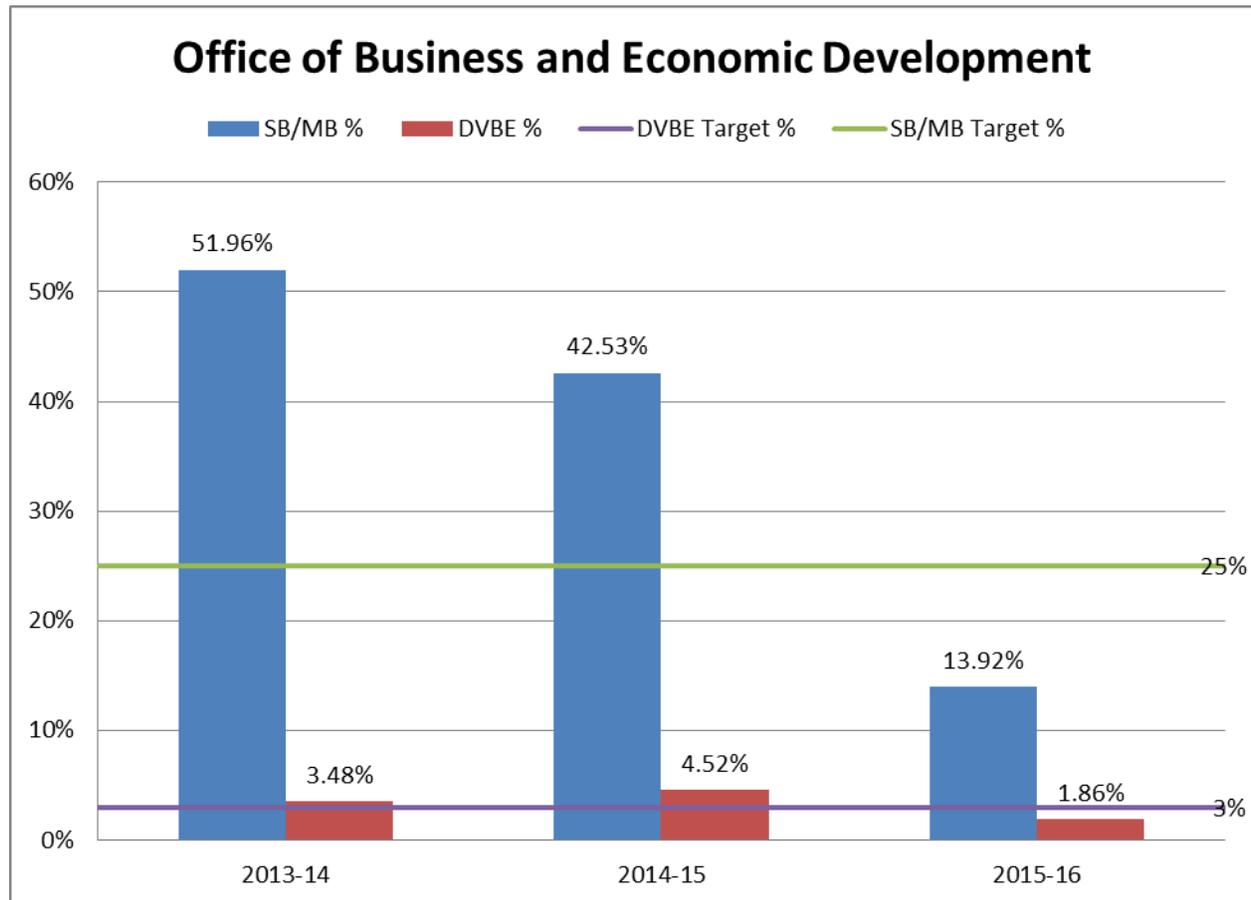


Business and Economic Development, Governor's Office of			
Fiscal Year	Total Contract Dollars	DVBE Dollars	DVBE %
2013-14	1,052,006	36,625	3.48%
2014-15	14,339,800	648,733	4.52%
2015-16	3,942,909	73,187	1.86%

Business and Economic Development, Governor's Office of			
Fiscal Year	Total Contract Dollars	SB/MB Dollars	SB/MB %
2013-14	1,052,006	546,590	51.96%
2014-15	14,339,800	6,098,838	42.53%
2015-16	3,942,909	549,033	13.92%





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GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT

STATE OF CALIFORNIA • OFFICE OF GOVERNOR EDMUND G. BROWN JR.

August 1, 2016

To: Department of General Services, Procurement Division
From: Governor's Office of Business and Economic Development
Subject: Consolidated Annual Report Fiscal Year 2015/16

The Governor's Office of Business and Economic Development (GO-Biz) has completed the Consolidated Annual Reports for fiscal year 2015/16.

The Small Business requirement goal of 25% and the Disabled Veteran Business Enterprise goal of 3% were not met for fiscal year 2015/16. Over the past three years, GO-Biz has always fallen short of these goals due to the fact that we are required per Government Code Section 63089-63089.4 to contract with the Financial Development Corporations (FDCs). The total amount of the FDC contracts for fiscal year 2015/16 was \$2,160,000 or approximately 55% of our total contracting dollars. If GO-Biz was not required by statute to contract with the FDCs or include the contracts in the CAR, each of the past three years GO-Biz would have far exceeded the activity goals.

A STD 810 has been included with the FDC contracts removed to illustrate the difficulty that GO-Biz faces each year in obtaining the required goals.

If you have any questions or concerns, please contact me at Jenifer.henneke@gov.ca.gov or by calling (916) 322-0694.

Jenifer Henneke