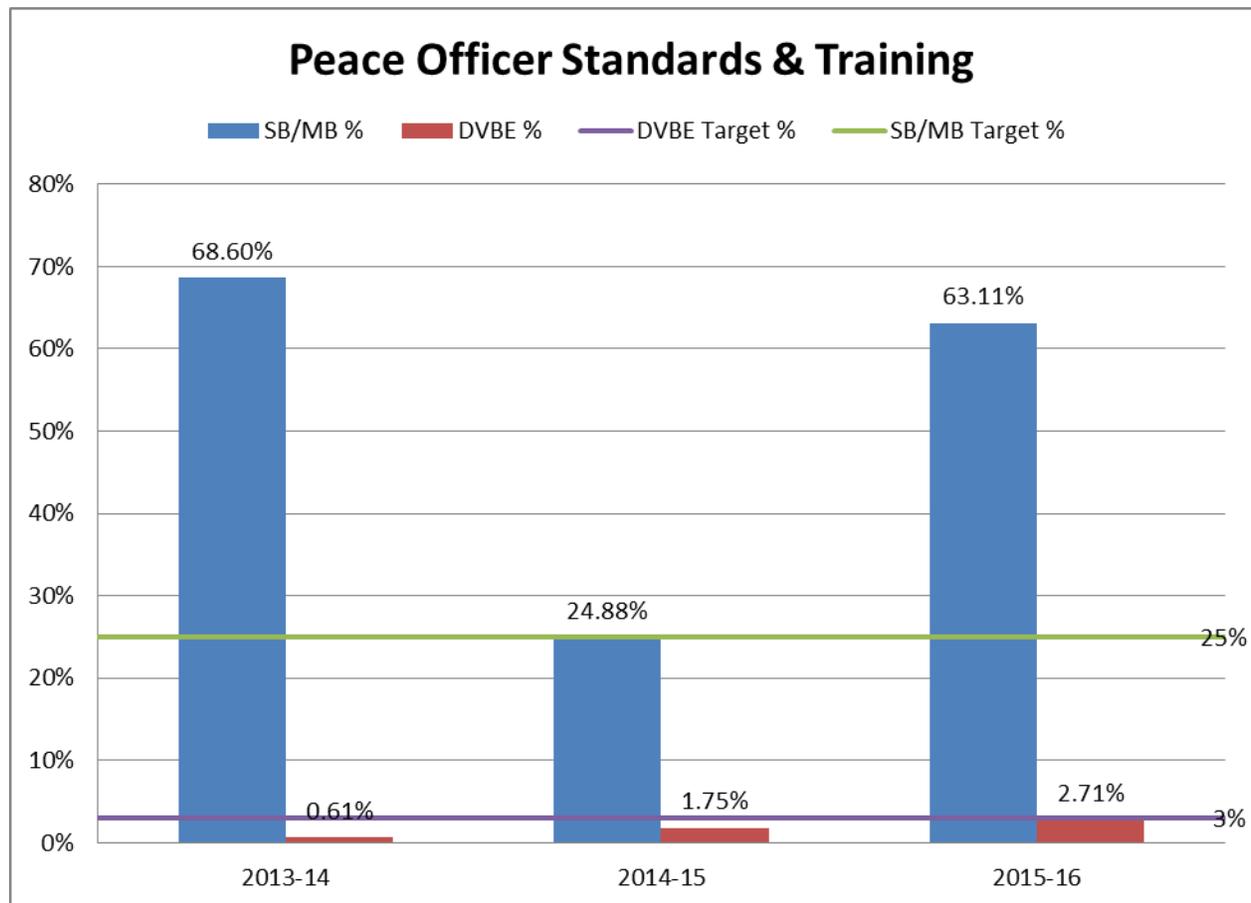


Peace Officer Standards & Training, Commission on			
Fiscal Year	Total Contract Dollars	DVBE Dollars	DVBE %
2013-14	6,230,884	38,050	0.61%
2014-15	5,911,512	103,732	1.75%
2015-16	4,435,830	120,011	2.71%

Peace Officer Standards & Training, Commission on			
Fiscal Year	Total Contract Dollars	SB/MB Dollars	SB/MB %
2013-14	6,230,884	4,274,147	68.60%
2014-15	5,911,512	1,470,802	24.88%
2015-16	4,435,830	2,799,362	63.11%



**Small Business Improvement Plan**  
**Prepared by Al Jorin, SSM**  
**Commission on Peace Officer Standards and Training**

**I. Summary of Small Business Participation**

The Commission on POST was exceedingly successful in reaching the SB/MB 25% goal (63.09%) but was not successful in the 3% DVBE requirement by .29%.

**II Explanation of Why the Goal was Not Achieved**

The Commission on POST 2015/16 FY did an average of \$18 million in training contracts to law enforcement local agencies, JPA's, universities and colleges. Of that \$18 million, \$14 million was contracted Services needed by the Commission for restricted law enforcement affiliates or experts in the field of law enforcement. Searches have shown a very small amount of suppliers for such services, and of those suppliers only a small amount are qualified Small Businesses and DVBE's.

**II. Plan to Enhance Contracting Opportunities for Small Business**

- A. POST's Procurement Policy and Procedures Manual states that all staff must offer/consider Small Businesses whenever possible.
- B. Staff will continue to search small businesses and DVBE's for procurement and contracting needs.

**IV. Planning and Advocacy**

Staff plans to improve their awareness in the Small Business/DVBE Community and continue to keep management apprised of the state mandates.

**V. Monitor and Continuously Improve**

POST hopes to achieve the DVBE 3% participation goal in the coming year by keeping our commitment to consider DVBE businesses on all purchasing and contracting transactions.