

# CONSOLIDATED ANNUAL REPORT

## Fiscal Year 2014–2015

### Small Business (SB) and Disabled Veteran Business Enterprise (DVBE) Participation

Participation of Small Business (SB) and Disabled Veteran Business Enterprise (DVBE) firms in the state’s annual \$10 billion award is vital to a strong economy. Every year, the Department of General Services publishes the Consolidated Annual Report on contracting dollars that the state departments award to certified SBs, including microbusinesses (MB), and to DVBEs. The minimum required participation goals are 25 percent for SB and 3 percent for DVBE.<sup>1</sup>

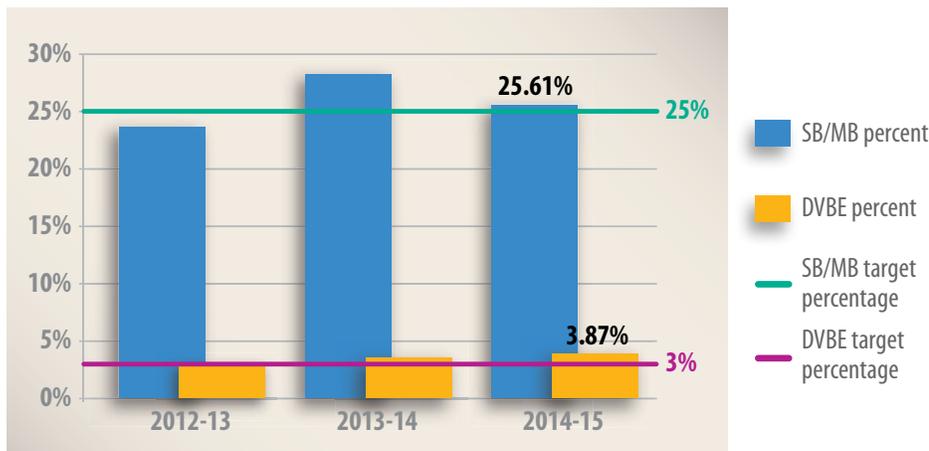
#### SB/DVBE Participation Highlights for Fiscal Year 2014-15<sup>2</sup>

- Overall, mandatory reporting departments exceeded both participation statewide goals: 25.61 percent SB and 3.87 percent DVBE (See chart below).
- \$10 billion awarded by 154 statewide reporting departments (includes non-mandatory reporters): \$2.4 billion (23.34 percent) to SBs and \$407 million (4.04 percent) to DVBEs; over half of all contract dollars awarded by only five of the 154 departments.<sup>3</sup>
- Eight out of every 10 mandatory departments reported; 86 mandatory departments reported achieving their SB participation goals, 76 reported achieving their DVBE participation goals.

#### Other Report Highlights

- Non-IT services: 54 percent of mandatory departments’ contract dollars (\$4.4 billion).
- Consulting services: 2,233 contracts awarded (\$476 million).
- SB/DVBE Option: 22,674 contracts awarded (\$531 million).
- Infrastructure Bond Acts of 2006: seven departments used funding (\$6.9 million).

#### Three-year Mandatory Departments SB/DVBE Participation



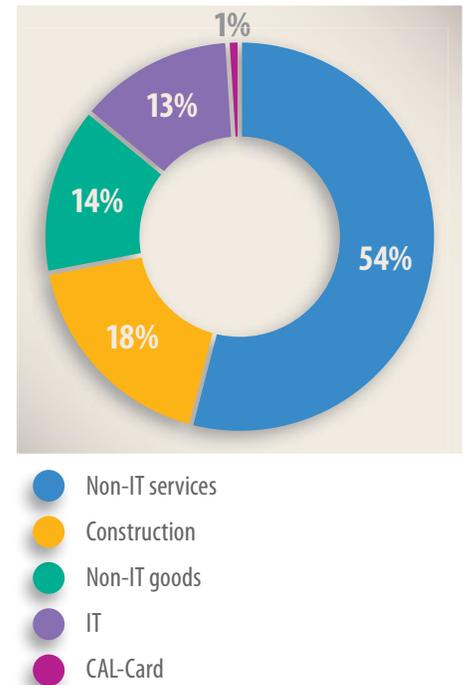
<sup>1</sup> Executive Orders #D-43-01 and #S-02-06 for DVBE and SB/MB, respectively.

<sup>2</sup> Review full report at: [www.dgs.ca.gov/pd/Programs/OSDS/ContractReporting.aspx](http://www.dgs.ca.gov/pd/Programs/OSDS/ContractReporting.aspx).

<sup>3</sup> Includes mandatory and voluntary reporting departments (see Glossary in the full report for definitions).

Small businesses “make up 99.2 percent of all employers in the state [of California]. Firms with fewer than 100 employees have the largest share of small business employment [36 percent of all businesses]”. (SBA.gov, Feb 2015)

#### Mandatory Departments Contract Dollar Categories



#### What is DGS doing to help?

- Conducts outreach events (183 during fiscal year 2014-15).
- Meets with departments that are not achieving the SB/DVBE goals.
- Presents State Agency Recognition Awards (SARA) for outstanding SB/DVBE achievements.
- Meets quarterly with departmental SB/DVBE advocates to share best practices.