

## COOPERATIVE AGREEMENT USER INSTRUCTIONS

### Supplement #7

**Important Note:** Supplement #7 replaces and supersedes Supplement #6 User Instructions (dated 7/31/2014).

ISSUE AND EFFECTIVE DATE: 8/15/2014	
<b>TITLE/DESCRIPTIONS:</b>	Small Parcel Delivery Services
<b>CONTRACT NUMBERS:</b>	7-11-99-10 FedEx 7-11-99-11 GSO 7-11-99-12 OnTrac 7-11-99-13 UPS
<b>CONTRACT TERM:</b>	Various through 8/27/2016
<b>CONTRACT CATEGORY:</b>	Non-IT Delivery Services and Accessories
<b>FOR USE BY:</b>	State and Local Governmental Agencies
<b>MAXIMUM ORDER LIMIT:</b>	\$500, 000 ( <i>State Department Only</i> )
<b>DGS-PD CONTRACT INFORMATION WEBSITE:</b>	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx</a>
<b>STATE CONTRACT ADMINISTRATOR:</b>	Cynthia Okoroike, 916/375-4389 <a href="mailto:Cynthia.okoroike@dgs.ca.gov">Cynthia.okoroike@dgs.ca.gov</a>

Ordering Agencies are instructed to carefully review these User Instructions in its entirety. For questions, please contact the State Contract Administrator and reference the "Title/Description" and/or Contract Number(s). Changes to this document will be issued through a User Instructions Supplement.

Original Signature on File

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Cynthia Okoroike, State Contract Administrator

8/15/2014

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Effective Date

<b>Summary of changes</b>		
<b>Supplement No.</b>	<b>Description</b>	<b>Supplement Date</b>
<b>7</b>	<ul style="list-style-type: none"> <li>Extend FedEx and UPS contracts through 8/27/2016.</li> <li>Update the user instructions to reflect contract extension.</li> </ul>	8/15/2014
<b>6</b>	<ul style="list-style-type: none"> <li>Extend GSO and OnTrac contract through 8/27/2016.</li> <li>Update the user instructions to reflect contract extension.</li> </ul>	7/31/2014

**1. SCOPE**

The State of California (hereafter referred to as the “State”) has established Participating Agreement with contractors on the State of Utah, WSCA-NASPO contract for Small Package Delivery Services. Contracts were awarded on a competitive basis to qualified Carriers who provide small package delivery services. Participating Addenda are in place with four carriers; FedEx Corporate Services, Inc. and United Parcel Service, Inc. have agreed to provide Intrastate and Interstate delivery services to the contiguous 48 States, Alaska, Hawaii, Puerto Rico and international locations. Golden State Overnight and OnTrac have agreed to provide California’s intrastate ground and/or pouch delivery services.

The purpose of this WSCA-NASPO Master Price Agreement is to provide a purchasing vehicle for Small Package Delivery Services for all State Agencies and local government agencies, which are any city, county, district or other governmental body, empowered to spend public funds per California Public Contract Code Section 10299.

While the State of California makes this WSCA-NASPO Master Price Agreement available to local governmental agencies, each local agency should make its own determination of whether using this WSCA-NASPO Master Price Agreement is consistent with its procurement policies and regulations.

The contract term is 8/27/2011 through 8/27/2016. The terms, conditions, and prices for the contract extension option shall be by mutual agreement between the contractor(s) and the State. If a mutual agreement cannot be met, the contract may be terminated at the end of the current contract term.

This MPA offers the following benefits to State and Local Agencies:

- a. Carriers have agreed to hold firm pricing for first year of contract;
- b. Carriers have agreed to waive weekly service charges and on demand pickup fees;
- c. No advertising, bidding and contracting procedures by using the less formal standardized MSA ordering process;
- d. Ability to choose the carrier best suited for specific department requirements/needs;
- e. Streamlined ordering process via a Standard 65 ordering document;

