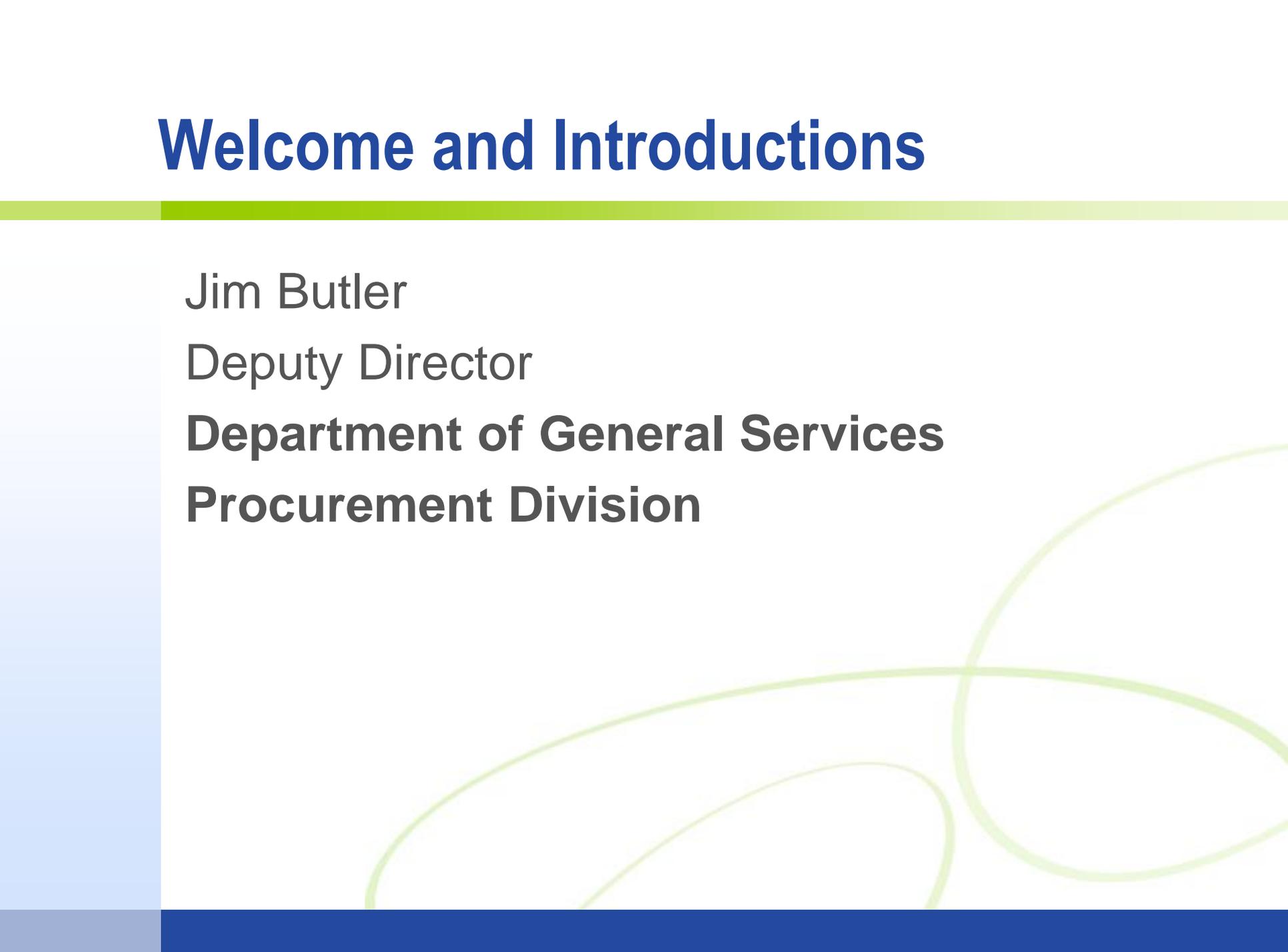


Department of General Services Small Business Advisory Council

Welcome and Introductions



Jim Butler

Deputy Director

Department of General Services

Procurement Division

Welcome and Introductions



Daniel Kim

Director

Department of General Services

Welcome and Introductions

Jesse Torres

Deputy Director, Small Business Advocate

**California Governor's Office of Business and
Economic Development (GO-Biz)**

Jesse.torres@gov.ca.gov

Welcome and Introductions

New Small Business Advisory Council
Members:

- **Jerome Toliver-RMJ Technologies**
- **Sharon Brown-ICDC Publishing**
- **Joel Ayala-California SBDC Leadership Council**
- **Rosa Elena Saucedo-National Latina Business Women Association-Los Angeles (NLBWA-LA)**

