



Form GSOP 1-PIN (04/98)

STATE OF CALIFORNIA  
 Department of General Services - Office of Procurement  
**PURCHASE ORDER**

<b>Purchase Order No.</b>	<b>Rev.</b>	<b>Date</b>
62470		10/22/2009

<b>Supplier No.</b>	<b>Solicitation No.</b>	<b>Delivery Date</b>	<b>FOB Point</b>	<b>Invoice Terms</b>
273387	57365	As Specified	Destination	N45

OCE NORTH AMERICA INC 5450 NORTH CUMBERLAND CHICAGO, IL 60656 Attn: JEFF SCROGGS  Phone: 800-877-6232	<b>S</b> DEPT OF GENERAL SERVICES <b>h T</b> OFC OF STATE PUBLISHING <b>i o</b> 344 N 7TH STREET <b>P</b> SACRAMENTO, CA 95811 Attn: TERRI MARTIN	<b>C</b> GENERAL SERVICES P-06 <b>h a T</b> OFS OF STATE PUBLISHING <b>r o</b> 344 NORTH 7TH STREET <b>g e</b> SACRAMENTO, CA 95811		
	<b>Agency Billing</b>	<b>Agency Purchase Estimate</b>	<b>Purchase Estimate</b>	<b>Revision</b>
	30090	3132868	67521	0
<b>Agency Contact</b> TERRI MARTIN		<b>Phone</b> 916-240-0538	<b>Date Received</b>	

Item No.	Quantity	Unit	Commodity Code	Description	Unit Price	Extension
<p><b>TERMS AND CONDITIONS:</b></p> <p>THE ATTACHED STATEMENT OF WORK, CONSISTING OF SEVEN (7) PAGES IS PART OF THIS AGREEMENT.</p> <p>THE FOLLOWING DOCUMENTS ARE INCORPORATED INTO THIS AGREEMENT AND MAY BE VIEWED AT THE WEBSITE LISTED.</p> <p>IT General Provisions, GSPD-401IT Revised and Effective 04/12/2007  <a href="http://www.documents.dgs.ca.gov/pd/modellang/GPIT0407.pdf">http://www.documents.dgs.ca.gov/pd/modellang/GPIT0407.pdf</a></p> <p>Information Technology Purchase Special Provisions (effective 02/08/07)  <a href="http://www.documents.dgs.ca.gov/pd/modellang/Purchasespecial020807.pdf">http://www.documents.dgs.ca.gov/pd/modellang/Purchasespecial020807.pdf</a></p> <p>Information Technology Maintenance Special Provisions (effective 01/21/03)  <a href="http://www.documents.dgs.ca.gov/pd/modellang/maintenancespecial12103.pdf">http://www.documents.dgs.ca.gov/pd/modellang/maintenancespecial12103.pdf</a></p> <p>Information Technolgy Software License Special Provisions (Effective 1/21/03)  <a href="http://www.pd.dgs.ca.gov/modellang/Software+Special+Provisions+01-21-03.htm">http://www.pd.dgs.ca.gov/modellang/Software+Special+Provisions+01-21-03.htm</a></p>						
1	1	EA	9091-250-0073-5	HARDWARE AND SOFTWARE MAINTENANCE (AS DESCRIBED) OCE PRISMA HARDWARE AND SOFTWARE MAINTENANCE	249,012.0000	249,012.00
<p><b>COST BREAKDOWN:</b></p> <p>HARDWARE: \$ <u>1,014.00</u></p> <p>SERVICES: \$ <u>2,225.00</u></p> <p>MAINTENANCE: \$ <u>17,521.00</u></p> <p>TOTAL MONTHLY CHARGE: \$ <u>20,751.00</u></p> <p>\$20,751.00 PER MONTH FOR HARDWARE, SERVICE &amp; MAINTENANCE FOR TWELVE (12) MONTHS PER STATEMENT OF WORK EQUALS TOTAL AMOUNT OF: \$ <u>249,012.00</u></p>						

Sales and/or use tax to be extra unless noted above

<b>Buyer</b>  JOHN MEDEIROS	<b>Phone</b> 916-375-4412	<b>BOC Number</b>
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STATE OF CALIFORNIA

Department of General Services - Office of Procurement

**PURCHASE ORDER CONTINUATION**

Form GSOP 2-PIN (04/98)