## 2. CONTRACT USAGE/RULES

- a. **Adherence to Applicable Laws:** Ordering state agencies must follow all applicable state mandated guidelines, e.g., State Administrative Manual, Management Memos, Agency Directives, California Acquisition Manual and California Codes. State agencies are prohibited from purchasing services not in compliance with technical specification of **WSCA-NASPO Participating Addendum**.
- b. **Carrier Responsibility:** Carriers are responsible for all damages and lost while delivery is still in transit. It is recommended for ordering agencies to declare value for all shipped packages.
- c. **Purchase Authority (State Departments Only):** Prior to placing orders against this contract, departments must have been granted purchasing authority by the Department of General Services, Procurement Division (DGS/PD) for the use of this statewide contract. The department's current purchasing authority number must be entered in the appropriate location on each purchase document. Departments that have not been granted purchasing authority by DGS/PD may access the Purchasing Authority Application at [http://www.documents.dgs.ca.gov/pd/poliproc/v2Chapt01\\_10\\_0730.doc](http://www.documents.dgs.ca.gov/pd/poliproc/v2Chapt01_10_0730.doc), Section A, Topic 5, or may contact DGS/PD's Purchasing Authority Management Section by email at [pams@dgs.ca.gov](mailto:pams@dgs.ca.gov).
- d. **Mission Critical (State Departments Only):** State departments must complete and submit a Mission Critical certification form for all orders which require DGS review and approval. The form is available at [www.documents.dgs.ca.gov/pd/delegations/pac021810.pdf](http://www.documents.dgs.ca.gov/pd/delegations/pac021810.pdf)
- e. **American Recovery and Reinstatement Act (ARRA) (State Department Only):** State departments executing purchases using ARRA funding must attach the ARRA Supplemental Terms and Conditions. State departments are reminded that these terms and conditions supplement, but do not replace standard State terms and conditions associated with this agreement. The ARRA Supplemental is found at <http://www.documents.dgs.ca.gov/pd/poliproc/ARRATand%20C081009final.pdf>
- f. **California Seller's Permit (State Departments Only):** California Seller's Permit information for each Contractor is identified in Attachment A. Prior to placing orders under these agreements, State departments should verify that permits are currently valid at [www.boe.ca.gov](http://www.boe.ca.gov). State departments must adhere to the file documentation required identified in the State Contracting Manual Volume 2 and Volume 3, as applicable.
- g. **DGS Administrative Fee:** Ordering agencies will not be charged the DGS Administrative fee nor will they be invoiced by the Contractor(s) for use of these agreements
- h. **Optional Use:** State and local government agency use of **WSCA-NASPO contracts** is optional. A local government is any city, county, city and county, district or other local governmental body or corporation, including UC, CSU, K-12 schools and community colleges that is empowered to expend public funds. While the state makes this contract available, each local government agency should make its own determination whether the WSCA program is consistent with its procurement policies and regulations.
- i. **Local Government Billing Code:** Local government agencies must have a DGS agency billing code prior to placing orders against this contract. DGS agency billing codes may be obtained by emailing [marilyn.ebert@dgs.ca.gov](mailto:marilyn.ebert@dgs.ca.gov) or [wilson.lee@dgs.ca.gov](mailto:wilson.lee@dgs.ca.gov) with the following information:  
  
Local government agency  
Contact name  
Telephone number  
Mailing address  
Facsimile number and email address
- j. **Term "Ordering Agencies":** Unless otherwise specified within this document, the term "ordering agencies" will refer to all State departments and/or local government agencies eligible to utilize this contract. Ordering and/or usage instructions exclusive to State departments or local government agencies shall be identified within each article.

**3. AGREEMENT SUMMARY (STD 215)**

State agencies are required to complete the STD 215 for all contracts, regardless of dollar amount. The justification for contracting based on Government Code Section 19130 (see #17) is an important component of the contract documentation. The STD 215 should be maintained in the contract file with other purchase documents. Click on the following link to download the 215 document:

<http://www.documents.dgs.ca.gov/ols/CONTRACTING%20INFO/STD215%20Rev%204-2002.doc>

**4. STATE CONTRACT ADMINISTRATOR**

Department of General Services, Procurement Division  
Multiple Award Program - WSCA  
707 Third Street, 2nd Floor, MS #202  
West Sacramento, CA 95605-2811

Contact: Cynthia Okoroike  
Phone: 916/375-4389  
Fax: 916/375-4663  
E-Mail: [cynthia.okoroike@dgs.ca.gov](mailto:cynthia.okoroike@dgs.ca.gov)

**5. PROBLEM RESOLUTION/CONTRACTOR PERFORMANCE**

Ordering agencies and/or contractors shall inform the State Contract Administrator in a timely manner of any technical or contractual difficulties encountered during contract performance in a timely manner. This includes and is not limited to informal disputes, contractor performance, outstanding deliveries, etc.

To report contractor performance issues, ordering agencies must submit a completed Contract/Contractor Evaluation. If the performance by the contractor was unsatisfactory, a copy of the Contract/Contractor Evaluation form must also be sent to Office of Legal Services. The following link has instructions for this process <http://www.documents.dgs.ca.gov/osp/pdf/std004.pdf>.

