



State of California
Contract # 3091 & 7-15-70-24



Title: Multifunction Copiers, Printers and Related Software
Contract Number: 3091 & 7-15-70-24
Contract Period: August 5, 2015 - December 31, 2019
Visit our website @ <http://kmps.konicaminolta.us/naspo3091>

- Purchase & 24 / 36 / 48 / 60-Month FMV/Capital Lease
- Supplies & Maintenance
- Related Software

Published: November 2015



Product Overview

Click on product name below to be directed to appropriate pricing page.
 Click on Konica Minolta logo on pricing pages to return to overview page

KONICA MINOLTA PRODUCT BASKET

GROUP A MFPs

Black & White

- [bizhub 227](#)
- [bizhub 284e](#)
- [bizhub 364e](#)
- [bizhub 454e](#)
- [bizhub 554e](#)
- [bizhub 654e](#)
- [bizhub 754e](#)

Color

- [bizhub C224e](#)
- [bizhub C308](#)
- [bizhub C368](#)
- [bizhub C454e](#)
- [bizhub C554e](#)
- [bizhub C654e](#)
- [bizhub C754e](#)
- [bizhub PRESS C1060](#)
- [bizhub C1060L](#)
- [bizhub PRESS C1070 / C1070P](#)
- [bizhub PRESS C1085](#)

GROUP B Production Print

Black & White

- [bizhub PRO 951](#)
- [bizhub Press 1052](#)
- [bizhub Press 1250](#)
- [bizhub Press 1250P](#)

Color

- [bizhub Press C1100](#)

GROUP D Printers

Black & White

- [bizhub 3300P](#)
- [bizhub 4000P](#)
- [bizhub 4700P](#)
- [bizhub 3320](#)
- [bizhub 4020](#)
- [bizhub 4050](#)
- [bizhub 4750](#)

Color

- [bizhub C3100p](#)
- [bizhub C3110](#)
- [bizhub C3350](#)
- [bizhub C3850FS](#)

Miscellaneous

[Lease Rates](#)

STANDARD LEASE RATES

Standard Financing Terms (Months)	Fair Market Value	Operational Lease	Non-Cancelable Rental	Capital Lease
24	0.0475	0.0475	0.0475	0.04889
36	0.0336	0.0336	0.0336	0.03508
48	0.0267	0.0267	0.0267	0.02824
60	0.0221	0.0221	0.0221	0.02417

Coterm Lease Rates (non-std rates, for adding accessories and equipment to existing machines/fleets)

Note: Any accessories added on after initial install will result in a \$50 delivery charge

Co-term Financing Terms (Months)	Fair Market Value	Operational Lease	Non-Cancelable Rental	Capital Lease
59	0.02238	0.02238	0.02238	0.02462
58	0.02267	0.02267	0.02267	0.02494
57	0.02296	0.02296	0.02296	0.02526
56	0.02327	0.02327	0.02327	0.02560
55	0.02359	0.02359	0.02359	0.02595
54	0.02392	0.02392	0.02392	0.02631
53	0.02426	0.02426	0.02426	0.02669
52	0.02462	0.02462	0.02462	0.02708
51	0.02499	0.02499	0.02499	0.02749
50	0.02537	0.02537	0.02537	0.02791
49	0.02578	0.02578	0.02578	0.02810
47	0.02714	0.02714	0.02714	0.02985
46	0.02759	0.02759	0.02759	0.03035
45	0.02807	0.02807	0.02807	0.03088
44	0.02857	0.02857	0.02857	0.03143
43	0.02909	0.02909	0.02909	0.03200
42	0.02964	0.02964	0.02964	0.03260
41	0.03021	0.03021	0.03021	0.03323
40	0.03081	0.03081	0.03081	0.03389
39	0.03145	0.03145	0.03145	0.03460
38	0.03212	0.03212	0.03212	0.03469
37	0.03282	0.03282	0.03282	0.03479
35	0.03439	0.03439	0.03439	0.03783
34	0.03522	0.03522	0.03522	0.03874
33	0.03611	0.03611	0.03611	0.03972
32	0.03705	0.03705	0.03705	0.04076
31	0.03805	0.03805	0.03805	0.04186
30	0.03913	0.03913	0.03913	0.04304
29	0.04027	0.04027	0.04027	0.04430
28	0.0415	0.0415	0.0415	0.04565
27	0.04282	0.04282	0.04282	0.04710
26	0.04424	0.04424	0.04424	0.04866
25	0.04578	0.04578	0.04578	0.04898
23	0.04932	0.04932	0.04932	0.05425
22	0.05129	0.05129	0.05129	0.05642
21	0.05346	0.05346	0.05346	0.05881
20	0.05584	0.05584	0.05584	0.06142
19	0.05848	0.05848	0.05848	0.06433
18	0.06141	0.06141	0.06141	0.06755
17	0.06469	0.06469	0.06469	0.07116
16	0.06837	0.06837	0.06837	0.07521
15	0.07255	0.07255	0.07255	0.07981
14	0.07733	0.07733	0.07733	0.08506
13	0.08284	0.08284	0.08284	0.09112
12	0.09002	0.09002	0.09002	0.09902
11	0.09763	0.09763	0.09763	0.10739
10	0.10677	0.10677	0.10677	0.11745
9	0.11793	0.11793	0.11793	0.12972
8	0.13189	0.13189	0.13189	0.14508
7	0.14984	0.14984	0.14984	0.16482
6	0.17379	0.17379	0.17379	0.19117
5	0.20731	0.20731	0.20731	0.22804
4	0.2576	0.2576	0.2576	0.28336
3	0.34142	0.34142	0.34142	0.37556
2	0.50908	0.50908	0.50908	0.55999
1	1.01208	1.01208	1.01208	1.11329

GROUP A - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A7AK011 / MXA87AWY1KMUS	bizhub 227 COPIER/PRINTER - Includes PS, PCL & XPS Controller, 4 GB Standard Memory, Web Browser, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates, Developer Unit, and Drum Unit / UK-211	\$6,048.00	69%	\$1,884.09
A7V7WY1	DF-628 Reverse Automatic Document Feeder	\$979.00	57%	\$420.97
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
135310	Desk DK-513	\$222.00	62%	\$84.36
TOTAL CONFIGURATION		\$7,824.00	67%	\$2,581.92
A7YPWY1	Original Cover OC-514	\$94.00	30%	\$65.80
A7VAWY1	Paper Feed Cabinet PC-113	\$913.00	30%	\$639.10
A7VAWY2	Paper Feed Cabinet PC-213	\$1,191.00	30%	\$833.70
A7VA013	Paper Feed Cabinet PC-413	\$1,402.00	30%	\$981.40
A2YVWY2	Job Separator JS-506	\$500.00	30%	\$350.00
A2YUWY2 / A84FWY1	Finisher FS-533 + MK-602	\$1,629.00	30%	\$1,140.30
A3EPWY2 / A84GWY1	Finisher FS-534 + RU-514	\$1,855.00	30%	\$1,298.50
A3EPWYC / A84GWY1	Finisher FS-534 with SD-511 + RU-514	\$3,305.00	30%	\$2,313.50
A3EUW12	Punch Kit PK-519 (2/3 hole)	\$585.00	30%	\$409.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A879011	Fax Kit FK-513	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$48.00	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$27.00	30%	\$18.90
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD11T	i-Option LK-105 v4	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11U	i-Option LK-110 v2	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
7640006869	External Keyboard	\$223.00	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY3	Keypad KP-101	\$126.00	30%	\$88.20
A88AWY1	Local Interface Kit EK-608	\$200.00	30%	\$140.00
A87DWY1	Local Interface Kit EK-609	\$279.00	30%	\$195.30
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
A0X9WY1	AU-102 Biometric Authentication Unit	\$947.00	30%	\$662.90
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
7640013468	AU-204H Mag Stripe Card Reader	\$423.00	30%	\$296.10
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
A87EWY1	Upgrade Kit UK-212	\$260.00	30%	\$182.00
Professional Services				
7640019485	KMBS Professional Project Services	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub 227
Zero Base Service Pricing	\$0.0089
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	2,000
Option #1 Monthly Base Charge	\$17.20
Option #1 Overage Rate	\$0.0086
Option #2 Included Base Number Impressions	4,000
Option #2 Monthly Base Charge	\$33.60
Option #2 Overage Rate	\$0.0084
Option #3 Included Base Number Impressions	6,000
Option #3 Monthly Base Charge	\$49.20
Option #3 Overage Rate	\$0.0082
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage Increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) The UK-211 2 GB memory upgrade is required for concurrent use of certain functions.
- 2) External Keyboard requires EK-608 or EK-609 USB Host Board to connect to MFP. KH-101 Keyboard Holder is also required for all models.
- 3) EK-608 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 4) EK-609 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 5) KH-102 Required for External Keyboard.
- 6) AU-205H IC Card Reader unit requires WT-506 Working Table or MK-735 Mount Kit to install internally.
- 7) WT-506 Working Table is recommended to hold AU-205H. If WT-506 is not installed, AU-205H must be mounted internally with the optional MK-735 Mount Kit. WT-506 Working Table is required for AU-102 Biometric Authentication Unit and AU-204H Mag Stripe Card Reader.
- 8) SP-501 stamps successful fax transmissions on originals through Document Feeder.
- 9) FK-513 adds single-line fax functionality to device. No Mount Kit required.
- 10) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.
- 11) The FS-533 requires the MK-602 mount kit for installation on the bizhub 227 or 287.
- 12) The FS-534 requires the RU-514 relay unit for installation on the bizhub 227 or 287.
- 13) FS-534 + SD-511 Provides 50-Sheet Stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately. Requires the RU-514 relay unit for installation on the bizhub 227 or 287.
- 14) UK-212 provides wireless secure printing, scanning and Authentication. Required for "waking MFP from ErP Mode" when using bizhub RA (Remote Access) app.
- 15) i-Options require the UK-211 when installed on the bizhub 227 or 287.

GROUP A - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A61G011	bizhub 284e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V 12A (60 Hz)	\$7,743.14	69%	\$2,405.33
A3CFWY1	DF-624 Reverse Automatic Document Feeder	\$1,631.00	57%	\$700.00
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub 284e)	\$275.00	30%	\$192.50
7640018680	DK-510 Enhanced Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$10,251.14	67%	\$3,382.83
A3PMWY1	OC-511 Original Cover	\$94.00	30%	\$65.80
A3CEWY1	DF-701 Single Pass Dual Scan Document Feeder	\$1,802.00	30%	\$1,261.40
A2XMWY1	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A2XMWY2	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A2XM013	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2YVWY1	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A2YUWY1	FS-533 Inner Finisher	\$1,553.00	30%	\$1,087.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A3ETW11	PK-520 Punch Kit (2/3 Holes) for FS-534	\$586.00	30%	\$410.20
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$585.00	30%	\$409.50
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD016	LK-102 v3 i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD118	LK-105 V3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A68VWY1	UK-208 Wireless LAN Upgrade Kit	\$260.00	30%	\$182.00
A68UWY1	UK-209 bizhub RA Upgrade Kit	\$265.00	30%	\$185.50
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
A4MEWY1	MK-730 Banner Paper Guide	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A4MJWY2	EK-606 USB Host Board (Local Interface Kit)	\$200.00	30%	\$140.00
A4MKWY2	EK-607 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	30%	\$195.30
7640006869	External Keyboard	\$222.60	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder (for External Keyboard)	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Card 10 Pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Copy Guard Kit	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	INFO-Palette Stylus Pen	\$30.00	30%	\$21.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub 284e
Zero Base Service Pricing	\$0.0089
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	2,000
Option #1 Monthly Base Charge	\$17.20
Option #1 Overage Rate	\$0.0086
Option #2 Included Base Number Impressions	4,000
Option #2 Monthly Base Charge	\$33.60
Option #2 Overage Rate	\$0.0084
Option #3 Included Base Number Impressions	6,000
Option #3 Monthly Base Charge	\$49.20
Option #3 Overage Rate	\$0.0082
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- External Keyboard requires EK-606 or EK-607 USB Host Board to connect to MFP. KH-101 Keyboard Holder is also required for all models.
- LK-102 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit is required per device.
- LK-104 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. bizhub C754e/C654e, C754/C654 and 754/654: requires EK-604 or EK-605 USB Interface
- LK-105 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-106 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-107 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-108 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-101 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
- LK-110 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
- LK-111 i-Option License Kit DOES NOT require the UK-204 Memory Upgrade Kit.
- EK-606 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- EK-607 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- When the optional SC-508 Copy Guard Kit is required, 2 SC-508 Copy Guard Kits are needed per device when equipped with DF-701 Single Pass Dual Scanner
- MK-735 supports internal mounting of AU-201H or AU-202H Card Authentication Unit.

- KH-102 Required for External Keyboard.
- AU-201H requires WT-506 Working Table or MK-735 Mount Kit to install internally.
- AU-202H requires WT-506 Working Table or MK-735 Mount Kit to install internally.
- SP-501 stamps successful fax transmissions on originals through Document Feeder.
- To support a third fax line, add the FK-508 Fax Kit and MK-728 Fax Mount Kit. To support a fourth fax line, add a second FK-508. Only one MK-728 Fax Mount Kit required to support Fax Line 3 and Fax Line 4.
- FK-511 adds fax functionality to device. No Mount Kits required. For dual line fax capability, order two FK-511 Fax Kits.
- For three or fax lines, add one MK-728 Fax Mount Kit and one or two FK-508 Fax Kits.
- CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.
- FS-534 + SD-511 Provides 50-Sheet Stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
- DK-510 cannot be used as part of a configuration that includes LU-204 or LU-301.

