

2016 Small Business Advisory Council (SBC) Strategic Plan Recommendations March 2, 2016

	Recommendations	Comments	# of Votes	Lead
1.	Every department needs to adopt a Small Business/Disabled Veteran Business Enterprise (SB/DVBE) First Policy customized for their department.	SBC members discussed that behavioral and cultural changes need to begin from the top down.	14	Jesse Torres & Angel Carrera
2.	Enforce Commercially Useful Function (CUF) compliance before, during and after contract award (to make sure businesses are doing the work they state they perform).	Clarified to include the following additional items: 1) Tangible enforcement of CUF (training, tracking and payments) 2) Easier process for reporting CUF 3) Inappropriate denial of CUF for businesses that qualify	11	Jerry Bircher
3.	Make local governments apply state SB/DVBE rules (mandated to state issued grants going to local governments) when doing projects with state money.	Clarified to include the following additional information: <ul style="list-style-type: none">• All pure state dollars should follow 25% goal	10	Paul Guerrero
4.	Change language in the SB/DVBE statewide goal from "goal" to "requirement," 25% of all state contract dollars are to be awarded to SB/DVBE.		9	Betty Jo Toccoli & Julian Canete
5.	Development of tools to help analyze subcontracting data; Consistency in subcontracting monitoring.	Clarified to include: <ul style="list-style-type: none">• SCPRS data• Goal attainment by contract	9	Marty Keller & Angel Carrera