	\$1654.00

**Applied Planning International, Inc.**

**Contract #5-01-70-01**

<b>GIS Training Price List</b>					
<b>Type of Training</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
Implementing ArcView	\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing ArcGIS Lev I	\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing ArcGIS Lev II	\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing Map Objects	\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing 3D Analyst	\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing Network Analyst	\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing Geostatistical Analyst	\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00

Implementing Spatial Analyst		\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing Image Analyst		\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00
Implementing Tracking Analyst		\$6500.00	\$6500.00	\$6825.00	\$6825.00	\$7166.00

**Applied Planning International, Inc.**

**Contract #5-01-70-01**

<b>GIS Maintenance Price List</b>						
<b>Product Name</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>	
ArcView GIS Win (Qty 1-5)	\$595.00	\$595.00	\$625.00	\$625.00	\$656.00	
ArcView GIS Win (Qty 6-25)	\$536.00	\$536.00	\$563.00	\$563.00	\$591.00	
ArcView GIS Win (Qty 26-50)	\$476.00	\$476.00	\$500.00	\$500.00	\$525.00	
ArcView GIS Win (Qty 51-100)	\$417.00	\$417.00	\$438.00	\$438.00	\$460.00	
ArcView GIS Win (Qty 101-500)	\$327.00	\$327.00	\$343.00	\$343.00	\$360.00	
ArcView GIS Win (Qty 500+)	\$298.00	\$298.00	\$313.00	\$313.00	\$329.00	
ArcView GIS Unix (Qty 1-5)	\$949.00	\$949.00	\$996.00	\$996.00	\$1046.00	
ArcView GIS Unix (Qty 6-25)	\$854.00	\$854.00	\$897.00	\$897.00	\$942.00	
ArcView GIS Unix (Qty 26-50)	\$759.00	\$759.00	\$797.00	\$797.00	\$837.00	
ArcView GIS Unix (Qty 51-100)	\$664.00	\$664.00	\$697.00	\$697.00	\$732.00	
ArcView GIS Unix (Qty 101-500)	\$522.00	\$522.00	\$548.00	\$548.00	\$575.00	
ArcView GIS Unix (Qty 500+)	\$475.00	\$475.00	\$498.00	\$498.00	\$523.00	
ArcView Network Anal Win (Qty 1-5)	\$600.00	\$600.00	\$630.00	\$630.00	\$662.00	
ArcView Network Anal Win (Qty 6-25)	\$540.00	\$540.00	\$567.00	\$567.00	\$595.00	
ArcView Network Anal Win (Qty 26-50)	\$480.00	\$480.00	\$504.00	\$504.00	\$529.00	
ArcView Network Anal Win (Qty 51-100)	\$420.00	\$420.00	\$441.00	\$441.00	\$463.00	
ArcView Network Anal Win (Qty 101-500)	\$330.00	\$330.00	\$346.00	\$346.00	\$363.00	
ArcView Network Anal Win (Qty 501+)	\$300.00	\$300.00	\$315.00	\$315.00	\$331.00	
ArcView Anal Win (Qty 1-5)	\$600.00	\$600.00	\$630.00	\$630.00	\$662.00	
ArcView Anal Win (Qty 6-25)	\$540.00	\$540.00	\$567.00	\$567.00	\$595.00	
ArcView Anal Win (Qty 26-50)	\$480.00	\$480.00	\$504.00	\$504.00	\$529.00	
ArcView Anal Win (Qty 51-100)	\$420.00	\$420.00	\$441.00	\$441.00	\$463.00	
ArcView Anal Win (Qty 101-500)	\$330.00	\$330.00	\$346.00	\$346.00	\$363.00	
ArcView Anal Win (Qty 501+)	\$300.00	\$300.00	\$315.00	\$315.00	\$331.00	
ArcView Network Anal Unix (Qty 1-5)	\$995.00	\$995.00	\$1045.00	\$1045.00	\$1097.00	
ArcView Network Anal Unix (Qty 6-25)	\$896.00	\$896.00	\$941.00	\$941.00	\$988.00	
ArcView Network Anal Unix (Qty 26-50)	\$796.00	\$796.00	\$836.00	\$836.00	\$878.00	
ArcView Network Anal Unix (Qty 51-100)	\$697.00	\$697.00	\$732.00	\$732.00	\$769.00	
ArcView Network Anal Unix (101-500)	\$547.00	\$547.00	\$574.00	\$574.00	\$603.00	
ArcView Network Anal Unix (Qty 501+)	\$498.00	\$498.00	\$523.00	\$523.00	\$549.00	
ArcView Tracking Anal Unix (Qty 1-5)	\$995.00	\$995.00	\$1045.00	\$1045.00	\$1097.00	
ArcView Tracking Anal Unix (Qty 6-25)	\$896.00	\$896.00	\$941.00	\$941.00	\$988.00	
ArcView Tracking Anal Unix (Qty 26-50)	\$796.00	\$796.00	\$836.00	\$836.00	\$878.00	
ArcView Tracking Anal Unix (Qty 51-100)	\$697.00	\$697.00	\$732.00	\$732.00	\$769.00	
ArcView Tracking Anal Unix (101-500)	\$547.00	\$547.00	\$574.00	\$574.00	\$603.00	
ArcView Tracking Anal Unix (Qty 501+)	\$498.00	\$498.00	\$523.00	\$523.00	\$549.00	
ArcView Spatial Anal Win (Qty 1-5)	\$600.00	\$600.00	\$630.00	\$630.00	\$662.00	
ArcView Spatial Anal Win (Qty 6-25)	\$540.00	\$540.00	\$567.00	\$567.00	\$595.00	
ArcView Spatial Anal Win (Qty 26-50)	\$480.00	\$480.00	\$504.00	\$504.00	\$529.00	
ArcView Spatial Anal Win (Qty 51-100)	\$420.00	\$420.00	\$441.00	\$441.00	\$463.00	
ArcView Spatial Anal Win (Qty 101-500)	\$330.00	\$330.00	\$347.00	\$347.00	\$364.00	
ArcView Spatial Anal Win (Qty 501+)	\$300.00	\$300.00	\$315.00	\$315.00	\$331.00	
ArcView 3D Anal Win (Qty 1-5)	\$600.00	\$600.00	\$630.00	\$630.00	\$662.00	
ArcView 3D Anal Win (Qty 6-25)	\$540.00	\$540.00	\$567.00	\$567.00	\$595.00	
ArcView 3D Anal Win (Qty 26-50)	\$480.00	\$480.00	\$504.00	\$504.00	\$529.00	
ArcView 3D Anal Win (Qty 51-100)	\$420.00	\$420.00	\$441.00	\$441.00	\$463.00	
ArcView 3D Anal Win (Qty 101-500)	\$330.00	\$330.00	\$347.00	\$347.00	\$364.00	
ArcView 3D Anal Win (Qty 501+)	\$300.00	\$300.00	\$315.00	\$315.00	\$331.00	
ArcView Image Anal Win (Qty 1-5)	\$600.00	\$600.00	\$630.00	\$630.00	\$662.00	
ArcView Image Anal Win (Qty 6-25)	540.00	540.00	\$567.00	\$567.00	\$595.00	
ArcView Image Anal Win (Qty 26-50)	480.00	480.00	\$504.00	\$504.00	\$529.00	
ArcView Image Anal Win (Qty 51-100)	\$420.00	\$420.00	\$441.00	\$441.00	\$463.00	
ArcView Image Anal Win (Qty 101-500)	\$330.00	\$330.00	\$347.00	\$347.00	\$364.00	
ArcView Image Anal Win (Qty 501+)	\$300.00	\$300.00	\$315.00	\$315.00	\$331.00	
ArcView Spatial Anal Unix (Qty 1-5)	\$1349.00	\$1349.00	\$1416.00	\$1416.00	\$1487.00	
ArcView Spatial Anal Unix (Qty 6-25)	\$1214.00	\$1214.00	\$1275.00	\$1275.00	\$1339.00	
ArcView Spatial Anal Unix (Qty 26-50)	\$1079.00	\$1079.00	\$1136.00	\$1136.00	\$1193.00	
ArcView Spatial Anal Unix (Qty 51-100)	\$944.00	\$944.00	\$991.00	\$991.00	\$1041.00	
ArcView Spatial Anal Unix (Qty 101-500)	\$742.00	\$742.00	\$779.00	\$779.00	\$818.00	
ArcView Spatial Anal Unix (Qty 501+)	\$675.00	\$675.00	\$709.00	\$709.00	\$744.00	
ArcView 3D Anal Unix (Qty 1-5)	\$1349.00	\$1349.00	\$1416.00	\$1416.00	\$1487.00	

ArcView 3D Anal Unix (Qty 6-25)		\$1214.00	\$1214.00	\$1275.00	\$1275.00	\$1339.00
ArcView 3D Anal Unix (Qty 26-50)		\$1079.00	\$1079.00	\$1136.00	\$1136.00	\$1193.00
ArcView 3D Anal Unix (Qty 51-100)		\$944.00	\$944.00	\$991.00	\$991.00	\$1041.00
ArcView 3D Anal Unix (Qty 101-500)		\$742.00	\$742.00	\$779.00	\$779.00	\$818.00
ArcView 3D Anal Unix (Qty 501+)		\$675.00	\$675.00	\$709.00	\$709.00	\$744.00
ArcView Image Anal Unix (Qty 1-5)		\$1349.00	\$1349.00	\$1416.00	\$1416.00	\$1487.00
ArcView Image Anal Unix (Qty 6-25)		\$1214.00	\$1214.00	\$1275.00	\$1275.00	\$1339.00
ArcView Image Anal Unix (Qty 26-50)		\$1079.00	\$1079.00	\$1136.00	\$1136.00	\$1193.00
ArcView Image Anal Unix (Qty 51-100)		\$944.00	\$944.00	\$991.00	\$991.00	\$1041.00
ArcView Image Anal Unix (Qty 101-500)		\$742.00	\$742.00	\$779.00	\$779.00	\$818.00
ArcView Image Anal Unix (Qty 501+)		\$675.00	\$675.00	\$709.00	\$709.00	\$744.00
ArcGIS single Use License Primary		\$500.00	\$500.00	\$525.00	\$525.00	\$551.00
ArcGIS Single Use Lic Secondary 2-100		\$300.00	\$300.00	\$315.00	\$315.00	\$331.00
ArcGIS Single Use Lic Second. 101-250		\$250.00	\$250.00	\$263.00	\$263.00	\$276.00
ArcGIS Single Use Lic Second. 251-500		\$200.00	\$200.00	\$210.00	\$210.00	\$221.00
ArcGIS Single Use Lic Second. 501-1000		\$150.00	\$150.00	\$158.00	\$158.00	\$166.00
ArcGIS Single Use Lic Second. 1000+		\$100.00	\$100.00	\$105.00	\$105.00	\$110.00
ArcGIS Concurrent Use Lic Primary		\$700.00	\$700.00	\$735.00	\$735.00	\$772.00
ArcGIS Concurrent Use Lic Secondary		\$500.00	\$500.00	\$525.00	\$525.00	\$551.00
ArcGIS Extension Single Use Lic Primary		\$500.00	\$500.00	\$525.00	\$525.00	\$551.00
ArcGIS Extension Single Use Lic Second.		\$200.00	\$200.00	\$210.00	\$210.00	\$221.00
ArcGIS Ext Concurrent Use Lic Primary		\$500.00	\$500.00	\$525.00	\$525.00	\$551.00
ArcGIS Ext Concurrent Use Lic Second.		\$200.00	\$200.00	\$210.00	\$210.00	\$221.00

**BTG, Inc.**

**Contract #5-01-70-02**

<b>GIS Price List (Software Purchase Only)</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
ArcView 8.1 Single Use	Enterprise	\$1,175.00	\$1,175.00	\$1,233.75	\$1,233.75	\$1,233.75
ArcView 8.1 Single Use	Enterprise	\$1,059.50	\$1,059.50	\$1,112.48	\$1,112.48	\$1,112.48
ArcView 8.1 Single Use	Enterprise	\$ 867.00	\$ 867.00	\$ 910.35	\$ 910.35	\$ 910.35
ArcView 8.1 Concurrent Use	Enterprise	\$2,715.00	\$2,715.00	\$2,850.75	\$2,850.75	\$2,850.75
ArcView 8.1 Concurrent Use	Enterprise	\$2,445.50	\$2,445.50	\$2,567.78	\$2,567.78	\$2,567.78
ArcView 8.1 Concurrent Use	Enterprise	\$2,176.00	\$2,176.00	\$2,284.80	\$2,284.80	\$2,284.80
ArcGIS 3d Analyst, Spatial Analyst, Geostatistical Analyst-Single Use	Enterprise	\$1,945.00	\$1,945.00	\$2,042.25	\$2,042.25	\$2,042.25
ArcGIS 3d Analyst, Spatial Analyst, Geostatistical Analyst-Single Use	Enterprise	\$1,752.50	\$1,752.50	\$1,840.13	\$1,840.13	\$1,840.13
ArcPress-Single Use- Single Use	Data Comp.	\$ 251.00	\$ 251.00	\$ 263.55	\$ 263.55	\$ 263.55
Streetmap USA- Single Use	Enterprise	\$ 405.00	\$ 405.00	\$ 425.25	\$ 425.25	\$ 425.25
MrSID Encoder-Single Use	Data Comp.	\$1,175.00	\$1,175.00	\$1,233.75	\$1,233.75	\$1,233.75
ArcGIS 3d Analyst, Spatial Analyst, Geostatistical Analyst- Concurrent Use	Enterprise	\$1,945.00	\$1,945.00	\$2,042.25	\$2,042.25	\$2,042.25
ArcGIS 3d Analyst, Spatial Analyst, Geostatistical Analyst-Concurrent Use	Enterprise	\$1,752.50	\$1,752.50	\$1,840.13	\$1,840.13	\$1,840.13
ArcPress – Concurrent Use	Data Comp.	\$1,098.00	\$1,098.00	\$1,152.90	\$1,152.90	\$1,152.90
Streetmap USA- Concurrent Use	Enterprise	\$ 405.00	\$ 405.00	\$ 425.25	\$ 425.25	\$ 425.25
ArcView 2.x or 3.x to 8.1 Windows – Concurrent Use	Enterprise	\$ 505.00	\$ 505.00	\$ 530.25	\$ 530.25	\$ 530.25
ArcView 2.x or 3.x to 8.1 UNIX-Single Use	Enterprise	\$ 505.00	\$ 505.00	\$ 530.25	\$ 530.25	\$ 530.25
ArcView 2.x or 3.x to 8.1UNIX Con. Use	Enterprise	\$ 505.00	\$ 505.00	\$ 530.25	\$ 530.25	\$ 530.25
ArcView 3d Analyst to ArcGIS 3D Analyst 8.1 – Single Use	Enterprise	\$ 505.00	\$ 505.00	\$ 530.25	\$ 530.25	\$ 530.25
ArcView Spatial Analyst to ArcGIS Spatial Analyst 8.1- Single Use	Enterprise	\$ 505.00	\$ 505.00	\$ 530.25	\$ 530.25	\$ 530.25
ArcPress for ArcView Upgrade to ArcPress for ArcGIS- Single Use	Enterprise	\$ 92.50	\$ 92.50	\$ 97.13	\$ 97.13	\$ 97.13
ArcIMS Standard Edition- Commercial	Internet GIS	\$5,795.00	\$5,795.00	\$6,084.75	\$6,084.75	\$6,084.75
ArcIMS Standard Edition- Additional CPU-Commercial	Internet GIS	\$3,870.00	\$3,870.00	\$4,063.50	\$4,063.50	\$4,063.50
ArcPad	Mobile GIS	\$ 433.10	\$ 433.10	\$ 454.76	\$ 454.76	\$ 454.76
ArcView GIS for Windows	Enterprise	\$ 935.70	\$ 935.70	\$ 982.49	\$ 982.49	\$ 982.49
ArcView GIS for Windows	Enterprise	\$ 843.30	\$ 843.30	\$ 885.47	\$ 885.47	\$ 885.47
ArcView GIS for UNIX	Enterprise	\$1,705.70	\$1,705.70	\$1,790.99	\$1,790.99	\$1,790.99
ArcView GIS UNIX	Enterprise	\$1,536.30	\$1,536.30	\$1,613.12	\$1,613.12	\$1,613.12
Arcview GIS 3.2 Upgrade from 3.1 Win.	Enterprise	\$ 133.20	\$ 133.20	\$ 139.86	\$ 139.86	\$ 139.86
ArcView GIS 3.2 Upgrade from 3.1 UNIX	Enterprise	\$ 91.40	\$ 91.40	\$ 95.97	\$ 95.97	\$ 95.97
ArcView Spatial Analyst for Windows	Enterprise	\$2,067.73	\$2,067.73	\$2,171.11	\$2,171.11	\$2,171.11
ArcView 3D Analyst for Windows	Enterprise	\$2,067.73	\$2,067.73	\$2,171.11	\$2,171.11	\$2,171.11

ArcView Network Analyst for Windows	Enterprise	\$1,245.23	\$1,245.23	\$1,307.49	\$1,307.49	\$1,307.49
ArcView Tracking Analyst for Windows	Enterprise	\$1,245.23	\$1,245.23	\$1,307.49	\$1,307.49	\$1,307.49
ArcView Image Analysis for Windows	Enterprise	\$2,067.73	\$2,067.73	\$2,171.11	\$2,171.11	\$2,171.11
MrSID Workstation	Data Comp.	\$4,127.50	\$4,127.50	\$4,333.88	\$4,333.88	\$4,333.88
MrSID Desktop	Data Comp.	\$1,248.75	\$1,248.75	\$1,311.19	\$1,311.19	\$1,311.19

**BTG Inc.**

**Contract #5-01-70-02**

<b>GIS License Price List</b>						
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year	
There is no separate fee for the licensing of the software.						

**BTG Inc.**

**Contract #5-01-70-02**

<b>GIS Installation Price List</b>						
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year	
Enterprise GIS	\$2,600.00	\$2,730.00	\$2,866.50	\$3,009.83	\$3,160.32	
Mobile GIS	\$2,600.00	\$2,730.00	\$2,866.50	\$3,009.83	\$3,160.32	
Internet GIS	\$3,550.00	\$3,727.50	\$3,913.88	\$4,109.57	\$4,315.05	
Data Compression	\$2,600.00	\$2,730.00	\$2,866.50	\$3,009.83	\$3,160.32	

**BTG Inc.**

**Contract #5-01-70-02**

<b>GIS Training Price List</b>						
Type of Training	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year	
Fundamentals of GIS	\$ 325.00	\$ 341.25	\$ 358.31	\$ 376.23	\$ 395.04	
Introduction to ArcView GIS 3.2	\$ 550.00	\$ 577.50	\$ 606.38	\$ 636.69	\$ 668.53	
Introduction to Avenue	\$ 550.00	\$ 577.50	\$ 606.38	\$ 636.69	\$ 668.53	
Advanced ArcView GIS	\$ 550.00	\$ 577.50	\$ 606.38	\$ 636.69	\$ 668.53	
Advanced Avenue	\$ 800.00	\$ 840.00	\$ 882.00	\$ 926.10	\$ 972.41	
Introduction to ArcGIS I	\$ 900.00	\$ 945.00	\$ 992.25	\$1,041.86	\$1,093.96	
Migrating from ArcView 3.x to ArcView 8	\$ 550.00	\$ 577.50	\$ 606.38	\$ 636.69	\$ 668.53	

**BTG Inc.**

**Contract #5-01-70-02**

<b>GIS Maintenance Price List</b>						
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year	
ArcGIS – ArcView Single Use License- Windows- Primary	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	
ArcView Single Use License- Windows- Secondary	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	\$ 300.00	
ArcView Concurrent License- Windows- Primary	\$ 700.00	\$ 700.00	\$ 700.00	\$ 700.00	\$ 700.00	
ArcView Concurrent License- Windows Secondary	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	
ArcGIS Extensions – Windows – Primary Maintenance	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	
ArcGIS Extensions – Windows – Secondary Maintenance	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	
ArcIMS Maintenance	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	\$1,200.00	
ArcIMS Additional CPU Maintenance	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	\$ 800.00	

**DLT Solutions**

**Contract #5-01-70-03**

<b>GIS Price List (Software Only)</b>						
Product Name	Type	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
<b>AUTODESK</b>						
AutoCAD Map 5.0 Full System	CAD/GIS Int.	\$3011.65	\$3312.82	\$3644.10	\$4008.51	\$4409.36
AutoCAD Map 5.0 Upgrade from AutoCAD Map 2000I	CAD/GIS Integrated	\$356.00	\$391.60	\$430.76	\$473.84	\$521.22
AutoCAD Map 5.0 Upgrade from AutoCAD Map 2000	CAD/GIS Integrated	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
AutoCAD Map 5.0 Upgrade from AutoCAD Map 2.0, 3.0	CAD/GIS Integrated	\$956.00	\$1051.60	\$1156.76	\$1272.44	\$1399.68
AutoCAD Map 5.0 Upgrade from AutoCAD Map 2002	CAD/GIS Integrated	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
AutoCAD Map 5.0 Upgrade from AutoCAD Map 2000, 2000I	CAD/GIS Integrated	\$956.00	\$1051.60	\$1156.76	\$1272.44	\$1399.68
AutoCAD Map 5.0 Upgrade from AutoCAD Map 14.0	CAD/GIS Integrated	\$1076.00	\$1183.60	\$1301.96	\$1432.16	\$1575.37
AutoCAD Map 2000I Full System	CAD/GIS Integrated	\$2786.90	\$3065.59	\$3372.15	\$3709.36	\$4080.30
AutoCAD Map 2000I R4.5 Upgrade from AutoCAD Map 2000	CAD/GIS Integrated	\$316.00	\$347.60	\$382.36	\$420.60	\$462.66