GROUP A - SEGMENT 3

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A61F011	bizhub 364e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V 12A (60 Hz)	\$9,484.00	72%	\$2,620.10
A3CFWY1	DF-624 Reverse Automatic Document Feeder	\$1,631.00	57%	\$700.00
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub 364e)	\$275.00	30%	\$192.50
7640018680	DK-510 Enhanced Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$11,992.00	70%	\$3,597.60
A3PMWY1	OC- 511 Original Cover	\$94.00	30%	\$65.80
A3CEWY1	DF-701 Single Pass Dual Scan Document Feeder	\$1,802.00	30%	\$1,261.40
A2XMWY1	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A2XMWY2	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A2XM013	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2YVWY1	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A2YUWY1	FS-533 Inner Finisher	\$1,553.00	30%	\$1,087.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A3ETW11	PK-520 Punch Kit (2/3 Holes) for FS-534	\$586.00	30%	\$410.20
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$585.00	30%	\$409.50
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD016	LK-102 v3 i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD118	LK-105 v3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A68VWY1	UK-208 Wireless LAN Upgrade Kit	\$260.00	30%	\$182.00
A68UWY1	UK-209 bizhub RA Upgrade Kit	\$265.00	30%	\$185.50
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
A4MEWY1	MK-730 Banner Paper Guide	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A4MJWY2	EK-606 USB Host Board (Local Interface Kit)	\$200.00	30%	\$140.00
A4MKWY2	EK-607 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	30%	\$195.30
7640006869	External Keyboard	\$222.60	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder (for External Keyboard)	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Card 10 Pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Copy Guard Kit	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	INFO-Palette Stylus Pen	\$30.00	30%	\$21.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 3
Make	KMBS
Model	bizhub 364e
Zero Base Service Pricing	\$0.0080
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	4,000
Option #1 Monthly Base Charge	\$29.60
Option #1 Overage Rate	\$0.0074
Option #2 Included Base Number Impressions	6,000
Option #2 Monthly Base Charge	\$43.20
Option #2 Overage Rate	\$0.0072
Option #3 Included Base Number Impressions	8,000
Option #3 Monthly Base Charge	\$56.00
Option #3 Overage Rate	\$0.0070
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- External Keyboard requires EK-606 or EK-607 USB Host Board to connect to MFP. KH-101 Keyboard Holder is also required for all models.
- LK-102 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit is required per device.
- LK-104 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. bizhub C754e/C654e, C754/C654 and 754/654: requires EK-604 or EK-605 USB Interface
- LK-105 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-106 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-107 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-108 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-101 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
- LK-110 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
- LK-111 i-Option License Kit DOES NOT require the UK-204 Memory Upgrade Kit.
- EK-606 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- EK-607 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- When the optional SC-508 Copy Guard Kit is required, 2 SC-508 Copy Guard Kits are needed per device when equipped with DF-701 Single Pass Dual Scanner
- MK-735 supports internal mounting of AU-201H or AU-202H Card Authentication Unit.
- KH-102 Required for External Keyboard.
- AU-201H requires WT-506 Working Table or MK-735 Mount Kit to install internally.
- AU-202H requires WT-506 Working Table or MK-735 Mount Kit to install internally.
- SP-501 stamps successful fax transmissions on originals through Document Feeder.
- To support a third fax line, add the FK-508 Fax Kit and MK-728 Fax Mount Kit. To support a fourth fax line, add a second FK-508. Only one MK-728 Fax Mount Kit required to support Fax Line 3 and Fax Line 4.
- FK-511 adds fax functionality to device. No Mount Kits required. For dual line fax capability, order two FK-511 Fax Kits.
- For three or fax lines, add one MK-728 Fax Mount Kit and one or two FK-508 Fax Kits.
- CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A61E011	bizhub 454e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V 16A (60 Hz)	\$12,616.88	69%	\$3,947.49
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub 454e)	\$275.00	30%	\$192.50
7640018680	DK-510 Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$13,628.88	69%	\$4,224.99
A4MDWY1	OT-506 Output Tray	\$111.00	30%	\$77.70
A2XMWY1	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A2XMWY2	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A2XM013	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A0TJWY4	LU-204 LCU (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,339.00	30%	\$2,337.30
A03NWX2	LU-301 LCU (3,000 letter sheets)	\$1,780.80	30%	\$1,246.70
A2YVWY1	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A2YUWY1	FS-533 Inner Finisher	\$1,553.00	30%	\$1,087.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A3ETW11	PK-520 Punch Kit (2/3 Holes) for FS-534	\$586.00	30%	\$410.20
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$585.00	30%	\$409.50
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD016	LK-102 v3 i-Option License Kit (Enhanced PDF Encryption, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD118	LK-105 v3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A68VWY1	UK-208 Wireless LAN Upgrade Kit	\$260.00	30%	\$182.00
A68UWY1	UK-209 bizhub RA Upgrade Kit	\$265.00	30%	\$185.50
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
A4MEWY1	MK-730 Banner Paper Guide	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A4MJWY2	EK-606 USB Host Board (Local Interface Kit)	\$200.00	30%	\$140.00
A4MKWY2	EK-607 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$279.00	30%	\$195.30
7640006869	External Keyboard	\$222.60	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder (for External Keyboard)	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Card 10 Pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Copy Guard Kit	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	INFO-Palette Stylus Pen	\$30.00	30%	\$21.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub 454e
Zero Base Service Pricing	\$0.0072
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	6,000
Option #1 Monthly Base Charge	\$39.00
Option #1 Overage Rate	\$0.0065
Option #2 Included Base Number Impressions	9,000
Option #2 Monthly Base Charge	\$56.70
Option #2 Overage Rate	\$0.0063
Option #3 Included Base Number Impressions	12,000
Option #3 Monthly Base Charge	\$73.20
Option #3 Overage Rate	\$0.0061
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- External Keyboard requires EK-606 or EK-607 USB Host Board to connect to MFP. KH-101 Keyboard Holder is also required for all models.
- LK-102 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit is required per device.
- LK-104 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. bizhub C754e/C654e, C754/C654 and 754/654: requires EK-604 or EK-605 USB Interface
- LK-105 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-106 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-107 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-108 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
- LK-101 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
- LK-110 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
- LK-111 i-Option License Kit DOES NOT require the UK-204 Memory Upgrade Kit.
- EK-606 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- EK-607 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- When the optional SC-508 Copy Guard Kit is required, 2 SC-508 Copy Guard Kits are needed per device when equipped with DF-701 Single Pass Dual Scanner
- MK-735 supports internal mounting of AU-201H or AU-202H Card Authentication Unit.
- KH-102 Required for External Keyboard.
- AU-201H requires WT-506 Working Table or MK-735 Mount Kit to install internally.
- AU-202H requires WT-506 Working Table or MK-735 Mount Kit to install internally.
- SP-501 stamps successful fax transmissions on originals through Document Feeder.
- To support a third fax line, add the FK-508 Fax Kit and MK-728 Fax Mount Kit. To support a fourth fax line, add a second FK-508. Only one MK-728 Fax Mount Kit required to support Fax Line 3 and Fax Line 4.
- FK-511 adds fax functionality to device. No Mount Kits required. For dual line fax capability, order two FK-511 Fax Kits.
- CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.
- FS-534 + SD-511 Provides 50-Sheet Stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
- OT-506 required if a finisher is not attached.

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A61D011	bizhub 554e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V 16A (60 Hz)	\$22,538.25	69%	\$7,023.00
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub 554e)	\$275.00	30%	\$192.50
7640018680	DK-510 Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$23,550.25	69%	\$7,300.50
A2XMWY2	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A4MDWY1	OT-506 Output Tray	\$111.00	30%	\$77.70
A2XM013	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2XMWY1	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A0TJWY4	LU-204 LCU (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,339.00	30%	\$2,337.30
A03NWWY2	LU-301 LCU (3,000 letter sheets)	\$1,780.80	30%	\$1,246.70
A2YVWY1	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray) for FS-526	\$500.32	30%	\$350.00
A10AWY1	PI-505 Post Inserter	\$1,113.00	30%	\$779.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWY2 / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A2YUWY1	FS-533 Inner Finisher	\$1,553.00	30%	\$1,087.10
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,020.00	30%	\$2,114.00
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$585.00	30%	\$409.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$863.00	30%	\$604.10
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,670.00	30%	\$1,169.00
A109W12	ZU-606 Z-Folding Unit for FS-526	\$5,509.88	30%	\$3,857.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD118	LK-105 V3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A68VWY1	UK-208 Wireless LAN Upgrade Kit	\$260.00	30%	\$182.00
A68UWY1	UK-209 bizhub RA Upgrade Kit	\$265.00	30%	\$185.50
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
A4MEWY1	MK-730 Banner paper Guide	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A4MJWY2	EK-606 Local USB Interface Kit	\$200.00	30%	\$140.00
A4MKWY2	EK-607 Local USB Interface Kit	\$279.00	30%	\$195.30
7640006869	External Key Board	\$222.60	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Card - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub 554e
Zero Base Service Pricing	\$0.0070
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	11,000
Option #1 Monthly Base Charge	\$69.30
Option #1 Overage Rate	\$0.0063
Option #2 Included Base Number Impressions	14,000
Option #2 Monthly Base Charge	\$85.40
Option #2 Overage Rate	\$0.0061
Option #3 Included Base Number Impressions	18,000
Option #3 Monthly Base Charge	\$106.20
Option #3 Overage Rate	\$0.0059
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

- NOTES:**
- External Keyboard requires EK-606 or EK-607 USB Host Board to connect to MFP. KH-102 Keyboard Holder is also required.
 - LK-101 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
 - LK-102 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit is required per device.
 - LK-104 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit and EK-606 or EK-607 USB Interface Kit. To access Voice Guidance functions from hard 10-Key Pad, the KP-101 10-Key Pad is also required. Only one UK-204 Memory Kit is required per device.
 - LK-105 v3 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
 - LK-106 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
 - LK-107 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
 - LK-108 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Kit is required per device.
 - LK-110 i-Option License Kit requires the UK-204 Memory Upgrade Kit. Only one UK-204 Memory Upgrade Kit required per device.
 - LK-111 i-Option License Kit DOES NOT require the UK-204 Memory Upgrade Kit.
 - When the optional SC-508 Copy Guard Kit is required, 2 SC-508 Copy Guard Kits are needed per device.
 - MK-735 supports internal mounting of AU-201H or AU-202H Card Authentication Unit.
 - KH-102 is required for External Keyboard.
 - AU-201H HID Proximity Card Authentication Unit requires WT-506 Working Table or MK-735 Mount Kit to install internally.
 - AU-202H HID iClass Card Authentication Unit requires WT-506 Working Table or MK-735 Mount Kit to install internally.
 - AU-204H Mag Stripe Card Reader requires WT-506 Working Table.
 - SP-501 stamps successful fax transmissions on originals through Document Feeder.
 - To support a third fax line, add the FK-508 Fax Kit and MK-728 Fax Mount Kit. To support a fourth fax line, add a second FK-508. Only one MK-728 Fax Mount Kit required to support Fax Line 3 and Fax Line 4.
 - FK-511 adds fax functionality to device. No Mount Kits required. For dual line fax capability, order two FK-511 Fax Kits.
 - Only one MK-728 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
 - CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-533, FS-534, FS-534 + SD-511, SD-509.
 - FS-534 + SD-511 Provides 50-Sheet Stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
 - OT-506 required if a finisher is not attached
 - DK-510 cannot be used as part of a configuration that includes FS-535, ZU-606, LU-204 or LU-301.

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5YN017	bizhub 654e Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V, 60Hz	\$32,550.00	69%	\$10,249.77
XGPCS20DKM	ESP Diagnostic Power Filter 120V/20A (for bizhub 654e)	\$307.00	30%	\$214.90
TOTAL CONFIGURATION		\$33,757.00	69%	\$10,464.67
A092WW1	OT-503 Output Tray	\$112.00	30%	\$78.40
A07JWY4	LU-204 Large Capacity Unit	\$3,339.00	30%	\$2,337.30
A03NWX2	LU-301 Large Capacity Unit	\$1,780.80	30%	\$1,246.70
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,020.00	30%	\$2,114.00
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,670.00	30%	\$1,169.00
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$863.00	30%	\$604.10
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray)	\$500.32	30%	\$350.00
A109W12	ZU-606 Z-Folding Unit (FS-535)	\$5,509.88	30%	\$3,857.00
A10AWY1	PI-505 Post Inserter for FS-526	\$1,113.00	30%	\$779.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWY3 / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD118	LK-105 v3 i-Option License Kit (Searchable PDF)	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option License Kit (OCR Font)	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License Kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A0YCWY3	EK-605 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$278.78	30%	\$195.30
A0YCWY4	EK-604 USB Host Board (Local Interface Kit)	\$200.34	30%	\$140.00
7640006869	External Keyboard	\$222.60	30%	\$156.10
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	30%	\$60.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub 654e
Zero Base Service Pricing	\$0.0060
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	16,000
Option #1 Monthly Base Charge	\$89.60
Option #1 Overage Rate	\$0.0056
Option #2 Included Base Number Impressions	22,000
Option #2 Monthly Base Charge	\$118.80
Option #2 Overage Rate	\$0.0054
Option #3 Included Base Number Impressions	28,000
Option #3 Monthly Base Charge	\$145.60
Option #3 Overage Rate	\$0.0052
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- SD-512 A2Y2WY1 Provides booklet output for FS-535 Staple Finisher (20 sheets/80 pages)
- OT-503 A092WW1 OT-503 Output Tray is required if a finisher is not installed.
- FS-534 -- 50 Sheet Staple Finisher required to support additional PK-520 Punch Kit ; supports banner printing.
- FS-534 + SD-511 provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
- FS-535 -- 100 Sheet Staple Finisher required to support additional PK-521 Punch Kit, SD-512 Saddle Stitcher, JS-602 Job Separator Tray, PI-505 Post Inserter and ZU-606 Z-Fold Unit.
- PK-521 -- Provides 2/3-Hole Punch for FS-535.
- JS-602 -- Adds third tray to FS-535 Finisher.
- To add fax capability order A4MF011 FK-511 Fax Kit. For dual fax line capability add two FK-511 Fax Kits.
- To add third fax line, order A22M011 FK-508 Fax Kit and A4NPWY1 MK-728. To add fourth fax line order a second FK-508. Only one FK-728 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
- PK-520 A3ETW11 PK-520 Punch Kit is an option for FS-534 Staple Finisher.
- A0YCWY4 EK-604 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 4614506 SP-501 Stamp Unit is installed on standard Dual Scan Document Feeder.
- KH-102 Keyboard Holder holds optional external keyboard.
- LK-102 v3 A0PD016 LK-102 v3 i-Option License Kit requires the UK-204 i-Option Upgrade Kit. Only one UK-204 Upgrade Kit is required per device.
- UK-204 -- Required for LK-101 v3, LK-102 v3 LK-104 v3, LK-105 v3, LK-106, LK-107, LK-108 and PageScope My Panel; Contents include 2 GB memory upgrade. Only one UK-204 required per machine
- LK-103 v3 i-Option License Kit A0PD10H enables Web Browser functions from the MFP Control Panel. Requires UK-204.
- LK-104 v3 i-Option License Kit A0PD017 provides Voice Guidance. Requires UK-204, EK-604 or EK-605 to access via a Register Key. To access Voice Guidance functions from the hard 10-key pad, the optional KP-101 10-Key pad is also required.
- MK-735 Mount Kit internally mounts the AU-201H HID Proximity Card or AU-202H iClass Card Authentication Unit.
- WT-506 Working Table is recommended to hold AU-201H; if WT-506 is not installed, AU-201H must be mounted to device or mounted internally with the optional MK-735 Mount Kit.
- LK-105 v3 i-Option License Kit -- Enables Searchable PDF Functionality. Requires UK-204.
- WT-506 A0W4WY2 WT-506 Working Table is required for A0X9WY1 AU-102 Biometric Authentication Unit, 7640008394 AU-202H HID iClass Card Authentication Unit and 7640005064 AU-201H HID Proximity Card Authentication Unit. AU-201H or AU-202H can be mounted internally using optional MK-735 Mount Kit.
- SC-508 When the SC-508 is added to the 754 or 654, two SC-508 Copy Guard Kits are required to apply the copy guard/password protection to each side of the original since both sides are scanned in one pass;
- CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-534, SD-509, SD-511 and SD-512. The product finish is black to match the "tuxedo" look of the MFP products.

