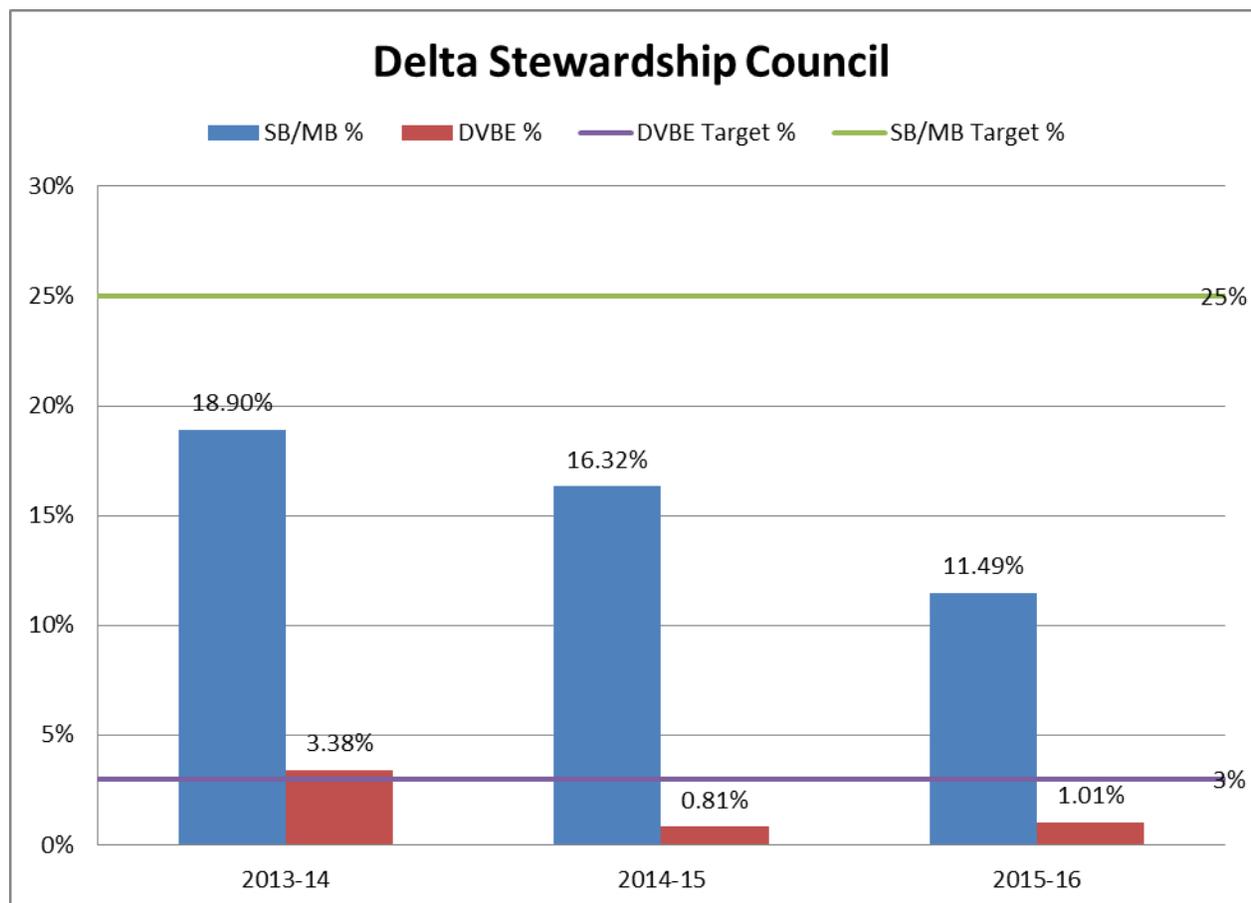


| Delta Stewardship Council |                        |              |        |
|---------------------------|------------------------|--------------|--------|
| Fiscal Year               | Total Contract Dollars | DVBE Dollars | DVBE % |
| 2013-14                   | 4,456,732              | 150,767      | 3.38%  |
| 2014-15                   | 7,957,571              | 64,513       | 0.81%  |
| 2015-16                   | 5,123,388              | 51,527       | 1.01%  |

| Delta Stewardship Council |                        |               |         |
|---------------------------|------------------------|---------------|---------|
| Fiscal Year               | Total Contract Dollars | SB/MB Dollars | SB/MB % |
| 2013-14                   | 4,456,732              | 842,542       | 18.90%  |
| 2014-15                   | 7,957,571              | 1,298,457     | 16.32%  |
| 2015-16                   | 5,123,388              | 588,527       | 11.49%  |



**Delta Stewardship Council  
Small Business/Disabled Veteran Business Enterprise  
Improvement Plan  
Fiscal Year 2015/2016**