<i>Purchase Order No.</i>	<i>Revision</i>	<i>Date</i>	<i>Supplier No.</i>	<i>Supplier Name</i>
62470		10/22/2009	273387	OCE NORTH AMERICA INC

<i>Item No.</i>	<i>Quantity</i>	<i>Unit</i>	<i>Commodity Code</i>	<i>Description</i>	<i>Unit Price</i>	<i>Extension</i>	
						Total Value:	249,012.00
<p><u>FOB DESTINATION:</u></p> <p>For the purpose of this award, only FOB Destination will be accepted.</p> <p><u>CHANGE ORDERS:</u></p> <p>This Purchase Order may be amended, modified, or terminated at any time by mutual agreement of the parties in writing. Change orders amending, modifying or terminating the Purchase Order, including any modifications of the compensation payable, may be issued only by the State Procurement Officer. All such change orders shall be in writing and issued only upon written concurrence of the supplier. Termination, as that term is used in this section, does not include termination for default of the supplier.</p> <p><u>STATE CONTRACTS AND PROCUREMENT REGISTRATION:</u></p> <p>This Purchase Order has been registered into the State Contracts and Procurement Registration System (<a href="https://www.scprs.dgs.ca.gov">https://www.scprs.dgs.ca.gov</a>). The Registration Number is: eP 1038184</p>							

**OFFICE OF STATE PUBLISHING  
 DIGITAL PRINT/MASS MAIL SERVICES  
 STATEMENT OF WORK**

OCE' North America, Inc.

This Statement of Work ("Agreement") reflects the services to be provided by OCE' North America, Inc., hereinafter referred to as the "Contractor," for the Office of State Publishing, hereinafter referred to as the "State".

**SCOPE**

The Contractor will provide coverage for support services (e.g., preventive maintenance and repairs) on all equipment, hardware and software listed below.

<b>Printers and Pre and Post</b>
VS 7650 print line 1
VS 7650 print line 2
Unwinder
Folder + drop stacker
Slit Merge
Buffer
Cutter
Stacker
RSI Universal Web Handler
Argos Web Sweep
<b>Master Server # 99623</b>
Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer
Server, 370 config # 3 (370-3) - 2048mb memory, 1024mb memory, additional processor, Redundant Power Supply, Fan Kit, Ethernet Adapter, Rack Kit, RJ45 Cable, Extension CPU Cable
19 inch, TFT flat panel
DAT Tape Drive
Server Rack Model 10636 Model 1 (Max 6 servers)
Cluster Storage Array, Config # 3 - Modular Smart array 500, array controller, Smart Array 642 controller, (14) 146.8gb HDD, Raid Level 1
PRISMA Production V3 License (SuSE)
Tier 8 License
POD module
APA Module
PS/PDF Output
Professional document composer
PRISMA Data Base
eDirect >= 135 PPM
<b>Fail over Server # 99624</b>
Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer
Server, 370 config # 3 (370-3) - 2048mb memory, 1024mb memory, additional processor, Redundant Power Supply, Fan Kit, Ethernet Adapter, Rack Kit, RJ45 Cable, Extension CPU Cable
DAT Tape Drive
PRISMA Production V3 License (SuSE)

Statement of Work - OCE North America Inc Software Maintenance

Tier 8 License
POD module
APA Module
PS/PDF Output
Professional document composer
PRISMA Data Base
eDirect >= 135 PPM
<b>Print Client # 99625</b>
Server, 370 config # 1 (370-1) (1) 72.8gb HDD
Redundant power supply & fan kit
1 GB
Rack mount kit, 370 (G4)
Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer
PRISMA Production V3 License (SuSE
Printserver license v3
<b>UNITY RIP # 99626</b>
Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer
Server, 370 config # 2 (370-2) –
Smart array 6402/128 Controller, (3) 146.8gb HDD, Raid Level 0, 2048 Memory
Rack mount kit, 370 (G4)
2 <sup>nd</sup> processor, Xeon, 3.6MHz
PRISMA Production V3 License (SuSE
Unity PS/PDF, 600dpi, Lic #1

**RATES**

Contractor maintenance charges shall be governed by the rates in this section.  
 One (1) year maintenance for all items covered under this agreement shall not exceed \$249,012.00.