GROUP A - SEGMENT 5

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A55V017	bizhub 754e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V, 60Hz	\$35,280.00	68%	\$11,460.94
XGPCS20DKM	ESP Diagnostic Power Filter 120V/20A (for bizhub 754e)	\$307.00	30%	\$214.90
TOTAL CONFIGURATION		\$36,487.00	68%	\$11,675.84
A092WW1	OT-503 Output Tray	\$112.00	30%	\$78.40
A07JWY4	LU-204 Large Capacity Unit	\$3,339.00	30%	\$2,337.30
A03NWW2	LU-301 Large Capacity Unit	\$1,780.80	30%	\$1,246.70
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,020.00	30%	\$2,114.00
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,670.00	30%	\$1,169.00
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$863.00	30%	\$604.10
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray)	\$500.32	30%	\$350.00
A109W12	ZU-606 Z-Folding Unit (FS-535)	\$5,509.88	30%	\$3,857.00
A10AWY1	PI-505 Post Inserter for FS-526	\$1,113.00	30%	\$779.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A0PD016	LK-102 v3 i-Option License Kit	\$1,100.00	30%	\$770.00
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD017	LK-104 v3 i-Option License Kit	\$785.00	30%	\$549.50
A0PD118	LK-105 v3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License Kit (OOXML File Conversion,Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A0YCWY3	EK-605 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$278.78	30%	\$195.30
A0YCWY4	EK-604 USB Host Board (Local Interface Kit)	\$200.34	30%	\$140.00
7640006869	External Keyboard	\$222.60	30%	\$156.10
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	30%	\$60.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 5
Make	KMBS
Model	bizhub 754e
Zero Base Service Pricing	\$0.0058
Optional Included Impression Pricing	
Option #1 Included Base Number	24,000
Option #1 Monthly Base Charge	\$132.00
Option #1 Overage Rate	\$0.0055
Option #2 Included Base Number	32,000
Option #2 Monthly Base Charge	\$169.60
Option #2 Overage Rate	\$0.0053
Option #3 Included Base Number	40,000
Option #3 Monthly Base Charge	\$204.00
Option #3 Overage Rate	\$0.0051
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- SD-512 A2Y2WY1 Provides booklet output for FS-535 Staple Finisher (20 sheets/80 pages)
- OT-503 A092WW1 OT-503 Output Tray is required if a finisher is not installed.
- FS-534 -- 50 Sheet Staple Finisher required to support additional PK-520 Punch Kit; supports banner printing.
- FS-534 + SD-511 provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
- FS-535 -- 100 Sheet Staple Finisher required to support additional PK-521 Punch Kit, SD-512 Saddle Stitcher, JS-602 Job Separator Tray, PI-505 Post Inserter and ZU-606 Z-Fold Unit.
- PK-521 -- Provides 2/3-Hole Punch for FS-535.
- JS-602 -- Adds third tray to FS-535 Finisher.
- To add fax capability order A4MF011 FK-511 Fax Kit. For dual fax line capability add two FK-511 Fax Kits.
- To add third fax line, order A22M011 FK-508 Fax Kit and A4NPWY1 MK-728. To add fourth fax line order a second FK-508. Only one FK-728 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
- PK-520 A3ETW11 PK-520 Punch Kit is an option for FS-534 Staple Finisher.
- A0YCWY4 EK-604 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 4614506 SP-501 Stamp Unit is installed on standard Dual Scan Document Feeder.
- KH-102 Keyboard Holder holds optional external keyboard.
- LK-102 v3 A0PD016 LK-102 v3 i-Option License Kit requires the UK-204 i-Option Upgrade Kit. Only one UK-204 Upgrade Kit is required per device.
- UK-204 -- Required for LK-101 v3, LK-102 v3 LK-104 v3, LK-105 v3, LK-106, LK-107, LK-108 and PageScope My Panel; Contents include 2 GB memory upgrade. Only one UK-204 required per machine
- LK-103 v3 i-Option License Kit A0PD10H enables Web Browser functions from the MFP Control Panel. Requires UK-204.
- LK-104 v3 i-Option License Kit A0PD017 provides Voice Guidance. Requires UK-204, EK-604 or EK-605 to access is via a Register Key. To access Voice Guidance functions from the hard 10-key pad, the optional KP-101 10-Key pad is also required.
- MK-735 Mount Kit internally mounts the AU-201H HID Proximity Card or AU-202H iClass Card Authentication Unit.
- WT-506 Working Table is recommended to hold AU-201H; if WT-506 is not installed, AU-201H must be mounted to device or mounted internally with the optional MK-735 Mount Kit.
- LK-105 v3 i-Option License Kit -- Enables Searchable PDF Functionality. Requires UK-204.
- WT-506 A0W4WY2 WT-506 Working Table is required for A0X9WY1 AU-102 Biometric Authentication Unit, 7640008394 AU-202H HID iClass Card Authentication Unit and 7640005064 AU-201H HID Proximity Card Authentication Unit. AU-201H or AU-202H can be mounted internally using optional MK-735 Mount Kit.
- SC-508 When the SC-508 is added to the 754 or 654, two SC-508 Copy Guard Kits are required to apply the copy guard/password protection to each side of the original since both sides are scanned in one pass;
- CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-534, SD-509, SD-511 and SD-512. The product finish is black to match the "model" finish of the MFP products.

GROUP A - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5C4011	bizhub C224e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V 12A (60 Hz)	\$9,980.00	69%	\$3,143.54
A3CFWY1	DF-624 Reverse Automatic Document Feeder	\$1,631.00	57%	\$700.00
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub C224e)	\$275.00	30%	\$192.50
7640018680	DK-510 Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$12,488.00	67%	\$4,121.04
A3PMWY1	OC- 511 Original Cover	\$94.00	30%	\$65.80
A3CEWY1	DF-701 Single Pass Dual Scan Document Feeder	\$1,802.00	30%	\$1,261.40
A2XM013	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2XMWY2	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A2XMWY1	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A2YVWY1	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A2YUWY2	FS-533 Finisher (50-sheet inner staple finisher)	\$1,553.00	30%	\$1,087.10
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$585.00	30%	\$409.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit	\$785.00	30%	\$549.50
A0PD118	LK-105 v3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License Kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A68VWY1	UK-208 Wireless LAN Upgrade Kit	\$260.00	30%	\$182.00
A68UWY1	UK-209 bizhub RA Upgrade Kit	\$265.00	30%	\$185.50
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A4MEWY1	MK-730 Banner paper Guide	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A4MJWY2	EK-606 Local USB Interface Kit	\$200.00	30%	\$140.00
A4MKWY2	EK-607 Local USB Interface Kit	\$279.00	30%	\$195.30
7640006869	External Keyboard	\$222.60	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	30%	\$60.20
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub C224e
B&W Zero Base Service Pricing	\$0.0078
Color Zero Base Service Pricing	\$0.0500
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number Impressions	2,000
Option #1 Included Color Base Number Impressions	0
Option #1 Monthly Base Charge	\$15.00
Option #1 B&W Overage Rate	\$0.0075
Option #1 Color Overage Rate	\$0.0500
Option #2 Included B&W Base Number Impressions	
Option #2 Included Color Base Number Impressions	4,000
Option #2 Monthly Base Charge	\$29.20
Option #2 B&W Overage Rate	\$0.0073
Option #2 Color Overage Rate	\$0.0500
Option #3 Included B&W Base Number Impressions	
Option #3 Included Color Base Number Impressions	6,000
Option #3 Monthly Base Charge	\$43.80
Option #3 B&W Overage Rate	\$0.0073
Option #3 Color Overage Rate	\$0.0500
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) FS-534 Staple Finisher required to support additional PK-520 Punch Kit; supports banner printing.
- 2) FS-534 + SD-511 provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
- 3) FS-533 Inner Staple Finisher required to support additional PK-519 Punch Kit supports banner printing.
- 4) PK-519 provides 2/3-Hole Punch for FS-533.
- 5) PK-520 provides 2/3-Hole Punch for FS-534.
- 6) To add fax capability order the FK-511 Fax Kit. For dual fax line capability add two FK-511 Fax Kits.
- 7) To add third fax line, order A22M011 FK-508 Fax Kit and A4NPWY1 MK-728. To add fourth fax line order a second FK-508. Only one FK-728 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
- 8) EK-606 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 9) EK-607 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 10) SP-501 Stamp Unit is installed on DF-624 or DF-701 Document Feeders.
- 11) Spare Fax Stamp is installed on DF-624 or DF-701 Document Feeders.
- 12) UK-204 is required for LK-101 v3, LK-102 v3 LK-104 v3, LK-105 v3, LK-106, LK-107, LK-108, LK-110, and PageScope My Panel; Contents include 2 GB memory upgrade. Only one UK-204 required per machine
- 13) MK-735 Mount Kit internally mounts the AU-201H HID Proximity Card or AU-202H iClass Card Authentication Unit.
- 14) WT-506 Working Table is required to hold AU-201H and AU-202H. If WT-506 is not installed, AU-201H and AU-202H must be mounted internally with the optional MK-735 Mount Kit.
- 15) Models equipped with DF-701 Single Pass Dual Scan Document Feeder require two SC-508 security kits.
- 16) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-

GROUP A - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A7PY011 / MXA87AWY1KMUS	bizhub C308 COPIER/PRINTER - Includes PS, PCL & XPS Controller, 4 GB Standard Memory, Web Browser, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing / UK-211	\$11,700.00	68%	\$3,711.14
A87RWY1	Reverse Automatic Document Feeder DF-629	\$1,631.00	57%	\$700.00
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub C308)	\$275.00	30%	\$192.50
7640018680	DK-510 Enhanced Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$14,208.00	67%	\$4,688.64
A3PMWY1	OC-511 Original Cover	\$94.00	30%	\$65.80
A85GWY1	Dual Scan Document Feeder DF-704	\$1,802.00	30%	\$1,261.40
A87VW11	Large Capacity Unit LU-302	\$1,781.00	30%	\$1,246.70
A2XM019	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2XMWY8	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A2XMWY7	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A2YVWY2	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A2YUWY2	FS-533 Inner Finisher	\$1,553.00	30%	\$1,087.10
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$585.00	30%	\$409.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A883011	FK-514 Fax Kit	\$1,070.00	30%	\$749.00
A884W11	FAX Kit FK-515	\$1,068.00	30%	\$747.60
4614506	SP-501 Fax Stamp Unit	\$48.00	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$27.00	30%	\$18.90
A886WY1	MK-742 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A8CTWY1	Image Controller IC-416	\$4,158.00	30%	\$2,910.60
A887WY1	Video Interface Kit VI-508	\$296.00	30%	\$207.20
7640004312	EFI Hot Folders	\$875.00	30%	\$612.50
7640004313	EFI Auto Trap	\$875.00	30%	\$612.50
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
7640009476	EFI Fiery Seequence Impose	\$2,650.00	30%	\$1,855.00
7640009477	EFI Fiery Seequence Compose	\$1,166.00	30%	\$816.20
7640009478	EFI Fiery Seequence Impose+Compose Suite	\$3,179.00	30%	\$2,225.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
45111156	EFI Productivity Package	\$5,300.00	30%	\$3,710.00
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD11T	LK-105 v4 (Searchable PDF)	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option License Kit (OCR Font)	\$191.00	30%	\$133.70
A0PD11U	LK-110 v2 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$947.00	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$423.00	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
A4MEWY2	MK-730 Mount Kit (Banner paper guide)	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A88AWY1	EK-608 Local USB Interface Kit	\$200.00	30%	\$140.00
A87DWY1	EK-609 Local USB Interface Kit	\$279.00	30%	\$195.30
7640006869	External Keyboard	\$223.00	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
A87EWY1	UK-212 Upgrade Kit (Provides Wireless LAN)	\$260.00	30%	\$182.00
Professional Services				
7640018460	Special Project Services	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub C308
B&W Zero Base Service Pricing	\$0.0078
Color Zero Base Service Pricing	\$0.0500
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number Impressions	2,000
Option #1 Included Color Base Number Impressions	0
Option #1 Monthly Base Charge	\$15.00
Option #1 B&W Overage Rate	\$0.0075
Option #1 Color Overage Rate	\$0.0500
Option #2 Included B&W Base Number Impressions	4,000
Option #2 Included Color Base Number Impressions	0
Option #2 Monthly Base Charge	\$29.20
Option #2 B&W Overage Rate	\$0.0073
Option #2 Color Overage Rate	\$0.0500
Option #3 Included B&W Base Number Impressions	6,000
Option #3 Included Color Base Number Impressions	0
Option #3 Monthly Base Charge	\$43.80
Option #3 B&W Overage Rate	\$0.0073
Option #3 Color Overage Rate	\$0.0500
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) The FS-534 requires the RU-513 relay unit for installation on the bizhub C368 or 308.
- 2) FS-534 Staple Finisher required to support additional PK-520 Punch Kit; supports banner printing.
- 3) FS-534 + SD-511 provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately. Requires the RU-513 relay unit for installation on the bizhub C368/C308.
- 4) FS-533 Inner Staple Finisher required to support additional PK-519 Punch Kit supports banner printing.
- 5) PK-519 provides 2/3-Hole Punch for FS-533.
- 6) PK-520 provides 2/3-Hole Punch for FS-534.
- 7) To add fax capability order the FK-514 Fax Kit. For dual fax line capability add two FK-515 Fax Kits.
- 8) To add third fax line, order A884W11 FK-515 Fax Kit and A886WY1 MK-742. To add fourth fax line order a second FK-515. Only one MK-742 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
- 9) EK-608 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 10) EK-609 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 11) SP-501 Stamp Unit is installed on DF-629 or DF-704 Document Feeders.
- 12) Spare Fax Stamp is installed on DF-629 or DF-704 Document Feeders.
- 13) MK-735 Mount Kit internally mounts the AU-205H IC Card Reader Unit.
- 14) WT-506 Working Table is recommended to hold AU-205H. If WT-506 is not installed, AU-205H must be mounted internally with the optional MK-735 Mount Kit. WT-506 Working Table is required for AU-102 Biometric Authentication Unit and AU-204H Mag Stripe Card Reader.
- 15) Models equipped with DF-704 Single Pass Dual Scan Document Feeder require two SC-508 security kits.
- 16) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.
- 17) VI-508 Fiery Interface Kit is required for IC-416 Fiery Controller.
- 18) The FS-534 requires the RU-513 relay unit for installation on the bizhub C368 or C308.
- 19) IC-416 Productivity Package contains Graphic Arts components that are not sold separately. These include Fiery Image Viewer, Post Flight Report, Image Enhance Visual Editor, Control Bar, Paper Simulation, Graphic Arts Filters, PDF/X Preflight Filter, Print Next and Process Next. Also included are Hot Folders and Virtual Printers.
- 20) UK-212 provides wireless secure printing, scanning and Authentication. Required for "waking MFP from ErP Mode" when using bizhub RA (Remote Access) app.
- 21) i-Options do not require additional memory when installed on the bizhub C368 or C308