AutoCAD Map 2000I R4.5 Upgrade from AutoCAD 14.0, 2000 or 2000I	CAD/GIS Integrated	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
AutoCAD Map 2000	CAD/GIS Int.	\$2635.00	\$2898.00	\$3188.35	\$3507.19	\$3857.90
AutoCAD Map 2000 Upgrade from Map 2.0, 3.0	CAD/GIS Integrated	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Map 2000 Upgrade from AutoCAD 14.0/2000	CAD/GIS Integrated	\$556.00	\$611.60	\$672.76	\$740.04	\$814.04
AutoCAD Map 3.0	CAD/GIS Int.	\$2635.00	\$2898.50	\$3188.35	\$3507.19	\$3857.90
AutoCAD Map3.0 Upg. From Map 2.0	CAD/GIS Int.	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Map 3.0 Upgrade From AutoCAD 14.0	CAD/GIS Integrated	\$556.00	\$611.60	\$672.79	\$740.04	\$814.04
Mapguide 5.0 Author	Map Pub-Int.	\$900.00	\$990.00	\$1089.00	\$1197.90	\$1317.69
Mapguide 5.0 server (base)	Map Pub-Int.	\$1500.00	\$1650.00	\$1815.00	\$1996.50	\$2196.15
Mapguide 5.0 Internet Access	Map Pub-Int.	\$7200.00	\$7920.00	\$8712.00	\$9583.20	\$10541.52
Mapguide 5.0 Intranet 1 user lic. Pk.	Map Pub-Int.	\$270.00	\$297.00	\$326.70	\$359.37	\$395.31
Mapguide 5.0 Intranet 10 user lic. Pk.	Map Pub-Int.	\$2400.00	\$2640.00	\$2904.00	\$3194.40	\$3513.84
Mapguide 5.0 Intranet 25 user lic. Pk.	Map Pub-Int.	\$5250.00	\$5775.00	\$6352.00	\$6987.75	\$7686.53
Mapguide 5.0 Intranet 50 user lic. Pk.	Map Pub-Int.	\$9000.00	\$9900.00	\$10890.00	\$11979.00	\$13176.90
Mapguide 5.0 Intranet 100user lic. Pk.	Map Pub-Int.	\$15000.00	\$16500.00	\$18150.00	\$19965.00	\$21961.50
Mapguide 5.0 Data Extension for Oracle 8i Spatial	Map Publishing – Internet	\$9000.00	\$9900.00	\$10890.00	\$11979.00	\$13176.90
Mapguide 5.0 Data Ext. for DWG	Map Pub-Int.	\$180.00	\$198.00	\$217.80	\$239.58	\$263.54
Mapguide 5.0 LiteView Ext. (Base)	Map Pub-Int.	\$1200.00	\$1320.00	\$1452.00	\$1597.20	\$1756.92
Mapguide 5.0 LiteView Usage License	Map Pub-Int.	\$6000.00	\$6600.00	\$7260.00	\$7986.00	\$8784.60
Autodesk MapGuide Data Ext.forSHP	Map Pub-Int.	\$1800.00	\$1980.00	\$2178.00	\$2395.80	\$2635.38
Mapguide 5.0 Author Upgrade from Author 4.0	Map Publishing – Internet	\$240.00	\$264.00	\$290.40	\$319.44	\$351.38
Mapguide 5.0 Author Upgrade from Author 3.0	Map Pub.-Int.	\$400.00	\$440.00	\$484.00	\$532.40	\$585.64
Mapguide 5.0 Server (base) Upgrade from Server 4.0	Map Publishing – Internet	\$800.00	\$880.00	\$968.00	\$1064.80	\$1171.28
Mapguide 5.0 Server (base) Upgrade from Server 3.0	Map Publishing – Internet	\$1200.00	\$1320.00	\$1452.00	\$1597.20	\$1756.92
Mapguide 5.0 Internet Access Upgrade from 4.0	Map Publishing – Internet	\$2400.00	\$2640.00	\$2904.00	\$3194.40	\$3513.84
Mapguide 5.0 Internet Access Upgrade from 3.0	Map Publishing – Internet	\$3600.00	\$3960.00	\$4356.00	\$4791.60	\$5270.76
Mapguide 5.0 Intranet 1 user Upgrade from 4.0, 1 user license	Map Publishing – Internet	\$28.00	\$30.80	\$33.88	\$37.27	\$40.99
Mapguide 5.0 Intranet 1 user Upgrade from 3.0, 1 user license	Map Publishing – Internet	\$36.00	\$39.60	\$43.56	\$47.92	\$52.71
Mapguide 5.0 Intranet 10 user Upgrade from 4.0, 10 user license	Map Publishing – Internet	\$280.00	\$308.00	\$338.80	\$372.68	\$409.95
Mapguide 5.0 Intranet 10 user Upgrade from 3.0, 10 user license	Map Publishing – Internet	\$360.00	\$396.00	\$435.60	\$479.16	\$527.08
Mapguide 5.0 Intranet 25 user Upgrade from 4.0, 25 user license	Map Publishing – Internet	\$700.00	\$770.00	\$847.00	\$931.70	\$1024.87
Mapguide 5.0 Intranet 25 user Upgrade from 3.0, 25 user license	Map Publishing – Internet	\$900.00	\$990.00	\$1089.00	\$1197.90	\$1317.69
Mapguide 5.0 Intranet 50 user Upgrade from 4.0, 50 user license	Map Publishing – Internet	\$1400.00	\$1540.00	\$1694.00	\$1863.40	\$2049.74
Mapguide 5.0 Intranet 50 user Upgrade from 3.0, 50 user license	Map Publishing – Internet	\$1800.00	\$1980.00	\$2178.00	\$2395.80	\$2635.38
Mapguide 5.0 Intranet 100 user Upgrade from 4.0, 100 user license	Map Publishing – Internet	\$2800.00	\$3080.00	\$3388.00	\$3726.80	\$4099.48
Mapguide 5.0 Intranet 100 user Upgrade from 3.0, 100 user license	Map Publishing – Internet	\$3600.00	\$3960.00	\$4356.00	\$4791.60	\$5270.76
AutoCAD 2002 Full System	CAD	\$2512.50	\$2763.75	\$3040.13	\$3344.14	\$3678.55
AutoCAD 2002 Upgrade from AutoCAD 2000I	Computer Aided Design	\$316.00	\$347.60	\$382.36	\$420.60	\$462.66
AutoCAD 2002 Upgrade from AutoCAD 2000	Computer Aided Design	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
AutoCAD 2002 Upgrade from AutoCAD 14.0	Computer Aided Design	\$956.00	\$1051.60	\$1156.76	\$1272.44	\$1399.68
AutoCAD 2002 Mitigation from LT 98 – LT 2002	Computer Aided Design	\$2311.50	\$2542.65	\$2796.92	\$3076.61	\$3384.27
AutoCAD 2000I Full System	CAD	\$2325.00	\$2557.50	\$2813.25	\$3094.58	\$3404.03
AutoCAD 2000I Upgrade from AutoCAD 2000	Computer Aided Design	\$316.00	\$347.60	\$382.36	\$420.60	\$462.66
AutoCAD 2000I Upgrade from AutoCAD 14.0	Computer Aided Design	\$556.00	\$611.60	\$672.76	\$740.04	\$814.04

AutoCAD 2000I Migration from LT98, LT2000,LT2000I	Computer Aided Design	\$2139.00	\$2352.90	\$2588.19	\$2847.01	\$3131.71
AutoCAD 2000	CAD	\$2325.00	\$2557.50	\$2813.25	\$3094.58	\$3404.03
AutoCAD 2000 Upgrade from AutoCAD 14.0	Computer Aided Design	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD 14.0 WIN95/NT CD	CAD	\$2083.00	\$2291.30	\$2520.43	\$2772.47	\$3049.72
AutoCAD LT 2002 Full System	CAD	\$560.15	\$616.17	\$677.78	\$745.56	\$820.12
AutoCAD LT 2002 5-User CorpLabPk	CAD	\$2507.50	\$2758.25	\$3034.08	\$3337.48	\$3671.23
AutoCAD LT 2002 Upgrade from LT98, 2000, 2000I	CAD	\$159.20	\$175.12	\$192.63	\$211.90	\$233.08
AutoCAD LT 2002 5-User Corp Lab Pack Upgrade from 5-User pack LT98, 2000, 2000I	CAD	\$716.00	\$787.60	\$866.36	\$953.00	\$1048.30
AutoCAD LT 2000I Full System	CAD	\$494.25	\$543.68	\$598.04	\$657.85	\$723.63
AutoCAD LT 2000I 5UserCorpLabPk	CAD	\$2212.50	\$2433.75	\$2677.13	\$2944.84	\$3239.32
AutoCAD LT 2000I Upgrade from LT 98/2000	Computer Aided Design	\$159.20	\$175.12	\$192.63	\$211.90	\$233.08
AutoCAD LT 2000i Corp Lab Pack Upgrade from 5-User pack LT 98/2000	Computer Aided Design	\$716.00	\$787.60	\$866.36	\$953.00	\$1048.30
Autodesk Symbols 2000 (AEC, ELEC, & MECH)	Computer Aided Design	\$99.00	\$108.90	\$119.79	\$131.77	\$144.95
Autodesk Volo View 1.1 Full System	CAD	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
Autodesk Volo View 1.1 Upgrade from Autodesk View	Computer Aided Design	\$69.00	\$75.90	\$83.49	\$91.84	\$101.02
Autodesk View 2.0 WIN CD	CAD	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
Actrix Technical 2000	CAD	\$190.00	\$209.00	\$229.90	\$252.89	\$278.18
Autodesk Architectural Desktop 3.3 Full System	Computer Aided Design	\$3011.65	\$3312.82	\$3644.10	\$4008.51	\$4409.36
Autodesk Architectural Desktop 3.3 Upgrade from ADT 3.0	Computer Aided Design	\$356.00	\$391.60	\$430.76	\$473.84	\$521.22
Autodesk Architectural Desktop 3.3 Upgrade from ADT R2I	Computer Aided Design	\$716.00	\$787.60	\$866.36	\$953.00	\$1048.30
Autodesk Architectural Desktop 3.3 Upgrade from ADT 2.0	Computer Aided Design	\$956.00	\$1051.60	\$1156.76	\$1272.44	\$1399.68
Autodesk Architectural Desktop 3.3 Upgrade from ADT 1.0	Computer Aided Design	\$1076.00	\$1183.60	\$1301.96	\$1432.16	\$1575.37
Autodesk Architectural Desktop 3.3 Upgrade from ACAD 2000-2002	Computer Aided Design	\$956.00	\$1051.60	\$1156.76	\$1272.44	\$1399.68
Autodesk Architectural Desktop 3.3 Upgrade from ACAD 14.0	Computer Aided Design	\$1076.00	\$1183.60	\$1301.96	\$1432.16	\$1575.37
Autodesk Architectural Desktop 3.3 Migration from ACAD LT 98-2002	Computer Aided Design	\$2810.65	\$3091.72	\$3400.89	\$3740.98	\$4115.07
Autodesk Architectural Desktop 3.0 Full System	Computer Aided Design	\$2786.90	\$3065.59	\$3372.15	\$3709.36	\$4080.30
Autodesk Architectural Desktop 3.0 Upgrade from ADT 2I	Computer Aided Design	\$236.00	\$259.60	\$285.56	\$314.12	\$345.53
Autodesk Architectural Desktop 3.0 Upgrade from ACAD 14.0-2000I	Computer Aided Design	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.43
AutoCAD Architectural Desktop 2I Full System	Computer Aided Design	\$2786.90	\$3065.59	\$3372.15	\$3709.36	\$4080.30
AutoCAD Architectural Desktop R2I Upgrade from ADT 2.0	Computer Aided Design	\$316.00	\$347.60	\$382.36	\$420.60	\$462.66
AutoCAD Architectural Desktop R2I Upgrade from ADT 1.0	Computer Aided Design	\$556.00	\$611.60	\$672.76	\$740.04	\$814.04
AutoCAD Architectural Desktop R2I Upgrade from AutoCAD 14.0-2000I	Computer Aided Design	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
AutoCAD Architectural Desktop 2.0	CAD	\$2724.90	\$2997.39	\$3297.13	\$3626.84	\$3989.53
AutoCAD Arch Desktop 2.0 Upgrade from ADT 1.0	Computer Aided Design	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Arch Desktop 2.0 Upgrade from R2000, R14	Computer Aided Design	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
AutoCAD Architectural Desktop 1.0	CAD	\$2724.90	\$2997.39	\$3297.13	\$3626.84	\$3989.53
AutoCAD Arch Desktop 1.0 upgrade from AutoCAD 14.0 & S8, or AEC Pro Suite 2.0	Computer Aided Design	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Arch Desktop 1.0 upgrade from ACAD 14.0	Computer Aided Design	\$556.00	\$611.60	\$672.76	\$740.04	\$814.04
Building Services 8.0 Special Edition	CAD	\$1205.00	\$1325.50	\$1458.05	\$1603.86	\$1764.24
Architectural Designer 8.0 Spec. Ed.	CAD	\$1416.00	\$1557.60	\$1713.36	\$1884.70	\$2073.17
AutoCAD Land Development Desktop	CAD	\$5398.00	\$5937.80	\$6531.58	\$7184.74	\$7903.21

<b>3.0 Full System</b>						
AutoCAD Land Development Desktop 3.0 Full System	Computer Aided Design	\$3346.65	\$3681.32	\$4049.45	\$4454.39	\$4899.83
AutoCAD Land Development Desktop 3.0 Upgrade from LDDT R2I	Computer Aided Design	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Land Development Desktop 3.0 Upgrade from LDDT R2	Computer Aided Design	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
AutoCAD Land Development Desktop 3.0 Upgrade from LDDT R1, Map	Computer Aided Design	\$956.00	\$1051.60	\$1156.76	\$1272.44	\$1399.68
AutoCAD Land Development Desktop 3.0 Upgrade from AutoCAD 2002	Computer Aided Design	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
AutoCAD Land Development Desktop 3.0 Upgrade from AutoCAD 2000	Computer Aided Design	\$1356.00	\$1491.60	\$1640.76	\$1804.84	\$1985.32
AutoCAD Land Development Desktop 3.0 Upgrade from AutoCAD R14	Computer Aided Design	\$1596.00	\$1755.60	\$1931.16	\$2124.28	\$2336.70
Autodesk Civic Design 3.0 Full System	CAD	\$2007.65	\$2208.42	\$2429.26	\$2672.18	\$2939.40
Autodesk Civic Design 3.0 Upgrade from Civic Design R2I, R2, R1 or S8	Computer Aided Design	\$236.00	\$259.60	\$285.56	\$314.12	\$345.53
Autodesk Survey R3 Full System	CAD	\$666.65	\$733.32	\$806.65	\$887.31	\$976.04
Autodesk Survey R3 Upgrade from Autodesk Survey R2I, R2, R1 or S8	Computer Aided Design	\$116.00	\$127.60	\$140.36	\$154.40	\$169.84
AutoCAD Land Development Desktop R2I Full System	Land Info. System	\$3346.65	\$3681.32	\$4049.45	\$4454.39	\$4899.83
AutoCAD Land Development Desktop 2I Upgrade from LDDT 2.0	Land Info. System	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Land Development Desktop 2I Upgrade from LDDT 1.0	Land Info. System	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
AutoCAD Land Development Desktop 2I Upgrade from Map 2.0-4.5 (2000I)	Land Info. System	\$956.00	\$1051.60	\$1156.76	\$1272.44	\$1399.68
AutoCAD Land Development Desktop 2I Upgrade from AutoCAD 14.0-2000I	Land Info. System	\$1196.00	\$1315.60	\$1447.16	\$1591.88	\$1751.06
AutoCAD Land Development Desktop 2.0 Full System	Land Info. System	\$3346.65	\$3681.32	\$4049.45	\$4454.39	\$4899.83
AutoCAD Land Development 2.0 Desktop Upgrade from LDDT 1.x	Land Info. System	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Land Development 2.0 Desktop Upgd. from ACAD 14.0, 2000	Land Info. System	\$1196.00	\$1315.60	\$1447.16	\$1591.88	\$1751.06
AutoCAD Land Development Desktop 2.0 Upgrade from Map 2.0-4.5 (2000I)	Land Info. System	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
AutoCAD Land Development Desktop Full System	Land Info. System	\$3346.65	\$3681.32	\$4049.45	\$4454.39	\$4899.83
AutoCAD Land Development Desktop Upgrade from AutoCAD 14.0, 2000	Land Info. System	\$1036.00	\$1139.60	\$1253.56	\$1378.92	\$1516.81
AutoCAD Land Development Desktop Upgrade from Map 2.0, 3.0	Land Info. System	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
AutoCAD Land Development Desktop Upgrade from S8 Level Product	Land Info. System	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
Autodesk Civic Design 2I Full System	CAD	\$1856.90	\$2042.59	\$2246.85	\$2471.53	\$2718.69
Autodesk Civic Design 2I Upgrade from Civic Design 1.0,2.0 or S8	Computer Aided Design	\$116.00	\$127.60	\$140.36	\$154.40	\$169.84
Autodesk Civic Design 2.0 Full System	CAD	\$1856.90	\$2042.59	\$2246.85	\$2471.53	\$2718.69
Autodesk Civic Design 2.0 Upgrade from Civic Design 1.0,2.0 or S8 SE	Computer Aided Design	\$116.00	\$127.60	\$140.36	\$154.40	\$169.84
Autodesk Civic Design Full System	CAD	\$2050.00	\$2255.00	\$2485.00	\$2728.55	\$3001.41
Autodesk Survey 2I Full System	CAD	\$616.90	\$678.59	\$746.45	\$821.09	\$903.20
Autodesk Survey 2I Upgrade from Autodesk Survey 1.0 or S8	Computer Aided Design	\$116.00	\$127.60	\$140.36	\$154.40	\$169.84
Autodesk Survey Full System	CAD	\$750.00	\$825.00	\$907.50	\$998.25	\$1098.08
Autodesk Field Survey 1.0 Full System	CAD	\$934.65	\$1028.12	\$1130.93	\$1244.02	\$1368.42
Autodesk Field Survey 1.0 Upgrade from Softdesk Survey Complete or Carlson Survey 1999	Computer Aided Design	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
Civic/Survey 8.0 Special Edition	CAD	\$2889.00	\$3177.90	\$3495.69	\$3845.26	\$4229.78
Survey Pro 8.0 Special Edition	CAD	\$1576.00	\$1733.60	\$1906.96	\$2097.66	\$2307.42
CAD Overlay 2002 Full System	Conv-Ras to Vec.	\$934.65	\$1028.12	\$1130.93	\$1244.02	\$1368.42
CAD Overlay 2002 Upgrade from CAD Overlay 2000	Conversion-Raster to Vector	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
CAD Overlay 2002 Upgrade from CAD Overlay 14.0/S8	Conversion-Raster to Vector	\$316.00	\$347.60	\$382.36	\$420.60	\$462.66
CAD Overlay 2000I Full System	Conv-Ras to Vec.	\$864.90	\$951.39	\$1046.53	\$1151.18	\$1266.30
CAD Overlay 2000I Upgrade from	Conversion-	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40