6. **AVAILABLE SERVICES**

Available delivery services are listed below by contractor. It is the responsibility of the State or Local agency to determine the appropriate service for their needs. Additional delivery service information can be found at the contractor's websites. See Attachment A.

<b>Small Parcel Delivery Services</b>		
<b>Contractors</b>	<b>Contract Number</b>	<b>Services Available</b>
FedEx	7-11-99-10	<ul style="list-style-type: none"> <li>• Priority Overnight,</li> <li>• FedEx Standard Overnight</li> <li>• FedEx 2 Day A.M.</li> <li>• FedEx 2 Day</li> <li>• FedEx Express Saver</li> <li>• FedEx Ground</li> <li>• FedEx Home Delivery Ground</li> <li>• FedEx Ground Alaska and Hawaii</li> <li>• FedEx Ground Canada</li> <li>• FedEx Ground Multi-Weight</li> <li>• Multiple National Carrier Rates</li> </ul>
GSO	7-11-99-11	<ul style="list-style-type: none"> <li>• GSO Priority Overnight (PDS 4)</li> <li>• GSO Ground (CPS 2)</li> <li>• GSO Saturday Delivery (SDS 2)</li> <li>• GSO Early Priority Overnight (EPS 8)</li> <li>• GSO Early Saturday (ESS 2)</li> </ul>
OnTrac	7-11-99-12	<ul style="list-style-type: none"> <li>• Palletized Freight</li> <li>• Saturday Delivery</li> <li>• Pouch Service</li> <li>• C.O.D Service</li> </ul>
UPS	7-11-99-13	<ul style="list-style-type: none"> <li>• UPS Ground</li> <li>• UPS 3 day select service</li> <li>• UPS Second Day Air A.M. Service</li> <li>• UPS Second Day Air Service</li> <li>• UPS Next Day Air Service</li> <li>• UPS Next Day Saver Service</li> <li>• UPS Hundredweight Service</li> </ul>

## **7. CONFIDENTIALITY STATEMENTS**

State of California, Requesting Agencies must obtain signed Confidentiality Statements from Contractor, and any subcontractors employed by Contractor, as mandated by SAM, section 5310.

## **8. WSCA CONTRACT INFORMATION**

See Attachment A for list of awarded contracts and contract Terms and Conditions.

## **9. DOLLAR THRESHHOLDS (State Departments Only)**

WSCA-NASPO Program Limitation: \$500,000.00.

Departments executing WSC-NASPO orders over \$500,000 for non-IT goods must obtain DGS/PD approval prior to executing the purchase documents. The following information must be documented by the department and submitted to DGS/PD:

- Identify the needs for the goods and/or services and the dollar value of the impending purchase document.
- Explain how the department has determined that issuance of a purchase document to this particular contractor makes good business sense and how best value for the department has been achieved.

Upon review and approval of the documentation submitted, DGS/PD will issue an approval letter concurring with the department's request. Upon receiving approval from DGS/PD, the department may proceed to execute the order SCM Vol. 2 chapter 6 F3.6.

- Departments executing orders using the WSCA-NASPO program may obtain three offers and document best value. Departments are also encouraged to conduct price comparisons among the WSCA-NASPO suppliers, if available.
- Pursuant to Public Contract Code Section 10329, willfully splitting a single purchasing transaction into a series of transactions for the purpose of evading bidding requirements or to circumvent ordering limits is prohibited.

## **10. EXECUTING PURCHASE ORDER**

**THE WSCA-NASPO STATE OF CALIFORNIA PARTICIPATING ADDENDUM NUMBER MUST BE SHOWN ON THE PURCHASE DOCUMENT.**

Purchasing documents must contain the following information:

- Agency Order Number (Contract Number)
- Ordering Agency Name
- Agency Billing Code
- Purchasing Authority Number
- WSCA Contract Number
- Contractor Information
- Statement/Scope of Work
- Total Cost
- Additional information as needed

State agencies shall use a Purchase Order (STD 65) for purchase execution.

An electronic version of the form is available at the following website:

<http://www.documents.dgs.ca.gov/osp/pdf/std065.pdf>

Local governments shall, in lieu of the State's Purchase Order (STD 65), use their own purchase order document.

The ordering agency defines the project scope to determine which goods and related services are needed, and checks the electronic catalog for pricing. Then the ordering state agency completes a STD.65, including all pertinent information for each individual order issued against the Agreement and sends the STD. 65 to the selected Contractor.

NOTE: CAL-Card (procurement card; i.e. visa) orders are also accepted.