GROUP A - SEGMENT 3

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A7PU011 / MXA87AWY1KMUS	bizhub C368 COPIER/PRINTER - Includes PS, PCL & XPS Controller, 4 GB Standard Memory, Web Browser, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing / UK-211	\$15,440.00	71%	\$4,430.90
7670525506	Delivery Charge - Level 1	\$120.00	100%	\$0.00
7640018094	Basic Network Service - BNS04	\$340.00	100%	\$0.00
A87RWY1	Reverse Automatic Document Feeder DF-629	\$1,631.00	57%	\$700.00
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub C368)	\$275.00	30%	\$192.50
7640018680	DK-510 Enhanced Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$18,028.00	70%	\$5,408.40
A3PMWY1	OC- 511 Original Cover	\$94.00	30%	\$65.80
A85GWY1	Dual Scan Document Feeder DF-704	\$1,802.00	30%	\$1,261.40
A87VW11	Large Capacity Unit LU-302	\$1,781.00	30%	\$1,246.70
A2XM019	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2XMWY8	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A2XMWY7	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A2YVWY2	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWY2 / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A2YUWY2	FS-533 Inner Finisher	\$1,553.00	30%	\$1,087.10
A3EUW12	PK-519 2/3 Hole Punch Unit (FS-533)	\$585.00	30%	\$409.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A883011	FK-514 Fax Kit	\$1,070.00	30%	\$749.00
A884W11	FAX Kit FK-515	\$1,068.00	30%	\$747.60
4614506	SP-501 Fax Stamp Unit	\$48.00	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$27.00	30%	\$18.90
A886WY1	MK-742 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A8CTWY1	Image Controller IC-416	\$4,158.00	30%	\$2,910.60
A887WY1	Video Interface Kit VI-508	\$296.00	30%	\$207.20
7640004312	EFI Hot Folders	\$875.00	30%	\$612.50
7640004313	EFI Auto Trap	\$875.00	30%	\$612.50
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
7640009476	EFI Fiery SeeQuence Impose	\$2,650.00	30%	\$1,855.00
7640009477	EFI Fiery SeeQuence Compose	\$1,166.00	30%	\$816.20
7640009478	EFI Fiery SeeQuence Impose+Compose Suite	\$3,179.00	30%	\$2,225.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
45111156	EFI Productivity Package	\$5,300.00	30%	\$3,710.00
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD117	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD11T	LK-105 v4 (Searchable PDF)	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option License Kit (OCR Font)	\$191.00	30%	\$133.70
A0PD11U	LK-110 v2 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$947.00	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$423.00	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
A4MEWY2	MK-730 Mount Kit (Banner paper guide)	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A88AWY1	EK-608 Local USB Interface Kit	\$200.00	30%	\$140.00
A87DWY1	EK-609 Local USB Interface Kit	\$279.00	30%	\$195.30
7640006869	External Keyboard	\$223.00	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
A87EWY1	UK-212 Upgrade Kit (Provides Wireless LAN)	\$260.00	30%	\$182.00
Professional Services				
7640018460	Special Project Services	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 3
Make	KMBS
Model	bizhub C368
B&W Zero Base Service Pricing	\$0.0075
Color Zero Base Service Pricing	\$0.0500
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number	3,000
Impressions	
Option #1 Included Color Base Number	0
Impressions	
Option #1 Monthly Base Charge	\$21.90
Option #1 B&W Overage Rate	\$0.0073
Option #1 Color Overage Rate	\$0.0500
Option #2 Included B&W Base Number	
Impressions	5,000
Option #2 Included Color Base Number	0
Impressions	
Option #2 Monthly Base Charge	\$35.50
Option #2 B&W Overage Rate	\$0.0071
Option #2 Color Overage Rate	\$0.0490
Option #3 Included B&W Base Number	
Impressions	7,000
Option #3 Included Color Base Number	0
Impressions	
Option #3 Monthly Base Charge	\$49.70
Option #3 B&W Overage Rate	\$0.0071
Option #3 Color Overage Rate	\$0.0490
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies	
Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) The FS-534 requires the RU-513 relay unit for installation on the bizhub C368 or 308.
- 2) FS-534 Staple Finisher required to support additional PK-520 Punch Kit; supports banner printing.
- 3) FS-534 + SD-511 provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately. Requires the RU-513 relay unit for installation on the bizhub C368/C308.
- 4) FS-533 Inner Staple Finisher required to support additional PK-519 Punch Kit supports banner printing.
- 5) PK-519 provides 2/3-Hole Punch for FS-533.
- 6) PK-520 provides 2/3-Hole Punch for FS-534.
- 7) To add fax capability order the FK-514 Fax Kit. For dual fax line capability add two FK-515 Fax Kits.
- 8) To add third fax line, order A884W11 FK-515 Fax Kit and A886WY1 MK-742. To add fourth fax line order a second FK-515. Only one MK-742 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
- 9) EK-608 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 10) EK-609 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 11) SP-501 Stamp Unit is installed on DF-629 or DF-704 Document Feeders.
- 12) Spare Fax Stamp is installed on DF-629 or DF-704 Document Feeders.
- 13) MK-735 Mount Kit internally mounts the AU-205H IC Card Reader Unit.

NOTES Cont'd:

- 14) WT-506 Working Table is recommended to hold AU-205H. If WT-506 is not installed, AU-205H must be mounted internally with the optional MK-735 Mount Kit. WT-506 Working Table is required for AU-102 Biometric Authentication Unit and AU-204H Mag Stripe Card Reader.
- 15) Models equipped with DF-704 Single Pass Dual Scan Document Feeder require two SC-508 security kits.
- 16) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.
- 17) VI-508 Fiery Interface Kit is required for IC-416 Fiery Controller.
- 18) The FS-534 requires the RU-513 relay unit for installation on the bizhub C368 or C308.
- 19) IC-416 Productivity Package contains Graphic Arts components that are not sold separately. These include Fiery Image Viewer, Post Flight Report, Image Enhance Visual Editor, Control Bar, Paper Simulation, Graphic Arts Filters, PDF/X Preflight Filter, Print Next and Process Next. Also included are Hot Folders and Virtual Printers.
- 20) UK-212 provides wireless secure printing, scanning and Authentication. Required for "waking MFP from ErP Mode" when using bizhub RA (Remote Access) app.
- 21) i-Options do not require additional memory when installed on the bizhub C368 or C308

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5C0011	bizhub C454e - Includes PS, PCL & XPS Controller, Dual Scanner Document Feeder, 2 GB Standard Memory, Duplex Unit, 250 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V 16A (60 Hz)	\$24,410.00	69%	\$7,603.32
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub C454e)	\$275.00	30%	\$192.50
7640018680	DK-510 Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$25,422.00	69%	\$7,880.82
A4MDWY1	OT-506 Output Tray	\$111.00	30%	\$77.70
A2XM013	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2XMWY2	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A2XMWY1	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A0TJWY4	LU-204 Large Capacity Unit	\$3,339.00	30%	\$2,337.30
A03NWX2	LU-301 Large Capacity Unit	\$1,780.80	30%	\$1,246.70
A2YVWY1	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A2YUWY2	FS-533 Finisher (50-sheet inner staple finisher)	\$1,553.00	30%	\$1,087.10
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$585.00	30%	\$409.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4FRWY2	IC-414 Fiery Image Controller	\$4,158.00	30%	\$2,910.60
A4MGWY1	VI-506 Video Interface Card	\$296.00	30%	\$207.20
7640004312	EFI Hot Folders	\$874.50	30%	\$612.50
7640004313	EFI AutoTrap	\$874.50	30%	\$612.50
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
7640009476	EFI Fiery SeeQuence Impose	\$2,650.00	30%	\$1,855.00
7640009477	EFI Fiery SeeQuence Compose	\$1,166.00	30%	\$816.20
7640009478	EFI Fiery SeeQuence Impose+Compose Ste	\$3,178.94	30%	\$2,225.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
7640017030	EFI IC-414 Productivity Package	\$4,500.00	30%	\$3,150.00
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD018	LK-105 v3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A4MEWY1	MK-730 Banner paper Guide	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A4MJWY2	EK-606 Local USB Interface Kit	\$200.00	30%	\$140.00
A4MKWY2	EK-607 Local USB Interface Kit	\$279.00	30%	\$195.30
7640006869	External Keyboard	\$222.60	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	30%	\$60.20
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
A68VWY1	UK-208 Wireless LAN Upgrade Kit	\$260.00	30%	\$182.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub C454e
B&W Zero Base Service Pricing	\$0.0072
Color Zero Base Service Pricing	\$0.0490
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number Impressions	4,000
Option #1 Included Color Base Number Impressions	0
Option #1 Monthly Base Charge	\$28.00
Option #1 B&W Overage Rate	\$0.0070
Option #1 Color Overage Rate	\$0.0470
Option #2 Included B&W Base Number Impressions	7,000
Option #2 Included Color Base Number Impressions	0
Option #2 Monthly Base Charge	\$47.60
Option #2 B&W Overage Rate	\$0.0068
Option #2 Color Overage Rate	\$0.0450
Option #3 Included B&W Base Number Impressions	10,000
Option #3 Included Color Base Number Impressions	0
Option #3 Monthly Base Charge	\$68.00
Option #3 B&W Overage Rate	\$0.0068
Option #3 Color Overage Rate	\$0.0430
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) FS-534 Staple Finisher required to support additional PK-520 Punch Kit; supports banner printing.
- 2) FS-534 + SD-511 provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
- 3) FS-533 Inner Staple Finisher required to support additional PK-519 Punch Kit supports banner printing.
- 4) PK-519 provides 2/3-Hole Punch for FS-533.
- 5) PK-520 provides 2/3-Hole Punch for FS-534.
- 6) OT-506 Output Tray is required if a finisher is not installed.
- 7) To add fax capability order the FK-511 Fax Kit. For dual fax line capability add two FK-511 Fax Kits.
- 8) To add third fax line, order A22M011 FK-508 Fax Kit and A4NPWY1 MK-728. To add fourth fax line order a second FK-508. Only one FK-728 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
- 9) EK-606 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 10) EK-607 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 11) SP-501 Stamp Unit is installed on DF-624 or DF-701 Document Feeders.
- 12) Spare Fax Stamp is installed on DF-624 or DF-701 Document Feeders.
- 13) UK-204 is required for LK-101 v3, LK-102 v3 LK-104 v3, LK-105 v3, LK-106, LK-107, LK-108, LK-110, and PageScope My Panel; Contents include 2 GB memory upgrade. Only one UK-204 required per machine.
- 14) MK-735 Mount Kit internally mounts the AU-201H HID Proximity Card or AU-202H iClass Card Authentication Unit.
- 15) WT-506 Working Table is recommended to hold AU-201H and AU-202H. If WT-506 is not installed, AU-201H and AU-202H must be mounted internally with the optional MK-735 Mount Kit. WT-506 Working Table is required for AU-102 Biometric Authentication Unit and AU-204H Mag Stripe Card Reader.
- 16) SC-508 Two Copy Guard Kits are required to apply the copy guard/password protection to each side of the original since both sides are scanned in one pass.
- 17) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-533, FS-534, FS-534 + SD-511, SD-509, and SD-512. The product finish is black to match the "tuxedo" look of the MFP products.
- 18) VI-506 Fiery Interface Kit is required for IC-414 Fiery Controller.

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5AY011	bizhub C554e - Includes PS, PCL & XPS Controller, Dual Scanner Document Feeder, 2 GB Standard Memory, Duplex Unit, 250 GB HDD,USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V 16A (60 Hz)	\$29,930.00	69%	\$9,351.64
XGPCS20DKM	ESP Diagnostic Power Filter 120V/20A (for bizhub C554e)	\$307.00	30%	\$214.90
7640018680	DK-510 Copy Desk	\$222.00	62%	\$85.00
TOTAL CONFIGURATION		\$31,134.00	69%	\$9,651.54
A2XMWY1	PC-110 Paper Feed Cabinet	\$913.00	30%	\$639.10
A4MDWY1	OT-506 Output Tray	\$111.00	30%	\$77.70
A2XM013	PC-410 Large Capacity Cassette	\$1,402.00	30%	\$981.40
A2XMWY2	PC-210 2-way Paper Feed Cabinet	\$1,191.00	30%	\$833.70
A0TJWY4	LU-204 Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,339.00	30%	\$2,337.30
A03NWWY2	LU-301 Large Capacity Unit (3,000 letter sheets)	\$1,780.80	30%	\$1,246.70
A2YVWY1	JS-506 Job Separator Tray	\$500.00	30%	\$350.00
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray) for FS-526	\$500.32	30%	\$350.00
A10AWY1	PI-505 Post Inserter	\$1,113.00	30%	\$779.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWY2 / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A2YUWY2	FS-533 Finisher (50-sheet inner staple finisher)	\$1,553.00	30%	\$1,087.10
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,020.00	30%	\$2,114.00
A3EUW12	PK-519 Punch Kit (2/3 hole - for FS-533)	\$585.00	30%	\$409.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$863.00	30%	\$604.10
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,670.00	30%	\$1,169.00
A109W12	ZU-606 Z-Folding Unit for FS-526	\$5,509.88	30%	\$3,857.00
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4FRWY2	IC-414 Fiery Image Controller	\$4,158.00	30%	\$2,910.60
A4MGWY1	VI-506 Video Interface Card	\$296.00	30%	\$207.20
7640004312	EFI Hot Folders	\$874.50	30%	\$612.50
7640004313	EFI AutoTrap	\$874.50	30%	\$612.50
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
7640009476	EFI Fiery SeeQuence Impose	\$2,650.00	30%	\$1,855.00
7640009477	EFI Fiery SeeQuence Compose	\$1,166.00	30%	\$816.20
7640009478	EFI Fiery SeeQuence Impose+Compose Suite	\$3,178.94	30%	\$2,225.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
7640017030	EFI IC-414 Productivity Package	\$4,500.00	30%	\$3,150.00
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD016	LK-102 v3 i-Option License Kit	\$1,100.00	30%	\$770.00
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD118	LK-105 V3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion,Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A4MEWY1	MK-730 Banner paper Guide	\$846.00	30%	\$592.20
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A4MJWY2	EK-606 Local USB Interface Kit	\$200.00	30%	\$140.00
A4MKWY2	EK-607 Local USB Interface Kit	\$279.00	30%	\$195.30
7640006869	External Key Board	\$222.60	30%	\$156.10
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	30%	\$60.20
7640005261	HID Proximity Card - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A161192000	Stylus Pen for INFO-Palette Series	\$30.00	30%	\$21.00
A68VWY1	UK-208 Wireless LAN Upgrade Kit	\$260.00	30%	\$182.00
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub C554e
B&W Zero Base Service Pricing	\$0.0070
Color Zero Base Service Pricing	\$0.0450
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number Impressions	5,000
Option #1 Included Color Base Number Impressions	0
Option #1 Monthly Base Charge	\$34.00
Option #1 B&W Overage Rate	\$0.0068
Option #1 Color Overage Rate	\$0.0440
Option #2 Included B&W Base Number Impressions	8,000
Option #2 Included Color Base Number Impressions	0
Option #2 Monthly Base Charge	\$52.80
Option #2 B&W Overage Rate	\$0.0066
Option #2 Color Overage Rate	\$0.0430
Option #3 Included B&W Base Number Impressions	12,000
Option #3 Included Color Base Number Impressions	0
Option #3 Monthly Base Charge	\$79.20
Option #3 B&W Overage Rate	\$0.0066
Option #3 Color Overage Rate	\$0.0420
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies	
Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
-------------	------------------	-----------------	----------	----------------

NOTES:

- 1) FS-534 Staple Finisher required to support additional PK-520 Punch Kit; supports banner printing.
- 2) FS-534 + SD-511 provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately..
- 3) FS-533 Inner Staple Finisher required to support additional PK-519 Punch Kit supports banner printing.
- 4) FS-535 Inner Staple Finisher required to support additional PK-521 Punch Kit, SD-512 Saddle Stitcher, JS-602 Job Separator Tray, PI-505 Post Inserter and ZU-606 Z-Fold Unit.
- 5) PK-519 provides 2/3-Hole Punch for FS-533.
- 6) PK-520 provides 2/3-Hole Punch for FS-534.
- 7) PK-521 provides 2/3-Hole Punch for FS-535.
- 8) SD-512 provides booklet output for FS-535.
- 9) OT-506 Output Tray is required if a finisher is not installed.
- 10) To add fax capability order the FK-511 Fax Kit. For dual fax line capability add two FK-511 Fax Kits.
- 11) To add third fax line, order A22M011 FK-508 Fax Kit and A4NPWY1 MK-728. To add fourth fax line order a second FK-508. Only one FK-728 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
- 12) VI-506 Fiery Interface Kit is required for IC-414 Fiery Controller. Move Below
- 13) EK-606 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 14) EK-607 Local USB Interface Kit is required to connect optional external keyboard, provides Bluetooth printing support for mobile phone link and optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 15) SP-501 Stamp Unit is installed on DF-624 or DF-701 Document Feeders.
- 16) Spare Fax Stamp is installed on DF-624 or DF-701 Document Feeders.
- 17) UK-204 is required for LK-101 v3, LK-102 v3 LK-104 v3, LK-105 v3, LK-106, LK-107, LK-108, LK-110, and PageScope My Panel; Contents include 2 GB memory upgrade. Only one UK-204 required per machine
- 18) MK-735 Mount Kit internally mounts the AU-201H HID Proximity Card or AU-202H iClass Card Authentication Unit.
- 19) WT-506 Working Table is recommended to hold AU-201H and AU-202H. If WT-506 is not installed, AU-201H and AU-202H must be mounted internally with the optional MK-735 Mount Kit. WT-506 Working Table is required for AU-102 Biometric Authentication Unit and AU-204H Mag Stripe Card Reader.
- 20) SC-508 Two Copy Guard Kits are required to apply the copy guard/password protection to each side of the original since both sides are scanned in one pass.
- 21) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-533, FS-534, FS-534 + SD-511, SD-509, and SD-512. The product finish is black to match the "tuxedo" look of the MFP products.
- 22) VI-506 Fiery Interface Kit is required for IC-414 Fiery Controller.
- 23) IC-414 Productivity Package contains Graphic Arts components that are not sold separately. These include Fiery Image Viewer, Post Flight Report, Image Enhance Visual Editor, Control Bar, Paper Simulation, Graphic Arts Filters, PDF/X Preflight Filter, Print Next and Process Next. Also included are Hot Folders and Virtual Printers.
- 24) DK-510 Copy Desk cannot be used as part of a configuration that includes FS-535, ZU-606, LU-204 or LU-301.