**SUPPORT SERVICES**

Support services will include the following services:

1. Services available via phone and email for 24 hours per day, 7 days per week.
2. Support Services will be available seven (7) days per week (excluding California State holidays).
3. Contractor must provide service support for 24 hours per day, for 7 days per week.
4. Contractor must respond to OSP's contact person within one hour of OSP's initial request for service.

Statement of Work - OCE North America Inc Software Maintenance

- a. The Contractor response must include the estimated time of arrival for their designated service person (s).
5. One (1)-hour response time from the time OSP places the call to the time the technician. The contractor response must include the estimated time of arrival for their designated service technician(s). Contractor must provide a guaranteed service response time that is within four (4) hours from the time a service call is made to the time the service technician is on-site. Note: Telephone calls made by the Contractor to OSP personnel within the 4-hour window are not considered compliance with this requirement.
6. Contractor shall provide OSP Point of Contact an established schedule and recurring maintenance schedule that minimally impacts production within 30 days of execution of this agreement. OSP management may accept or require modification to the schedule upon notification to the contractor.
7. During the life of the agreement, software and hardware manufacturer required upgrades, patches, and system configuration changes shall be at no cost to OSP other than normal and customary licensing fees not covered under the agreement. The upgrades, patches, or system configuration changes will be made after OSP has been notified in accordance with DGS Change Management Policy. No change, upgrade or patch will be implemented prior to being reviewed by OSP and/or DGS ITSD, to determine impact to the OSP and DGS networks.
8. Server Maintenance: Contractor shall install and provide an established schedule to maintain anti-virus software, and operation system patch management and change control; additionally, to provide documentation to OSP of the manufacture and version of the installed anti-virus, and all other system change such as patch or system upgrade. (OSP needs this to comply with Federal standards, as endorsed with the agreement between DCSS and OSP).OSP may wave this requirement at OSP discretion.
9. Technical support and maintenance must be provided by factory trained technicians through the term of this contract.
10. The Contractor must be able to repair the defective equipment item(s) within a 24 hours from the time the Contractor service technician arrives at the OSP work site. Contractor may provide an on-site inventory of parts to ensure minimal downtime of the equipment, hardware and software for the life of contract. OSP will provide adequate storage space and protection for any Contractor supplied spare parts required for the purpose.
11. All replacement components shall be new unused components; if new is unavailable, factory remanufactured and manufacturer certified components may be used upon approval by OSP.

Statement of Work - OCE North America Inc Software Maintenance

12. OSP's normal production schedule requires the equipment to operate 24 hours per day, a minimum of 5 days per week and up to a maximum of 7 days per week as required. Given an expected monthly volume of no less than 10,000,000 images per machine, per month; the total Contractor service time should not exceed 30 hours per machine, per month. The machine is considered to be down anytime any component of the machine is not operational. If parts must be ordered the machine will be considered down until the part is replaced and machine is operational. OSP expects to schedule regular maintenance service for each machine (see 7 above).
13. Contractor must maintain a standard of print quality to enable 2D barcode reading, fan fold-continuous feed and cut sheet on the Böwe One integrity system and maintain an average throughput of 60,000 images per hour.
14. Usage charges shall be at .00268 a linear foot and the State will be charged GSA rates or less.
15. Maintenance credit for inoperable machine shall be 1/365<sup>th</sup> of the annual contract rate per each 24hour outage period. The credit shall begin after the initial 24-hour timeframe for contractor repairs.
16. Contractor shall assume all costs for work outsourced due to machine failure
17. The State has the right to amend contract to reduce Contractor's coverage, without cause, at any time during the term of the agreement.

The Contractor support will help the State to provide quick resolution to questions, trouble shoot solutions, provide software upgrades and maintain equipment in an efficient operational condition to guarantee that sensitive time dated materials are mailed timely.

**PERIOD OF PERFORMANCE**

The term of this effective upon the Agreement start date or upon the date the Purchase Order is signed, whichever is later through December 31, 2009.