As a hard copy catalog is not available, you must print a copy of the contract terms and conditions, the Participating Addendum, and a copy of the e-quote from your order and retain this in your files. It is not necessary to provide a copy of each page to DGS. Additionally, it is not the contractor's responsibility to provide this information to you.

**11. ORDERS OVER \$50, 000.00**

The ordering State agency or department must obtain approval from the DGS Office of Legal Services (OLS) if the service contract amount exceeds \$50,000 (unless the State agency has an OLS Exemption greater than \$50,000) per State Contract Manual, Volume II, Chapter 6, Section 6.A1.2. Follow the routing procedures used for non-IT service contracts.

**12. WSCA-NASPO BASE CONTRACT**

This WSCA contract is based on some or all of the services and prices from WSCA-NASPO Small Package Delivery Services Contract, State of Utah MA454, MA065, MA2016 and MA 2018.

A copy of the actual WSCA Master Agreement is available on the Internet at:  
<http://www.aboutwsca.org/contract.cfm/contract/w15-2011>

**13. CONTRACT TERM**

The contract term for the California Participating Addendum is 8/27/2011 through 8/27/2016.

**14. PRICING**

Agencies should contact the contractor to see if there is a large quantity discount available. Additionally, educational discounts may be available for educational entities. Please contact the contractor for additional information. See Attachment A for pricing.

**15. ON-LINE ORDERING**

Contact the supplier representative to discuss setting up an online ordering website for your agency. State agencies must still provide a copy of the ordering document to the DGS/PD. If using a CAL-Card, a copy of the on-line order acknowledgement must be sent in place of the ordering document. THE AGENCY BILLING CODE MUST BE INCLUDED ON EITHER DOCUMENT (**Local Governments are Exempt**).

**16. PURCHASE ORDER DISTRIBUTION (Local Governments are exempt)**

For state agencies, copies of the STD 65 with original signatures, or if using the CAL-Card, copies of the order acknowledgement, must be sent to the Contractor, State Controller and DGS/PD at the addresses listed below:

Department of General Services  
Procurement Division  
Data Entry Unit-Second Floor North  
P.O. Box 989052  
West Sacramento, CA 95798-9052  
IMS: Z-1

State Controller's Office  
3301 C Street  
Sacramento, CA 95814  
Attn: Audit Unit

## **17. PAYMENTS AND INVOICES**

### **a. Payment Terms**

See **WSCA Supplier Contract Information** (Attachment A) for Payment Terms. Payment will be made in accordance with the provisions of the California Prompt Payment Act, Government Code Section 927 et. seq. Unless expressly exempted by statute, the Act requires state agencies to pay properly submitted, undisputed invoices not more than forty-five (45) days after (i) the date of acceptance of goods or performance of services; or (ii) receipt of an undisputed invoice, whichever is later.

Local government agencies may make payments according to their statutory requirements.

### **b. Payee Data Record (Std. 204)**

Each state accounting office must have a copy of the attached Payee Data Record (STD. 204) in order to process payment of invoices. Agencies should forward a copy of the STD. 204 to their accounting office(s). Without the STD. 204, payment may be unnecessarily delayed.

### **c. Federal Department**

The Federal Department of Labor requires State departments expending Federal funds of \$25,000 or more to have a certification by the Contractor they have not been debarred or suspended from doing business with the Federal Government.

## **18. DELIVERY**

Delivery shall take place thirty (30) days after receipt of order, or as negotiated between agency and contractor and included in the purchase document, or as otherwise stipulated in the contract.

## **19. TERMINATION**

Any State or Local agency may terminate any order against this agreement upon thirty (30) days' notice provided the products or services have not already been accepted. This does not affect the termination clause of the WSCA Master Price Agreement concerning failure to perform or upon mutual consent.

## Attachment A- Contract Information

Contractor Name	<b>FedEx Corporate Services, Inc.</b>
Contract Number	7-11-99-10
Contract Term Dates	8/27/2011 through 8/27/2016
WSCA-NASPO Master Agreement	<a href="http://www.aboutwsca.org/contract.cfm/contract/w15-2011">http://www.aboutwsca.org/contract.cfm/contract/w15-2011</a>
CA General Provisions	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx</a>
CA Participating Addendum	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx</a>
Ordering Address	3650 Hacks Cross Road, Bldg. E, 3 <sup>rd</sup> Floor Memphis, TN 38125
Contact	Elaine Heath, Worldwide Account Manager
Phone	858/450-9869
Fax	901/471-5901
New Account	800/645-9424
Pick-Ups	800/463-3339
Sales	858/450-9869
Fax	901/471-5901
Email	<a href="mailto:Elaine.heath@fedex.com">Elaine.heath@fedex.com</a>
Pricing (Website) Category Warranty Delivery Shipping Freight	<a href="http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818">http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818</a>
Contractor Ownership Information	FedEx Corporate Services, Inc. is a large business enterprise.
Payment Terms	Net 45 days
FEIN	71-0427007
CAL-Card Accepted	FedEx Corporate Services, Inc. accepts the State of California credit card (CAL-Card).  A Standard Agreement (STD 65) is required even when the ordering department chooses to pay the contractor via the CAL-Card.