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A2X1017	bizhub C654e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Power Requirements: 120V, 60Hz	\$33,812.84	69%	\$10,641.30
XGPCS20DKM	ESP Diagnostic Power Filter 120V/20A (for bizhub C654e)	\$307.00	30%	\$214.90
TOTAL CONFIGURATION		\$35,019.84	69%	\$10,856.20
A092WW1	OT-503 Output Tray	\$112.00	30%	\$78.40
A07JWY4	LU-204 Large Capacity Unit	\$3,339.00	30%	\$2,337.30
A03NWWY2	LU-301 Large Capacity Unit	\$1,780.80	30%	\$1,246.70
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,020.00	30%	\$2,114.00
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,670.00	30%	\$1,169.00
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$863.00	30%	\$604.10
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray) for FS-526	\$500.32	30%	\$350.00
A109W12	ZU-606 Z-Folding Unit (FS-535)	\$5,509.88	30%	\$3,857.00
A10AWY1	PI-505 Post Inserter for FS-526	\$1,113.00	30%	\$779.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4FRWY2	IC-414 Fiery Image Controller	\$4,158.00	30%	\$2,910.60
A4MGWY1	VI-506 Video Interface Card	\$296.00	30%	\$207.20
7640004312	EFI Hot Folders	\$874.50	30%	\$612.50
7640004313	EFI AutoTrap	\$874.50	30%	\$612.50
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
7640009476	EFI Fiery SeeSequence Impose	\$2,650.00	30%	\$1,855.00
7640009477	EFI Fiery SeeSequence Compose	\$1,166.00	30%	\$816.20
7640009478	EFI Fiery SeeSequence Impose+Compose Ste	\$3,178.94	30%	\$2,225.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
7640017030	EFI IC-414 Productivity Package	\$4,500.00	30%	\$3,150.00
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$785.00	30%	\$549.50
A0PD118	LK-105 V3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License Kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A0XCWY3	EK-605 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$278.78	30%	\$195.30
A0XCWY4	EK-604 USB Host Board (Local Interface Kit)	\$200.34	30%	\$140.00
7640006869	External Keyboard	\$222.60	30%	\$156.10
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	30%	\$60.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub C654e
B&W Zero Base Service Pricing	\$0.0068
Color Zero Base Service Pricing	\$0.0450
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number Impressions	8,000
Option #1 Included Color Base Number Impressions	0
Option #1 Monthly Base Charge	\$52.80
Option #1 B&W Overage Rate	\$0.0066
Option #1 Color Overage Rate	\$0.0440
Option #2 Included B&W Base Number Impressions	12,000
Option #2 Included Color Base Number Impressions	0
Option #2 Monthly Base Charge	\$76.80
Option #2 B&W Overage Rate	\$0.0064
Option #2 Color Overage Rate	\$0.0430
Option #3 Included B&W Base Number Impressions	15,000
Option #3 Included Color Base Number Impressions	0
Option #3 Monthly Base Charge	\$96.00
Option #3 B&W Overage Rate	\$0.0064
Option #3 Color Overage Rate	\$0.0420
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
-------------	------------------	-----------------	----------	----------------

NOTES:

- 1) SD-512 A2Y2WY1 Provides booklet output for FS-535 Staple Finisher (20 sheets/80 pages)
- 2) OT-503 A092WW1 OT-503 Output Tray is required if a finisher is not installed.
- 3) FS-534 -- 50 Sheet Staple Finisher required to support additional PK-520 Punch Kit ; supports banner printing.
- 4) FS-535 -- 100 Sheet Staple Finisher required to support additional PK-521 Punch Kit, SD-512 Saddle Stitcher, JS-602 Job Separator Tray, PI-505 Post Inserter and ZU-606 Z-Fold Unit.
- 5) FS-534 + SD-511 -- Provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
- 6) PK-521 -- Provides 2/3-Hole Punch for FS-535.
- 7) JS-602 -- Adds third tray to FS-535 Finisher.
- 8) To add fax capability order A4MF011 FK-511 Fax Kit. For dual fax line capability add two FK-511 Fax Kits.
- 9) To add third fax line, order A22M011 FK-508 Fax Kit and A4NPWY1 MK-728. To add fourth fax line order a second FK-508. Only one MK-728 Fax Mount Kit required to support Fax Line 3 and Fax Line 4.
- 10) VI-506 A4MGWY1 VI-506 Fiery Interface Kit is required for IC-414 Fiery Controller.
- 11) PK-520 A3ETW11 PK-520 Punch Kit is an option for FS-534 Staple Finisher.
- 12) A0YCWY4 EK-604 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
- 13) 4614506 SP-501 Stamp Unit is installed on standard Dual Scan Document Feeder.
- 14) IC-414 Productivity Package contains Graphic Arts components that are not sold separately. These include Fiery Image Viewer, Post Flight Report, Image Enhance Visual Editor, Control Bar, Paper Simulation, Graphic Arts Filters, PDF/X Preflight Filter, Print Next and Process Next. Also included are Hot Folders and Virtual Printers.
- 15) KH-102 Keyboard Holder holds optional external keyboard.
- 16) LK-102 v3 A0PD016 LK-102 v3 i-Option License Kit requires the UK-204 i-Option Upgrade Kit. Only one UK-204 Upgrade Kit is required per device.
- 17) UK-204 -- Required for LK-101 v3, LK-102 v3 LK-104 v3, LK-105 v3, LK-106, LK-107, LK-108, LK-110 and PageScope My Panel; Contents include 2 GB memory upgrade. Only one UK-204 required per machine
- 18) LK-103 v3 i-Option License Kit A0PD01H enables Web Browser functions from the MFP Control Panel. Requires UK-104.
- 19) MK-735 Mount Kit internally mounts the AU-201H HID Proximity Card or AU-202H iClass Card Authentication Unit.
- 20) WT-506 Working Table is recommended to hold AU-201H; if WT-506 is not installed, AU-201H must be mounted to device or mounted internally with the optional MK-735 Mount Kit.
- 21) LK-105 v3 i-Option License Kit -- Enables Searchable PDF Functionality. Requires UK-204.
- 22) WT-506 A0W4WY2 WT-506 Working Table is required for A0X9WY1 AU-102 Biometric Authentication Unit, 7640008394 AU-202H HID iClass Card Authentication Unit and 7640005064 AU-201H HID Proximity Card Authentication Unit. AU-201H or AU-202H can be mounted internally using optional MK-735 Mount Kit.
- 23) SC-508 When the SC-508 is added to the C754e or C654e, two SC-508 Copy Guard Kits are required to apply the copy guard/password protection to each side of the original since both sides are scanned in one pass; All other models compatible with the SC-507 Copy Guard Kit only require one kit per device.
- 24) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-534, FS-534 + SD-511, SD-509, SD-511 and SD-512. The product finish is black to match the "tuxedo" look of the MFP products.
- 25) IC-414 Productivity Package contains Graphic Arts components that are not sold separately. These include Fiery Image Viewer, Post Flight Report, Image Enhance Visual Editor, Control Bar, Paper Simulation, Graphic Arts Filters, PDF/X Preflight Filter, Print Next and Process Next. Also included are Hot Folders and Virtual Printers

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A2X0017	bizhub C754e - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Electrical Requirements: 120V, 60Hz	\$39,621.01	69%	\$12,441.78
XGPCS20DKM	ESP Diagnostic Power Filter 120V/20A (for bizhub C754e)	\$307.00	30%	\$214.90
TOTAL CONFIGURATION		\$40,828.01	69%	\$12,656.68
A092WW1	OT-503 Output Tray	\$112.00	30%	\$78.40
A07JWY4	LU-204 Large Capacity Unit	\$3,339.00	30%	\$2,337.30
A03NWX2	LU-301 Large Capacity Unit	\$1,780.80	30%	\$1,246.70
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,020.00	30%	\$2,114.00
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,670.00	30%	\$1,169.00
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$863.00	30%	\$604.10
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray) for FS-526	\$500.32	30%	\$350.00
A109W12	ZU-606 Z-Folding Unit (FS-535)	\$5,509.88	30%	\$3,857.00
A10AWY1	PI-505 Post Inserter for FS-526	\$1,113.00	30%	\$779.10
A3EPWY2 / A87JWY1	Finisher FS-534 + RU-513	\$1,855.00	30%	\$1,298.50
A3EPWYC / A87JWY1	Finisher FS-534 with SD-511 + RU-513	\$3,305.00	30%	\$2,313.50
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$586.00	30%	\$410.20
A4MF012	FK-511 Fax Kit	\$1,070.00	30%	\$749.00
4614506	SP-501 Fax Stamp Unit	\$47.70	30%	\$33.60
4614511	Spare TX Marker Stamp 2	\$26.50	29%	\$18.90
A4NPWY1	MK-728 Mount Kit (3rd&4th Fax Line Mount Kit)	\$120.00	30%	\$84.00
A22M011	FK-508 Fax Board	\$1,068.48	30%	\$747.60
A4FRWY2	IC-414 Fiery Image Controller	\$4,158.00	30%	\$2,910.60
A4MGWY1	VI-506 Video Interface Card	\$296.00	30%	\$207.20
7640004312	EFI Hot Folders	\$874.50	30%	\$612.50
7640004313	EFI AutoTrap	\$874.50	30%	\$612.50
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
7640009476	EFI Fiery SeeSequence Impose	\$2,650.00	30%	\$1,855.00
7640009477	EFI Fiery SeeSequence Compose	\$1,166.00	30%	\$816.20
7640009478	EFI Fiery SeeSequence Impose+Compose Suite	\$3,178.94	30%	\$2,225.30
300005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
7640017030	EFI IC-414 Productivity Package	\$4,500.00	30%	\$3,150.00
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized PDF)	\$1,100.00	30%	\$770.00
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD017	LK-104 v3 i-Option License Kit	\$785.00	30%	\$549.50
A0PD118	LK-105 V3 i-Option Searchable PDF	\$668.00	30%	\$467.60
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD11J	LK-110 i-Option License kit (OOXML File Conversion, Enhanced Image Data)	\$1,500.00	30%	\$1,050.00
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A4MHWY1	UK-204 i-Option - Memory Upgrade Kit	\$290.00	30%	\$203.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$60.00	30%	\$42.00
A0YCWY3	EK-605 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$278.78	30%	\$195.30
A0YCWY4	EK-604 USB Host Board (Local Interface Kit)	\$200.34	30%	\$140.00
7640006869	External Keyboard	\$222.60	30%	\$156.10
7640013468	AU-204H Mag Stripe Card Reader	\$422.94	30%	\$296.10
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
A4NRWY1	KH-102 Keyboard Holder	\$123.00	30%	\$86.10
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$86.00	30%	\$60.20
A0W4WY2	WT-506 Working Table	\$112.00	30%	\$78.40
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,225.00	30%	\$857.50
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub C754e
B&W Zero Base Service Pricing	\$0.0058
Color Zero Base Service Pricing	\$0.0430
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number	9,000
Impressions	
Option #1 Included Color Base Number	0
Impressions	
Option #1 Monthly Base Charge	\$50.40
Option #1 B&W Overage Rate	\$0.0056
Option #1 Color Overage Rate	\$0.0420
Option #2 Included B&W Base Number	
Impressions	14,000
Option #2 Included Color Base Number	0
Impressions	
Option #2 Monthly Base Charge	\$75.60
Option #2 B&W Overage Rate	\$0.0054
Option #2 Color Overage Rate	\$0.0410
Option #3 Included B&W Base Number	
Impressions	20,000
Option #3 Included Color Base Number	0
Impressions	
Option #3 Monthly Base Charge	\$108.00
Option #3 B&W Overage Rate	\$0.0054
Option #3 Color Overage Rate	\$0.0400
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage Increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
-------------	------------------	-----------------	----------	----------------

- NOTES:**
- 1) SD-512 A2Y2WY1 Provides booklet output for FS-535 Staple Finisher (20 sheets/80 pages)
 - 2) OT-503 A092WW1 OT-503 Output Tray is required if a finisher is not installed.
 - 3) FS-534 -- 50 Sheet Staple Finisher required to support additional PK-520 Punch Kit ; supports banner printing.
 - 4) FS-535 -- 100 Sheet Staple Finisher required to support additional PK-521 Punch Kit, SD-512 Saddle Stitcher, JS-602 Job Separator Tray, PI-505 Post Inserter and ZU-606 Z-Fold Unit.
 - 5) FS-534 + SD-511 -- Provides 50-sheet stapling and booklet output (20 sheets/80 pages). SD-511 not sold separately.
 - 6) PK-521 -- Provides 2/3-Hole Punch for FS-535.
 - 7) JS-602 -- Adds third tray to FS-535 Finisher.
 - 8) To add fax capability order A4MF011 FK-511 Fax Kit. For dual fax line capability add two FK-511 Fax Kits.
 - 9) To add third fax line, order A22M011 FK-508 Fax Kit and A4NPWY1 MK-728. To add fourth fax line order a second FK-508. Only one MK-728 Fax Mount Kit is required to support Fax Line 3 and Fax Line 4.
 - 10) PK-520 A3ETW11 PK-520 Punch Kit is an option for FS-534 Staple Finisher.
 - 11) A0YCWY4 EK-604 Local USB Interface Kit is required to connect optional external keyboard or optional LK-104 v3 i-Option License Kit (Voice Guidance).
 - 12) 4614506 SP-501 Stamp Unit is installed on standard Dual Scan Document Feeder.
 - 13) IC-414 Productivity Package contains Graphic Arts components that are not sold separately. These include Fiery Image Viewer, Post Flight Report, Image Enhance Visual Editor, Control Bar, Paper Simulation, Graphic Arts Filters, PDF/X Preflight Filter, Print Next and Process Next. Also included are Hot Folders and Virtual Printers.
 - 14) KH-102 Keyboard Holder holds optional external keyboard.
 - 15) LK-102 v3 A0PD016 LK-102 v3 i-Option License Kit requires the UK-204 i-Option Upgrade Kit. Only one UK-204 Upgrade Kit is required per device.
 - 16) UK-204 -- Required for LK-101 v3, LK-102 v3 LK-104 v3, LK-105 v3, LK-106, LK-107, LK-108 and PageScope My Panel; Contents include 2 GB memory upgrade. Only one UK-204 required per machine
 - 17) LK-103 v3 i-Option License Kit A0PD01H enables Web Browser functions from the MFP Control Panel. Requires UK-104.
 - 18) MK-735 Mount Kit internally mounts the AU-201H HID Proximity Card or AU-202H iClass Card Authentication Unit.
 - 19) WT-506 Working Table is recommended to hold AU-201H; if WT-506 is not installed, AU-201H must be mounted to device or mounted internally with the optional MK-735 Mount Kit.
 - 20) LK-105 v3 i-Option License Kit -- Enables Searchable PDF Functionality. Requires UK-204.
 - 21) WT-506 A0W4WY2 WT-506 Working Table is required for A0X9WY1 AU-102 Biometric Authentication Unit, 7640008394 AU-202H HID iClass Card Authentication Unit and 7640005064 AU-201H HID Proximity Card Authentication Unit. AU-201H or AU-202H can be mounted internally using optional MK-735 Mount Kit.
 - 22) SC-508 When the SC-508 is added to the C754e or C654e, two SC-508 Copy Guard Kits are required to apply the copy guard/password protection to each side of the original since both sides are scanned in one pass; All other models compatible with the SC-507 Copy Guard Kit only require one kit per device.
 - 23) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, FS-534, FS-534 + SD-511, SD-509, SD-511 and SD-512. The product finish is black to match the "tuxedo" look of the MFP products.
 - 24) IC-414 Productivity Package contains Graphic Arts components that are not sold separately. These include Fiery Image Viewer, Post Flight Report, Image Enhance Visual Editor, Control Bar, Paper Simulation, Graphic Arts Filters, PDF/X Preflight Filter, Print Next and Process Next. Also included are Hot Folders and Virtual Printers