<b>CAD Overlay 2000</b>	<b>Raster to Vector</b>					
<b>CAD Overlay 2000I Upgrade from CAD Overlay 14.0/S8</b>	<b>Conversion-Raster to Vector</b>	\$236.00	\$259.60	\$285.56	\$314.12	\$345.53
<b>Autodesk CAD Overlay 2000</b>	<b>Conv-Ras to Vec.</b>	\$864.90	\$951.39	\$1046.53	\$1151.18	\$1266.30
<b>Autodesk CAD Overlay 2000 Upgrade from CAD Overlay 14.0 or S8 Imag.</b>	<b>Conversion-Raster to Vector</b>	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
<b>Autodesk CAD Overlay Release 14</b>	<b>Conv-Ras to Vec</b>	\$733.00	\$806.30	\$886.93	\$975.62	\$1073.19
<b>Autodesk CAD Overlay 14.0 upgrade from Softdesk 8 Imaging SE</b>	<b>Conversion-Raster to Vector</b>	\$53.00	\$58.30	\$64.13	\$70.54	\$77.60
<b>AutoCAD Mechanical Desktop 6.0 Power Pack Full System</b>	<b>Modeling/Analysis-3D</b>	\$3852.50	\$4237.75	\$4661.53	\$5127.68	\$5640.45
<b>Mechanical Desktop 6.0 Power Pack Upgrade from MDT 5.0 PP</b>	<b>Modeling/Analysis-3D</b>	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
<b>Mechanical Desktop 6.0 Power Pack Upgrade from MDT 4.0, MDT 4.0 PP</b>	<b>Modeling/Analysis-3D</b>	\$1596.00	\$1755.60	\$1931.16	\$2124.28	\$2336.70
<b>Mechanical Desktop 6 Power Pack Upgrade from MDT 2.0-3.0, Mech. 2000-6.0, and AutoCAD 2000-2002</b>	<b>Modeling/Analysis-3D</b>	\$2396.00	\$2635.60	\$2899.16	\$3189.08	\$3507.98
<b>Mech. Desktop 6.0 Power Pk Upgrade from AutoCAD 14.0, Mechanical 14.x</b>	<b>Modeling/Analysis-3D</b>	\$2796.00	\$3075.60	\$3383.16	\$3721.48	\$4093.62
<b>Mechanical Desktop 6.0 Power Pack Migration from LT 98-2002</b>	<b>Modeling/Analysis-3D</b>	\$3651.50	\$4016.65	\$4418.32	\$4860.15	\$5346.16
<b>Mechanical Desktop 5.0 Power Pack Full System</b>	<b>Modeling/Analysis-3D</b>	\$3681.65	\$4049.82	\$4454.80	\$4900.28	\$5390.30
<b>Mechanical Desktop 5.0 Power Pack Upgrade from MDT 4.0 / PP</b>	<b>Modeling/Analysis-3D</b>	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
<b>Mechanical Desktop 5.0 Power Pack Upgrade from MDT 2.0-3.0</b>	<b>Modeling/Analysis-3D</b>	\$2396.00	\$2635.60	\$2899.16	\$3189.08	\$3507.98
<b>Mechanical Desktop 4.0 Power Pack</b>	<b>Modeling/Analysis-3D</b>	\$3681.65	\$4049.82	\$4454.80	\$4900.28	\$5390.30
<b>Mechanical Desktop 4.0 Power Pack upgrade from MDT 4.0</b>	<b>Modeling/Analysis-3D</b>	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
<b>Mechanical Desktop 4.0 Power Pack upgrade from MDT 2.0 / 3.0 or Mechanical 2000 /PP</b>	<b>Modeling/Analysis-3D</b>	\$1596.00	\$1755.60	\$1931.16	\$2124.28	\$2336.70
<b>Mechanical Desktop 4.0 Power Pack upgrade from AutoCAD 14.0/2000 or Mechanical 14.x</b>	<b>Modeling/Analysis-3D</b>	\$2396.00	\$2635.60	\$2899.16	\$3189.08	\$3507.98
<b>Autodesk Mechanical Desktop 3.0</b>	<b>Modeling/Analysis-3D</b>	\$3346.65	\$3681.32	\$4049.45	\$4454.39	\$4899.83
<b>Autodesk Mechanical Desktop 3.0 Upgrade from Autocad 14.0</b>	<b>Modeling/Analysis-3D</b>	\$1705.00	\$1875.50	\$2063.05	\$2269.36	\$2496.29
<b>Autodesk Mechanical Desktop 3.0 Upgrade from Autocad Mechanical 14.x</b>	<b>Modeling/Analysis-3D</b>	\$1840.00	\$2024.00	\$2226.40	\$2449.04	\$2693.94
<b>Autodesk Mechanical Desktop 3.0 Upgrade from MDT 2.0</b>	<b>Modeling/Analysis-3D</b>	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
<b>AutoCAD Mechanical 6.0 Power pack Full System</b>	<b>Modeling/Analysis-2D</b>	\$3182.50	\$3500.75	\$3850.83	\$4235.91	\$4659.50
<b>AutoCAD Mechanical 6.0 Power Pack Upgrade from Mechanical AutoCAD 2000I</b>	<b>Modeling/Analysis-2D</b>	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
<b>AutoCAD Mechanical 6.0 Power Pack Upgrade from Mechanical AutoCAD 2000</b>	<b>Modeling/Analysis-2D</b>	\$1036.00	\$1139.60	\$1253.56	\$1378.92	\$1516.81
<b>AutoCAD Mechanical 6.0 Power Pack Upgrade from Mechanical AutoCAD 14.x</b>	<b>Modeling/Analysis-2D</b>	\$1276.00	\$1403.60	\$1543.96	\$1698.36	\$1868.19
<b>AutoCAD Mechanical 6.0 Power Pack Upgrade from ACAD 2002</b>	<b>Modeling/Analysis-2D</b>	\$556.00	\$611.60	\$672.76	\$740.04	\$814.04
<b>AutoCAD Mechanical 6.0 Power Pack Migration from LT 98-2002</b>	<b>Modeling/Analysis-2D</b>	\$2981.50	\$3279.65	\$3607.62	\$3968.38	\$4365.21
<b>AutoCAD Mechanical 2000I Power Pack Full System</b>	<b>Modeling/Analysis-2D</b>	\$3182.50	\$3500.75	\$3850.83	\$4235.91	\$4659.50
<b>AutoCAD Mechanical 2000I Power Pack upgrade from Mechanical 2000 Power Pack</b>	<b>Modeling/Analysis-2D</b>	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
<b>AutoCAD Mechanical 2000I Power Pack upgrade from Mechanical 14.x-2000, AutoCAD 14.0-2000I</b>	<b>Modeling/Analysis-2D</b>	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
<b>AutoCAD Mechanical 2000 Power</b>	<b>Modeling/</b>	\$3182.50	\$3500.75	\$3850.83	\$4235.91	\$4659.50

<b>Pack</b>	<b>Analysis-2D</b>					
AutoCAD Mechanical 2000 Power Pack upg from Mechanical 2000	Modeling/ Analysis-2D	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
AutoCAD Mechanical 2000 Power Pack upg from Mechanical 14.x, or AutoCAD 14.0, 2000	Modeling/ Analysis-2D	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
Autodesk Mechanical Release 14.5	Modeling/ Analysis-2D	\$2414.90	\$2656.39	\$2922.03	\$3214.23	\$3535.66
Autodesk Mechanical 14.5 Upgrade from Mechanical 14.0	Modeling/ Analysis-2D	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
Autodesk Mechanical 14.5 Upgrade from AutoCAD 14.0	Modeling/ Analysis-3D	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
Autodesk Inventor 4.0 full System	Modeling/ Analysis-3D	\$3346.65	\$3681.32	\$4049.45	\$4454.39	\$4899.83
Autodesk Inventor 4.0 Companion for AutoCAD 14-2000I, MDT 2.0-5.0/PP or Mechanical 14.0-2000i/PP	Modeling/ Analysis-3D	\$2396.00	\$2635.60	\$2899.16	\$3189.08	\$3507.98
Autodesk Inventor 4.0 Upgrade from Inventor 2.0, 3.0, or Mechanical Desktop 4.0, 5.0, 4.0, 5.0/PP	Modeling/ Analysis-3D	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
Autodesk Inventor 4.0 Upgrade from MDT 2.0, 3.0, or Mechanical 14.0-2000i/PP, AutoCAD 14-2000I	Modeling/ Analysis-3D	\$1596.00	\$1755.60	\$1931.16	\$2124.28	\$2336.70
Autodesk Inventor 3.0 full System	Modeling/ Analysis-3D	\$3346.65	\$3681.32	\$4049.45	\$4454.39	\$4899.83
Autodesk Inventor 3.0 Companion for AutoCAD 14-2000I, MDT 2.0-5.0/PP or Mechanical 14.0-2000i/PP	Modeling/ Analysis-3D	\$2396.00	\$2635.60	\$2899.16	\$3189.08	\$3507.98
Autodesk Invent. 3.0 Upg. from MDT 4.0/PP, MDT 5.0/PP, Inventor 1.0,2.0	Modeling/ Analysis-3D	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
IGES/VDA 2000I Full System	CAD	\$331.65	\$364.82	\$401.30	\$441.43	\$485.57
IGES/VDA 2000 Full System	CAD	\$331.65	\$364.82	\$401.30	\$441.43	\$485.57
IGES/VDA 14.3 Full System	CAD	\$331.65	\$364.82	\$401.30	\$441.43	\$485.57
IGES/VDA 2000I Upgrade from IGES/VDA 2000 plus R2/14/14.5/2000	Computer Aided Design	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
IGES/VDA 2000I Upgrade from R14/14.3/2000	Computer Aided Design	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
STEP 2000I Full System	CAD	\$331.65	\$364.82	\$401.30	\$441.43	\$485.57
STEP 2000 Full System	CAD	\$331.65	\$364.82	\$401.30	\$441.43	\$485.57
STEP R14.3 Full System	CAD	\$331.65	\$364.82	\$401.30	\$441.43	\$485.57
STEP 2000I Upgrade from STEP 2000 plus R2/14/14.3/2000	Computer Aided Design	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
STEP 2000 Upgrade from STEP R14/14.3/2000	Computer Aided Design	\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
3D Studio MAX 4.0	CAD	\$2166.90	\$2383.59	\$2621.95	\$2884.14	\$3172.56
3D Studio MAX 4.0 Upgrade from 3D Studio MAX 3.X	Computer Aided Design	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
3D Studio MAX 4.0 Upgrade from 3D Studio MAX 2.X	Computer Aided Design	\$1196.00	\$1315.60	\$1447.16	\$1591.88	\$1751.06
3D Studio MAX 4.0 Upgrade from 3D Studio MAX 1.X/Studio VIZ 3.0	Computer Aided Design	\$1596.00	\$1755.60	\$1931.16	\$2124.28	\$2336.70
3D Studio MAX 4.0 Upgrade from 3D Studio VIZ 1.0-2.0	Computer Aided Design	\$1996.00	\$2195.60	\$2415.16	\$2656.68	\$2922.34
3D Studio MAX 3.0	CAD	\$2166.90	\$2383.59	\$2621.95	\$2884.14	\$3172.56
3D Studio MAX 3.0 Upgrade from 2.0	CAD	\$636.00	\$699.60	\$769.56	\$846.52	\$931.17
3D Studio MAX 3.0 Transfer from 3D Studio VIZ 3.0 / MAX 1.0	Computer Aided Design	\$1196.00	\$1315.60	\$1447.16	\$1591.88	\$1751.06
3D Studio MAX 3.0 Transfer from 3D Studio VIZ 1.0-2.0	Computer Aided Design	\$1600.00	\$1760.00	\$1936.00	\$2129.60	\$2342.56
3D Studio MAX VIZ 3I	CAD	\$1236.90	\$1360.59	\$1496.65	\$1646.31	\$1810.95
3D Studio MAX VIZ 3I Upgrade from 3D Studio VIZ, MAX 2.0-3.0	Computer Aided Design	\$476.00	\$523.60	\$575.96	\$633.56	\$696.91
3D Studio MAX VIZ 3I Upgrade from 3D Studio MAX 1.x	Computer Aided Design	\$716.00	\$787.60	\$866.36	\$953.00	\$1048.30
Character Studio 3.0	CAD	\$926.90	\$1019.59	\$1121.55	\$1233.70	\$1357.07
Character Studio 3.0 Upg. from 2.x	CAD	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
Character Studio 3.0 Upg. from 1.x	CAD	\$796.00	\$875.60	\$963.16	\$1059.48	\$1165.42
Lightscape 3.0	CAD	\$398.65	\$438.52	\$482.37	\$530.60	\$583.66
Lightscape 3.0 upgrade from any version of Lighthouse of Radioray	Computer Aided Design	\$119.20	\$131.12	\$144.23	\$158.66	\$174.52
Combustion 1.0 for Win. or Mac OS	CAD	\$2166.90	\$2383.59	\$2621.95	\$2884.14	\$3172.56

Effect 2.0	CAD	\$802.90	\$883.19	\$971.51	\$1068.66	\$1175.53
Paint 2.0	CAD	\$802.90	\$883.19	\$971.51	\$1068.66	\$1175.53
Paint and Effect Bundle 2.0	CAD	\$1422.90	\$1565.19	\$1721.71	\$1893.88	\$2083.27
ER Mapper 6.1 PC	Image Proc/Rem. Sensing	\$4256.00	\$4681.60	\$5149.76	\$5664.74	\$6231.21
ER Mapper 5.5 Unix	Image Proc/Rem. Sensing	\$430.00	\$473.00	\$520.30	\$572.33	\$629.56
Image Web Server Office Edition ER Mapper	Image Proc/Rem. Sensing	\$8598.00	\$9457.50	\$10403.58	\$11443.94	\$12588.33
Image Web Server Corporate Edition ER Mapper	Image Proc/Rem. Sensing	\$17196.00	\$18915.60	\$20807.16	\$22887.88	\$25176.66
Image Web Server Enterprise Edition ER Mapper	Image Proc/Rem. Sensing	\$42990.00	\$47289.00	\$52017.90	\$57219.69	\$62941.66
<b>KANOTECH</b>						
Civic Center Properties – 1 user	Map Pub- Int	\$2750.00	\$3025.00	\$3327.50	\$3660.25	\$4026.28
Civic Center Properties – 10 user	Map Pub- Int	\$5800.00	\$6380.00	\$7018.00	\$7719.80	\$8491.78
Civic Center Properties – 25 user	Map Pub- Int	\$10500.00	\$11550.00	\$12705.00	\$13975.50	\$15373.05
Civic Center Properties – 50 user	Map Pub- Int	\$15200.00	\$16720.00	\$18392.00	\$20231.20	\$22254.32
Civic Center Properties – 100 user	Map Pub- Int	\$25900.00	\$28490.00	\$31339.00	\$34472.90	\$37920.19
Civic Center Properties – 1 user Upgrade from Previous Version	Map Pub- Int	\$1238.00	\$1361.80	\$1497.98	\$1647.78	\$1812.56
Civic Center Properties – 10 user Upgrade from Previous Version	Map Pub- Int	\$2610.00	\$2871.00	\$3158.10	\$3473.91	\$3821.30
Civic Center Properties – 25 user Upgrade from Previous Version	Map Publishing-Internet	\$4725.00	\$5197.50	\$5717.25	\$6288.98	\$6917.87
Civic Center Properties – 50 user Upgrade from Previous Version	Map Publishing-Internet	\$6840.00	\$7524.00	\$8276.40	\$9104.04	\$10014.44
Civic Center Properties – 100 user Upgrade from Previous Version	Map Publishing-Internet	\$11655.00	\$12820.50	\$14102.55	\$15512.81	\$17064.09
Civic Center Properties Author/Seat	Map Pub- Int	\$995.00	\$1094.50	\$1203.95	\$1324.35	\$1456.78
Civic Center Water – 1 User	Map Pub- Int	\$1700.00	\$1870.00	\$2057.00	\$2262.70	\$2488.97
Civic Center Water – 10 User	Map Pub- Int	\$3900.00	\$4290.00	\$4719.00	\$5190.90	\$5709.99
Civic Center Water – 25 User	Map Pub- Int	\$6300.00	\$6930.00	\$7623.00	\$8385.30	\$9223.83
Civic Center Water – 50 User	Map Pub- Int	\$9050.00	\$9955.00	\$10950.50	\$12045.55	\$13250.11
Civic Center Water – 100 User	Map Pub- Int	\$15900.00	\$17490.00	\$19239.00	\$21162.90	\$23279.19
Civic Center Water – 1 User Upgrade from Previous Version	Map Pub- Int	\$765.00	841.50	\$925.65	\$1018.22	\$1120.04
Civic Center Water – 10 User Upgrade from Previous Version	Map Publishing-Internet	\$1755.00	\$1930.50	\$2123.55	\$2335.91	\$2569.50
Civic Center Water – 25 User Upgrade from Previous Version	Map Publishing-Internet	\$2835.00	\$3118.50	\$3430.35	\$3773.39	\$4150.72
Civic Center Water – 50 User Upgrade from Previous Version	Map Publishing-Internet	\$4073.00	\$4480.30	\$4928.333	\$5421.16	\$5963.28
Civic Center Water – 100 User Upgrade from Previous Version	Map Publishing-Internet	\$7155.00	\$7870.50	\$8657.55	\$9523.31	\$10475.64
Civic Center Water Author/Seat	Map Pub- Int	\$995.00	\$1094.50	\$1203.95	\$1324.35	\$1456.78
Civic Center Signs-1 User	Map Pub- Int	\$1100.00	\$1210.00	\$1331.00	\$1464.10	\$1610.51
Civic Center Signs-10User	Map Pub- Int	\$2500.00	\$2750.00	\$3025.00	\$3327.50	\$3660.25
Civic Center Signs-25 User	Map Pub- Int	\$4400.00	\$4840.00	\$5324.00	\$5856.40	\$6442.04
Civic Center Signs-50 User	Map Pub- Int	\$6100.00	\$6710.00	\$7381.00	\$8119.10	\$8931.01
Civic Center Signs-100 User	Map Pub- Int	\$10500.00	\$11550.00	\$12705.00	\$13975.50	\$15373.05
Civic Center Signs-1 User Upgrade from Previous Version	Map Publishing-Internet	\$495.00	\$544.50	\$598.95	\$658.85	\$724.73
Civic Center Signs-10 User Upgrade from Previous Version	Map Publishing-Internet	\$1125.00	\$1237.50	\$1361.25	\$1497.38	\$1647.11
Civic Center Signs-25 User Upgrade from Previous Version	Map Publishing-Internet	\$1980.00	\$2178.00	\$2395.80	\$2635.38	\$2898.92
Civic Center Signs-50 User Upgrade from Previous Version	Map Publishing-Internet	\$2745.00	\$3019.50	\$3321.45	\$3653.60	\$4018.95
Civic Center Signs-100 User Upgrade from Previous Version	Map Publishing-Internet	\$4725.00	\$5197.50	\$5717.25	\$6288.98	\$6917.87
Civic Center Signs Author/Seat	Map Pub- Int	\$995.00	\$1094.50	\$1203.95	\$1324.35	\$1456.78
Spatial per user (Oracle)	Spatial Database Engine	\$166.67	\$183.33	\$201.67	\$221.83	\$244.02
Spatial per CPU (Oracle)	Spat DB Eng	\$8333.33	\$9166.66	\$10083.32	\$11091.66	\$12200.82

## DLT Solutions

Contract #5-01-70-03

GIS License Price List					
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
There is no separate fee for the licensing of the software.					

## DLT Solutions, Inc.

Contract #5-01-70-03

GIS Installation Price List					
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
Installation Services / Per Hour / Minimum 8 hours	\$227.00	\$250.00	\$275.00	\$303.00	\$333.00

## DLT Solutions, Inc.

Contract #5-01-70-03

GIS Training Price List					
Type of Training	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
Introduction to Customization *	\$300.00	\$330.00	\$363.00	\$399.30	\$439.23
Introduction to Papperspace *	\$300.00	\$330.00	\$363.00	\$399.30	\$439.23
Plotting Concepts in ACAD 2000/ACAD 2000I *	\$300.00	\$330.00	\$363.00	\$399.30	\$439.23
Architectural Desktop Fundamentals*	\$1695.00	\$1864.50	\$2050.95	\$2256.05	\$2481.65
Architectural Desktop Beyond Fundamentals *	\$1295.00	\$1424.50	\$1566.95	\$1723.65	\$1896.01
AutoCAD Beyond Fundamentals *	\$1795.00	\$1974.50	\$2171.95	\$2389.15	\$2628.06
AutoCAD Fundamentals *	\$2295.00	\$2524.50	\$2776.95	\$3054.65	\$3360.11
AutoCAD Update *	\$1195.00	\$1314.50	\$1445.95	\$1590.55	\$1749.60
AutoCAD Map Beyond Fundamentals *	\$1795.00	\$1974.50	\$2171.95	\$2389.15	\$2628.06
AutoCAD Map Fundamentals *	\$2295.00	\$2524.50	\$2776.95	\$3054.65	\$3360.11
AutoCAD Map Update *	\$1195.00	\$1314.50	\$1445.95	\$1590.55	\$1749.60
CAD Overlay 2000I Basic *	\$695.00	\$764.50	\$840.95	\$925.05	\$1017.55
CAD Overlay 2000I Advanced *	\$995.00	\$1094.50	\$1203.95	\$1324.35	\$1456.78
Introduction to 3D (AutoCAD) *	\$1195.00	\$1314.50	\$1445.95	\$1590.55	\$1749.60
Civil Design Beyond Fundamentals *	\$995.00	\$1094.50	\$1203.95	\$1324.35	\$1456.78
Civil Design Fundamentals *	\$1195.00	\$1314.50	\$1445.95	\$1590.55	\$1749.60
Land Development Desktop Fundamentals *	\$1495.00	\$1644.50	\$1808.95	\$1989.85	\$2188.83
Land Development Desktop Beyond Fundamentals *	\$895.00	\$984.50	\$1082.95	\$1191.25	\$1310.37
Autodesk Survey *	\$595.00	\$654.50	\$719.95	\$791.95	\$871.14
Mapguide Client Training *	\$500.00	\$550.00	\$605.00	\$665.50	\$732.05
Mapguide Author Training *	\$500.00	\$550.00	\$605.00	\$665.50	\$732.05

\* = To be performed at local Authorized Training Centers: Per person Costs: Minimum 3 people per class, subject to availability

## DLT Solutions, Inc.

Contract #5-01-70-03

GIS Maintenance Price List					
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
Premier Support 2001 – Expert Direct	\$9,995.00	\$10,994.50	\$12,093.95	\$13,303.35	\$14,633.68
Premier Support 2001 – Corporate Direct	\$44,500.00	\$48,950.00	\$53,845.00	\$59,229.50	\$65,152.45
Premier Support 2001 – Global Direct	\$89,000.00	\$97,900.00	\$107,690.00	\$118,459.00	\$130,304.90
AutoCAD VIP New Subscription One Year	\$316.00	\$347.60	\$382.36	\$420.60	\$462.66
AutoCAD VIP Renewal - One Year	\$268.00	\$294.80	\$324.28	\$356.71	\$392.38
AutoCAD LT VIP New Subscription – One year	\$124.00	\$136.40	\$150.04	\$165.04	\$181.55
AutoCAD LT VIP Renewal – One year	\$108.00	\$118.80	\$130.68	\$143.75	\$158.12
AutoCAD Map VIP New Subscription – One Year	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Map VIP Renewal – One Year	\$340.00	\$374.00	\$411.40	\$452.54	\$497.79
AutoCAD Architectural Desktop VIP New Subscription – One Year	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Architectural Desktop VIP Renewal–One Yr	\$340.00	\$374.00	\$411.40	\$452.54	\$497.79
AutoCAD Architectural Desktop VIP Plus New Subscription – One Year	\$516.00	\$567.60	\$624.36	\$686.80	\$755.48
AutoCAD Architectural Desktop VIP Plus Renewal – One Year	\$440.00	\$484.00	\$532.40	\$585.64	\$644.20
AutoCAD Land Development Desktop VIP New Subscription – One Year	\$396.00	\$435.60	\$479.16	\$527.08	\$579.78
AutoCAD Land Development Desktop VIP Renewal – One Year	\$340.00	\$374.00	\$411.40	\$452.54	\$497.79
AutoCAD Land Development Desktop VIP Plus New Subscription – One Year	\$516.00	\$567.60	\$624.36	\$686.80	\$755.48
AutoCAD Land Development Desktop VIP Plus Renewal – One Year	\$440.00	\$484.00	\$532.40	\$585.64	\$644.20
Autodesk Civil Design VIP New Subscription – One Yr	\$116.00	\$127.60	\$140.36	\$154.40	\$169.84

