

## Purchasing Sample SB Application / DVBE Incentive

### Non Certified Small Business vs. Certified Small Business

Bidder	A - Non SB	B - Certified SB
Original Bid Price	\$6,300.00	\$6,500.00
Certified Small Business	No	Yes
Certified DVBE	No	No
Ranking of Bidders	1	2
SB Preference	No	\$315.00
DVBE Incentive	No	No
Adjusted Bid Amount	\$6,300.00	\$6,185.00
New Ranking of Bidders	2	1

### Non Certified Small Business vs. Certified Disabled Veteran Business

Bidder	A - Non SB	B - Certified DVBE
Original Bid Price	\$6,300.00	\$6,500.00
Certified Small Business	No	No
Certified DVBE	No	Yes
Ranking of Bidders	1	2
SB Preference	No	No
DVBE Incentive	No	\$315.00
Adjusted Bid Amount	\$6,300.00	\$6,185.00
New Ranking of Bidders	2	1

### Non Small Business vs. Certified Small Business and Disabled Veteran Business

Bidder	A - Non SB	B - Certified SB & DVBE
Original Bid Price	\$6,300.00	\$6,500.00
Certified Small Business	No	Yes
Certified DVBE	No	Yes
Ranking of Bidders	1	2
SB Preference	No	\$315.00
DVBE Incentive	No	\$315.00
Adjusted Bid Amount	\$6,300.00	\$5,870.00
New Ranking of Bidders	2	1

### Certified Small Business vs. Certified Small Business

Bidder	A - Certified SB	B - Certified SB
Original Bid Price	\$6,300.00	\$6,500.00
Certified Small Business	Yes	Yes
Certified DVBE	No	No
Ranking of Bidders	1	2
SB Preference	No	No
DVBE Incentive	No	No
Adjusted Bid Amount	\$6,300.00	\$6,500.00
New Ranking of Bidders	1	2

## Purchasing Sample SB Application / DVBE Incentive

### Certified Small Business vs. Certified Small Business and Certified DVBE

Bidder	A - Certified SB	B - Certified SB & DVBE
Original Bid Price	\$6,300.00	\$6,500.00
Certified Small Business	Yes	Yes
Certified DVBE	No	Yes
Ranking of Bidders	1	2
SB Preference	No	\$315.00
DVBE Incentive	No	\$315.00
Adjusted Bid Amount	\$6,300.00	\$5,870.00
New Ranking of Bidders	2	1

### Disabled Veteran Business vs. Certified Small Business

Bidder	A - Certified DVBE	B - Certified SB
Original Bid Price	\$6,300.00	\$6,500.00
Certified Small Business	No	Yes
Certified DVBE	Yes	No
Ranking of Bidders	1	2
SB Preference	No	\$315.00
DVBE Incentive	\$315.00	No
Adjusted Bid Amount	\$5,985.00	\$6,185.00
New Ranking of Bidders	2	1

Note: Disabled Veteran Business Enterprise cannot displace a Certified Small Business for low price award.

### Non Small Business vs. Certified Small Business (Large Business Award)

Bidder	A – Non SB	B - Certified SB
Original Bid Price	\$6,300.00	\$7,000.00
Certified Small Business	No	Yes
Certified DVBE	No	No
Ranking of Bidders	1	2
SB Preference	No	\$315.00
DVBE Incentive	No	No
Adjusted Bid Amount	\$6,300.00	\$6,685.00
New Ranking of Bidders	1	2

Note: After 5% SB Preference Application Non Small Business is still #1 Ranking Bidder