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A50V011	bizhub PRESS C1060, Electrical Requirments: 208-240V, 60Hz, 22A Dedicated Line	\$52,110.00	72%	\$14,531.26
A0U4WY2	PF-602m Paper Feed Unit	\$6,455.40	65%	\$2,259.39
A128WY2	OC-509 Original Cover	\$150.00	65%	\$52.50
A5A90Y1	IC-602A Image Controller (C1070, C1060, C1060L)	\$5,040.00	65%	\$1,764.00
7640012602	Basic Professional Services - Level 4	\$1,600.00	0%	\$1,600.00
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
TOTAL CONFIGURATION		\$68,189.40	69%	\$21,140.95
A0410Y1	HT-504 Heater for PF-602	\$2,114.70	30%	\$1,480.50
A03WWW0	LU-202 Large Capacity Tray (2.5K)	\$3,562.00	30%	\$2,493.40
A0410Y0	HT-503 Heater for LU-202	\$1,336.00	30%	\$935.20
A55CWY1	PF-707 Paper Feeder	\$10,720.00	30%	\$7,504.00
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/PF-705	\$2,332.00	30%	\$1,632.40
A57WWY1	MB-506 Multi-Bypass Tray	\$582.00	30%	\$407.40
A57VW11	EF-103 Envelope Fusing	\$5,000.00	30%	\$3,500.00
A0430Y2	OT-502 Exit Tray	\$690.00	30%	\$483.00
A0HUWY2	DF-626 Automatic Document Feeder	\$2,002.00	30%	\$1,401.40
A57UWY1	WT-511 Working Table	\$580.00	30%	\$406.00
A5VKWY1	HT-511 Dehumidifier Heater	\$2,115.00	30%	\$1,480.50
A1TVWY1	FS-612 Booklet Finisher	\$5,406.00	30%	\$3,784.20
A2A4WY1	FS-531 50 Sheet Stapling Finisher	\$3,173.00	30%	\$2,221.10
A4F3WY2	FS-532 100 sheet staple finisher	\$5,205.00	30%	\$3,643.50
A4F3W13	FS-532 100 finisher with PK and SD	\$8,017.71	30%	\$5,612.40
A04HWY1	PI-502 Cover Inserter (or FS-612, FS-531)	\$1,164.00	30%	\$814.80
A04FOY1	PK-512 2/3 Hole Punch (for FS-612, FS-531)	\$862.84	30%	\$604.10
A4FAW12	PK-522 Punch Kit	\$835.28	30%	\$584.50
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A0H0W11	FD-503 Multi Folding Unit	\$18,921.00	30%	\$13,244.70
A0H2WY2	SD-506 Saddle Stitch Unit	\$27,825.00	30%	\$19,477.50
A0H1W12	LS-505 Large Capacity Stacker (includes one LC-501)	\$18,364.50	30%	\$12,855.50
A1AHWY1	LC-501 Additional Cart for LS-505	\$890.40	30%	\$623.00
A15XW11	PB-503 Perfect Binder	\$44,838.00	30%	\$31,386.60
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A4FCWY1	RU-510 Relay Unit	\$2,980.00	30%	\$2,086.00
A8AKWY1	RU-516 Relay Unit	\$0.00	100%	\$0.00
A8AWWY1	RU-517 Relay Unit	\$0.00	100%	\$0.00
A2A3WY1	HM-102 Humidifier Kit	\$11,660.00	30%	\$8,162.00
A4F6W12	GP-502 Ring Binder	\$29,000.00	30%	\$20,300.00
A2A2W13	RU-509 Relay/Buffer Pass Unit	\$6,360.00	30%	\$4,452.00
A2A3WY2	HM-102 Humidifier Kit	\$11,660.00	30%	\$8,162.00
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
7714357	GBC 3-Hole DuraGlide HD Die Set	\$2,124.00	30%	\$1,486.80
7714355	GBC 19-Hole DuraGlide HD Die Set	\$4,265.00	30%	\$2,985.50
7640017527	GBC 44 Oval Hole Die for GP-501	\$2,015.00	30%	\$1,410.50
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A5XJWY1	UK-104 Upgrade Kit (Additional 500GB memory)	\$1,200.00	30%	\$840.00
A5URWY1	IC-415 EFI Embedded Image Controller	\$9,000.00	30%	\$6,300.00
A5UTWY2	IC-308 EFI Server Type Image Controller	\$30,492.20	30%	\$21,344.54
45132414	KIT OPTION UPGRADE IC-308 V1.X TO V2.0	\$995.00	30%	\$696.50
45111134	Fiery Impose	\$2,500.00	30%	\$1,750.00
45111136	EFI Fiery Compose S/W License	\$1,100.00	30%	\$770.00
45111138	EFI Fiery Impose-Compose S/W License	\$3,000.00	30%	\$2,100.00
45112179	Fiery JobMaster	\$3,500.00	30%	\$2,450.00
45111153	EFI Spot-On S/W License	\$995.00	30%	\$696.50
45111142	EFI Hot Folders & Virtual S/W License	\$995.00	30%	\$696.50
45111094	EFI Auto Trap S/W License	\$995.00	30%	\$696.50
45111100	EFI Fiery Gappe(GA2)	\$7,000.00	30%	\$4,900.00
45052707	EFI HDD Security For PRO80	\$1,200.00	30%	\$840.00
45087436	Furniture For Fiery Central Integrated Server Includes Stand, Keyboard, Monitor, And Mouse	\$2,670.00	30%	\$1,869.00
45125832	EFI Option Bundle - 19" FACI+CPS+Impose+Compose+Gappe	\$11,625.00	30%	\$8,137.50
10000006366	Fiery JobMaster Annual Support & Maintenance	\$700.00	30%	\$490.00
A5XG0Y1	IC-602B Image Controller (C1070P only)	\$6,400.00	30%	\$4,480.00
A5AAWY1	UK-206 Upgrade Kit (eCopy enabled)	\$1,000.00	30%	\$700.00
A5XHWY1	UK-207 Upgrade Kit (APPE enabled)	\$2,100.00	30%	\$1,470.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 4
Make	KMBS
Model	bizhub C1060
B&W Zero Base Service Pricing	\$0.0112
Color Zero Base Service Pricing	\$0.0440
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number Impressions	0
Option #1 Included Color Base Number Impressions	20,000
Option #1 Monthly Base Charge	\$860.00
Option #1 B&W Overage Rate	\$0.0112
Option #1 Color Overage Rate	\$0.0430
Option #2 Included B&W Base Number Impressions	0
Option #2 Included Color Base Number Impressions	30,000
Option #2 Monthly Base Charge	\$1,260.00
Option #2 B&W Overage Rate	\$0.0112
Option #2 Color Overage Rate	\$0.0420
Option #3 Included B&W Base Number Impressions	0
Option #3 Included Color Base Number Impressions	40,000
Option #3 Monthly Base Charge	\$1,640.00
Option #3 B&W Overage Rate	\$0.0112
Option #3 Color Overage Rate	\$0.0410
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5A7WY1	VI-507 Video Interface Kit	\$1,000.00	30%	\$700.00
IC309	IC-309 CREO Image Controller	\$25,000.00	30%	\$17,500.00
63800214A	Action Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800212A	Fast Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800196A	Match Pack Option for Creo IC-309	\$5,200.00	30%	\$3,640.00
63800862A	Preps Pack Option for Creo IC-309 and IC-309m	\$2,395.00	30%	\$1,676.50
63800216A	Trans Pack Option for Creo IC-309 and IC-309m	\$9,995.00	30%	\$6,996.50
7640013552	IC-307 Universal Stand	\$954.00	30%	\$667.80
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
KMCCURVECORE	Color Care Curve Core Optional Tool	\$1,199.00	30%	\$839.30
76000002917	FD-5,HARDWARE ONLY	\$2,500.00	30%	\$1,750.00
7640015017	XRITE I1 ISIS XL SPECTRO SCANNER	\$3,995.00	30%	\$2,796.50
EO2AST	i1iO AUTOMATED SCANNING TABLE 2ND GEN	\$2,495.00	30%	\$1,746.50
EO2BAS	i1Pro 2 SPECTROPHOTOMETER	\$1,348.00	30%	\$943.60
7640015919	GTI PDV3EKM Lightbox	\$779.00	30%	\$545.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
3000005453	EFI Color Profiler Suite V4.x Software Only	\$2,300.00	30%	\$1,610.00
3000005455	SB Kit Fiery CPS Upgrade V3.X To V4.0	\$899.00	30%	\$629.30
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
3000007370	EFI CPS V4.X ES-2000 THREE YEARS SMSA	\$4,200.00	30%	\$2,940.00
3000007371	EFI CPS V4.X ES-2000 FIVE YEARS SMSA	\$5,000.00	30%	\$3,500.00
7640019042	bizhub PRESS Starter Kit	\$200.00	30%	\$140.00
	Professional Services			
7640012635	Basic Professional Services- EFI/Creo Training	\$600.00	0%	\$600.00
7640015254	Professional Services- EFI Graphics Arts Training	\$5,000.00	0%	\$5,000.00
7640015253	Professional Services- Advanced Production Training	\$8,000.00	0%	\$8,000.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640015694	5 Day On-Site Qualify for G7 Master Printer W/Offset	\$10,000.00	0%	\$10,000.00
7640015693	3.5 Day On-Site Qualify for G7 on KM Press	\$8,000.00	0%	\$8,000.00
7640015695	1 Day On-Site Qualify for G7 on KM Press	\$2,500.00	0%	\$2,500.00
7640015983	Color Care Professional Service 1 day	\$2,499.00	0%	\$2,499.00

NOTES:

- 1) UK-104 is required for UK-207
- 2) UK-206 required for eCopy
- 3) EF-103 Envelope Fusing only works with PF-707
- 4) Color Management is a separate page called Color Mgmt Tools
- 5) VI-507 Video Interface Kit required for connection of all non-KM controllers
- 6) HT-503 is recommended for customers who plan to run coated stocks and/or operate in humid environments.
- 7) HT-504 is recommended for customers who plan to run coated stocks and/or operate in humid environments.
- 8) RU-510 is required when the GP-501 is installed
- 9) LS-505 ships with one LC-501 roll-away cart
- 10) Must order at least one die set (DS-50X) with each GP-501
- 11) HT-506 is recommended for customers who plan to run coated stocks and/or operate in humid environments
- 12) RU-509 is completely optional however it does improve de-curling and includes CDC for improved color consistency
- 13) MK-732 Mount Kit Required for attachment of PI-502 Post Inserter to FS-532 Finisher.
- 14) Must order at least one binding element (RB-101) with each GP-502

GROUP A - SEGMENT 4

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5VM011X001	bizhub PRO C1060L IC-602 PACKAGE, Electrical Requirements: 208 - 240V, 60Hz, 22A Dedicated Line	\$51,995.00	71%	\$14,905.83
A128WY2	OC-509 Original Cover	\$150.00	65%	\$52.50
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
7640012602	Basic Professional Services - Level 4	\$1,600.00	0%	\$1,600.00
TOTAL CONFIGURATION		\$56,419.00	69%	\$17,492.13
A5VM011X002	bizhub PRO C1060L IC-415 PACKAGE, Electrical Requirements: 208 - 240V,	\$53,795.00	71%	\$15,463.83
A128WY2	OC-509 Original Cover	\$150.00	65%	\$52.50
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
7640012602	Basic Professional Services - Level 4	\$1,600.00	0%	\$1,600.00
TOTAL CONFIGURATION		\$58,219.00	69%	\$18,050.13
A03WWW0	LU-202 Large Capacity Tray (2.5K)	\$3,562.00	30%	\$2,493.40
A0410Y0	HT-503 Heater for LU-202	\$1,336.00	30%	\$935.20
A57WWY1	MB-506 Multi-Bypass Tray	\$582.00	30%	\$407.40
A0430Y2	OT-502 Exit Tray	\$690.00	30%	\$483.00
A0HUWY2	DF-626 Automatic Document Feeder	\$2,002.00	30%	\$1,401.40
A57UWY1	WT-511 Working Table	\$580.00	30%	\$406.00
A5VKWY1	HT-511 Dehumidifier Heater	\$2,115.00	30%	\$1,480.50
A1TVWY1	FS-612 Booklet Finisher	\$5,406.00	30%	\$3,784.20
A2A4WY1	FS-531 50 Sheet Stapling Finisher	\$3,173.00	30%	\$2,221.10
A04HWY1	PI-502 Cover Inserter (or FS-612, FS-531)	\$1,164.00	30%	\$814.80
A04F0Y1	PK-512 2/3 Hole Punch (for FS-612, FS-531)	\$862.84	30%	\$604.10
A5AAWY1	UK-206 Upgrade Kit (eCopy enabled)	\$1,000.00	30%	\$700.00
A8AKWY1	RU-516 Relay Unit	\$0.00	100%	\$0.00
A8AWWY1	RU-517 Relay Unit	\$0.00	100%	\$0.00
45111156	EFI Productivity Package S/W License	\$5,300.00	30%	\$3,710.00
45111134	Fiery Impose	\$2,500.00	30%	\$1,750.00
45111136	EFI Fiery Compose S/W License	\$1,100.00	30%	\$770.00
45111138	EFI Fiery Impose-Compose S/W License	\$3,000.00	30%	\$2,100.00
45112179	Fiery JobMaster	\$3,500.00	30%	\$2,450.00
45111153	EFI Spot-On S/W License	\$995.00	30%	\$696.50
45111142	EFI Hot Folders & Virtual S/W License	\$995.00	30%	\$696.50
45111094	EFI Auto Trap S/W License	\$995.00	30%	\$696.50
10000006366	Fiery JobMaster Annual Support & Maintenance	\$700.00	30%	\$490.00
KMCCURVOCORE	Color Care Curve Core Optional Tool	\$1,199.00	30%	\$839.30
76000002917	FD-5,HARDWARE ONLY	\$2,500.00	30%	\$1,750.00
7640015017	XRITE i1 ISIS XL SPECTRO SCANNER	\$3,995.00	30%	\$2,796.50
EO2AST	i1iO AUTOMATED SCANNING TABLE 2ND GEN	\$2,495.00	30%	\$1,746.50
EO2BAS	i1Pro 2 SPECTROPHOTOMETER	\$1,348.00	30%	\$943.60
7640015919	GTI PDV3EKM Lightbox	\$779.00	30%	\$545.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
3000005453	EFI Color Profiler Suite V4.x Software Only	\$2,300.00	30%	\$1,610.00
3000005455	SB Kit Fiery CPS Upgrade V3.X To V4.0	\$899.00	30%	\$629.30
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
3000007370	EFI CPS V4.X ES-2000 THREE YEARS SMSA	\$4,200.00	30%	\$2,940.00
3000007371	EFI CPS V4.X ES-2000 FIVE YEARS SMSA	\$5,000.00	30%	\$3,500.00
7640019042	bizhub PRESS Starter Kit	\$200.00	30%	\$140.00
Professional Services				
7640012635	Basic Professional Services- EFI/Creo Training	\$600.00	0%	\$600.00
7640015254	Professional Services- EFI Graphics Arts Training	\$5,000.00	0%	\$5,000.00
7640015253	Professional Services- Advanced Production Training	\$8,000.00	0%	\$8,000.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640015694	5 Day On-Site Qualify for G7 Master Printer W/Offset	\$10,000.00	0%	\$10,000.00
7640015693	3.5 Day On-Site Qualify for G7 on KM Press	\$8,000.00	0%	\$8,000.00
7640015695	1 Day On-Site Qualify for G7 on KM Press	\$2,500.00	0%	\$2,500.00
7640015983	Color Care Professional Service 1 day	\$2,499.00	0%	\$2,499.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A		
Pricing Item	Segment 4	Segment 4
Make	KMBS	KMBS
Model	bizhub C1060L IC-602	bizhub C1060L IC-415
B&W Zero Base Service Pricing	\$0.0112	\$0.0112
Color Zero Base Service Pricing	\$0.0440	\$0.0440
Color Optional Included Impression Pricing		
Option #1 Included B&W Base Number Impressions	0	0
Option #1 Included Color Base Number Impressions	20,000	20,000
Option #1 Monthly Base Charge	\$860.00	\$860.00
Option #1 B&W Overage Rate	\$0.0112	\$0.0112
Option #1 Color Overage Rate	\$0.0430	\$0.0430
Option #2 Included B&W Base Number Impressions		
Option #2 Included Color Base Number Impressions	30,000	30,000
Option #2 Monthly Base Charge	\$1,260.00	\$1,260.00
Option #2 B&W Overage Rate	\$0.0112	\$0.0112
Option #2 Color Overage Rate	\$0.0420	\$0.0420
Option #3 Included B&W Base Number Impressions		
Option #3 Included Color Base Number Impressions	40,000	40,000
Option #3 Monthly Base Charge	\$1,640.00	\$1,640.00
Option #3 B&W Overage Rate	\$0.0112	\$0.0112
Option #3 Color Overage Rate	\$0.0410	\$0.0410

11" x 17" are 1 click on all models. Staples are included.