Autodesk Civil Design VIP Renewal – One year		\$100.00	\$110.00	\$121.00	\$133.10	\$146.41
Autodesk Civil Design VIP Plus New Subscription – One year		\$193.00	\$212.30	\$233.53	\$256.88	\$282.57
Autodesk Civil Design VIP Plus Renewal – One year		\$164.00	\$180.40	\$198.44	\$218.28	\$240.11
Autodesk Survey VIP New Subscription – One Year		\$116.00	\$127.60	\$140.36	\$154.40	\$169.84
Autodesk Survey VIP Renewal – One Year		\$100.00	\$110.00	\$121.00	\$133.10	\$146.41
Autodesk Survey VIP Plus New Subscription – One Yr		\$193.00	\$212.30	\$233.53	\$256.88	\$282.57
Autodesk Survey VIP Plus Renewal – One Year		\$164.00	\$180.40	\$198.44	\$218.28	\$240.11
Autodesk CAD Overlay VIP New Subscription–One Yr		\$156.00	\$171.60	\$188.76	\$207.64	\$228.40
Autodesk CAD Overlay VIP Renewal – One Year		\$132.00	\$145.20	\$159.72	\$175.69	\$193.26
Autodesk CAD Overlay VIP Plus New Subscription – One Year		\$236.00	\$259.60	\$285.56	\$314.12	\$345.53
Autodesk CAD Overlay VIP Plus Renewal – One Year		\$200.00	\$220.00	\$242.00	\$266.20	\$292.82
Mechanical Desktop Powerpack VIP New Subscription – One Year		\$716.00	\$787.60	\$866.36	\$953.00	\$1048.30
Mechanical Desktop Powerpack VIP Renewal–One Yr		\$612.00	\$673.20	\$740.52	\$814.57	\$896.03
AutoCAD Mechanical Powerpack VIP New Subscription – One Year		\$556.00	\$611.60	\$672.76	\$740.04	\$814.04
AutoCAD Mechanical Powerpack VIP Renewal One Yr		\$476.00	\$523.60	\$575.96	\$633.56	\$696.91
Autodesk Inventor VIP New Subscription – One Year		\$716.00	\$787.60	\$866.36	\$953.00	\$1048.30
Autodesk Inventor VIP Renewal – One Year		\$612.00	\$673.20	\$740.52	\$814.57	\$896.03
3D Studio Viz VIP New Subscription – One year		\$316.00	\$347.60	\$382.36	\$420.60	\$462.66
3D Studio Viz VIP Renewal – One year		\$268.00	\$294.80	\$324.28	\$356.71	\$392.38
ER Mapper 6.1 PC Maintenance		\$817.00	\$898.70	\$988.57	\$1087.43	\$1196.17
ER Mapper 5.5 Unix Maintenance		\$387.00	\$425.70	\$468.27	\$515.10	\$566.61
Image Web Server Office Edition Maintenance		\$1290.00	\$1419.00	\$1560.90	\$1716.99	\$1888.69
Image Web Server Corporate Edition Maintenance		\$2579.00	\$2836.90	\$3120.59	\$3432.65	\$3775.91
Image Web Server Enterprise Edition Maintenance		\$6448.00	\$7092.80	\$7802.08	\$8582.29	\$9440.52
Annual Maintenance – Civic Center properties – 1 User		\$550.00	\$605.00	\$665.50	\$732.05	\$805.26
Annual Maintenance – Civic Ctr properties – 10 User		\$1160.00	\$1276.00	\$1403.60	\$1543.96	\$1698.36
Annual Maintenance – Civic Ctr properties – 25 User		\$2100.00	\$2310.00	\$2541.00	\$2795.10	\$3074.61
Annual Maintenance – Civic Ctr properties – 50 User		\$3040.00	\$3344.00	\$3678.40	\$4046.24	\$4450.86
Annual Maintenance – Civic Ctr properties – 100 User		\$5180.00	\$5698.00	\$6267.80	\$6894.58	\$7584.04
Annual Maintenance – Civic Center Water – 1 User		\$340.00	\$374.00	\$411.40	\$452.54	\$497.49
Annual Maintenance – Civic Center Water – 10 User		\$780.00	\$858.00	\$943.80	\$1038.18	\$1142.00
Annual Maintenance – Civic Center Water – 25 User		\$1260.00	\$1386.00	\$1524.60	\$1677.06	\$1844.77
Annual Maintenance – Civic Center Water – 50 User		\$1810.00	\$1991.00	\$2190.10	\$2409.11	\$2650.02
Annual Maintenance – Civic Center Water – 100 User		\$3180.00	\$3498.00	\$3847.80	\$4232.58	\$4655.84
Annual Maintenance – Civic Center Signs – 1 User		\$220.00	\$242.00	\$266.20	\$292.82	\$322.10
Annual Maintenance – Civic Center Signs – 10 User		\$500.00	\$550.00	\$605.00	\$665.50	\$732.05
Annual Maintenance – Civic Center Signs – 25 User		\$880.00	\$968.00	\$1064.80	\$1171.28	\$1288.41
Annual Maintenance – Civic Center Signs – 50 User		\$1220.00	\$1342.00	\$1476.20	\$1623.82	\$1786.20
Annual Maintenance – Civic Center Signs – 100 User		\$2100.00	\$2310.00	\$2541.00	\$2795.10	\$3074.61

**Farallon Geographics, Inc.**

**Contract #5-01-70-04**

<b>GIS Price List (Software Only)</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GEOMedia/SJBY509AA-0400A	Int. desk. CAD/ GIS Data Int./ Manipulation	\$1,350.00	\$1,350.00	\$1,350.00	\$1,350.00	\$1,350.00
GeoMedia Pro. SJBY690AA-0400A	Full Function- Data Transaction	\$6,745.50	\$6,745.50	\$6,745.50	\$6,745.50	\$6,745.50
Mfworks f/GeoMedia-Grid Analy. Solution/SJBY779AA-0400A	Model/Analysis	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
MRF GIS Tool Kit/ SJBY793AA- 0400A	Vector Dig./Edit.	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00
GEOMEDIA WebMap ( 2 concurrent user)/ SJCC678AAD0400A	Int. Obj., Internet GIS, WAP-Compliant	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00
GEOMEDIA WebMap ( 12 concurrent user)/ SJCC678AAD0400A	Int. Obj., Int. GIS, WAP-Comp	\$22,500.00	\$22,500.00	\$22,500.00	\$22,500.00	\$22,500.00
GEOMEDIA WebMap ( 96 concurrent user)/ SJCC678AAD0400A	Int. Obj., Int. GIS, WAP-Comp	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00
GEOMEDIA WebMap Enterprise (2 concurrent user)/ SJCC762AAB0400A	Int. GIS, Int. transportation systems, routing	\$21,600.00	\$21,600.00	\$21,600.00	\$21,600.00	\$21,600.00
GEOMEDIA WebMap Enterprise (12 concurrent user)/ SJCC762AAD0400A	Int. GIS., Intel. transportation	\$54,000.00	\$54,000.00	\$54,000.00	\$54,000.00	\$54,000.00

	<b>systems, Routing</b>					
GEOMEDIA WebMap Enterprise (96 concurrent user)/ SJCC762AAM0400A	Internet GIS. , Intel. Trans. systems, Routing	\$90,000.00	\$90,000.00	\$90,000.00	\$90,000.00	\$90,000.00
Modular GIS Environment System Nucleus (MGE/SX)/ SBUN738L Part#includes MGE: Basic Nucleus, Basic Administrator, Base Mapper, GeoMedia	Enterprise GIS- Full function, CAD/GIS integrated, Various	\$4,495.50	\$4,495.50	\$4,495.50	\$4,495.50	\$4,495.50
MGE Terrain Analyst/ SJB451AA-0800A	Model./Anal. -3D	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MGE Grid Analysis- Bundled/SBUN7100L	Model./Anal. -2D	\$3,150.00	\$3,150.00	\$3,150.00	\$3,150.00	\$3,150.00
MGE Grid Anal.Bund./SBUN7010L	Model./Anal.-2D	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MGE Projection Mgr.Bund./ SBUN7040L	Conv. Files, Data, Int.Manipulation	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MGE MapFinisher/SJB451AA0800A	Map Publishing	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MRF GIS Tool Kit f/Intergraph MGE Users/ SJB451AA-0400A	Vector Digit./ Editing	\$2,160.00	\$2,160.00	\$2,160.00	\$2,160.00	\$2,160.00
Environmental Office/ SBUN4530L Includes: ERMA Data Manager, Site Geologist, Voxel Analyst	GIS Full Function, Various	\$15,750.00	\$15,750.00	\$15,750.00	\$15,750.00	\$15,750.00

### Farallon Geographics, Inc.

Contract #5-01-70-04

<b>GIS License Price List</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GeoMedia/ SJB451AA-0400A	Conc. or Single use	\$1,350.00	\$1,350.00	\$1,350.00	\$1,350.00	\$1,350.00
GeoMedia Professional/ SJB451AA-0400A	Concurrent or Single use	\$6,745.00	\$6,745.00	\$6,745.00	\$6,745.00	\$6,745.00
MF works f/GeoMedia-Grid Analy. Solution/ SJB451AA-0400A	Single use	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00
MRF GIS Tool kit/SJB451AA-0400A	Single use	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00	\$2,400.00
GEOMEDIA WebMap (2 concurrent user)/ SJCC678AAB0400A	Server license for 2 Concurrent users	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00	\$9,000.00
GEOMEDIA WebMap(12 conc. user)/ SJCC678AAD0400A	Server license for 12 Concurrent users	\$22,500.00	\$22,500.00	\$22,500.00	\$22,500.00	\$22,500.00
GEOMEDIA WebMap (96 concurrent user)/ SJCC678AAM0400A	Server license for 96 Concurrent users	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00	\$45,000.00
GEOMEDIA WebMap Enterprise (2 concurrent user)/ SJCC762AAB0400A	Server license for 2 Concurrent users	\$21,600.00	\$21,600.00	\$21,600.00	\$21,600.00	\$21,600.00
GEOMEDIA WebMap Enterprise (12 concurrent user)/ SJCC762AAD0400A	Server license for 12 Concurrent users	\$54,000.00	\$54,000.00	\$54,000.00	\$54,000.00	\$54,000.00
GEOMEDIA WebMap Enterprise (96 concurrent user)/ SJCC762AAM0400A	Server license for 96 Concurrent users	\$90,000.00	\$90,000.00	\$90,000.00	\$90,000.00	\$90,000.00
Modular GIS Environment System Nucleus (MGE/SX)/SBUN7380L Part# includes MGE: Basic Nucleus, Basic Administrator, Base Mapper, GeoMedia	Concurrent	\$4,495.50	\$4,495.50	\$4,495.50	\$4,495.50	\$4,495.50
MGE Terrain Analyst/ SJB451AA-0800A	Concurrent	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MGE Grid Analyst-Bundled	Concurrent	\$3,150.00	\$3,150.00	\$3,150.00	\$3,150.00	\$3,150.00
MGE Analyst- Bundled/SBUN7010L	Concurrent	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MGE Projection Manager- Bundled/SBUN7040L	Concurrent	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MGE Map Finisher/ SJB451AA-0800A	Concurrent	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00	\$4,500.00
MRF GIS Tool Kit f/Intergraph MGE Users/SJB451AA-0400A	Single Use	\$2,160.00	\$2,160.00	\$2,160.00	\$2,160.00	\$2,160.00
Environmental Office/SBUN4530L Includes: ERMA Data Manager, Site Geologist, Voxel Analyst	Concurrent	\$15,750.00	\$15,750.00	\$15,750.00	\$15,750.00	\$15,750.00

**Farallon Geographics, Inc.**

**Contract #5-01-70-04**

<b>GIS Installation Price List</b>					
<b>Product Name</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
All software products on Price list plus: ArcView, ArcIMS, ArcGIS, ArcInfo, Autodesk Mapguide, AutoCAD MAP, SQL Server, Oracle Spatial (Within San Francisco Bay Area)	\$1500/per day	\$1545/per day	\$1591/per day	\$1639/per day	\$1688/per day
All software products on Price list plus: ArcView, ArcIMS, ArcGIS, ArcInfo, Autodesk Mapguide, AutoCAD MAP, SQL Server, Oracle Spatial (75-200 Miles from San Francisco Bay Area)	\$1650/per day	\$1700/per day	\$1751/per day	\$1804/per day	\$1858/per day
All software products on Price list plus: ArcView, ArcIMS, ArcGIS, ArcInfo, Autodesk Mapguide, AutoCAD MAP, SQL Server, Oracle Spatial (200+ Miles from San Francisco Bay Area)	\$1750/per day	\$1803/per day	\$1857/per day	\$1931/per day	\$1989/per day

**Farallon Geographics, Inc.**

**Contract #5-01-70-04**

<b>GIS Training Price List</b>					
<b>Type of Training</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
Enterprise GIS Within San Francisco Bay Area	\$1500/class day	\$1545/class day	\$1591/class day	\$1639/class day	\$1688/class day
Enterprise GIS 75-200 Miles from San Francisco Bay Area	\$1650/class day	\$1700/class day	\$1751/class day	\$1804/class day	\$1858/class day
Enterprise GIS 200+ Miles from San Francisco Bay Area	\$1750/class day	\$1803/class day	\$1857/class day	\$1931/class day	\$1989/class day
Desktop GIS Within San Francisco Bay Area	\$1500/class day	\$1545/class day	\$1591/class day	\$1639/class day	\$1688/class day
Desktop GIS 75-200 Miles from San Francisco Bay Area	\$1650/class day	\$1700/class day	\$1751/class day	\$1804/class day	\$1858/class day
Desktop GIS 200+ Miles from San Francisco Bay Area	\$1750/class day	\$1803/class day	\$1857/class day	\$1931/class day	\$1989/class day
GIS Developer Training for the Desktop within San Francisco Bay Area	\$1500/class day	\$1545/class day	\$1591/class day	\$1639/class day	\$1688/class day
GIS Developer Training for the Desktop 75-200 Miles from San Francisco Bay Area	\$1650/class day	\$1700/class day	\$1751/class day	\$1804/class day	\$1858/class day
GIS Developer Training for the Desktop 200+ Miles from San Francisco Bay Area	\$1750/class day	\$1803/class day	\$1857/class day	\$1931/class day	\$1989/class day
GIS Developer Training for the Web Within San Francisco Bay Area	\$1500/class day	\$1545/class day	\$1591/class day	\$1639/class day	\$1688/class day
GIS Developer Training for the Web 75-200 Miles from San Francisco Bay Area	\$1650/class day	\$1700/class day	\$1751/class day	\$1804/class day	\$1858/class day
GIS Developer Training for the Web 200+ Miles from San Francisco Bay Area	\$1750/class day	\$1803/class day	\$1857/class day	\$1931/class day	\$1989/class day

**Farallon Geographics, Inc.**

**Contract #5-01-70-04**

<b>GIS Maintenance Price List</b>					
<b>Product Name</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GeoMedia/SJBY509AA-0400A	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
GeoMedia Professional/ SJBY690AA-0400A	\$1500.00	\$1500.00	\$1500.00	\$1500.00	\$1500.00
Mfworks f/GeoMedia-Grid Analy.Solution/ SJBY 779AA-0400A	\$369.00	\$396.00	\$396.00	\$396.00	\$396.00
MRF GIS Tool Kit/ SJB793AA-0400A	Not Available				
GEOMEDIA WebMap ( 2 concurrent user) SJCC678AAB0400A	*Upg. Ser. \$1500.00 **Dev.Spt. \$1250 (5calls)				
GEOMEDIA WebMap ( 12 concurrent user) SJCC678AAD0400A	*Upg.Ser. \$3750.00 **Dev.Spt. \$1250 (5calls)				
GEOMEDIA WebMap (96 concurrent user) / SJCC678AAM0400A	*Upg.Ser. \$7,500.00 **Dev.Spt. \$1250				

	(5calls)	(5calls)	(5calls)	(5calls)	(5calls)
GEOMEDIA WebMap Enterprise ( 2 concurrent user) / SJCC762AAB0400A	*Upg.Ser. \$3,600.00 **Dev.Spt. \$1250 (5 calls)				
GEOMEDIA WebMap Enterprise (12 concurrent user) / SJCC762AAD0400A	*Upg.Ser. \$9,000.00 **Dev.Spt. \$1250 (5 calls)				
GEOMEDIA WebMap Enterprise (96 concurrent user) / SJCC762AAM0400A	*Upg.Ser. \$15,000.00 **Dev.Spt. \$1250 (5 calls)				
* Upgrades will automatically be shipped to customer ** Technical programming support services for users desiring to customize and extend the functionality of GeoMedia family, using automation-aware products like Visual Basic, ASP, etc., to meet specialized workflow needs.					

**Geo Insight International, Inc.**

**Contract #5-01-70-05**

GIS Price List (Software Purchase Only)						
Product Name	Type	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
ArcView GIS 3.2 for Windows or ArcView GIS 3.2 for Mac	GIS—Full Function	\$1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00	\$ 1,195.00
ArcView GIS 3.2 for Windows/Mac Upgrade (Version 2.x to 3)	GIS—Full Function	\$395.00	\$ 395.00	\$ 395.00	\$ 395.00	\$ 395.00
ArcView GIS 3.2 for Windows (Version 3.1 to 3.2)	GIS—Full Function	\$149.00	\$ 149.00	\$ 149.00	\$ 149.00	\$ 149.00
ArcView GIS 3.2 for UNIX, with Avenue	GIS—Full Function	\$2,195.00	\$ 2,195.00	\$ 2,195.00	\$ 2,195.00	\$ 2,195.00
ArcView GIS 3.2 for UNIX Upgrade (Version 2.x to 3)	GIS—Full Function	\$495.00	\$ 495.00	\$ 495.00	\$ 495.00	\$ 495.00
ArcView GIS for UNIX Upgrade (Version 3.1 to 3.2)	GIS—Full Function	\$99.00	\$ 99.00	\$ 99.00	\$ 99.00	\$ 99.00
ArcView Spatial Analyst for Windows	Model./Anal. 2D	\$2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00
ArcView 3D Analyst for Windows	Model./Anal. 2D	\$2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00
ArcView Image Analysis for Windows	Image Processing	\$2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00
ArcView Spatial Analyst for UNIX	Model./Anal. 2D	\$2,995.00	\$ 2,995.00	\$ 2,995.00	\$ 2,995.00	\$ 2,995.00
ArcView 3D Analyst for UNIX	Model./Anal. 3D	\$2,995.00	\$ 2,995.00	\$ 2,995.00	\$ 2,995.00	\$ 2,995.00
ArcView Image Analysis for UNIX	Image Processing	\$2,995.00	\$ 2,995.00	\$ 2,995.00	\$ 2,995.00	\$ 2,995.00
ArcView Network Analyst or Tracking Analyst for Windows	Real Time Display	\$1,495.00	\$ 1,495.00	\$ 1,495.00	\$ 1,495.00	\$ 1,495.00
ArcView Network Analyst or Tracking Analyst for UNIX	Real Time Display	\$2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00
ArcView Business Analyst Bundle (includes ArcView GIS and ArcView Network Analyst)	Marketing and Demographs	\$11,995.00	\$11,995.00	\$11,995.00	\$11,995.00	\$11,995.00
ArcView Street Map for Windows	Ntwk Plan/Anal.	\$ 495.00	\$ 495.00	\$ 495.00	\$ 495.00	\$ 495.00
ArcPress for ArcView GIS (UNIX and Windows Single-User License)	Map Publishing	\$ 295.00	\$ 295.00	\$ 295.00	\$ 295.00	\$ 295.00
PC Arc/Info 3.5	Full Function	\$ 2,994.00	\$ 2,994.00	\$ 2,994.00	\$ 2,994.00	\$ 2,994.00
Data Automation Kit	Conv. – Files	\$ 995.00	\$ 995.00	\$ 995.00	\$ 995.00	\$ 995.00
ArcPress for Arc GIS	Map Pub.–Print	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00	\$ 1,400.00
StreetMap for ArcGIS	Rout. and Nav.	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
MrSid Encoder for ArcGIS	Data Comp.	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
ArcView 8.1 Single Use	Full Function	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
ArcView 8.1 Concurrent Use	Full Function	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00
ArcGIS 8.1 3D Anal. Ext.—Single Use	Model./Anal. 3D	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
ArcGIS 8.1 Spatial Analyst Extension—Single Use	Modeling/Analysi s—3D	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
ArcGIS 8.1 Geostatistical Analyst Extension—Single Use	Modeling/Analysi s—statistical	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
ArcGIS 8.1 3D Analyst Extension-Concurrent	Modeling/Analysi s—3D	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
ArcGIS 8.1 Spatial Analyst	Modeling/Analysi	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00

<b>Extension—Concurrent</b>	<b>s—3D</b>					
ArcGIS 8.1 Geostatistical Analyst Extension—Concurrent	Modeling/Analyses—statistical	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
ArcView GIS 2.x or 3.x for Windows/Mac to ArcView 8.1-Upgrade-Single Use	GIS—Full Function	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
ArcView GIS 2.x or 3.x for Windows/Mac to ArcView 8.1 – Upgrade- Concurrent Use	GIS—Full Function	\$ 2,600.00	\$ 2,600.00	\$ 2,600.00	\$ 2,600.00	\$ 2,600.00
ArcView GIS ArcGIS Upgrades-Extension Software (3D Analyst and Spatial Analyst for Windows or UNIX,Single or Concurrent)	GIS—Full Function	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00
MapObjects LT2	Intel. Objects	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
MapObjects In-House Developer’s Kit	Intel. Objects	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Additional MapObjects License	Intel. Objects	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
ArcIMS Standard Edition an ArcSDE Server License. ArcSDE must be licensed separately directly w/ESRI) ArcIMS requires a signed license agreement prior to shipment.	Internet GIS, Various	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00
Dreamweaver 4 (20-99 Users)	Map Pub.-Int.	\$ 265.00	\$ 265.00	\$ 280.00	\$ 280.00	\$ 285.00
Flash 5 (20-99 Users)	Map Pub.-Int.	\$ 330.00	\$ 330.00	\$ 349.00	\$ 349.00	\$ 354.00
Illustrator 9.0 (20-99 Users)	Multi. Present.	\$ 310.00	\$ 310.00	\$ 328.00	\$ 328.00	\$ 333.00
Photoshop 6.0 (20-99 Users)	Image Proc./Remote Sensing	\$ 450.00	\$ 450.00	\$ 477.00	\$ 477.00	\$ 482.00
GeoPDA for Palm OS – single user (1-9 licenses); per license basis	Mobile GIS	\$ 395.00	\$ 395.00	\$ 395.00	\$ 395.00	\$ 395.00
GeoPDA for Palm OS- Professional (10-99 licenses); per license basis	Mobile GIS	\$ 356.00	\$ 356.00	\$ 356.00	\$ 356.00	\$ 356.00
GeoPDA for Palm OS- Enterprise (100+ licenses); per license basis	Mobile GIS	\$ 316.00	\$ 316.00	\$ 316.00	\$ 316.00	\$ 316.00
GeoPDA for Palm OS-Educational	Mobile GIS	\$ 296.00	\$ 296.00	\$ 296.00	\$ 296.00	\$ 296.00

**Geo Insight International, Inc.**

**Contract #5-01-70-05**

<b>GIS License Price List</b>						
<b>Product Name</b>	<b>License Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
There is no separate fee for the licensing of the software.						