**BILLING INFORMATION**

The Contractor shall submit invoices (including the purchase order number) to the following address:

Office of State Publishing  
Attn: Leticia Garcia, Procurement Accounts Receivable  
344 N. 7<sup>th</sup> St.  
Sacramento, CA 95814  
(916) 445-5875

Statement of Work - OCE North America Inc Software Maintenance

**POINTS OF CONTACT**

**Contractor Primary Contact:**

OCE' of North America  
Attn: David A Kercher, Account Executive  
39 Beaufort Harbor Landing  
Alameda, CA 94502  
510-865-0144  
510-769-9308 Fax  
david.kercher@oce.com

**State's Primary Contact:**

Terri Martin  
Digital Print/Mass Mailing Services  
Superintendent  
344 N. 7<sup>th</sup> Street  
Sacramento, CA 95811  
916-240-0538  
916-445-5400 Fax  
**terri.martin@dgs.ca.gov**

Please forward renewal notices to the attention of the State's Primary Contact.

Attachment #1

**COST WORKSHEET**

Please note that the original bid called for only 1 each of Pre and Post. OSP has 2 lines and 2 Pre and Post

			Amount Per Month
<b>Printers and Pre and Post</b>			
	VS 7650 print line 1		\$ 5,208.00
	VS 7650 print line 2		\$ 5,208.00
2	Unwinder	\$ 460.00 each	\$ 920.00
2	Folder + drop stacker	\$ 599.00 each	\$ 1,198.00
2	Slit Merge	\$ 257.00 each	\$ 514.00
2	Buffer	\$ 428.00 each	\$ 856.00
2	Cutter	\$ 1,171.00 each	\$ 2,342.00
2	Stacker	\$ 334.00 each	\$ 668.00
2	RSI Universal Web Handler	\$ 154.00 each	\$ 308.00
2	Argos Web Sweep	\$ 145.00 each	\$ 290.00
<b>Master Server # 99623</b>			
	Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer		\$ 55.00
	Server, 370 config # 3 (370-3) - 2048mb memory, 1024mb memory, additional processor, Redundant Power Supply, Fan Kit, Ethernet Adapter, Rack Kit, RJ45 Cable, Extension CPU Cable		\$ 75.00
	19 inch, TFT flat panel		\$ 9.00
	DAT Tape Drive		\$ 17.00
	Server Rack Model 10636 Model 1 (Max 6 servers)		\$ 168.00
	Cluster Storage Array, Config # 3 - Modular Smart array 500, array controller, Smart Array 642 controller, (14) 146.8gb HDD, Raid Level 1		\$ 422.00
	PRISMA Production V3 License (SuSE)		\$ 11.00
	Tier 8 License		\$ 793.00
	POD module		\$ 84.00
	APA Module		\$ 84.00
	PS/PDF Output		\$ 92.00
	Professional document composer		\$ 130.00
	PRISMA Data Base		\$ 275.00
	eDirect >= 135 PPM		\$ 260.00
<b>Fail over Server # 99624</b>			
	Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer		\$ 0.00 for all #99624
	Server, 370 config # 3 (370-3) - 2048mb memory, 1024mb memory, additional processor, Redundant Power Supply, Fan Kit, Ethernet Adapter, Rack Kit, RJ45 Cable, Extension CPU Cable		
	DAT Tape Drive		
	PRISMA Production V3 License (SuSE)		
	Tier 8 License		
	POD module		
	APA Module		
	PS/PDF Output		
	Professional document composer		
	PRISMA Data Base		
	eDirect >= 135 PPM		
<b>Print Client # 99625</b>			
	Server, 370 config # 1 (370-1) (1) 72.8gb HDD		\$ 6.00
	Redundant power supply & fan kit		\$ 9.00
	1 GB		\$ 10.00

Attachment #1

**COST WORKSHEET**

Rack mount kit, 370 (G4)	\$ 6.00
Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer	\$ 55.00
PRISMA Production V3 License (SuSE)	\$ 11.00
Printserver license v3	\$ 110.00
<b>UNITY RIP # 99626</b>	
Server, 370 (G4) Base - Xeon 3.6 Processor with DVD Writer	\$ 55.00
Server, 370 config # 2 (370-2) –	\$ 98.00
Smart array 6402/128 Controller, (3) 146.8gb HDD, Raid Level 0, 2048 Memory	\$ included in above
Rack mount kit, 370 (G4)	\$ 6.00
2 <sup>nd</sup> processor, Xeon, 3.6MHz	\$ 23.00
PRISMA Production V3 License (SuSE)	\$ 11.00
Unity PS/PDF, 600dpi, Lic #1	\$ 364.00
<b>Total Price</b>	<b>\$ 20,751.00 per month</b>