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1.) bizhub PRO C1060L IC-602 PACKAGE includes: C1060L engine and IC-602, VI-507 not required, (UK-104 and UK-207 are not available for this package)
- 2.) bizhub PRO C1060L IC-415 PACKAGE Includes: C1060L engine, Fiery IC-415 and VI-507
- 3.) Color Management is a separate page called Color Mgmt Tools

GROUP A - SEGMENT 5

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A50U011	bizhub PRESS C1070, Electrical Requirements: 208-240V, 60Hz, 22A Dedicated Line	\$67,320.00	55%	\$30,085.87
A0U4WY2	PF-602m Paper Feed Unit	\$6,455.40	65%	\$2,259.39
A128WY2	OC-509 Original Cover	\$150.00	65%	\$52.50
7640012602	Basic Professional Services - Level 4	\$1,600.00	0%	\$1,600.00
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A5A90Y1	IC-602A Image Controller (C1070, C1060, C1060L)	\$5,040.00	65%	\$1,764.00
TOTAL CONFIGURATION		\$83,399.40	56%	\$36,695.56
A57P011	bizhub PRESS C1070P, Electrical Requirements: 208-240V, 60Hz, 22A Dedicated Line	\$56,100.00	55%	\$25,036.51
7640012602	Basic Professional Services - Level 4	\$1,600.00	0%	\$1,600.00
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS20820DKM	ESP Diagnostic Power Filter 208V/20A	\$381.00	30%	\$266.70
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A0U4WY2	PF-602m Paper Feed Unit	\$6,455.40	65%	\$2,259.39
A5A90Y1	IC-602A Image Controller (C1070, C1060, C1060L)	\$5,040.00	65%	\$1,764.00
TOTAL CONFIGURATION		\$72,410.40	56%	\$31,860.40
A0HUWY2	DF-626 Automatic Document Feeder	\$2,002.00	30%	\$1,401.40
A0410Y1	HT-504 Heater for PF-602	\$2,114.70	30%	\$1,480.50
A0410Y0	HT-503 Heater for LU-202	\$1,336.00	30%	\$935.20
A03WWW0	LU-202 Large Capacity Tray (2.5K)	\$3,562.00	30%	\$2,493.40
A55CWY1	PF-707 Paper Feeder	\$10,720.00	30%	\$7,504.00
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/PF-705	\$2,332.00	30%	\$1,632.40
A57VW11	EF-103 Envelope Fusing	\$5,000.00	30%	\$3,500.00
A57WWY1	MB-506 Multi-Bypass Tray	\$582.00	30%	\$407.40
A0430Y2	OT-502 Exit Tray	\$690.00	30%	\$483.00
A57UWY1	WT-511 Working Table	\$580.00	30%	\$406.00
A5VKWY1	HT-511 Dehumidifier Heater	\$2,115.00	30%	\$1,480.50
A1TVWY1	FS-612 Booklet Finisher	\$5,406.00	30%	\$3,784.20
A2A4WY1	FS-531 50 Sheet Stapling Finisher	\$3,173.00	30%	\$2,221.10
A04HWY1	PI-502 Cover Inserter (or FS-612, FS-531)	\$1,164.00	30%	\$814.80
A04F0Y1	PK-512 2/3 Hole Punch (for FS-612, FS-531)	\$862.84	30%	\$604.10
A4F3WY2	FS-532 100 sheet staple finisher	\$5,205.00	30%	\$3,643.50
A4F3W13	FS-532 100 finisher with PK and SD	\$8,017.71	30%	\$5,612.40
A4FAW12	PK-522 Punch Kit	\$835.28	30%	\$584.50
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A0H0W11	FD-503 Multi Folding Unit	\$18,921.00	30%	\$13,244.70
A0H2WY2	SD-506 Saddle Stitch Unit	\$27,825.00	30%	\$19,477.50
A0H1W12	LS-505 Large Capacity Stacker (includes one LC-501)	\$18,364.50	30%	\$12,855.50
A1AHWY1	LC-501 Additional Cart for LS-505	\$890.40	30%	\$623.00
A15XW11	PB-503 Perfect Binder	\$44,838.00	30%	\$31,386.60
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A4FCWY1	RU-510 Relay Unit	\$2,980.00	30%	\$2,086.00
A8AKWY1	RU-516 Relay Unit	\$0.00	100%	\$0.00
A8AWWY1	RU-517 Relay Unit	\$0.00	100%	\$0.00
A2A3WY2	HM-102 Humidifier Kit	\$11,660.00	30%	\$8,162.00
A4F6W12	GP-502 Ring Binder	\$29,000.00	30%	\$20,300.00
A2A2W13	RU-509 Relay/Buffer Pass Unit	\$6,360.00	30%	\$4,452.00
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
7714357	GBC 3-Hole DuraGlide HD Die Set	\$2,124.00	30%	\$1,486.80
7714355	GBC 19-Hole DuraGlide HD Die Set	\$4,265.00	30%	\$2,985.50
7640017527	GBC 44 Oval Hole Die for GP-501	\$2,015.00	30%	\$1,410.50
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A5XJWY1	UK-104 Upgrade Kit (Additional 500GB memory)	\$1,200.00	30%	\$840.00
A5URWY1	IC-415 EFI Embedded Image Controller	\$9,000.00	30%	\$6,300.00
A5UTWY2	IC-308 EFI Server Type Image Controller	\$30,492.20	30%	\$21,344.54
45132414	KIT OPTION UPGRADE IC-308 V1.X TO V2.0	\$995.00	30%	\$696.50
45111134	Fiery Impose	\$2,500.00	30%	\$1,750.00
45111136	EFI Fiery Compose S/W License	\$1,100.00	30%	\$770.00
45111138	EFI Fiery Impose-Compose S/W License	\$3,000.00	30%	\$2,100.00
45112179	Fiery JobMaster	\$3,500.00	30%	\$2,450.00
45111153	EFI Spot-On S/W License	\$995.00	30%	\$696.50
45111142	EFI Hot Folders & Virtual S/W License	\$995.00	30%	\$696.50
45111094	EFI Auto Trap S/W License	\$995.00	30%	\$696.50
45111100	EFI Fiery Gappe(GA2)	\$7,000.00	30%	\$4,900.00
45052707	EFI HDD Security For PRO80	\$1,200.00	30%	\$840.00
45087436	Furniture For Fiery Central Integrated Server Includes Stand, Keyboard, Monitor, And Mouse	\$2,670.00	30%	\$1,869.00
45125832	EFI Option Bundle - 19" FACI+CPS+Impose+Compose+Gappe	\$11,625.00	30%	\$8,137.50
100000006366	Fiery JobMaster Annual Support & Maintenance	\$700.00	30%	\$490.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP A		Segment 5
Pricing Item		KMBS
Make		bizhub C1070 / P
Model		B&W Zero Base Service Pricing \$0.0112 Color Zero Base Service Pricing \$0.0428
Color Optional Included Impression Pricing		
Option #1 Included B&W Base Number Impressions		0
Option #1 Included Color Base Number Impressions		25,000
Option #1 Monthly Base Charge		\$1,067.50
Option #1 B&W Overage Rate		\$0.0112
Option #1 Color Overage Rate		\$0.0427
Option #2 Included B&W Base Number Impressions		
Option #2 Included Color Base Number Impressions		40,000
Option #2 Monthly Base Charge		\$1,704.00
Option #2 B&W Overage Rate		\$0.0112
Option #2 Color Overage Rate		\$0.0426
Option #3 Included B&W Base Number Impressions		
Option #3 Included Color Base Number Impressions		50,000
Option #3 Monthly Base Charge		\$2,125.00
Option #3 B&W Overage Rate		\$0.0112
Option #3 Color Overage Rate		\$0.0425
11" x 17" are 1 click on all models. Staples are included.		

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP A - SEGMENT 5

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5XG0Y1	IC-602B Image Controller (C1070P only)	\$6,400.00	30%	\$4,480.00
A5AAWY1	UK-206 Upgrade Kit (eCopy enabled)	\$1,000.00	30%	\$700.00
A5XHWY1	UK-207 Upgrade Kit (APPE enabled)	\$2,100.00	30%	\$1,470.00
A5A7WY1	VI-507 Video Interface Kit	\$1,000.00	30%	\$700.00
IC309	IC-309 CREO Image Controller	\$25,000.00	30%	\$17,500.00
63800214A	Action Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800212A	Fast Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800196A	Match Pack Option for Creo IC-309	\$5,200.00	30%	\$3,640.00
63800862A	Preps Pack Option for Creo IC-309 and IC-309m	\$2,395.00	30%	\$1,676.50
63800216A	Trans Pack Option for Creo IC-309 and IC-309m	\$9,995.00	30%	\$6,996.50
7640013552	IC-307 Universal Stand	\$954.00	30%	\$667.80
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
KMCURVECORE	Color Care Curve Core Optional Tool	\$1,199.00	30%	\$839.30
76000002917	FD-5,HARDWARE ONLY	\$2,500.00	30%	\$1,750.00
7640015017	XRITE I1 ISIS XL SPECTRO SCANNER	\$3,995.00	30%	\$2,796.50
EO2AST	i1iO AUTOMATED SCANNING TABLE 2ND GEN	\$2,495.00	30%	\$1,746.50
EO2BAS	i1Pro 2 SPECTROPHOTOMETER	\$1,348.00	30%	\$943.60
7640015919	GTI PDV3EKM Lightbox	\$779.00	30%	\$545.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
3000005453	EFI Color Profiler Suite V4.x Software Only	\$2,300.00	30%	\$1,610.00
3000005455	SB Kit Fiery CPS Upgrade V3.X To V4.0	\$899.00	30%	\$629.30
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
3000007370	EFI CPS V4.X ES-2000 THREE YEARS SMSA	\$4,200.00	30%	\$2,940.00
3000007371	EFI CPS V4.X ES-2000 FIVE YEARS SMSA	\$5,000.00	30%	\$3,500.00
7640019042	bizhub PRESS Starter Kit	\$200.00	30%	\$140.00
	Professional Services			
7640012635	Basic Professional Services- EFI/Creo Training	\$600.00	0%	\$600.00
7640015254	Professional Services- EFI Graphics Arts Training	\$5,000.00	0%	\$5,000.00
7640015253	Professional Services- Advanced Production Training	\$8,000.00	0%	\$8,000.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640015694	5 Day On-Site Qualify for G7 Master Printer W/Offset	\$10,000.00	0%	\$10,000.00
7640015693	3.5 Day On-Site Qualify for G7 on KM Press	\$8,000.00	0%	\$8,000.00
7640015695	1 Day On-Site Qualify for G7 on KM Press	\$2,500.00	0%	\$2,500.00
7640015983	Color Care Professional Service 1 day	\$2,499.00	0%	\$2,499.00

NOTES:

- 1) UK-104 is required for UK-207
- 2) UK-206 required for eCopy
- 3) EF-103 Envelope Fusing only works with PF-707
- 4) Color Management is a separate page called Color Mgmt Tools
- 5) VI-507 Video Interface Kit required for connection of all non-KM controllers
- 6) HT-503 is recommended for customers who plan to run coated stocks and/or operate in humid environments.
- 7) HT-504 is recommended for customers who plan to run coated stocks and/or operate in humid environments.
- 8) RU-510 is required when the GP-501 is installed
- 9) LS-505 ships with one LC-501 roll-away cart
- 10) Must order at least one die set (DS-50X) with each GP-501
- 11) HT-506 is recommended for customers who plan to run coated stocks and/or operate in humid environments
- 12) RU-509 is completely optional however it does improve de-curling and includes CDC for improved color consistency
- 13) MK-732 Mount Kit Required for attachment of PI-502 Post Inserter to FS-532 Finisher.
- 14) Must order at least one binding element (RB-101) with each GP-502