**Geo Insight International, Inc.**

**Contract #5-01-70-05**

<b>GIS Installation Price List</b>						
<b>Product Name</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>	
Software Installation is an optional services offered by Geo InSight International, Inc. Installation fees are charged on a per installation and per day basis. This per installation and per day rate includes travel costs for Geo InSight personnel.	\$1000 per installation per day					

**Geo InSight International, Inc.**

**Contract #5-01-70-05**

<b>GIS Training Price List</b>						
<b>Type of Training</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>	
Intro To Flash (Week) at Geo InSight	\$1,500/Person	\$1,500/Person	\$1,500/ Person	\$1,625/Person	\$1,625/Person	
Intro to Flash 5 (Weekend) at Geo InSight	\$600/Person	\$600/Person	\$600/Person	\$650/Person	\$650/Person	
Macromedia Web Design Week at Geo InSght	\$1,500/Person	\$1,500/Person	\$1,500/Person	\$1,625/Person	\$1,625/Person	
Macromedia Inter. Web Design Week at Geo InSight	\$1,500 Per Person	\$1,500 Per Person	\$1,500 Per Person	\$1,625 Per Person	\$1,625 Per Person	
Photoshop 6 (Weekend) at Geo InSight	\$600/Person	\$600/Person	\$600/Person	\$650/Person	\$650/Person	
Introduction to GIS-online course single user	\$100/Person	\$100/Person	\$100/Person	\$100/Person	\$100/Person	
Introduction to GIS- online course 10-24 seats	\$90 per person					
Introduction to GIS- online course 25-49 seats	\$85 per person					
Introduction to GIS- online course 50-99 seats	\$80 per person					
Introduction to GIS – online course 100+seats	\$75 per person					
GIS for Managers (held at Geo InSight)	\$350 per person	\$350 per person	\$350 per person	\$350 per person	\$350 person	
GIS for Managers (held at customer’s site)	\$3,000/class	\$3,000/class	\$3,000/class	\$3,000/class	\$3,000/class	
Introduction to Mobile GIS (held at Geo InSht)	\$700 per person					
Intro to Mobile GIS (held at customer’s site)	\$5,000/class	\$5,000/class	\$5,000/class	\$5,000/class	\$5,000/class	

Intro to ArcView GIS 3.x (held at Geo InSight)	\$800 per person				
Intro to ArcView GIS 3.x (at customer's site)	\$5,500/class	\$5,500/class	\$5,500/class	\$5,500/class	\$5,500/class
Hands-On ArcView Using Project Data (held at Geo InSight)	\$400 per person				
Hands-On ArcView Using Project Data (held at customer's site)	\$3,250 per class				
Advanced ArcView (held at Geo InSight)	\$1,200/person	\$1,200/person	\$1,200/person	\$1,200/person	\$1,200/person
Advanced ArcView (held at customer's site)	\$7,750/class	\$7,750/class	\$7,750/class	\$7,750/class	\$7,750/class
Introduction to Avenue (held at Geo InSight)	\$800 per person				
Introduction to Avenue (at customer's site)	\$5,500/class	\$5,500/class	\$5,500/class	\$5,500/class	\$5,500/class
Hands-On ESRI Applications Using Project Data (held at customer's site)	\$9,000 per class				

**Geo InSight International, Inc.**

**Contract #5-01-70-05**

<b>GIS Maintenance Price List</b>					
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
ArcView GIS for Windows (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$349	\$349	\$349	\$349	\$349
ArcView GIS for UNIX (Annual Desktop Technical Support Subscription Telephone Support for one Contact)	\$549	\$549	\$549	\$549	\$549
ArcView Image Analysis for Windows (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$595	\$595	\$595	\$595	\$595
ArcView Network Analyst for Windows (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$295	\$295	\$295	\$295	\$295
ArcView Network Analyst for UNIX (Annual Desktop)	\$495	\$495	\$495	\$495	\$495
ArcView Spatial Analyst for Windows	\$595	\$595	\$595	\$595	\$595
ArcView Spatial Analyst for UNIX	\$695	\$695	\$695	\$695	\$695
ArcView StreetMap (included in ArcView GIS Technical Support)	N/A	N/A	N/A	N/A	N/A
ArcView 3D Analyst for Windows (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$595	\$595	\$595	\$595	\$595
ArcView 3D Analyst for UNIX (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$695	\$695	\$695	\$695	\$695
ArcView Tracking Analyst for Windows (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$295	\$295	\$295	\$295	\$295
ArcView Tracking Analyst for UNIX (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$495	\$495	\$495	\$495	\$495
ArcPress for ArcView for Windows or UNIX (included in ArcView GIS Technical Support)	N/A	N/A	N/A	N/A	N/A
Data Automation Kit (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$195	\$195	\$195	\$195	\$195
PC ARC/INFO (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$595	\$595	\$595	\$595	\$595
ArcPad (Annual Desktop Technical Support Subscription Telephone Support for One Contact)	\$295	\$295	\$295	\$295	\$295
Data Automation Kit (Standard Maintenance)	\$395	\$395	\$395	\$395	\$395
PC ARC/INFO (Standard Maintenance)	\$845	\$845	\$845	\$845	\$845
ArcLogistics Route (Standard Maintenance)	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
ArcView GIS Standard Maintenance Windows 95/98/NT (1-5 orders)	\$595	\$595	\$595	\$595	\$595
ArcView GIS Standard Maintenance Windows 95/98/NT (6-25 orders)	\$536	\$536	\$536	\$536	\$536
ArcView GIS Standard Maintenance Windows 95/98/NT (26-50 orders)	\$476	\$476	\$476	\$476	\$476
ArcView GIS Standard Maintenance Windows 95/98/NT (51-100 orders)	\$417	\$417	\$417	\$417	\$417
ArcView GIS Standard Maintenance Windows 95/98/NT (101-500 orders)	\$327	\$327	\$327	\$327	\$327
ArcView GIS Standard Maintenance Windows 95/98/NT (501 + orders)	\$298	\$298	\$298	\$298	\$298
ArcView GIS Standard Maintenance UNIX (1-5 orders)	\$949	\$949	\$949	\$949	\$949
ArcView GIS Standard Maintenance UNIX (6-25 orders)	\$854	\$854	\$854	\$854	\$854
ArcView GIS Standard Maintenance UNIX (26-50 orders)	\$759	\$759	\$759	\$759	\$759
ArcView GIS Standard Maintenance UNIX (51-100 orders)	\$664	\$664	\$664	\$664	\$664
ArcView GIS Standard Maintenance UNIX (101-500 orders)	\$522	\$522	\$522	\$522	\$522
ArcView GIS Standard Maintenance UNIX (501 + orders)	\$475	\$475	\$475	\$475	\$475
ArcView Network Analyst or ArcView Tracking Analyst Standard Maintenance for Windows 95/98/NT (1-5 orders)	\$600	\$600	\$600	\$600	\$600
ArcView Network Analyst or ArcView Tracking Analyst (6-25 orders)	\$540	\$540	\$540	\$540	\$540
ArcView Network Analyst or ArcView Tracking Analyst for Windows 95/98/NT (26-50 orders)	\$480	\$480	\$480	\$480	\$480
ArcView Network Analyst or ArcView Tracking Analyst for Windows 95/98/NT (51-100 orders)	\$420	\$420	\$420	\$420	\$420
ArcView Network Analyst or ArcView Tracking Analyst for Windows 95/98/NT (100-500 orders)	\$330	\$330	\$330	\$330	\$330

ArcView Network Analyst or ArcView Tracking Analyst for Windows 95/98/NT (501 + orders)	\$300	\$300	\$300	\$300	\$300
ArcView Network Analyst or ArcView Tracking Analyst for Windows UNIX (1-5 orders)	\$995	\$995	\$995	\$995	\$995
ArcView Network Analyst or ArcView Tracking Analyst for Windows UNIX (6-25 orders)	\$896	\$896	\$896	\$896	\$896
ArcView Network Analyst or ArcView Tracking Analyst for Windows UNIX (26-50 orders)	\$796	\$796	\$796	\$796	\$796
ArcView Network Analyst or ArcView Tracking Analyst for Windows UNIX (51-100 orders)	\$697	\$697	\$697	\$697	\$697
ArcView Network Analyst or ArcView Tracking Analyst for Windows UNIX (100-500 orders)	\$547	\$547	\$547	\$547	\$547
ArcView Network Analyst or ArcView Tracking Analyst for Windows UNIX (501+ orders)	\$498	\$498	\$498	\$498	\$498
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for Windows 95/98/NT (1-5 orders)	\$600	\$600	\$600	\$600	\$600
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for Windows 95/98/NT (6-25 orders)	\$540	\$540	\$540	\$540	\$540
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for Windows 95/98/NT (26-50 orders)	\$480	\$480	\$480	\$480	\$480
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for Windows 95/98/NT (51-100 orders)	\$420	\$420	\$420	\$420	\$420
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for Windows 95/98/NT (101-500 orders)	\$330	\$330	\$330	\$330	\$330
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for Windows 95/98/NT (501+ orders)	\$300	\$300	\$300	\$300	\$300
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for UNIX (1-5 orders)	\$1,349	\$1,349	\$1,349	\$1,349	\$1,349
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for UNIX (6-25 orders)	\$1,214	\$1,214	\$1,214	\$1,214	\$1,214
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for UNIX (26-50 orders)	\$1,079	\$1,079	\$1,079	\$1,079	\$1,079
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for UNIX (51-100 orders)	\$944	\$944	\$944	\$944	\$944
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for UNIX (101-500 orders)	\$742	\$742	\$742	\$742	\$742
ArcView Spatial Analyst, ArcView 3D Analyst, and ArcView Image Analysis for UNIX (501+ orders)	\$675	\$675	\$675	\$675	\$675
ArcIMS Standard Edition—Includes ArcIMS Internet Deployment License and ArcSDE Internet Deployment License for One Server and First CPU and ArcIMS Software	\$1,500	\$1,500	\$1,500	\$1,500	\$1,500
ArcIMS Standard Edition Additional CPU Licenses--Includes ArcIMS Internet Deployment License and ArcSDE Internet Deployment License for Additional CPU on a server Licensed for ArcIMS	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
ArcIMS Standard Edition Edition Server/CPU License for ASP Commercial Use	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
ArcIMS Standard Additional CPU License for ASP Commercial Use	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
ArcView Business Analyst (includes technical support for ArcView GIS and Network Analyst and updates for Business Analyst software and data)	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
ArcView Business Analyst Extension Pack (requires technical support for ArcView GIS and Network Analyst)	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
ArcLogistics Route	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000
RouteMap IMS First CPU	\$995	\$995	\$995	\$995	\$995
Additional CPU	\$495	\$495	\$495	\$495	\$495
ArcView GIS Day-One Maintenance for Windows 95/98/NT (1-5 orders)	\$495	\$495	\$495	\$495	\$495
ArcView GIS Day-One Maintenance for Windows 95/98/NT (6-25 orders)	\$446	\$446	\$446	\$446	\$446
ArcView GIS Day-One Maintenance for Windows 95/98/NT (26-50 orders)	\$396	\$396	\$396	\$396	\$396
ArcView GIS Day-One Maint. for Windows 95/98/NT (51-100 orders)	\$347	\$347	\$347	\$347	\$347
ArcView GIS Day-One Maint. for Windows 95/98/NT (101-500 orders)	\$272	\$272	\$272	\$272	\$272
ArcView GIS Day-One Maint. for Windows 95/98/NT (501 + orders)	\$248	\$248	\$248	\$248	\$248
ArcView GIS Day-One Maintenance for UNIX (1-5 orders)	\$849	\$849	\$849	\$849	\$849
ArcView GIS Day-One Maintenance for UNIX (6-25 orders)	\$764	\$764	\$764	\$764	\$764
ArcView GIS Day-One Maintenance for UNIX (26-50 orders)	\$679	\$679	\$679	\$679	\$679
ArcView GIS Day-One Maintenance for UNIX (51-100 orders)	\$594	\$594	\$594	\$594	\$594
ArcView GIS Day-One Maintenance for UNIX (101-500 orders)	\$467	\$467	\$467	\$467	\$467
ArcView GIS Day-One Maintenance for UNIX (501 + orders)	\$425	\$425	\$425	\$425	\$425
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for Windows 95/98/NT (1-5 orders)	\$500	\$500	\$500	\$500	\$500

ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for Windows 95/98/NT (6-25 orders)	\$450	\$450	\$450	\$450	\$450
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for Windows 95/98/NT (26-50 orders)	\$400	\$400	\$400	\$400	\$400
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for Windows 95/98/nt (51-100)	\$350	\$350	\$350	\$350	\$350
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for Windows 95/98/NT (101-500 orders)	\$275	\$275	\$275	\$275	\$275
ArcView Network Analyst or Tracking Analyst Day-One Maintenance for Windows 95/98/NT (501 + orders)	\$250	\$250	\$250	\$250	\$250
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for UNIX (1-5 orders)	\$895	\$895	\$895	\$895	\$895
ArcView Network Analyst or Arcview Tracking Analyst Day-One Maintenance for UNIX (6-25 orders)	\$806	\$806	\$806	\$806	\$806
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for UNIX (26-50 orders)	\$716	\$716	\$716	\$716	\$716
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for UNIX (51-100 orders)	\$627	\$627	\$627	\$627	\$627
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for UNIX (101-500 orders)	\$492	\$492	\$492	\$492	\$492
ArcView Network Analyst or ArcView Tracking Analyst Day-One Maintenance for UNIX (501 + orders)	\$448	\$448	\$448	\$448	\$448
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for Windows 95/98/NT (1-5 orders)	\$500	\$500	\$500	\$500	\$500
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for Windows 95/98/NT (6-25 orders)	\$450	\$450	\$450	\$450	\$450
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for Windows 95/98/NT (26-50 orders)	\$400	\$400	\$400	\$400	\$400
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for Windows 95/98/NT (51-100 orders)	\$350	\$350	\$350	\$350	\$350
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for Windows 95/98/NT (101-500 orders)	\$275	\$275	\$275	\$275	\$275
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for Windows 95/98/NT (501 + orders)	\$250	\$250	\$250	\$250	\$250
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for UNIX (1-5 orders)	\$1,149	\$1,149	\$1,149	\$1,149	\$1,149
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for UNIX (6-25 orders)	\$1,034	\$1,034	\$1,034	\$1,034	\$1,034
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for UNIX (26-50 orders)	\$919	\$919	\$919	\$919	\$919
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for UNIX (51-100 orders)	\$804	\$804	\$804	\$804	\$804
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for UNIX (101-500 orders)	\$632	\$632	\$632	\$632	\$632
ArcView Spatial Analyst, ArcView 3D Analyst, or ArcView Image Analysis Day-One Maintenance for UNIX (501 + orders)	\$575	\$575	\$575	\$575	\$575
GeoPDA Incident Support Services Package- Individual Incident	\$50	\$50	\$50	\$50	\$50
GeoPDA Annual Incident Support Services Package-Incident 3-pack	\$120	\$120	\$120	\$120	\$120
Dreamweaver, flash, Photoshop, and Illustrator Incident Support Services Package- Individual Incident	\$75	\$75	\$75	\$75	\$75
Dreamweaver, flash, Photoshop, and Illustrator Incident Support Services Package- Incident 3-Pack	\$200	\$200	\$200	\$200	\$200
GeoPDA Maintenance Service Plan-single user	\$79/license	\$79/license	\$79/lic.	\$79/license	\$79/lic.
GeoPDA Maintenance Service Plan- Professional	\$71.20/lic	\$71.20/lic	\$71.20/lic	\$71.20/lic	\$71.20/lic
GeoPDA Maintenance Service Plan- Enterprise	\$63.20/lic	\$63.20/lic	\$63.20/lic	\$63.20/lic	\$63.20/lic
GeoPDA Maintenance Service Plan-Educational	\$59.20/lic	\$59.20/lic	\$59.20/lic	\$59.20/lic	\$59.20/lic

**Hansen IT**

**Contract #5-01-70-06**

<b>GIS Price List (Software Only)</b>					
<b>Product Name</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
All Hansen software sales are for perpetual licenses, please see license price list below. Licenses are perpetual for the release version					

**Hansen IT**

**Contract #5-01-70-06**

<b>GIS License Price List</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
Desktop Mapping	Perpetual	7,200	7,200	7,200	7,200	7,200

<b>Additional Seats for Desktop Mapping</b>	Perpetual	1,100	1,100	1,100	1,100	1,100
<b>Standard Asset Module</b>	Perpetual	4,000	4,000	4,000	4,000	4,000
<b>Land Mgmt (Each Function) Module</b>	Perpetual	1,500	1,500	1,500	1,500	1,500
<b>Customer Service Module</b>	Perpetual	2,500	2,500	2,500	2,500	2,500
<b>Plant Module</b>	Perpetual	2,500	2,500	2,500	2,500	2,500
<b>PDA/FieldWorks Module</b>	Perpetual	2,500	2,500	2,500	2,500	2,500

**Hansen IT**

**Contract #5-01-70-06**

<b>GIS Installation Price List</b>						
<b>Product Name</b>		<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
Installation Technician (per hour)		121	127	133	140	147

**Hansen IT**

**Contract #5-01-70-06**

<b>GIS Training Price List</b>						
<b>Type of Training</b>		<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GIS Training (on-site, per day)		1,750	1,838	1,929	2,026	2,127
Hansen Facility (per student)		300	315	331	347	365

**Hansen IT**

**Contract #5-01-70-06**

<b>GIS Maintenance Price List</b>						
<b>Product Name</b>		<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
Desktop Mapping		\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00	\$1,800.00
Standard Asset Module		\$720.00	\$720.00	\$720.00	\$720.00	\$720.00
Land Management Module		\$270.00	\$270.00	\$270.00	\$270.00	\$270.00
Customer Service Module		\$450.00	\$450.00	\$450.00	\$450.00	\$450.00
Planet Module		\$450.00	\$450.00	\$450.00	\$450.00	\$450.00
PDA/FieldWorks Module		\$450.00	\$450.00	\$450.00	\$450.00	\$450.00

