

# RESD, Building & Property Management Branch

**Small Business Opportunities**

# About the Real Estate Services Division (RESD)

- ▶ RESD is a full-service real estate organization. Our highest priority is to fulfill state agencies' facility and real property needs. This includes:
  - asset management and planning,
  - property sales and acquisition,
  - project management,
  - architectural and engineering services,
  - leasing and planning,
  - property management and building maintenance,
  - construction management,
  - energy efficiency and supply programs, and
  - environmental assessments.
- ▶ RESD manages over 24 million square feet of space in state owned or managed facilities. Its major capital outlay, special repair, and minor capital outlay projects encompass almost 1,200 projects valued in excess of \$4.2 billion.
- ▶ **RESD provides opportunities for private sector companies to partner with the State on its many projects.**

# Building and Property Management Branch (BPM)

- ▶ BPM manages state-owned buildings and properties in geographic locations where it is cost effective to do so. BPM provides building management and administration, operations, maintenance, custodial, grounds keeping, and repair services necessary to support the State's real estate assets.

# Where are the properties BPM supports?

	Sacramento Area		
	Building Name	Address	City
1	<a href="#"><u>Bercut Drive Building</u></a>	570 Bercut	Sacramento
2	<a href="#"><u>Gregory Bateson Building</u></a>	1600 9th St	Sacramento
3	<a href="#"><u>Blue Anchor Building</u></a>	1400 10th St	Sacramento
4	<a href="#"><u>Board of Equalization</u></a>	450 N St	Sacramento
5	<a href="#"><u>Paul Bonderson Building</u></a>	901 P St	Sacramento
6	<a href="#"><u>RESD Building and Property Management Building</u></a>	1304 O St	Sacramento
7	<a href="#"><u>California Environmental Protection Agency Building</u></a>	1001 I St	Sacramento
8	<a href="#"><u>Cal Net Building</u></a>	1115 P St	Sacramento
9	<a href="#"><u>Central Plant</u></a>	625 Q St	Sacramento
10	<a href="#"><u>Department of Justice Office Building (Attorney General Building)</u></a>	1300 I St	Sacramento

# Sacramento Area

	Building Name	Address	City
11	<a href="#"><u>Justice Building</u></a>	4949 Broadway	Sacramento
12	<a href="#"><u>East End Garage (Capitol Area Development Authority)</u></a>	1522 14th St	Sacramento
13	<a href="#"><u>Employment Development Department Building</u></a>	800 Capitol Mall	Sacramento
14	<a href="#"><u>Employment Development Department Solar Annex</u></a>	751 N St	Sacramento
15	<a href="#"><u>Capitol Area East End Complex</u></a>	1430 N St	Sacramento
	<a href="#"><u>(Education Building)</u></a>		
16	<a href="#"><u>Energy Commission Building</u></a>	1516 9th St	Sacramento
17	<a href="#"><u>Agriculture Building</u></a>	1220 N St	Sacramento
18	<a href="#"><u>Franchise Tax Board</u></a>	9645 Butterfield Way	Sacramento
19	<a href="#"><u>Capitol Area East End Complex</u></a>	1500-1501, 1615-1616 Capitol Ave	Sacramento

# Sacramento Area

	Building Name	Address	City
20	<a href="#"><u>Stanley Mosk Library &amp; Courts Building (Library and Courts)</u></a>	914 Capitol Mall	Sacramento
21	<a href="#"><u>Library &amp; Courts II</u></a>	900 N St	Sacramento
22	<a href="#"><u>Office Building #8</u></a>	714 P St	Sacramento
23	<a href="#"><u>Office Building #9</u></a>	744 P St	Sacramento
24	<a href="#"><u>Senator William P. Campbell Building (California Emergency Management Agency)</u></a>	3650 Schriever Ave. (Mather)	Mather
25	<a href="#"><u>State Printing Plant</u></a>	344 N 7th St	Sacramento
26	<a href="#"><u>Office Building #10 (Rehabilitation Building)</u></a>	721 Capitol Mall	Sacramento
27	<a href="#"><u>Resources Building</u></a>	1416 9th St	Sacramento
28	<a href="#"><u>Secretary Of State</u></a>	1500 11th St	Sacramento
29	<a href="#"><u>State Personnel Board Building</u></a>	801 Capitol Mall	Sacramento
30	<a href="#"><u>State Capitol</u></a>	State Cap Bldg.	Sacramento
31	<a href="#"><u>Stephen P. Teal Data Center (OTEC)</u></a>	3101 Gold Camp	Rancho Cordova
32	<a href="#"><u>Office Building #1 (Jesse M. Unruh Building)</u></a>	915 Capitol Mall	Sacramento

# Los Angeles, Central, Bay Area, and Northern California Properties

	Building Name	Address	City
1	<a href="#"><u>Alfred E. Alquist Building (San Jose State Building)</u></a>	100 Paseo De San Antonio	San Jose
2	<a href="#"><u>California Tower</u></a>	3737 Main Street	Riverside
3	<a href="#"><u>Earl Warren Building (Ronald M. George State Office Complex)</u></a>	350 McAllister Street	San Francisco
4	<a href="#"><u>Elihu M. Harris State Building</u></a>	1515 Clay Street	Oakland
5	<a href="#"><u>Governor Edmund G. "Pat" Brown Building (PUC)</u></a>	505 Van Ness Avenue	San Francisco
6	<a href="#"><u>Hiram W. Johnson State Office Building (Ronald M. George State Office Complex)</u></a>	455 Golden Gate	San Francisco
7	<a href="#"><u>Fresno Water Resources Building</u></a>	3374 E. Shields Ave	Fresno
8	<a href="#"><u>Hugh Burns State Building</u></a>	2550 Mariposa Mall	Fresno
9	<a href="#"><u>Junipero Serra Office Building</u></a>	320 West Fourth Street	Los Angeles
10	<a href="#"><u>Judge Joseph Rattigan Building</u></a>	50 D Street	Santa Rosa
11	<a href="#"><u>Leo J. Trombatore Building (Caltrans District 3)</u></a>	703 B Street	Marysville

