

## 2014 Small Business Council Strategic Plan Recommendations

	Track	Recommendation	# of Votes	Action
1.	Program	Enforce Commercially Useful Function (CUF) compliance before during and after contract award (to make sure businesses are doing the work they state they perform).	11	Send broadcast bulletin – Assigned to Policy Track
2.	Policy	Every department needs to adopt an SB/DVBE First Policy customized for their department.	10	Barbara Vohryzek, SB Advocate to facilitate through Go-BIZ
3.	Legislative	Raise the dollar amount on incentive caps (current cap is \$50K or \$100K).	10	
4.	Legislative	Make local government's apply state SB/DVBE rules when doing projects with state money.	8	Clarified to only be mandated to state issued grants going to local governments
5.	Legislative	Consider 'set asides' for SBs/DVBEs.	8	
6.	Policy	Increase SB/DVBE in phases - 25% floor - increase to 50% within three years. DVBE 3% to 6%.	6	Change SB participation from 25% to 30% rather than 50%
7.	Program	Advocates need: top-down support; dedicated advocate; advocate reports to executive management or Director; advocate boot camp; and hire for the position – people person.	4	
8.	Policy	State departments need adequate IT support to capture, track and report microbusinesses, SB/DVBE numbers.	3	
9.	Policy	Improve access between all parties (advocate, buyer, vendor).	3	
10.	Legislative	Change language from "goal" to "requirement," 25% of all state contract dollars are to be awarded to SB/DVBE.	2	
11.	Policy	A coordinated / collaborative DGS SB/DVBE Council or similar type group needs to have more power, more collaboration among stakeholders (advocates, businesses, state departments, SMEs).	2	
12.	Program	Solicitations à unbundle all commodities out of large multi-faceted contracts.	2	
13.	Policy	Bring non-executive agencies to contribute to meet SB/DVBE goals (UC, Lottery, Courts, PERS, CPUC, Budget, CSUs).	2	
14.		Reduce of pull delegation when departments continue to fail to meet their goals, and when	2	

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		departments demonstrate a pattern of deficiency.		
15.	Legislative	Recommend that the State establish a credit arm to assist SB/DVBE with surety and bonding for state contracts.	1	
16.		Establish metrics/benchmarks.	1	
17.		Non-compete agreement enforcement.	1	
18.		Legislative change to the SB/ DVBE option- to add microbusiness (MB).	1	
19.		Develop consistency on how agencies are reporting.	1	
20.	Legislative	Pay SB/DVBE even when there's no budget; continuous appropriation; establish timeline for primes to pay subs and re-raise prompt payment penalty (omnibus SB/DVBE bill).	0	
21.		Policy explaining what 'deficiency' means	0	
22.		\$7500 limit on Calcard.	0	
23.		Increase California Multiple Award Schedule limit of 500k to 1.5 million.	0	
24.		Every department should establish an SB/ DVBE First Policy.	0	
25.		Add to performance appraisal- departments must meet SB/ DVBE goals.	0	
26.		Provide advocates a 'best practices' lifeline.	0	