**INTERGRAPH CORPORATION**

**Contract #5-01-70-07**

<b>GIS Price List (Software Purchase Only)</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GeoMedia	GIS—Full Function	\$ 1,200	\$ 1,200	\$ 1,275	\$ 1,350	\$ 1,350
GeoMedia Professional	GIS—Full Function	\$ 5,996	\$ 5,996	\$ 6,371	\$ 6,746	\$ 6,746
GeoMedia Web Enterprise 2 User	Internet GIS	\$19,200	\$19,200	\$20,400	\$21,600	\$21,600
GeoMedia Web Enterprise 12 User	Internet GIS	\$48,000	\$48,000	\$51,000	\$54,000	\$54,000
GeoMedia Web Enterprise 96 User	Internet GIS	\$80,000	\$80,000	\$85,000	\$90,000	\$90,000
GeoMedia Web Map 2 User	Internet GIS	\$ 8,000	\$ 8,000	\$ 8,500	\$ 9,000	\$ 9,000
GeoMedia Web Map 12 User	Internet GIS	\$20,000	\$20,000	\$21,250	\$22,500	\$22,500
GeoMedia Web Map 96 User	Internet GIS	\$40,000	\$40,000	\$42,500	\$45,000	\$45,000
MGE Basic Nucleus	GIS Full Function	\$ 1,600	\$ 1,600	\$ 1,700	\$ 1,800	\$ 1,800
I/RAS C	Image Processing/Remote Sensing	\$ 2,475	\$ 2,475	\$ 2,613	\$ 2,613	\$ 3,025
Image Analyst	Image Processing/Remote Sensing	\$ 5,400	\$ 5,400	\$ 5,700	\$ 5,700	\$ 6,600
MF Works	GIS Full Function	\$ 1,800	\$ 1,800	\$ 1,900	\$ 1,900	\$ 2,200
MGE Analyst	GIS Full Function	\$ 1,200	\$ 1,200	\$ 1,275	\$ 1,350	\$ 1,350
MGE Base Mapper	GIS Full Function	\$ 720	\$ 720	\$ 765	\$ 810	\$ 810
MGE Basic Administrator	GIS Full Function	\$ 3,200	\$ 3,200	\$ 3,400	\$ 3,600	\$ 3,600
MGE Grid Analyst	GIS Full Function	\$ 840	\$ 840	\$ 893	\$ 945	\$ 945
MGE Map Finisher	GIS Full Function	\$ 4,000	\$ 4,000	\$ 4,250	\$ 4,500	\$ 4,500

**INTERGRAPH CORPORATION**

**Contract #5-01-70-07**

<b>Software License Price List</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GeoMedia	Full Function	\$ 1,200	\$ 1,200	\$ 1,275	\$ 1,350	\$ 1,350
GeoMedia Professional	Full Function	\$ 5,996	\$ 5,996	\$ 6,371	\$ 6,746	\$ 6,746
GeoMedia Web Enterprise 2 User	Internet GIS	\$ 19,200	\$ 19,200	\$ 20,400	\$ 21,600	\$ 21,600
GeoMedia Web Enterprise 12 User	Internet GIS	\$ 48,000	\$ 48,000	\$ 51,000	\$ 54,000	\$ 54,000
GeoMedia Web Enterprise 96 User	Internet GIS	\$ 80,000	\$ 80,000	\$ 85,000	\$ 90,000	\$ 90,000
GeoMedia Web Map 2 User	Internet GIS	\$ 8,000	\$ 8,000	\$ 8,500	\$ 9,000	\$ 9,000
GeoMedia Web Map 12 User	Internet GIS	\$ 20,000	\$ 20,000	\$ 21,250	\$ 22,500	\$ 22,500
GeoMedia Web Map 96 User	Internet GIS	\$ 40,000	\$ 40,000	\$ 42,500	\$ 45,000	\$ 45,000
MGE Basic Nucleus	Full Function	\$ 1,600	\$ 1,600	\$ 1,700	\$ 1,800	\$ 1,800
I/RAC C	Image Proc./ Remote Sensing	\$ 2,475	\$ 2,475	\$ 2,613	\$ 2,613	\$ 3,025
Image Analyst	Image Proc./ Remote Sensing	\$ 5,400	\$ 5,400	\$ 5,700	\$ 5,700	\$ 6,600
MF Works	Full Function	\$ 1,800	\$ 1,800	\$ 1,900	\$ 1,900	\$ 2,200
MGE Analyst	Full Function	\$ 1,200	\$ 1,200	\$ 1,275	\$ 1,350	\$ 1,350
MGE Base Mapper	Full Function	\$ 720	\$ 720	\$ 765	\$ 810	\$ 810
MGE Basic Administrator	Full Function	\$ 3,200	\$ 3,200	\$ 3,400	\$ 3,600	\$ 3,600
MGE Grid Analyst	Full Function	\$ 840	\$ 840	\$ 893	\$ 945	\$ 945
MGE Map Finisher	Full Function	\$ 4,000	\$ 4,000	\$ 4,250	\$ 4,500	\$ 4,500

**INTERGRAPH CORPORATION**

**Contract #5-01-70-07**

<b>Installation Price List</b>						
<b>Product Name</b>		<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
Installation (per day)(within 60 miles of Los Angeles or San Francisco		\$ 1,200	\$ 1,200	\$ 1,275	\$ 1,350	\$ 1,425
Installation (per day)(within 61 to 100 miles of Los Angeles or San Francisco		\$ 1,345 *\$1,462	\$ 1,345 *\$1,462	\$ 1,420 *\$1,537	\$ 1,495 *\$1,612	\$ 1,570 *\$1,687
Installation (per day)(greater than 100+ miles of Los Angeles or San Francisco		\$ 2,067 *\$1,534	\$ 2,067 *\$1,534	\$ 2,142 *\$1,609	\$ 2,217 *\$1,684	\$ 2,292 *\$1,759
*(If needed) 2 <sup>nd</sup> day installation price						

**INTERGRAPH CORPORATION**

**Contract #5-01-70-07**

<b>GIS Training Price List</b>						
<b>Type of Training</b>	<b>Duration</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GeoMedia	2 Days	\$ 10,800	\$ 10,800	\$ 11,000	\$ 11,200	\$ 11,500
GeoMedia Professional	4.5 Days	\$ 14,000	\$ 14,000	\$ 14,500	\$ 14,800	\$ 15,000

Note: All training is on site using customer computers and facilities

**INTERGRAPH CORPORATION**

**Contract #5-01-70-07**

<b>GIS Maintenance Price List</b>						
<b>Product Name</b>	<b>Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
GeoMedia	Full Function	\$ 25	\$ 25	\$ 25	\$ 28	\$ 28
GeoMedia Professional	Full Function	\$ 125	\$ 125	\$ 125	\$ 138	\$ 138
GeoMedia Web Enterprise 2 User	Internet GIS	\$ 405	\$ 405	\$ 405	\$ 446	\$ 446
GeoMedia Web Enterprise 12 User	Internet GIS	\$ 855	\$ 855	\$ 855	\$ 941	\$ 941
GeoMedia Web Enterprise 96 User	Internet GIS	\$ 1,482	\$ 1,482	\$ 1,482	\$ 1,630	\$ 1,630
GeoMedia Web Map 2 User	Internet GIS	\$ 230	\$ 230	\$ 230	\$ 253	\$ 253
GeoMedia Web Map12 User	Internet GIS	\$ 418	\$ 418	\$ 418	\$ 460	\$ 460
GeoMedia Web Map 96 User	Internet GIS	\$ 857	\$ 857	\$ 857	\$ 943	\$ 943
MGE Basic Nucleus	Full Function	\$ 33	\$ 33	\$ 33	\$ 36	\$ 36
I/RAS C	Image Proc./ Remote Sensing	\$ 46	\$ 46	\$ 46	\$ 51	\$ 51
Image Analyst	Image Proc./ Remote Sensing	\$ 100	\$ 100	\$ 100	\$ 110	\$ 110
MF Works	Full Function	\$ 33	\$ 33	\$ 33	\$ 36	\$ 36
MGE Analyst	Full Function	\$ 83	\$ 83	\$ 83	\$ 91	\$ 91
MGE Base Mapper	Full Function	\$ 50	\$ 50	\$ 50	\$ 55	\$ 55
MGE Basic Administrator	Full Function	\$ 67	\$ 67	\$ 67	\$ 74	\$ 74
MGE Grid Analyst	Full Function	\$ 58	\$ 58	\$ 58	\$ 64	\$ 64
MGE Map Finisher	Full Function	\$ 100	\$ 100	\$ 100	\$ 110	\$ 110

Note: All the above prices are per month prices. They can be billed monthly or quarterly.

**MapInfo**

**Contract #5-01-70-08**

GIS Price List (Software Only)						
Product Name	Type	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
The cost of the software and licensing is combined. Refer to GIS License Price List below.						

**MapInfo**

**Contract #5-01-70-08**

GIS License Price List						
Product Name	Type	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
MapInfo Professional	Named User	\$1,315.00	\$1,315.00	\$1,315.00	\$1,512.25	\$1,512.25
Mapbasic	Named User	\$699.60	\$699.60	\$699.60	\$804.54	\$804.54
MapX SDK	Named User	\$880.00	\$880.00	\$880.00	\$1,012.00	\$1,012.00
MapX License Pak (40 seats)	Named User	\$4,400.00	\$4,400.00	\$4,400.00	\$5,060.00	\$5,060.00
MapX Additional Developer	Named User	\$699.60	\$699.60	\$699.60	\$804.54	\$804.54
MapX-Additional Run-time Licenses (Minimum or 40)	Named User	\$110.00	\$110.00	\$110.00	\$126.50	\$126.50
30 Arc Second Digital Elevation Mode (DEM) World-1 Year	Named User	\$347.60	\$347.60	\$347.60	\$399.74	\$399.74
Mapmarker Plus U.S.-1 Year	Named User	\$13,195.60	\$13,195.60	\$13,195.60	\$15,174.94	\$15,174.94
Mapmarker Plus 6 States- 1 Year	Named User	\$5,275.60	\$5,275.60	\$5,275.60	\$6,066.94	\$6,066.94
Mapmarker Plus 1 State- 1 Year	Named User	\$1,755.60	\$1,755.60	\$1,755.60	\$2,018.94	\$2,018.94
StreetPro Display U.S., State Tiled- 1 Year	Named User	\$13,195.60	\$13,195.60	\$13,195.60	\$15,174.94	\$15,174.94
StreetPro Display 6 States, State Tiled- 1 Year	Named User	\$5,275.60	\$5,275.60	\$5,275.60	\$6,066.94	\$6,066.94
StreetPro Display 6 States, State Tiled- 1 Year	Named User	\$1,755.60	\$1,755.60	\$1,755.60	\$2,018.94	\$2,018.94
StreetPro Display U.S., County Tiled- 1 Year	Named User	\$13,195.60	\$13,195.60	\$13,195.60	\$15,174.94	\$15,174.94
StreetPro Display 6 Staes, County Tiled- 1 Year	Named User	\$5,275.60	\$5,275.60	\$5,275.60	\$6,066.94	\$6,066.94
StreetPro Display 1 State, County Tiled- 1 Year	Named User	\$1,755.60	\$1,755.60	\$1,755.60	\$2,018.94	\$2,018.94
5-Digit Zipcode U.S. 20, 000 + Power Units – 1 Year	Per Power Unit	\$2.20	\$2.20	\$2.20	\$2.53	\$2.53
5-Digit Zipcode State <1,600 Power Units – 1 Year	Per Power Unit	\$1.76	\$1.76	\$1.76	\$2.02	\$2.02
5-Digit Zipcode State 1,600-2,400 Power Units – 1 Year	Per Power Unit	\$1.50	\$1.50	\$1.50	\$1.72	\$1.72
5-Digit Zipcode State 2,401-5,000 Power Units – 1 Year	Per Power Unit	\$1.32	\$1.32	\$1.32	\$1.52	\$1.52
5-Digit Zipcode State 5,001-10,000 Power Units – 1 Year	Per Power Unit	\$1.23	\$1.23	\$1.23	\$1.42	\$1.42
5-Digit Zipcode State 10,001-20,000 Power Units – 1 Year	Per Power Unit	\$1.06	\$1.06	\$1.06	\$1.21	\$1.21
5-Digit Zipcode State 20,000+ Power Units – 1 Year	Per Power Unit	\$0.88	\$0.88	\$0.88	\$1.01	\$1.01
StreetPro Display 1 Cty/Cty Tiled-1Yr	Named User	\$308.00	\$308.00	\$308.00	\$308.00	\$308.00
StreetPro Puerto Rico- 1 Year	Named User	\$4,395.60	\$4,395.60	\$4,395.60	\$5,054.94	\$5,054.94
TargetPro Basic U.S.- 1 Year	Named User	\$7,035.60	\$7,035.60	\$7,035.60	\$8,090.94	\$8,090.94
TargetBasic Region- 1 Year	Named User	\$5,447.20	\$5,447.20	\$5,447.20	\$6,264.28	\$6,264.28
TargetPro Basic State- 1 Year	Named User	\$2,279.20	\$2,279.20	\$2,279.20	\$2,621.08	\$2,621.08
TargetPro Market US - 1 Year	Named User	\$12,311.20	\$12,311.20	\$12,311.20	\$14,157.88	\$14,157.88
TargetPro Market Region- 1 Year	Named User	\$9,403.68	\$9,403.68	\$9,403.68	\$10,814.23	\$10,814.23
TargetPro Market State- 1 Year	Named User	\$4,474.80	\$4,474.80	\$4,474.80	\$5,146.02	\$5,146.02
TargetPro Analyst US - 1 Year	Named User	\$46,186.80	\$46,186.80	\$46,186.80	\$53,114.82	\$53,114.82
TargetPro Analyst Region- 1 Year	Named User	\$29,639.28	\$29,639.28	\$29,639.28	\$34,085.17	\$34,085.17
TargetPro Analyst State- 1 Year	Named User	\$14,379.20	\$14,379.20	\$14,379.20	\$16,536.08	\$16,536.08
TargetPro Analyst Plus U.S. – 1 Year	Named User	\$62,026.80	\$62,026.80	\$62,026.80	\$71,330.82	\$71,330.82
TargetPro Analyst Plus Region-1Year	Named User	\$39,429.28	\$39,429.28	\$39,429.28	\$45,343.67	\$45,343.67
TargetPro Analyst Plus State- 1 Year	Named User	\$17,701.20	\$17,701.20	\$17,701.20	\$20,356.38	\$20,356.38
Congressional Districts U.S.- 1 Year	Named User	\$660.00	\$660.00	\$660.00	\$759.00	\$759.00
Congressional Districts State- 1 Year	Named User	\$83.60	\$83.60	\$83.60	\$96.14	\$96.14
High-Resolution State boundaries-1Yr	Named User	\$83.60	\$83.60	\$83.60	\$96.14	\$96.14
High-Resolution County Boundaries U.S.- 1 Year	Named User	\$523.60	\$523.60	\$523.60	\$602.14	\$602.14
High-Resolutuion County Boundaries State -1 Year	Named User	\$110.00	\$110.00	\$110.00	\$126.50	\$126.50

Dynamap/5-Digit Zip Codes U.S.- 1Yr	Named User	\$875.60	\$875.60	\$875.60	\$1,006.94	\$1,006.94
Dynamap/5-Digit Zip Codes State-1 Yr	Named User	\$220.00	\$220.00	\$220.00	\$253.00	\$253.00
Global Insight Plus- 1 Year	Named User	\$2,195.60	\$2,195.60	\$2,195.60	\$2,524.94	\$2,524.94
Transamerica Flood Hazard Certification U.S.- 1 Year	Named User	\$44,000.00	\$44,000.00	\$44,000.00	\$50,600.00	\$50,600.00
Transamerica Flood Hazard Certification Group A- 1 Year	Named User	\$2,635.60	\$2,635.60	\$2,635.60	\$3,030.94	\$3,030.94
Transamerica Flood Hazard Certification Group B- 1 Year	Named User	\$5,275.60	\$5,275.60	\$5,275.60	\$6,066.94	\$6,066.94
Transamerica Flood Hazard Certification Group C- 1 Year	Named User	\$7,915.60	\$7,915.60	\$7,915.60	\$9,102.94	\$9,102.94
MapXtreme-Includes First Year Upgrade Protection (min. of 10 Users)	Single Application User	\$380.16	\$380.16	\$380.16	\$437.18	\$437.18
MapXtreme Upgrade	Single Application User	\$95.04	\$95.04	\$95.04	\$109.30	\$109.30
SpatialWare-Includes First Year Upgrade Protection (mini. of 10 Users)	Single Application User	\$1,584.00	\$1,584.00	\$1,584.00	\$1,821.60	\$1,821.60
SpatialWare Upgrade	Single Application User	\$527.12	\$527.12	\$527.12	\$606.19	\$606.19
MapMarker Plus U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$1,760.00	\$1,760.00	\$1,760.00	\$2,024.00	\$2,024.00
Mapmarker Plus 6 States- 1 Year (miimum of 10 users)	Single Application User	\$704.00	\$704.00	\$704.00	\$809.60	\$809.60
Mapmarker Plus 1 State- 1 Year (miimum of 10 users)	Single Application User	\$264.00	\$264.00	\$264.00	\$303.60	\$303.60
Mapmarker J Server U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$1,760.00	\$1,760.00	\$1,760.00	\$2,024.00	\$2,024.00
Mapmarker J Server 6 States- 1 Year (minimum of 10 Users)	Single Application User	\$704.00	\$704.00	\$704.00	\$809.60	\$809.60
Mapmarker J Server 1 State- I Year (minimum of 10 Users)	Single Application User	\$264.00	\$264.00	\$264.00	\$303.60	\$303.60
Geocoding Data Cartridge U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$1,760.00	\$1,760.00	\$1,760.00	\$2,024.00	\$2,024.00
Geocoding Data Cartridge 6 States- 1 Year (minimum of 10 Users)	Single Application User	\$704.00	\$704.00	\$704.00	\$809.60	\$809.60
Geocoding Data Cartridge 1 State- 1 Year (minimum of 10 Users)	Single Application User	\$264.00	\$264.00	\$264.00	\$303.60	\$303.60
StreetPro Display U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$1,760.00	\$1,760.00	\$1,760.00	\$2,024.00	\$2,024.00
StreetPro Display 6 States- 1 Year (minimum of 10 Users)	Single Application User	\$704.00	\$704.00	\$704.00	\$809.60	\$809.60
StreetPro Display 1 State- 1 Year (minimum of 10 Users)	Single Application User	\$264.00	\$264.00	\$264.00	\$303.60	\$303.60
TargetPro Basic Region- 1 Year (minimum of 10 Users)	Single Application User	\$880.00	\$880.00	\$880.00	\$1,012.00	\$1,012.00
TargetPro Basic Region- 1 Year (minimum of 10 Users)	Single Application User	\$352.00	\$352.00	\$352.00	\$404.80	\$404.80
TargetPro Basic State- 1 Year (minimum of 10 Users)	Single Application User	\$132.00	\$132.00	\$132.00	\$151.80	\$151.80
TargetPro Market U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$1,760.00	\$1,760.00	\$1,760.00	\$2,024.00	\$2,024.00
TargetPro Market Region- 1 Year (minimum of 10 Users)	Single Application User	\$704.00	\$704.00	\$704.00	\$809.60	\$809.60
TargetPro Market State- 1 Year (minimum of 10 Users)	Single Application User	\$264.00	\$264.00	\$264.00	\$303.60	\$303.60
TargetPro Analyst U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$4,752.0	\$4,752.0	\$4,752.0	\$5,464.80	\$5,464.80
TargetPro Analyst Region- 1 Year (minimum of 10 Users)	Single Application User	\$2,112.00	\$2,112.00	\$2,112.00	\$2,428.80	\$2,428.80
TargetPro Analyst State- 1 Year (minimum of 10 Users)	Single Application User	\$1,012.00	\$1,012.00	\$1,012.00	\$1,163.80	\$1,163.80
TargetPro Analyst Plus U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$5,632.00	\$5,632.00	\$5,632.00	\$6,476.80	\$6,476.80
TargetPro Analyst Plus Region- 1 Year (minimum of 10 Users)	Single Application User	\$2,464.00	\$2,464.00	\$2,464.00	\$2,833.60	\$2,833.60
TargetPro Analyst Plus State- 1 Year (minimum of 10 Users)	Single Application User	\$1,144.00	\$1,144.00	\$1,144.00	\$1,315.60	\$1,315.60
Dynamap/5-Digit Zip Codes U.S.- 1 Year (minimum of 10 Users)	Single Application User	\$114.40	\$114.40	\$114.40	\$131.56	\$131.56
Dynamap/ 5-Digit Zip Codes State- 1 Year (minimum of 10 Users)	Single Application User	\$29.92	\$29.92	\$29.92	\$34.41	\$34.41