## Attachment A- Contract Information, continued

Contractor Name	<b>Golden State Overnight (GSO)</b>
Contract Number	7-11-99-11
Contract Term Dates	8/27/2011 through 8/27/2016
WSCA-NASPO Master Agreement	<a href="http://www.aboutwsca.org/contract.cfm/contract/w15-2011">http://www.aboutwsca.org/contract.cfm/contract/w15-2011</a>
CA General Provisions	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx</a>
CA Participating Addendum	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx</a>
Ordering Address	3330 Data Drive, Suite 200 Rancho Cordova, CA 95670
Contact	Ernesto Diamonon
Phone	916/636-5130
Fax	916/636-5105
Email	<a href="mailto:ediamonon@gso.com">ediamonon@gso.com</a>
Pricing (Website) Category Warranty Delivery Shipping Freight	<a href="http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818">http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818</a>
Contractor Ownership Information	Golden State Overnight is a large business enterprise.
Payment Terms	Net 45 days
FEIN	94-3221288
CAL-Card Accepted	Golden State Overnight accepts the State of California credit card (CAL-Card).  A Standard Agreement (STD 65) is required even when the ordering department chooses to pay the contractor via the CAL-Card.

## Attachment A- Contract Information, continued

Contractor Name	<b>OnTrac</b>
Contract Number	7-11-99-12
Contract Term Dates	8/27/2011 through 8/27/2016
WSCA-NASPO Master Agreement	<a href="http://www.aboutwsca.org/contract.cfm/contract/w15-2011">http://www.aboutwsca.org/contract.cfm/contract/w15-2011</a>
CA General Provisions	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx</a>
CA Participating Addendum	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca/WSCASmallParcel.aspx</a>
Ordering Address	1635 Main Avenue, Suite 3 Sacramento, CA 95838
Contact	Ron Kuhnau
Phone	916/921-6016 ext. 6114
Fax	916/921-2729
Email	<a href="mailto:rkuhnau@ontrac.com">rkuhnau@ontrac.com</a>
Pricing (Website) Category Warranty Delivery Shipping Freight	<a href="http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818">http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818</a>
Contractor Ownership Information	OnTrac is a large business enterprise.
Payment Terms	Net 45 days
FEIN	98-0066674
CAL-Card Accepted	OnTrac accepts the State of California credit card (CAL-Card).  A Standard Agreement (STD 65) is required even when the ordering department chooses to pay the contractor via the CAL-Card.

## Attachment A- Contract Information, continued

Contractor Name	<b>United Parcel Service, Inc. (UPS)</b>
Contract Number	7-11-99-13
Contract Term Dates	8/27/2011 through 8/27/2016
WSCA-NASOI Master Agreement	<a href="http://www.aboutwsca.org/contract.cfm/contract/w15-2011">http://www.aboutwsca.org/contract.cfm/contract/w15-2011</a>
CA General Provisions	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsc/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsc/WSCASmallParcel.aspx</a>
CA Participating Addendum	<a href="http://www.dgs.ca.gov/pd/Programs/Leveraged/wsc/WSCASmallParcel.aspx">http://www.dgs.ca.gov/pd/Programs/Leveraged/wsc/WSCASmallParcel.aspx</a>
Ordering Address	3108 W. Thomas Road, Suite 1205 Phoenix, AZ 85017
Contact	Flo Matteo, Director of Enterprise Accounts
Government Sales	602/758-8654
New Accounts	<a href="mailto:wsc@ups.com">wsc@ups.com</a>
Fax	N/A
Email	<a href="mailto:fmatteo@ups.com">fmatteo@ups.com</a>
Pricing (Website) Category Warranty Delivery Shipping Freight	<a href="http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818">http://www.bidsync.com/DPX?ac=agencycontlist&amp;foroid=307818</a>
Contractor Ownership Information	UPS is a large business enterprise.
Payment Terms	Net 45 days
FEIN	36-2407381
CAL-Card Accepted	UPS accepts the State of California credit card (CAL-Card).  A Standard Agreement (65) is required even when the ordering department chooses to pay the contractor via the CAL-Card.