Fi\$Cal Update

Susan Sudman

Manager

Fi\$Cal

Susan.Sudmann@dgs.ca.gov

DGS Outreach and Certification

Danetta Jackson

Outreach Program Manager

Department of General Services

Danetta.jackson@dgs.ca.gov

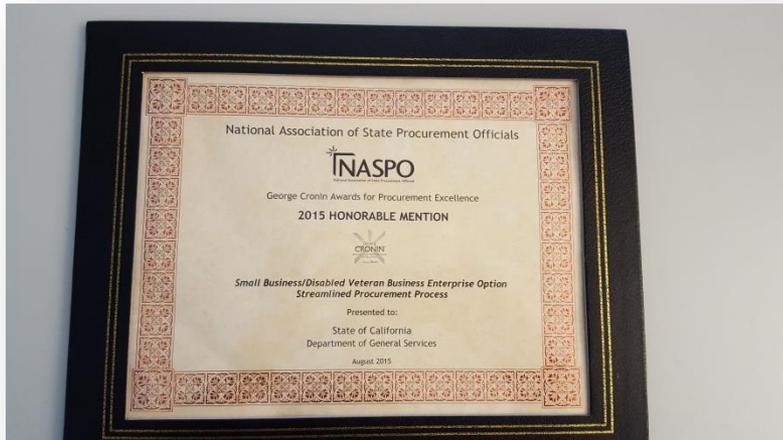
California Black Chambers of Commerce



California Black Chambers of Commerce



Awards



Contracts Update

Eric Mandell, Chief

Strategic Sourcing and Acquisitions Branch

Department of General Services

Rhonda Smith

Acquisitions Supervisor

Department of General Services

Rhonda.Smith@dgs.ca.gov

California Multiple Award Schedules (CMAS)

- There are currently 1600 Schedules
- SB – 46%
- DVBE – 3%



What is a CMAS?

- A California Multiple Award Schedule is an award to a contractor for products and/or services which have been previously assessed and most often awarded based on a Federal General Services Administration (GSA) schedule.

What is a Federal GSA Schedule

- The Federal GSA Schedule is a contract in which suppliers can offer products and/or services to the federal government agencies.

Basis for Offer

Two Options:

- The supplier offers their own Federal GSA schedule; or
- The supplier can offer products, services, and pricing from a Federal GSA schedule held by another company. In this case, the process is referred to as "piggybacking".
- The current CMAS application processing time is 30 days.

CMAS Contract Term

- The term of a CMAS contract begins upon award by the CMAS Unit and expires three months after the Federal GSA schedule expiration date.

Who Can Use CMAS Contracts

- State and local government agencies may use CMAS contracts unless the contractor explicitly stipulates in their CMAS contract offer that the contract is not available to local governments.

CMAS Program Fees

- There is no fee to apply for a CMAS contract.
- The DGS administrative fee is waived for state agencies when they contract with a small business.

What is Available

- CMAS contracts are established for both information technology and non-information technology products and services.



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Programs & Services > Leveraged Procurement Agreements (LPAs) > California Multiple Award Schedules (CMAS)

California Multiple Award Schedules (CMAS)

The California Multiple Award Schedules (CMAS) offers a wide variety of commodities, non-IT services and information technology products and services at prices which have been assessed to be fair, reasonable and competitive. Suppliers may apply for a CMAS contract at anytime - no bids are required.

The use of these contracts is optional and is available to state and local government agencies.

CMAS News

Find a CMAS Contract

For Suppliers / Contractors

CMAS Contract Terms & Conditions

For State Agencies

For Local Governments

Contact CMAS

What's New

- State Agency Recognition Awards 2013 ...
- Small Business & DVBE Outreach Events 2014 ...
- Prompt Payment Legislation SB 856 ...

[View All news and events items](#)

PD Quick Links

- Broadcast Bulletins
- Dispute Resolution
- State Contracts Index Listing

Additional LPA Programs

- Food Contracts
- Master Agreements
- Pharmaceutical (Rx) Acquisitions
- State Price Schedules
- Statewide Commodity Contracts
- Western States Contracting Alliance (WSCA)

California Multiple Award Schedules (CMAS) - Windows Internet Explorer

http://www.dgs.ca.gov/pd/Programs/Leveraged/CMAS.aspx

Convert Select

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California Multiple Award Schedules (CMAS)

Home RSS Mail Print Page Safety Tools

FIND a CMAS CONTRACT

For Suppliers / Contractors

Application Information

- CMAS Contract Application (Fill and Print PDF)
- Overview of the CMAS Program (PDF)
- CMAS Requirements for GSA Schedules (PDF)
- FAQs Regarding the CMAS Application (PDF)

CMAS Contract Management & Information Guide (PDF)
CMAS Contract Management & Information Guide (MS Word)

Federal General Services Administration (GSA) e-Library

FAQs Regarding the CMAS Program (PDF)

How to Become a CMAS Authorized Contractor (PDF)

Product / Service Codes Listing (PDF)

Specific Manufacturer's Authorizations (PDF)

Quarterly Reports

- Information & Instructions (PDF)
- Electronic Form (MS Word)
- Electronic Form (PDF)