MapXtreme< 1,600 Power Units- Includes First Year Upgrd Protection	Per Power Unit	\$31.68	\$31.68	\$31.68	\$36.43	\$36.43
MapXtreme 1,600-2,400 Power Units- Includes First Year Upgrd Protection	Per Power Unit	\$26.93	\$26.93	\$26.93	\$30.97	\$30.97
MapXtreme 2,401-5,000 Power Units- Includes First Year Upgrd Protection	Per Power Unit	\$23.76	\$23.76	\$23.76	\$27.32	\$27.32
MapXtreme 5,001-10,000 Power Units- Includes First Year Upgrd Protection	Per Power Unit	\$22.18	\$22.18	\$22.18	\$25.50	\$25.50
MapXtreme 10,001-20,000 PowerUnits Includes First Year Upgrd Protection	Per Power Unit	\$19.01	\$19.01	\$19.01	\$21.86	\$21.86
MapXtreme 20,000+ Power Units- Includes First Year Upgrd Protection	Per Power Unit	\$15.84	\$15.84	\$15.84	\$18.22	\$18.22
MapXtreme Upgrd<1,600 Power Units	Per Power Unit	\$7.92	\$7.92	\$7.92	\$9.11	\$9.11
MapXtreme Upgrd<1,600-2,400 Units	Per Power Unit	\$6.73	\$6.73	\$6.73	\$7.74	\$7.74
MapXtreme Upgrade 2,401-5,000	Per Power Unit	\$5.94	\$5.94	\$5.94	\$6.83	\$6.83
MapXtreme Upgrade 5,001-10,000 Power Units	Per Power Unit	\$5.54	\$5.54	\$5.54	\$6.38	\$6.38
MapXtreme Upgrade 10,001-20,000 Power Units	Per Power Unit	\$4.75	\$4.75	\$4.75	\$5.46	\$5.46
MapXtreme Upgrd 20,000+Pwr Units	Per Power Unit	\$3.96	\$3.96	\$3.96	\$4.55	\$4.55
SpatialWare<1,600 Power Units- Includes First Year Upgrd Protection	Per Power Unit	\$31.68	\$31.68	\$31.68	\$36.43	\$36.43
SpatialWare 1,600-2,400 Power Units Includes First Year Upgrd Protection	Per Power Unit	\$26.93	\$26.93	\$26.93	\$30.97	\$30.97
SpatialWare 2,401-5,000 Power Units Includes First Year Upgrd Protection	Per Power Unit	\$23.76	\$23.76	\$23.76	\$27.32	\$27.32
SpatialWare 5,001-10,000 PowerUnits Includes First Year Upgrd Protection	Per Power Unit	\$22.18	\$22.18	\$22.18	\$25.50	\$25.50
SpatialWare 10,001-20,000PowerUnits Includes First Year Upgrd Protection	Per Power Unit	\$19.01	\$19.01	\$19.01	\$21.86	\$21.86
SpatialWare 20,000+ Power Units- Includes First Year Upgrd Protection	Per Power Unit	\$15.84	\$15.84	\$15.84	\$18.22	\$18.22
SpatialWare Upgrd<1,600 Pwr Units	Per Power Unit	\$13.20	\$13.20	\$13.20	\$15.18	\$15.18
SpatialWare Upgrade 1,600-2,400 Power Units	Per Power Unit	\$11.22	\$11.22	\$11.22	\$12.90	\$12.90
SpatialWare Upgrade 2,401-5,000 Power Units	Per Power Unit	\$9.90	\$9.90	\$9.90	\$11.39	\$11.39
SpatialWare Upgrade 5,001-10,000 Power Units	Per Power Unit	\$9.24	\$9.24	\$9.24	\$10.63	\$10.63
SpatialWare Upgrade 10,001-20,000 Power Units	Per Power Unit	\$7.92	\$7.92	\$7.92	\$9.11	\$9.11
SpatialWare Upgrade 20,000+ Power Units	Per Power Unit	\$6.60	\$6.60	\$6.60	\$7.59	\$7.59
Mapmarker Plus U.S.< 1,600 Power Units- 1 Year	Per Power Unit	\$35.20	\$35.20	\$35.20	\$40.48	\$40.48
Mapmarker Plus U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$29.92	\$29.92	\$29.92	\$34.41	\$34.41
Mapmarker Plus U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
Mapmarker Plus U.S. 5,001-10,00 Power Units- 1 Year	Per Power Unit	\$24.64	\$24.64	\$24.64	\$28.34	\$28.34
Mapmarker Plus U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$21.12	\$21.12	\$21.12	\$24.29	\$24.29
Mapmarker Plus U.S. 20,000+Power Units- 1 Year	Per Power Unit	\$17.60	\$17.60	\$17.60	\$20.24	\$20.24
Mapmarker Plus 6 States<1,600 Power Units- 1 Year	Per Power Unit	\$14.08	\$14.08	\$14.08	\$16.19	\$16.19
Mapmarker Plus 6 States<1,600-2,400 Power Units- 1 Year	Per Power Unit	\$11.97	\$11.97	\$11.97	\$13.76	\$13.76
Mapmarker Plus 6 States 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$10.56	\$10.56	\$10.56	\$12.14	\$12.14
Mapmarker Plus 6 States 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$9.86	\$9.86	\$9.86	\$11.33	\$11.33
Mapmarker Plus 6 States 10,001- 20,000 Power Units- 1 Year	Per Power Unit	\$8.45	\$8.45	\$8.45	\$9.72	\$9.72
Mapmarker Plus 6 States 20,000+ Power Units- 1 Year	Per Power Unit	\$7.04	\$7.04	\$7.04	\$8.10	\$8.10
Mapmarker Plus 1 State<1,600 Power Units- 1 Year	Per Power Unit	\$5.28	\$5.28	\$5.28	\$6.07	\$6.07
Mapmarker Plus 1 State 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$4.49	\$4.49	\$4.49	\$5.16	\$5.16

Mapmarker Plus 1 State 2,401-5,000 Power Units	Per Power Unit	\$3.96	\$3.96	\$3.96	\$4.55	\$4.55
Mapmarker Plus 1 State 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$3.70	\$3.70	\$3.70	\$4.25	\$4.25
Mapmarker Plus 1 State 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$3.17	\$3.17	\$3.17	\$3.64	\$3.64
Mapmarker Plus 1 State 20,000+ Power Units- 1 Year	Per Power Unit	\$2.64	\$2.64	\$2.64	\$3.04	\$3.04
Mapmarker J Server U.S. <1,600 Power Units- 1 Year	Per Power Unit	\$35.20	\$35.20	\$35.20	\$40.48	\$40.48
Mapmarker J Server U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$29.92	\$29.92	\$29.92	\$34.41	\$34.41
Mapmarker J Server U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
Mapmarker J Server U.S. 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$24.64	\$24.64	\$24.64	\$28.34	\$28.34
Mapmarker J Server U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$21.12	\$21.12	\$21.12	\$24.29	\$24.29
Mapmarker J Server U.S. 20,000+ Power Units- 1 Year	Per Power Unit	\$17.60	\$17.60	\$17.60	\$20.24	\$20.24
Mapmarker J Server 6 States<1,600 Power Units- 1 Year	Per Power Unit	\$14.08	\$14.08	\$14.08	\$16.19	\$16.19
Mapmarker J Server 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$11.97	\$11.97	\$11.97	\$13.76	\$13.76
Mapmarker J Server 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$10.56	\$10.56	\$10.56	\$12.14	\$12.14
Mapmarker J Server 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$9.86	\$9.86	\$9.86	\$11.33	\$11.33
Mapmarker J Server 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$8.45	\$8.45	\$8.45	\$9.72	\$9.72
Mapmarker J Server 20,000+ Power Units- 1 Year	Per Power Unit	\$7.04	\$7.04	\$7.04	\$8.10	\$8.10
Mapmarker J Server 6 States<1,600 Power Units- 1 Year	Per Power Unit	\$5.28	\$5.28	\$5.28	\$6.07	\$6.07
Mapmarker J Server 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$4.49	\$4.49	\$4.49	\$5.16	\$5.16
Mapmarker J Server 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$3.96	\$3.96	\$3.96	\$4.55	\$4.55
Mapmarker J Server 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$3.70	\$3.70	\$3.70	\$4.25	\$4.25
Mapmarker J Server 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$3.17	\$3.17	\$3.17	\$3.64	\$3.64
Mapmarker J Server 20,000+ Power Units- 1 Year	Per Power Unit	\$2.64	\$2.64	\$2.64	\$3.04	\$3.04
Geocoding Data Cartridge U.S.<1,600 Power Units- 1 Year	Per Power Unit	\$35.20	\$35.20	\$35.20	\$40.48	\$40.48
Geocoding Data Cartridge 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$29.92	\$29.92	\$29.92	\$34.41	\$34.41
Geocoding Data Cartridge U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
Geocoding Data Cartridge U.S. 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$24.64	\$24.64	\$24.64	\$28.34	\$28.34
Geocoding Data Cartridge 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$21.12	\$21.12	\$21.12	\$24.29	\$24.29
Geocoding Data Cartridge U.S. 20,000+ Power Units- 1 Year	Per Power Unit	\$17.60	\$17.60	\$17.60	\$20.24	\$20.24
Geocoding Data Cartridge 6 States<1,600 Power Units- 1 Year	Per Power Unit	\$14.08	\$14.08	\$14.08	\$16.19	\$16.19
Geocoding Data Cartridge 6 States 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$11.97	\$11.97	\$11.97	\$13.76	\$13.76
Geocoding Data Cartridge 6 States 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$10.56	\$10.56	\$10.56	\$12.14	\$12.14
Geocoding Data Cartridge 6 States 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$9.86	\$9.86	\$9.86	\$11.33	\$11.33
Geocoding Data Cartridge 6 States 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$8.45	\$8.45	\$8.45	\$9.72	\$9.72
Geocoding Data Cartridge U.S. 20,000+ Power Units- 1 Year	Per Power Unit	\$7.04	\$7.04	\$7.04	\$8.10	\$8.10
Geocoding Data Cartridge 6 States<1,600 Power Units- 1 Year	Per Power Unit	\$5.28	\$5.28	\$5.28	\$6.07	\$6.07
Geocoding Data Cartridge 6 States	Per Power Unit	\$4.49	\$4.49	\$4.49	\$5.16	\$5.16

<b>1,600-2,400 Power Units- 1 Year</b>						
Geocoding Data Cartridge 6 States 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$3.96	\$3.96	\$3.96	\$4.55	\$4.55
Geocoding Data Cartridge 6 States 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$3.70	\$3.70	\$3.70	\$4.25	\$4.25
Geocoding Data Cartridge 6 States 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$3.17	\$3.17	\$3.17	\$3.64	\$3.64
Geocoding Data Cartridge U.S. 20,000+ Power Units- 1 Year	Per Power Unit	\$2.64	\$2.64	\$2.64	\$3.04	\$3.04
StreetPro Display U.S. <1,600 Power Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
StreetPro Display U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$22.44	\$22.44	\$22.44	\$25.81	\$25.81
StreetPro Display U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$19.80	\$19.80	\$19.80	\$22.77	\$22.77
StreetPro Display U.S. 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$18.48	\$18.48	\$18.48	\$21.25	\$21.25
StreetPro Display U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$15.84	\$15.84	\$15.84	\$18.22	\$18.22
StreetPro Display U.S. 20,000+ Power Units- 1 Year	Per Power Unit	\$13.20	\$13.20	\$13.20	\$15.18	\$15.18
StreetPro Display 6 States< 1,600 Power Units- 1 Year	Per Power Unit	\$10.56	\$10.56	\$10.56	\$12.14	\$12.14
StreetPro Display 6 States 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$8.98	\$8.98	\$8.98	\$10.32	\$10.32
StreetPro Display 6 States 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$7.92	\$7.92	\$7.92	\$9.11	\$9.11
StreetPro Display 6 States 5,001- 10,000 Power Units- 1 Year	Per Power Unit	\$7.39	\$7.39	\$7.39	\$8.50	\$8.50
StreetPro Display 6 States 10,001- 20,000 Power Units- 1 Year	Per Power Unit	\$6.34	\$6.34	\$6.34	\$7.29	\$7.29
StreetPro Display 6 States 20,000+ Power Units- 1 Year	Per Power Unit	\$5.28	\$5.28	\$5.28	\$6.07	\$6.07
StreetPro Display 1 State < 1,600 Power Units- 1 Year	Per Power Unit	\$3.52	\$3.52	\$3.52	\$4.05	\$4.05
StreetPro Display 1 State 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$2.99	\$2.99	\$2.99	\$3.44	\$3.44
StreetPro Display 1 State 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$2.64	\$2.64	\$2.64	\$3.04	\$3.04
StreetPro Display 1 State 5,001- 10,000 Power Units- 1 Year	Per Power Unit	\$2.46	\$2.46	\$2.46	\$2.83	\$2.83
StreetPro Display 1 State 10,001- 20,000 Power Units- 1 Year	Per Power Unit	\$2.11	\$2.11	\$2.11	\$2.43	\$2.43
StreetPro Display 1 State 20,000+ Power Units- 1 Year	Per Power Unit	\$1.76	\$1.76	\$1.76	\$2.02	\$2.02
TargetPro Basic U.S. <1,600 Power Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
TargetPro Basic U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$22.44	\$22.44	\$22.44	\$25.81	\$25.81
TargetPro Basic U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$19.80	\$19.80	\$19.80	\$22.77	\$22.77
TargetPro Basic U.S. 5,001- 10,000 Power Units- 1 Year	Per Power Unit	\$18.48	\$18.48	\$18.48	\$21.25	\$21.25
TargetPro Basic U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$15.84	\$15.84	\$15.84	\$18.22	\$18.22
TargetPro Basic U.S 20,000+ Power Units- 1 Year	Per Power Unit	\$13.20	\$13.20	\$13.20	\$15.18	\$15.18
TargetPro Basic Region < 1,600 Power Units- 1 Year	Per Power Unit	\$17.60	\$17.60	\$17.60	\$20.24	\$20.24
TargetPro Basic Region 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$14.96	\$14.96	\$14.96	\$17.20	\$17.20
TargetPro Basic Region 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$13.20	\$13.20	\$13.20	\$15.18	\$15.18
TargetPro Basic Region 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$12.32	\$12.32	\$12.32	\$14.17	\$14.17
TargetPro Basic Region 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$10.56	\$10.56	\$10.56	\$12.14	\$12.14
TargetPro Basic Region 20,000+ Power Units- 1 Year	Per Power Unit	\$8.80	\$8.80	\$8.80	\$10.12	\$10.12
TargetPro Basic State < 1,600 Power Units- 1 Year	Per Power Unit	\$8.80	\$8.80	\$8.80	\$10.12	\$10.12

TargetPro Basic State 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$7.48	\$7.48	\$7.48	\$8.60	\$8.60
TargetPro Basic State 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$6.60	\$6.60	\$6.60	\$7.59	\$7.59
TargetPro Basic Region 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$6.16	\$6.16	\$6.16	\$7.08	\$7.08
TargetPro Basic State 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$5.28	\$5.28	\$5.28	\$6.07	\$6.07
TargetPro Basic State 20,000+ Power Units- 1 Year	Per Power Unit	\$4.40	\$4.40	\$4.40	\$5.06	\$5.06
TargetPro Market U.S.<1,600 Power Units- 1 Year	Per Power Unit	\$52.80	\$52.80	\$52.80	\$60.72	\$60.72
TargetPro Market U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$44.88	\$44.88	\$44.88	\$51.61	\$51.61
TargetPro Market U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$39.60	\$39.60	\$39.60	\$45.54	\$45.54
TargetPro Market U.S.5,001-10,000 Units- 1 Year	Per Power Unit	\$36.96	\$36.96	\$36.96	\$42.50	\$42.50
TargetPro Market U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$31.68	\$31.68	\$31.68	\$36.43	\$36.43
TargetPro Market U.S. 20,000+ Power Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
TargetPro Market Region<1,600 Power Units- 1 Year	Per Power Unit	\$35.20	\$35.20	\$35.20	\$40.48	\$40.48
TargetPro Market Region 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$29.92	\$29.92	\$29.92	\$34.41	\$34.41
TargetPro Market Region 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
TargetPro Market Region 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$24.64	\$24.64	\$24.64	\$28.34	\$28.34
TargetPro Market Region 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$21.12	\$21.12	\$21.12	\$24.29	\$24.29
TargetPro Market Region 20,000+ Power Units- 1 Year	Per Power Unit	\$17.60	\$17.60	\$17.60	\$20.24	\$20.24
TargetPro Market State <1,600 Power Units- 1 Year	Per Power Unit	\$17.60	\$17.60	\$17.60	\$20.24	\$20.24
TargetPro Market State 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$14.96	\$14.96	\$14.96	\$17.20	\$17.20
TargetPro Market State 2,401-5,000 Units- 1 Year	Per Power Unit	\$13.20	\$13.20	\$13.20	\$15.18	\$15.18
TargetPro Market State 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$12.32	\$12.32	\$12.32	\$14.17	\$14.17
TargetPro Market State 10,001-20,000 Units- 1 Year	Per Power Unit	\$10.56	\$10.56	\$10.56	\$12.14	\$12.14
TargetPro Market State 20,000+ Power Units- 1 Year	Per Power Unit	\$8.80	\$8.80	\$8.80	\$10.12	\$10.12
TargetPro Analyst U.S.< 1,600 Power Units- 1 Year	Per Power Unit	\$154.00	\$154.00	\$154.00	\$177.10	\$177.10
TargetPro Analyst U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$130.90	\$130.90	\$130.90	\$150.54	\$150.54
TargetPre Analyst U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$115.50	\$115.50	\$115.50	\$132.83	\$132.83
TargetPro Analyst U.S. 5,001-10,000 Units- 1 Year	Per Power Unit	\$107.80	\$107.80	\$107.80	\$123.97	\$123.97
TargetPro Analyst U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$92.40	\$92.40	\$92.40	\$106.26	\$106.26
TargetPre Analyst U.S. 20,000 + Power Units- 1 Year	Per Power Unit	\$77.00	\$77.00	\$77.00	\$88.55	\$88.55
TargetPro Analyst Region < 1,600 Power Units- 1 Year	Per Power Unit	\$91.52	\$91.52	\$91.52	\$105.25	\$105.25
TargetPro Analyst Region 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$77.79	\$77.79	\$77.79	\$89.46	\$89.46
TargetPro Analyst Region 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$68.64	\$68.64	\$68.64	\$78.94	\$78.94
TargetPro Analyst Region 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$64.06	\$64.06	\$64.06	\$73.67	\$73.67
TargetPro Analyst Region 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$54.91	\$54.91	\$54.91	\$63.15	\$63.15
TargetPro Analyst Region 20,000+ Power Units- 1 Year	Per Power Unit	\$45.76	\$45.76	\$45.76	\$52.62	\$52.62
TargetPro Analyst State<1,600 Power	Per Power Unit	\$44.00	\$44.00	\$44.00	\$50.60	\$50.60

<b>Units- 1 Year</b>						
TargetPro Analyst State 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$37.40	\$37.40	\$37.40	\$43.01	\$43.01
TargetPro Analyst State 2,401-5,000 Units- 1 Year	Per Power Unit	\$33.00	\$33.00	\$33.00	\$37.95	\$37.95
TargetPro Analyst State 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$30.80	\$30.80	\$30.80	\$35.42	\$35.42
TargetPro Analyst State 10,001-20,000 Units- 1 Year	Per Power Unit	\$26.40	\$26.40	\$26.40	\$30.36	\$30.36
TargetPro Analyst State 20,000+ Power Units- 1 Year	Per Power Unit	\$22.00	\$22.00	\$22.00	\$25.30	\$25.30
TargetPro Analyst Plus U.S. <1,600 Power Units- 1 Year	Per Power Unit	\$180.40	\$180.40	\$180.40	\$207.46	\$207.46
TargetPro Analyst Plus U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$153.34	\$153.34	\$153.34	\$176.34	\$176.34
TargetPro Analyst Plus U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$135.30	\$135.30	\$135.30	\$155.60	\$155.60
TargetPro Analyst Plus U.S. 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$126.28	\$126.28	\$126.28	\$145.22	\$145.22
TargetPro Analyst Plus U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$108.24	\$108.24	\$108.24	\$124.48	\$124.48
TargetPro Analyst Plus U.S. 20,000+ Power Units- 1 Year	Per Power Unit	\$90.20	\$90.20	\$90.20	\$103.73	\$103.73
TargetPro Analyst Plus Region <1,600 Power Units- 1 Year	Per Power Unit	\$102.08	\$102.08	\$102.08	\$117.39	\$117.39
TargetPro Analyst Plus Region 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$86.77	\$86.77	\$86.77	\$99.78	\$99.78
TargetPro Analyst Plus Region 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$76.56	\$76.56	\$76.56	\$88.04	\$88.04
TargetPro Analyst Plus Region 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$71.46	\$71.46	\$71.46	\$82.17	\$82.17
TargetPro Analyst Plus Region 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$61.25	\$61.25	\$61.25	\$70.44	\$70.44
TargetPro Analyst Plus Region 20,000+ Power Units- 1 Year	Per Power Unit	\$51.04	\$51.04	\$51.04	\$58.70	\$58.70
TargetPro Analyst Plus State <1,600 Power Units- 1 Year	Per Power Unit	\$47.52	\$47.52	\$47.52	\$54.65	\$54.65
TargetPro Analyst Plus State 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$40.39	\$40.39	\$40.39	\$46.45	\$46.45
TargetPro Analyst Plus State 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$35.64	\$35.64	\$35.64	\$40.99	\$40.99
TargetPro Analyst Plus State 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$33.26	\$33.26	\$33.26	\$38.25	\$38.25
TargetPro Analyst Plus State 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$28.51	\$28.51	\$28.51	\$32.79	\$32.79
TargetPro Analyst Plus State 20,000+ Power Units- 1 Year	Per Power Unit	\$23.76	\$23.76	\$23.76	\$27.32	\$27.32
5-Digit Zipcode U.S. <1,600 Power Units- 1 Year	Per Power Unit	\$4.40	\$4.40	\$4.40	\$5.06	\$5.06
5-Digit Zipcode U.S. 1,600-2,400 Power Units- 1 Year	Per Power Unit	\$3.74	\$3.74	\$3.74	\$4.30	\$4.30
5-Digit Zipcode U.S. 2,401-5,000 Power Units- 1 Year	Per Power Unit	\$3.30	\$3.30	\$3.30	\$3.80	\$3.80
5-Digit Zipcode U.S. 5,001-10,000 Power Units- 1 Year	Per Power Unit	\$3.08	\$3.08	\$3.08	\$3.54	\$3.54
5-Digit Zipcode U.S. 10,001-20,000 Power Units- 1 Year	Per Power Unit	\$2.64	\$2.64	\$2.64	\$3.04	\$3.04

**MapInfo Corporation**

**Contract #5-01-70-08**

<b>GIS TRAINING PRICE LIST</b>						
<b>Product Name</b>	<b>License Type</b>	<b>1<sup>st</sup> Year</b>	<b>2<sup>nd</sup> Year</b>	<b>3<sup>rd</sup> Year</b>	<b>4<sup>th</sup> Year</b>	<b>5<sup>th</sup> Year</b>
Introduction to MapInfo Professional, 2 Days – Provided by subcontractor	Course Limit: 10	\$5,600.00	\$5,600.00	\$5,600.00	\$6,440.00	\$6,440.00
Intermediate MapInfo Professional, 1 Day – Provided by Subcontractor	Course Limit: 8	\$3,000.00	\$3,000.00	\$3,000.00	\$3,450.00	\$3,450.00
Advanced MapInfo Professional, 1 Day – Provided by Subcontractor	Course Limit: 8	\$3,000.00	\$3,000.00	\$3,000.00	\$3,450.00	\$3,450.00
StreetPro, 1 Day	Course Lmt: 10	\$3,000.00	\$3,000.00	\$3,000.00	\$3,450.00	\$3,450.00
MapBasic, 2 Day – Provided by Subcontractor	Course Limit: 8	\$5,600.00	\$5,600.00	\$5,600.00	\$6,440.00	\$6,440.00