**I. Summary of Disabled Veteran Business Enterprise (DVBE) Participation**

Fiscal Year 2015/2016 DVBE Participation

| Activities            | Total Contract Dollars | DVBE Contract Dollars | DVBE Contract Percentage | Participation Goals Met |
|-----------------------|------------------------|-----------------------|--------------------------|-------------------------|
| Goods                 | \$19,520               | \$4,123               | 21.12%                   | Yes                     |
| Services              | \$4,786,330            | \$0                   | 0.00%                    | No                      |
| IT (Goods & Services) | \$317,538              | \$47,405              | 14.93%                   | Yes                     |
| Totals                | \$5,123,388            | \$51,527              | 1.01%                    | No                      |

**II. Summary of Small Business (SB) and Micro Business (MB) Participation**

Fiscal Year 2015/2016 SB Participation

| Activities            | Total Contract Dollars | SB/MB Contract Dollars | SB/MB Contract Percentage | Participation Goals Met |
|-----------------------|------------------------|------------------------|---------------------------|-------------------------|
| Goods (non-IT)        | \$19,520               | \$11,267               | 57.72%                    | Yes                     |
| Services (non-IT)     | \$4,786,330            | \$358,635              | 7.49%                     | No                      |
| IT (Goods & Services) | \$317,538              | \$218,625              | 68.85%                    | Yes                     |
| Totals                | \$5,123,388            | \$588,527              | 11.49%                    | No                      |

**III. Explanation of Why Goals Were Not Achieved**

Due to the uniqueness of the Delta Stewardship Council (Council) and its collaboration among state, local and federal agencies to meet its mandated coequal goals, there are challenges to meet the SB/DVBE participation goals. Especially since the majority of the Council's services contracts are in collaboration with other state agencies/public entities or universities. In addition, the Council Delta Science Program requires individuals who are technical science experts to act as expert reviewers and advisors on scientific matters important to the Bay-Delta system. Use of technical science experts is a means for the Delta Science Program to comply with the mandates of the Water Code §85280 which is "to provide the best possible unbiased scientific information to inform water and environmental decision making in the Delta." The contracted science experts are not SB/DVBE certified. Despite these challenges, the Council has been successful in meeting the SB/DVBE goals for Non-IT Goods and IT Goods & Services.

During the next fiscal year, the Council will continue to implement proactive measures to procure goods and services that will help to meet or exceed the required SB/DVBE participation goals. The Council will also continue its commitment by promoting SB/DVBE participation goals.

#### **IV. Plans to Enhance Contracting Opportunities for SB/DVBE**

The Council will continue to work towards awarding contracts for goods and services to certified SB/DVBEs while adhering to state's Strategic Sourcing Initiative guidelines. The Council will attend all SB/DVBE Advocates meetings that are held by the Department of General Services (DGS), Veteran Affairs, and the Governor's Office to obtain any updated information that will assist with achieving our goals. The Council will also keep staff updated of information from these meetings to help staff utilize SB/DVBEs when possible.

##### **Policy**

- The contracts and purchasing staff attends all meetings that pertain to the SB/DVBE program to remain current with new policies, changes, trends, laws and regulations.
- The Council staff are encouraged to utilize certified SB/DVBEs for products/services currently being provided by non-certified companies, providing that products/services, pricing, distribution and service levels are comparable.
- The Council will analyze fiscal and procurement data to ensure that we are optimizing our SB/DVBE purchasing capacity.

##### **Collaborative Efforts**

- Review contracts to determine whether private contractors are meeting their proposed SB/DVBE participation goals as needed.
- Encourage eligible vendors that procure with the Council to become SB/DVBE certified through the DGS.

##### **Contracting Practices**

- The contract and purchasing staff will work together to increase the Council's SB/DVBE participation goals by regularly checking the DGS SB/DVBE database for suppliers/contractors who may be qualified to provide goods or services for our agency.
- Create and provide a vendor listing of SB/DVBE contractors to program contract managers.
- Contact contractors to encourage applying for SB/DVBE certification.

#### **V. Planning and Advocacy**

The Council will encourage staff to utilize certified SB/DVBEs for products/services, currently being provided by non-certified companies, providing that products/services, pricing, distribution and service levels are comparable. Additionally, the Council will encourage eligible vendors to become certified through DGS. The contracts and purchasing staff will provide a vendor listing of SB/DVBE contractors to program contract managers.

#### **VI. Monitor and Continuous Improvement**

For the next fiscal year, the Council will continue to monitor eligible contracts and purchases to evaluate the viable means of utilizing the SB/DVBE Program with the consideration of Strategic Sourcing and Proprietary rules. The Council will analyze fiscal and procurement data on a regular basis to ensure that staff are optimizing our SB/DVBE purchasing capacity.