Additional LPA Programs

- Dispute Resolution
- State Contracts Index Listing
- Food Contracts
- Master Agreements
- Pharmaceutical (Rx) Acquisitions
- State Price Schedules
- Statewide Commodity Contracts
- Western States Contracting Alliance (WSCA)

CMAS Contract Terms & Conditions

Done Trusted sites | Protected Mode: Off 100%

CMAS



- For more information about CMAS:
- Visit the website:
<http://www.dgs.ca.gov/pd/Programs/Leveraged/CMAS.aspx>
- E-mail: cmas@dgs.ca.gov
- Phone: (916) 375-4365

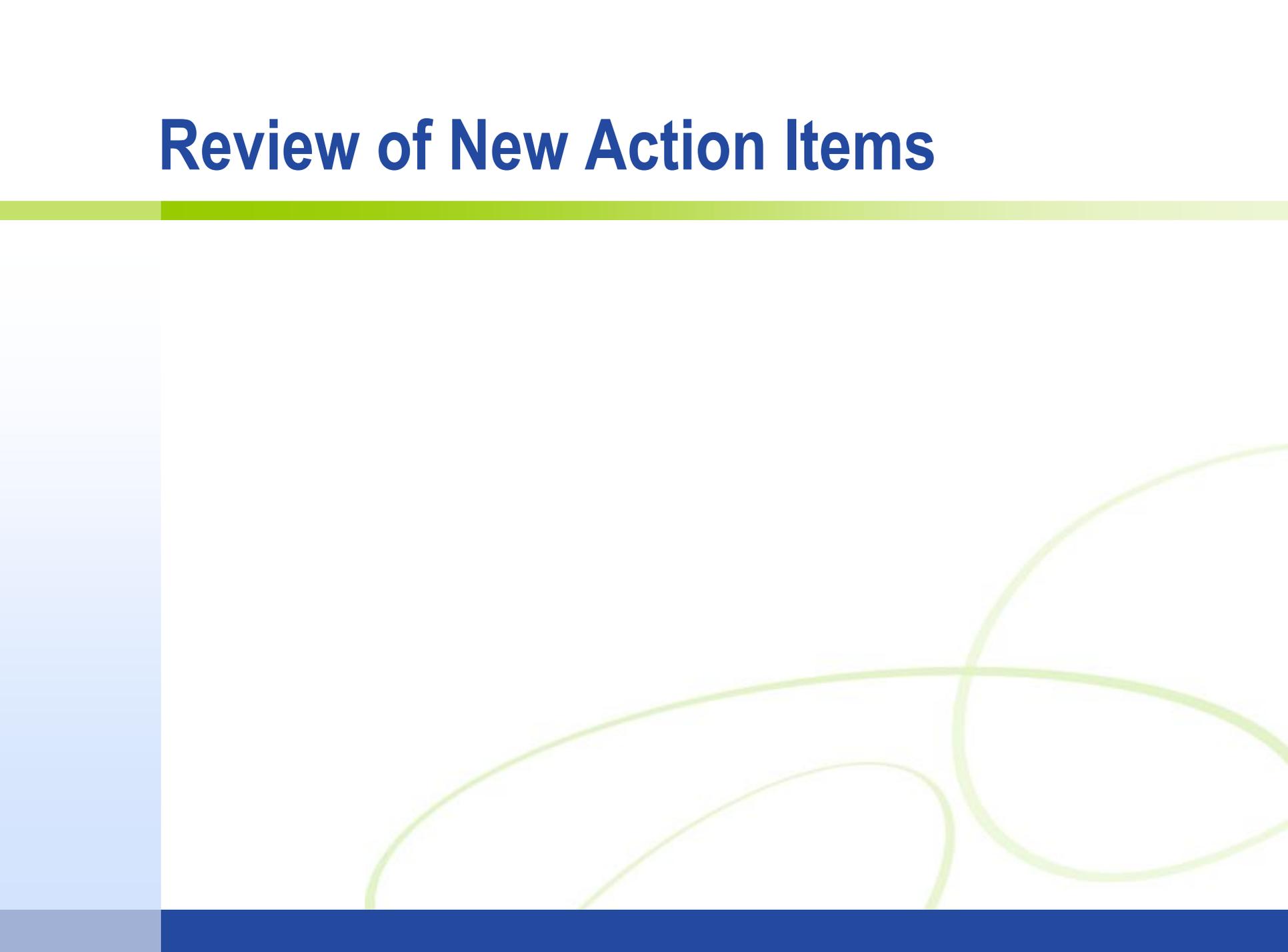
Marketing Video for Cal-PCA Training

Jerry Bircher

DGS Small Business Advisory Council

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Review of New Action Items



Public Comment Period



Adjournment

Next Small Business Advisory Council Meeting:

December 2015, date TBD

Metropolitan Water District of Southern
California

700 N. Alameda St. Los Angeles, CA 90012