Developing with MapX, 2 Day	Course Limit: 8	\$5,600.00	\$5,600.00	\$5,600.00	\$6,440.00	\$6,440.00
Developing w/MapXtreme NT 2 Day	Course Limit: 8	\$5,600.00	\$5,600.00	\$5,600.00	\$6,440.00	\$6,440.00
Developing w/MapXtreme Java, 2 Day	Course Limit: 8	\$5,600.00	\$5,600.00	\$5,600.00	\$6,440.00	\$6,440.00
MapMarker, 1 Day	Course Lmt: 10	\$3,000.00	\$3,000.00	\$3,000.00	\$3,450.00	\$3,450.00
MapXtend, 3 Day	Course Limit: 8	\$10,500.00	\$10,500.00	\$10,500.00	\$12,075.00	\$12,075.00
SpatialWare, 3 Day	Course Limit: 8	\$10,500.00	\$10,500.00	\$10,500.00	\$12,075.00	\$12,075.00
Workshop following any training above, 1 Day	Course Limit: 8	\$2,500.00	\$2,500.00	\$2,500.00	\$2,875.00	\$2,875.00

**MapInfo Corporation**

**Contract #5-01-70-08**

GIS INSTALLATION PRICE LIST						
Product Name	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year	
MapInfo Professional - Provided by local subcontractor	\$2,000	\$2,000	\$2,200	\$2,300	\$2,400	
MapXtreme	\$6,250	\$6,250	\$7,188	\$7,188	\$7,500	
Spatialware	\$6,250	\$6,250	\$7,188	\$7,188	\$7,500	
MapMarker Plus- Provided by subcontractor	\$2,000	\$2,000	\$2,300	\$2,300	\$2,400	
StreetPro - Provided by subcontractor	\$2,000	\$2,000	\$2,300	\$2,300	\$2,400	
TargetPro - Provided by subcontractor	\$2,000	\$2,000	\$2,300	\$2,300	\$2,400	

**MapInfo Corporation**

**Contract #5-01-70-08**

GIS MAINTENANCE PRICE LIST						
Product Name	Type	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	3 <sup>rd</sup> Year	4 <sup>th</sup> Year	5 <sup>th</sup> Year
MapInfo Professional Upgrade Protection - 1 Year	Named User	\$347.00	\$347.00	\$347.00	\$399.05	\$399.05
MapX SDK Upgrade Protection - 1 Year	Named User	\$176.00	\$176.00	\$176.00	\$202.40	\$202.40
MapX License Pak Upgrade Protection - 1 Year	Named User	\$880.00	\$880.00	\$880.00	\$1,012.00	\$1,012.00
MapX Additional Developer Upgrade Protection - 1 Year	Named User	\$176.00	\$176.00	\$176.00	\$176.00	\$176.00
MapX Run-time License Upgrade Protection - 1 Year	Named User	\$22.00	\$22.00	\$22.00	\$25.30	\$25.30
MapXtreme Upgrade Protection - 1 Year (minimum of 10 Users)	Single Appl. User	\$63.36	\$63.36	\$63.36	\$72.86	\$72.86
SpatialWare Upgrade Protection - 1 Year (minimum of 10 Users)	Single Appl. User	\$264.00	\$264.00	\$264.00	\$303.60	\$303.60
MapXtreme Upgrade Protection <1,600 Power Units - 1 Year	Per Power Unit	\$5.28	\$5.28	\$5.28	\$6.07	\$6.07
MapXtreme Upgrade Protection 1,600- 2,400 Power Units - 1 Year	Per Power Unit	\$4.49	\$4.49	\$4.49	\$5.16	\$5.16
MapXtreme Upgrade Protection 2,401-5,000 Power Units - 1 Year	Per Power Unit	\$3.96	\$3.96	\$3.96	\$4.55	\$4.55
MapXtreme Upgrade Protection 5,001-10,000 Power Units - 1 Year	Per Power Unit	\$3.70	\$3.70	\$3.70	\$4.25	\$4.25
MapXtreme Upgrade Protection 10,001-20,000 Power Units - 1 Year	Per Power Unit	\$3.17	\$3.17	\$3.17	\$3.64	\$3.64
MapXtreme Upgrade Protection 20,000 + Power Units - 1 Year	Per Power Unit	\$2.64	\$2.64	\$2.64	\$3.04	\$3.04
SpatialWare Upgrade Protection <1,600 Power Units - 1 Year	Per Power Unit	\$5.28	\$5.28	\$5.28	\$6.07	\$6.07
SpatialWare Upgrade Protection 1,600-2,400 Power Units - 1 Year	Per Power Unit	\$4.49	\$4.49	\$4.49	\$5.16	\$5.16
SpatialWare Upgrade Protection 2,401-5,000 Power Units - 1 Year	Per Power Unit	\$3.96	\$3.96	\$3.96	\$4.55	\$4.55
SpatialWare Upgrade Protection 5,001-10,000 Power Units - 1 Year	Per Power Unit	\$3.70	\$3.70	\$3.70	\$4.25	\$4.25
SpatialWare Upgrade Protection 10,001-20,000 Power Units - 1 Year	Per Power Unit	\$3.17	\$3.17	\$3.17	\$3.64	\$3.64
SpatialWare Upgrade Protection 20,000+ Power Units - 1 Year	Per Power Unit	\$2.64	\$2.64	\$2.64	\$3.04	\$3.04
MapInfo Professional Telephone Technical Support - 1 Year		\$281.06	\$281.06	\$281.06	\$323.22	\$323.22
Developer Telephone Technical Support, 3 Incidents		\$375.06	\$375.06	\$375.06	\$431.32	\$431.32
Developer Telephone Technical Support, 4 Hour Block		\$653.30	\$653.30	\$653.30	\$751.30	\$751.30
Developer Telephone Technical Support, 10 Hour Block		\$1,405.30	\$1,405.30	\$1,405.30	\$1,616.10	\$1,616.10

A. THE MULTIPLE AWARD CONTRACT ORDER FORM (GSOP-206-GIS)

Make sure all sections are completed. A blank order form follows this narrative. A copy of the completed form must be sent to the selected contractor, along with DGS and other agencies as explained in the contract guidelines, under distribution.

1. Service Requested By: Enter the agency name, address and person requesting services.
2. Mail and Bill To: Indicate the agency name, address and person that you want to appear on the invoice.
3. Agency Billing Code Insert the agency billing code as assigned by the Department of General Services in this field. Use only one billing code on the form. Local Agencies without an Agency Billing Code can get a code by calling (916) 323-1030. Once a local agency is assigned a billing code, it can be use on all future orders.
4. Agency Order Number Place your agency order number in this field.
5. Contractor Name, Address, and Contract Number Enter the contractor name and address, FEIN (Federal Employers Identification Number – found in Section I, paragraph L), and contractor MAC number.
6. Date Enter the date the order is filled out.
7. Type of Order Check the New box if this is the first time this service has been requested. Check the Amendment box if this order has changed from the original request for services. Check the Termination box if the order has been terminated.
8. Agency User/Project Contact Enter the individual’s name and telephone number. This is the agency contact person who has knowledge of the type of work that needs to be done and will be the person coordinating the project.
9. Software Details Explain what software is being ordered (license, maintenance, etc.).
10. Installation (if required) If contractor is installing the software, state such.
11. Subcontractors List any subcontractors from Section I, Paragraph L.
12. Payment Bond (if required) “Yes or No”. If yes, show dollar amount.
13. Certification of Compliance with S.A.M. Section 4819.41 and 4832. If contracts will be more than \$10,000, a certification is required in most cases.

- |     |                                 |  |
|-----|---------------------------------|--|
| 14. | Total Cost                      | This figure is to be the total of the order amount. This is to be the total amount of compensation the contractor receives from this contract, and should reflect any changes to the amount made by amendments to the contract. (If installation is being ordered, it must be included in the total).                                |
| 15. | Department Approval             | Original signature of the agency officer authorizing expenditures of funds and date of approval is included in this section.   |
| 16. | Signature of Personnel Officer  | Original signature of the Personnel Officer and date of approval is included in this section.  |
| 17. | Signature of Accounting Officer | Original signature of the Accounting Officer and date of approval is included in this section. This box is to be completed after the evaluations are done and the Agency decides to proceed with the contractor.   |
| 18. | Appropriation of Funds          | The Accounting Office will include appropriate fiscal information indicating the appropriation, encumbrance of funds and budget information. When the Accounting Officer signs off, this field is to be completed. This box is to be completed after the evaluations are done and the Agency decides to proceed with the contractor. |

NOTE: In lieu of this form, State agencies may use a Standard 65 (contract/delegation purchase order) and Local agencies may use a local agency standard purchase order.



**B. PROJECT COMPLETION / ON-GOING PERFORMANCE REPORT**

The form on the following page is to be completed when the project is completed, or to report problems on an on-going project. Its contents may be made available to other agencies seeking information regarding the contractor. The form is to be forwarded to:

State of California  
Department of General Services  
Procurement Division  
Major Acquisitions  
MAC Coordinator for Geographical Information Software  
1823 14th Street  
Sacramento, CA 95814

**GEOGRAPHIC INFORMATION SOFTWARE**  
**PROJECT COMPLETION/ ON-GOING PERFORMANCE REPORT**

Please Check:      PROJECT COMPLETED \_\_\_\_\_ PROJECT IS ONGOING \_\_\_\_\_

**1.      GENERAL INFORMATION**

Date Project Began \_\_\_\_\_ Date Project was completed (if completed) \_\_\_\_\_  
Agency Name: \_\_\_\_\_ Contractor Name: \_\_\_\_\_  
Contact Person: \_\_\_\_\_ Order Number: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Date this report is submitted. \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

**2.      OVERVIEW OF PERFORMANCE**

General Description of project: (i.e.: What contractor and software were selected?)

Problems encountered: (Please be specific and detailed.)

**3.      SUMMARY:**

Overall, were you satisfied with the contractor and software?    Yes \_\_\_\_\_ No \_\_\_\_\_

Would you use this contractor and software again?                    Yes \_\_\_\_\_ No \_\_\_\_\_

Would you recommend this contractor and software to another agency? Yes \_\_\_\_\_ No \_\_\_\_\_

If no, on either of the above, please explain: \_\_\_\_\_

\_\_\_\_\_

**4.      DOES DGS- PD NEED TO ASSIST YOU WITH PROBLEM RESOLUTION? IF SO, PLEASE INDICATE PROBLEM: \_\_\_\_\_**

\_\_\_\_\_

\_\_\_\_\_

# STANDARD AGREEMENT

AGREEMENT NUMBER

1. This Agreement is entered into between the State Agency and the Contractor named below

STATE AGENCY'S NAME

CONTRACTOR'S NAME

2. The term of this Agreement is:

3. The maximum amount of this Agreement is: \$

4. The parties agree to comply with the terms and conditions of the following exhibits which are by this reference made a part of the Agreement:

Attachment 1, General Provisions

Attachment 2, Information Technology General Terms/Conditions

Attachment 3, Information Technology Special Purchase Provisions

Attachment 4, Information Technology Maintenance Special Provisions

Attachment 5, Information Technology Software License Special Provisions

Attachment 6, Information Technology Personal Services Special Provisions

Attachment 7, GIS Price Lists (Exhibits VII-A through VII-E)

Attachment 8, Approved Contract Language Changes

RFP MAC 1030 and Contractor's bid in response to RFP MAC 1030 are hereby incorporated and made a part of this Agreement.

\*General Provisions, Effective 01/01/01 are located at: <http://www.pd.dgs.ca.gov/default.asp?mp=acqui/itcm2.asp>

**IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.**

<b>CONTRACTOR</b>	<b>CALIFORNIA Department of General Services Use Only</b>
CONTRACTOR'S NAME (If other than an individual, state whether a corporation, partnership, etc.)	
BY (Authorized Signature) _____	DATE SIGNED (Do not type) _____
PRINTED NAME AND TITLE OF PERSON SIGNING	
ADDRESS	
<b>STATE OF CALIFORNIA</b>	
AGENCY NAME	
BY (Authorized Signature) _____	DATE SIGNED (Do not type) _____
PRINTED NAME AND TITLE OF PERSON SIGNING	
ADDRESS	
<input type="checkbox"/> Exempt per _____	

MODEL CONTRACT PROVISIONS BELOW MAY BE DOWNLOADED AT THE FOLLOWING WEBSITE:

[www.pd.dgs.ca.gov/default.asp?mp=acqui/itcm2.asp](http://www.pd.dgs.ca.gov/default.asp?mp=acqui/itcm2.asp)

1. General Provisions, dated 1/01/2001, 7 pages.
2. IT General Terms and Conditions, dated 3/27/00, 5 pages.
3. IT Purchase Special Provisions, dated 3/27/00, 2 pages.
4. IT Maintenance Special Provisions, dated 3/27/00, 5 pages.
5. IT Software Special Provisions, dated 3/27/00, 4 pages.
6. IT Personal Services Special Provisions, dated 3/27/00, 4 pages.

APPROVED CONTRACT LANGUAGE CHANGES

INFORMATION TECHNOLOGY PURCHASE SPECIAL PROVISIONS		
Section & Paragraph	Page	Changes/Additions/Insertions
5	2	Add the following section, <b>“Product Offerings:</b> Contractor may at its sole discretion discontinue offering any software license, data license, other product, or service included in this contract. The contractor shall undertake reasonable efforts to provide 60 days notice of discontinued items. New software, services, data, documentation, hardware, or reduced prices may be added by supplements to the attachments by written notice from contractor.”
6	2	Add the following section, <b>“License Survival:</b> Upon termination or expiration of this contract, licensee may continue to retain and use such licensed contractor software, data, and documentation in accordance with the Software License Terms and Conditions and Scope of use contained within the Special Software Provisions.”
7	2	Add the following section, <b>“Orders:</b> The following information/statement shall be included in each order (Purchase order, Standard Agreement, etc.). a. Any additional terms provided or supplied with the order must be agreed to in writing by the contractor to be effective.”
8	2	Add the following section, <b>“Registration/Key Code Request:</b> Licensee may be required to obtain a keycode through contractor’s website or through contractor’s customer service department. The keycode may be necessary to activate software, subject to a license manager.”
INFORMATION TECHNOLOGY SOFTWARE SPECIAL PROVISIONS		
6 (a)	3	Insert the bolded phrases to the section ( <b>Right to Copy or Modify</b> ), “...for use by the State, as described in the current scope of use matrix, with the designated CPU...machine-readable material, as described in c) below, or to modify...”
6 (c)	3	Insert the bolded phrases to the section ( <b>Right to Copy or Modify</b> ), “...other program material as described in the third bullet of Permitted Uses of Section 9 below. Any portion of...”
7	3	<b>(Future Releases):</b> Replace “made available to the State at the state’s option according to the specifics contained in the Statement of Work.” with “made available to the licensee at licensee(s) option at the prevailing state MAC price or be complimentary if the license is covered by maintenance.”
9 (a)	4	Add the following section, <b>“Software Licensing Terms:</b> (a) <b>“Data”</b> means any contractor or thirty party data vendor(s) digital data set(s) including, but not limited to, geographic, vector data coordinates, raster, or associated tabular attributes in contractor’s GIS software compatible format(s) supplied under this contract. (b) <b>“License Manager”</b> means the nondestructive license manager software program, comprised of a confidential software keycode or hardware key, which controls the distribution of the licensed number of software copies to requesting end user(s) of license. (c) <b>“Licensee”</b> means State or an authorized political subdivision of the State (including local agencies), such as a County, a City, a District or

		local governmental body that expends public funds and orders software, services, data or documentation in accordance with the requirements defined within this contract.”
9 (b)	4	Add the following section, “ <b>Intellectual Property Rights and Reservation of Ownership:</b> The software, data, and documentation are owned by the contractor and its licensor(s) and are protected by United States laws and applicable international laws, treaties, and conventions regarding intellectual property or proprietary rights. The contractor and its licensor(s) retain all rights, title, and ownership not granted herein to all copies of the software, data, and documentation licensed under this contract. From the date of receipt, licensee agrees to use reasonable effort to protect the software, data, and documentation from unauthorized use, reproduction, distribution, or publication. All rights not specifically granted in this contract are reserved to contractor and its licensor(s).”
9 ©	4	Add the following section, “ <b>Grant of License:</b> In consideration of the mutual promises and covenants provided herein and for other good and valuable consideration, and conditioned upon compliance with all of the terms and conditions set forth in the contract including, but not limited to Scope of Use, contractor grants to licensee a personal, nonexclusive, nontransferable license to: (a) Use the software, data, and documentation as a single package for licensee’s own internal use only; and (b) Access and use any secure contractor website resources made available to licensee for licensee’s internal use only, provided that licensee follows contractor’s term of use policy specified therein. All password or controlled access information provided by contractor shall be treated as contractor confidential information.”
9 (d)	4	Add the following section, “ <b>Consultant Access:</b> Licensee may provide access to the software, data, or documentation to any consultant or contractor of licensee, provided that the consultant or contractor is using the software, data, or documentation exclusively for the benefit of licensee.”
9 (e)	4	Add the following section, “ <b>Permitted Uses:</b> Licensee may (i) install and store copies onto electronic storage device(s) and (ii) only use the software, data, and documentation as described in the scope of use set forth herein. Licensee may make one (1) copy of the software, data, and documentation for archival purposes during the term of this contract. Additionally, licensee may make routine computer backups of the software, data, and documentation. Licensee may establish a redundant server for failover operations in the event the primary site fails. Licensee may customize the software using any (i) macro or scripting language, (ii) open application programming interface (API), or (iii) source or object code libraries, but only to the extent that such customization is described in the documentation. Licensee may use the data only as described in the distribution rights section of the help or metadata files delivered with the software, data, and documentation. Licensee may use, copy, or prepare derivative works of the documentation supplied in digital format and thereafter reproduce, display, and redistribute the customized documentation only for licensee’s own internal use. The portion(s) of the documentation supplied in digital format merged with other software and printed or digital documentation shall continue to be subject to the terms and conditions of this contract and shall

		provide the following copyright attribution notice acknowledging the proprietary rights of contractor and its licensor(s) in the documentation supplied in digital format: “Portions of this document include intellectual property of contractor and its licensor(s) and are used herein under licenses.”
9 (f)	4	Add the following section, “ <b>Uses Not Permitted:</b> License shall not sell; rent; lease; sublicense; lend; assign; time-share; or act as a service bureau or Application Service Provider (ASP) that allows third party access to the Software, Data, and Documentation except as provided herein; or transfer, in whole or in part, access to prior or present versions of the software, data, and documentation, any updates, or licensee’s rights under this contract. Licensee shall not redistribute the software, in whole or in part, including, but not limited to, extensions, components, or DLLs without the prior written approval of the contractor as set forth in an appropriate redistribution license agreement. Licensee shall not reverse engineer, decompile, or disassemble the software, data, or documentation, except to the extent that such activity is expressly permitted by applicable law notwithstanding this restriction in order to protect the contractor and its licensor(s) trade secrets and proprietary information contained in the software, data, or documentation. Licensee shall not make any attempt to circumvent the technological measure(s) (e.g., licenses manager, etc.) that controls access to or use the software, data, and documentation, except to the extent that such activity is expressly permitted by applicable law notwithstanding this restriction. Licensee shall not use the software to transfer or exchange any material where such transfer or exchange is prohibited by copyright or any other law. Licensee shall not remove or obscure any contractor or its licensor(s) patent, copyright, trademark, or proprietary rights notices contained in or affixed to the software, data, or documentation.”
9 (g)	4	Add the following section, “ <b>Term and Termination:</b> The license granted to licensee shall commence upon the acceptance and shall continue until such time that (i) licensee elects in writing to discontinue use of the software, data, or documentation and terminates the license or (ii) contractor terminates the license upon written notice to licensee for licensee’s material breach. Upon termination of the license, license shall uninstall, remove, and destroy all software, data, and documentation, and any whole or partial copies, modifications, or merged portions in any form and execute and deliver evidence of such destruction to contractor, which evidence shall be in a reasonably acceptable form.”
9 (h)	4	Add the following section, “ <b>Limited Warranty:</b> For a period of ninety (90) days from the later of the date of keycode issuance or date of delivery of the software, data, or documentation to licensee, the contractor represents and warrants that (i) the unmodified software will conform to the published documentation and (ii) the media upon which the software, data, and documentation is provided will be free from defects in materials and workmanship under normal use and service.”
9 (i)	4	Add the following section, “ <b>Export Control Regulations:</b> Licensee expressly acknowledges and agrees that licensee shall not export, reexport, or provide the software, data, or documentation, in whole or in part, to (i) any country to which the United States has embargoed goods; (ii) any person on the U.S.

**Section V**

	<p>Treasury Department’s list of Specially Designated Nationals; (iii) any person or entity on the U.S. Commerce Department’s Table of Denial Orders; or (iv) any person or entity where such export, reexport, or provision violates any U.S. export control law or regulation. Licensee shall not export the software, data, and/or documentation or any underlying information or technology to any facility in violation of these or other applicable laws and regulations. Licensee represents and warrants that it is not a national, resident, located in or under the control or, or acting on behalf of any person, entity, or country subject to such U.S. export controls.”</p>
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