# Los Angeles, Central, Bay Area, and Northern California Properties

	Building Name	Address	City
12	<a href="#"><u>Mission Valley State Building</u></a>	7575 Metropolitan Drive #101	San Diego
13	<a href="#"><u>Red Bluff State Building</u></a>	2440 Main Street	Red Bluff
14	<a href="#"><u>Redding State Building</u></a>	2135 Civic Center Drive	Redding
15	<a href="#"><u>Ronald Reagan State Building</u></a>	300 South Spring Street	Los Angeles
16	<a href="#"><u>Rosa Parks Memorial Building</u></a>	464 West 4th Street	San Bernardino
17	<a href="#"><u>San Diego State Building</u></a>	1350 Front Street	San Diego
18	<a href="#"><u>Santa Ana State Building</u></a>	605 West Santa Ana Blvd.	Santa Anna
19	<a href="#"><u>Stockton State Building</u></a>	31 East Channel Street	Stockton
20	<a href="#"><u>Van Nuys State Office Building</u></a>	6150 Van Nuys Blvd.	Van Nuys
21	<a href="#"><u>Wadie P. Deddeh State Office Building (Caltrans District 11)</u></a>	4050 Taylor Street	San Diego
22	<a href="#"><u>4th District Court of Appeal</u></a>	3389 12th Street	Riverside

# For which type of services do we contract?

- ▶ Common small business work we contract would include:
  - pest control,
  - emergency generator maintenance,
  - fire alarm maintenance,
  - EMS/BAS maintenance,
  - access control maintenance,
  - plumbing (backflow, underground repair, jetting, etc.),
  - electrical (UPS maintenance, circuit installation, VFD repair/replace, motor repair, panel inspection) ,
  - parking lot sweeping,
  - some HVAC,
  - carpet/flooring replacement,
  - locksmith,
  - door repair,
  - gate repair,
  - carpentry/drywall repair,
  - painting.

# How does BPM identify small businesses with which to work?

- ▶ We search BidSync
- ▶ We search the internet
- ▶ Through the Business Development Program Manager (Angel Carrera).

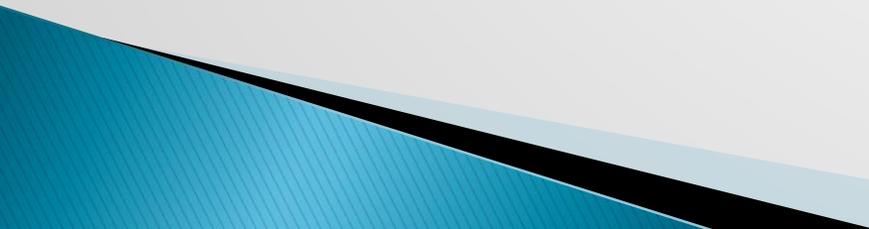
# Who and How does BPM Search BidSync?

- ▶ Who performs the search:
  - Building Managers
  - Chief Engineers
  - Custodial Supervisors
  - BPM Administrative Support Staff
  - DGS Contract Support Staff
- ▶ How do we search:
  - Region
  - Statewide (depending on intent of contract we're seeking)

# When searching the internet, what happens if we identify a company who meets our service need; but is not certified small business?

- ▶ We advise the company to contact the DGS small business office to determine if they qualify as a small business and suggest they become certified.

# Does BPM have an idea of what type and quantity of small business projects it may have in a Fiscal Year?

- ▶ We have a special repair plan that is rolled out the beginning of each FY.
  - ▶ How many contracts we execute will be determined by many factors including how successful our solicitation efforts are. Which is why it is important to register effectively on BidSync.
- 

**We are entering the 3<sup>rd</sup> month of the 2013/14 Fiscal Year. Are there Opportunities for Small Businesses Coming up on BidSync?**

Yes. There are numerous projects in the queue that we expect to be advertised within the next 4 months.



# Who can you contact in BPM to find out about projects marketed specifically to small businesses?

- ▶ The Building Managers of the facilities you are interested in. The list of facilities and managers are on the DGS website ([www.dgs.ca.gov](http://www.dgs.ca.gov)). You can also contact the below Assistant Chiefs.
- ▶ **[Maria Flores](#)**, Assistant Branch Chief,  
For the Bay Area & the Capitol Historic Region
- ▶ 916-552-9038 -- Fax 916-323-0650
- ▶ **[Dianne Hill](#)**, Assistant Branch Chief  
For Sacramento / Northern California (Regions 1 - 4)
- ▶ 916-324-6436 -- Fax 916-323-0650
- ▶ **[Bill Wooldridge](#)**, Acting Assistant Branch Chief,  
For Southern California
- ▶ 619-688-0206 -- Fax 619-688-0203

# Q & A

If no questions, Thank you for your time and we look forward to working with you.