GROUP A - SEGMENT 5

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5AX011	bizhub PRESS C1085, Electrical Requirements: 208-240V, 24A	\$130,252.80	61%	\$50,333.02
7640012601	Basic Professional Services - Level 5	\$2,400.00	0%	\$2,400.00
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS20820DKM	ESP Diagnostic Power Filter 208V/20A	\$381.00	30%	\$266.70
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A55DWY1	PF-708 Paper Feed Unit with Doc Feeder	\$18,000.00	30%	\$12,600.00
A65YW11	RU-511 Decurling Relay Unit	\$8,800.00	50%	\$4,400.00
A6DXWY1	UK-105 Upgrade Kit (Reqd when using PF-708 + EFI or Creo)	\$3,540.00	50%	\$1,770.00
A6DU0Y1	IC-602C KM Image Controller	\$13,000.00	50%	\$6,500.00
TOTAL CONFIGURATION		\$180,007.80	56%	\$79,203.52
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/705/707/708	\$2,332.00	30%	\$1,632.40
A55CWY1	PF-707 Paper Feeder	\$10,720.00	30%	\$7,504.00
A69EWY1	FA-502 PI-PFU Connection Kit	\$700.00	30%	\$490.00
A1TUWY1	HM-101 Humidification Unit for RU-508/509/511	\$10,600.00	30%	\$7,420.00
A4F3WY2	FS-532 100 Sheet Staple Finisher	\$5,205.00	30%	\$3,643.50
A4F3W13	FS-532 100 finisher with PK and SD	\$8,017.71	30%	\$5,612.40
A4FAW12	PK-522 Punch Kit	\$835.28	30%	\$584.50
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A0H0W11	FD-503 Multi Folding Unit	\$18,921.00	30%	\$13,244.70
A0H2WY2	SD-506 Saddle Stitch Unit	\$27,825.00	30%	\$19,477.50
A660WY1	LS-506 Large Stacker Unit	\$19,058.00	30%	\$13,340.60
A15XW11	PB-503 Perfect Binder	\$44,838.00	30%	\$31,386.60
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A4F6W12	GP-502 Ring Binder	\$29,000.00	30%	\$20,300.00
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A4FCWY1	RU-510 Relay Unit	\$2,980.00	30%	\$2,086.00
A8AKWY1	RU-516 Relay Unit	\$0.00	100%	\$0.00
A8AWWY1	RU-517 Relay Unit	\$0.00	100%	\$0.00
A1AHWY2	LC-501 Additional Cart for LS-505	\$890.40	30%	\$623.00
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
7714355	GBC 19-Hole DuraGlide HD Die Set	\$4,265.00	30%	\$2,985.50
7640017527	GBC 44 Oval Hole Die for GP-501	\$2,015.00	30%	\$1,410.50
A6E0WY1	WT-512 Working Table	\$530.00	30%	\$371.00
A04HWY2	PI-502 Multi-Post Inserter	\$1,113.00	30%	\$779.10
A6CCWY2	IC-310 Fiery Image Controller	\$55,600.00	30%	\$38,920.00
A5UTWY2	IC-308 EFI Server Type Image Controller	\$30,492.20	30%	\$21,344.54
45132414	KIT OPTION UPGRADE IC-308 V1.X TO V2.0	\$995.00	30%	\$696.50
45132413	KIT OPTION UPGRADE IC-310 V1.0 TO V2.0	\$1,195.00	30%	\$836.50
45111134	Fiery Impose	\$2,500.00	30%	\$1,750.00
45111136	EFI Fiery Compose S/W License	\$1,100.00	30%	\$770.00
45111138	EFI Fiery Impose-Compose S/W License	\$3,000.00	30%	\$2,100.00
45112179	Fiery JobMaster	\$3,500.00	30%	\$2,450.00
45111100	EFI Fiery Gappe(GA2)	\$7,000.00	30%	\$4,900.00
45052707	EFI HDD Security For PRO80	\$1,200.00	30%	\$840.00
45087436	Furniture For Fiery Central Integrated Server Includes Stand, Keyboard, Monitor, And Mouse	\$2,670.00	30%	\$1,869.00
45125832	EFI Option Bundle - 19inch FACI+CPS+Impose+Compose+Gappe	\$11,625.00	30%	\$8,137.50
10000006366	Fiery JobMaster Annual Support & Maintenance	\$700.00	30%	\$490.00
A5AAWY1	UK-206 Upgrade Kit (eCopy enabled)	\$1,000.00	30%	\$700.00
A5A7WY1	VI-507 Video Interface Kit	\$1,000.00	30%	\$700.00
63800214A	Action Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800212A	Fast Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800196A	Match Pack Option for Creo IC-309	\$5,200.00	30%	\$3,640.00
63800862A	Preps Pack Option for Creo IC-309 and IC-309m	\$2,395.00	30%	\$1,676.50
63900267A	Trans Pack Option for Creo IC-312 and IC-312m	\$16,595.00	30%	\$11,616.50
IC312	Creo IC-312 Controller for C1100 Series	\$32,850.00	30%	\$22,995.00
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
7640019042	bizhub PRESS Starter Kit	\$200.00	30%	\$140.00
7640019206	C1100/C1085 ORU Parts Kit	\$13,202.06	30%	\$9,241.44
7640018666	ORU Operator Training (1 Day)	\$950.00	30%	\$665.00
A6J6WY1	OR-102 ORU Enablement Accessory Board	\$825.00	30%	\$577.50
Professional Services				
7640012635	Basic Professional Services- EFI/Creo Training	\$600.00	0%	\$600.00
7640015254	Professional Services- EFI Graphics Arts Training	\$5,000.00	0%	\$5,000.00
7640015253	Professional Services- Advanced Production Training	\$8,000.00	0%	\$8,000.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640015694	5 Day On-Site Qualify for G7 Master Printer W/Offset	\$10,000.00	0%	\$10,000.00
7640015693	3.5 Day On-Site Qualify for G7 on KM Press	\$8,000.00	0%	\$8,000.00
7640015695	1 Day On-Site Qualify for G7 on KM Press	\$2,500.00	0%	\$2,500.00
7640015983	Color Care Professional Service 1 day	\$2,499.00	0%	\$2,499.00



Click on picture for online specifications

Service and Supplies Pricing - GROUP A	
Pricing Item	Segment 5
Make	KMBS
Model	bizhub C1085
B&W Zero Base Service Pricing	\$0.0200
Color Zero Base Service Pricing	\$0.0600
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number Impressions	0
Option #1 Included Color Base Number Impressions	55,000
Option #1 Monthly Base Charge	\$3,190.00
Option #1 B&W Overage Rate	\$0.0180
Option #1 Color Overage Rate	\$0.0580
Option #2 Included B&W Base Number Impressions	0
Option #2 Included Color Base Number Impressions	85,000
Option #2 Monthly Base Charge	\$4,760.00
Option #2 B&W Overage Rate	\$0.0170
Option #2 Color Overage Rate	\$0.0560
Option #3 Included B&W Base Number Impressions	0
Option #3 Included Color Base Number Impressions	120,000
Option #3 Monthly Base Charge	\$6,480.00
Option #3 B&W Overage Rate	\$0.0170
Option #3 Color Overage Rate	\$0.0540

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- HT-506 is recommended when customer runs high volumes of coated stock and/or has excessive humidity.
- One FA-502 is required for each additional PFU attached to a max. of 3. Max. is (3) PF-707's or (1) PF-708 + (2) PF-707.
- RU-511 is REQUIRED for all configurations.
- HM-101 Humidification Unit includes a water tank that requires distilled water. This option is useful to eliminate curling of uncoated output.
- GC-501 Glue Chips must be ordered with every PB-503.
- GP-501 does not include any die sets. At least one die set must be ordered with each GP-501.
- Configurations including the GP-501 require BOTH the RU-510 AND RU-511 Relay Units.
- MK-732 Mount Kit Required for attachment of PI-502 Post Inserter to FS-532 Finisher.
- Must order at least one binding element (RB-101) with each GP-502
- Each LS-506 includes one LC-501 stacker cart.
- UK-105 is required whenever the PF-708 is configured.
- UK-206 is required for eCopy integration.
- VI-507 Video Interface Kit required for connection of all non-KM controllers
- Color Management is a separate page called Color Mgmt Tools
- OR-102 ORU Enablement Accessory Board (item #A6J6WY1) is required for customers that will opt for the ORU Program

GROUP B - SEGMENT 6

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A4EW011	bizhub PRO 951 - Includes Built-in controller with PCL/PS3, (1) Drum, (1) Developer, 512 MB System Memory, 768 MB DRAM, Tray 1/2 : 1,500 sheets each, Total Standard Paper Capacity: 3,000 sheets (9,000 sheets max.). Requires 220V (NEMA receptacle#6-20R), Electrical Requirements: 208-240V, 60Hz, 16A Dedicated Line	\$42,000.00	68%	\$13,501.66
7670525509	Delivery Charge - Level 4	\$600.00	100%	\$0.00
7640018096	Basic Network Service - BNS06	\$740.00	100%	\$0.00
7640014688	Basic Professional Services - Level 1	\$600.00	0%	\$600.00
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A (for bizhub 951)	\$275.00	30%	\$192.50
XGPCS20820DKM	ESP Diagnostic Power Filter 208V/20A (for bizhub PRO 951)	\$381.00	30%	\$266.70
A4F0WY1	LU-409 LCU (letter size)	\$2,226.00	60%	\$890.40
TOTAL CONFIGURATION		\$46,822.00	67%	\$15,451.26
A4F3WY2	FS-532 100 sheet staple finisher	\$5,205.00	30%	\$3,643.50
A4F3W13	FS-532 100 finisher with PK and SD	\$8,017.71	30%	\$5,612.40
A4F1WY1	LU-410 Large capacity paper feed unit (12x18)	\$3,116.40	30%	\$2,181.20
A4EYWY1	PF-706 Large capacity paper feed unit	\$6,455.00	30%	\$4,518.50
A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and PF-702)	\$1,335.60	30%	\$935.20
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A4FAW11	PK-522 - punch kit	\$835.00	30%	\$584.50
A4F8WY2	ZU-608 Z-folding unit	\$5,509.88	30%	\$3,857.00
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
AS8WY1	UK-205 (upgrade kit for eCopy)	\$35.00	30%	\$24.50
A04HWY2	PI-502 Multi-Post Insertter	\$1,113.00	30%	\$779.10
A4F6W11	GP-502 - Ring Binder	\$29,000.00	30%	\$20,300.00
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
7714357	GBC 3-Hole DuraGlide HD Die Set	\$2,124.00	30%	\$1,486.80
7714355	GBC 19-Hole DuraGlide HD Die Set	\$4,265.00	30%	\$2,985.50
7640017527	GBC 44 Oval Hole Die for GP-501	\$2,015.00	30%	\$1,410.50
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
7640005064	AU-201H HID Proximity Card Authentication Unit	\$423.00	30%	\$296.10
A0W5WY1	HD-511 Removable HDD Inner Case Kit	\$1,409.80	30%	\$987.00
A0W6WY2	RH-101 Removable HDD Kit	\$3,487.34	30%	\$2,440.90
Professional Services				
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640018460	Networking Fee	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP B	
Pricing Item	Segment 6
Make	KMBS
Model	bizhub 951
Zero Base Service Pricing	\$0.0045
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	75,000
Option #1 Monthly Base Charge	\$330.00
Option #1 Overage Rate	\$0.0044
Option #2 Included Base Number Impressions	90,000
Option #2 Monthly Base Charge	\$387.00
Option #2 Overage Rate	\$0.0043
Option #3 Included Base Number Impressions	110,000
Option #3 Monthly Base Charge	\$462.00
Option #3 Overage Rate	\$0.0042
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) PP-701 is parts kit for PF-706 to enable better feeding of pre-printed paper.
- 2) SD-510 adds saddle stitch booklet making (booklets up to 20 sheets = 80 pages) and half/tri-folding to FS-532.
- 3) No basic output catch tray available -- ALL systems must be configured with FS-532 finisher.
- 4) PK-522 adds 2/3-hole punch to FS-532
- 5) Adds post process sheet insertion to FS-532. REQUIRES MK-732 MOUNT KIT.
- 6) Must order at least one die set (DS-50X) with each GP-501.
- 7) GP-502 Punches and binds finished books in line. NOTE: Does not ship with any binding elements - must order RB-101 binding elements separately.
- 8) UK-205 is required for control panel integration with eCopy ShareScan.A4EW011 .

GROUP B - SEGMENT 6

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A4EV011	bizhub PRESS 1052 - Built-in controller with PCL/PS3, (1) Drum, (1) Developer, 512 MB System Memory, 768 MB DRAM, Tray 1/2 : 1,500 sheets each, Total Standard Paper Capacity: 3,000 sheets (14,000 sheets max.). Requires 220V/30A	\$65,000.00	71%	\$18,994.81
7670525510	Delivery Charge - Level 5	\$920.00	100%	\$0.00
7640018096	Basic Network Service - BNS06	\$740.00	100%	\$0.00
7640012599	Basic Professional Services - Level 3	\$1,200.00	0%	\$1,200.00
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A4FCWY1	RU-510 Relay Unit	\$2,980.00	30%	\$2,086.00
A4EYWY1	PF-706 Large capacity paper feed unit	\$6,455.00	58%	\$2,732.96
TOTAL CONFIGURATION		\$78,629.00	67%	\$25,947.57
A4F3WY2	FS-532 100 sheet staple finisher	\$5,205.00	30%	\$3,643.50
A4F3W13	FS-532 100 finisher with PK and SD	\$8,017.71	30%	\$5,612.40
A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and PF-702)	\$1,335.60	30%	\$935.20
A0GDWY1	PF-703 Vacuum Paper Feed Unit / PI-PFU (5,000 sheets)	\$10,578.80	30%	\$7,405.30
A0GFWY1	FA-501 PI-PFU Connection Kit	\$5,215.20	30%	\$3,650.50
A15AWY1	HT-505 Dehumidifier/Heater for PFU	\$2,114.70	30%	\$1,480.50
A04HWY2	PI-502 Multi-Post Inserter	\$1,113.00	30%	\$779.10
A0H0W11	FD-503 Multi Folding Unit	\$18,921.00	30%	\$13,244.70
A0H1W12	LS-505 Large Capacity Stacker (includes one LC-501)	\$18,364.50	30%	\$12,855.50
A0H2WY2	SD-506 Saddle Stitch Unit	\$27,825.00	30%	\$19,477.50
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A4F6W11	GP-502 - Ring Binder	\$29,000.00	30%	\$20,300.00
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
A15XW11	PB-503 Perfect Binder	\$44,838.00	30%	\$31,386.60
A1AHWY1	LC-501 Additional Cart for LS-505	\$890.40	30%	\$623.00
A2A2W12	RU-509 Relay/Buffer Pass Unit	\$6,360.00	30%	\$4,452.00
A2A3WY2	HM-102 Humidifier Kit	\$11,660.00	30%	\$8,162.00
A4F2WY1	EF-102 Envelope Fusing Unit	\$4,435.00	30%	\$3,104.50
A4F3WY2	FS-532 100 sheet staple finisher	\$5,205.00	30%	\$3,643.50
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
A4FAW11	PK-522 - punch kit	\$835.00	30%	\$584.50
A5A8WY1	UK-205 (upgrade kit for eCopy)	\$35.00	30%	\$24.50
7714357	GBC 3-Hole DuraGlide HD Die Set	\$2,124.00	30%	\$1,486.80
7714355	GBC 19-Hole DuraGlide HD Die Set	\$4,265.00	30%	\$2,985.50
7640017527	GBC 44 Oval Hole Die for GP-501	\$2,015.00	30%	\$1,410.50
A0W5WY1	HD-511 Removable HDD Inner Case Kit for 12XX/105X	\$1,409.80	30%	\$987.00
A0W6WY1	RH-101 Removable HDD Kit for 12XX/105X	\$3,487.40	30%	\$2,440.90
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
7640005064	AU-201H HID Proximity Card Authentication Unit	\$423.00	30%	\$296.10
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
IC309M	Creo IC-309M Controller for 1250 Series	\$21,275.00	30%	\$14,892.50
Professional Services				
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640018460	Networking Fee	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP B	
Pricing Item	Segment 6
Make	KMBS
Model	bizhub 1052
Zero Base Service Pricing	\$0.0045
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	100,000
Option #1 Monthly Base Charge	\$430.00
Option #1 Overage Rate	\$0.0043
Option #2 Included Base Number Impressions	125,000
Option #2 Monthly Base Charge	\$512.50
Option #2 Overage Rate	\$0.0041
Option #3 Included Base Number Impressions	140,000
Option #3 Monthly Base Charge	\$546.00
Option #3 Overage Rate	\$0.0039
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) Must also order MK-732 Mount Kit for attachment of PI-502 Post Inserter to FS-532 Finisher.
- 2) PP-701 is parts kit for PF-706 to enable better feeding of pre-printed paper.
- 3) FA-501 is required when using PF-703 as a PI-PFU
- 4) LS-505 ships with one LC-501 roll-away cart
- 5) Must order at least one die set (DS-50X) with each GP-501.
- 6) Must order GC-501 Glue Chips with PB-503
- 7) RU-509 Relay Unit is completely optional based on whether or not the customer requires decurling.
- 8) MK-732 Mount Kit Required for attachment of PI-502 Post Inserter to FS-532 Finisher.
- 9) RU-510 is required for all 1250/1250P configurations and when PI-PFU or GP-501 are installed.
- 10) UK-205 is required for control panel integration with eCopy ShareScan.

GROUP B - SEGMENT 7

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A4EU011	bizhub PRESS 1250 - Includes: Built-in controller with PCL/PS3, (1) Drum, (1) Developer, 512 MB System Memory, 768 MB DRAM, Tray 1/2 : 1,500 sheets each, Total Standard Paper Capacity: 3,000 sheets (14,000 sheets max.). Requires 220V/30A . Electrical Requirements: 208-240V, 60Hz, 24A Dedicated Line	\$80,000.00	71%	\$23,059.72
7640012599	Basic Professional Services - Level 3	\$1,200.00	0%	\$1,200.00
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A4FCWY1	RU-510 Relay Unit	\$2,980.00	30%	\$2,086.00
A4EYWY1	PF-706 Large capacity paper feed unit	\$6,455.00	58%	\$2,732.96
TOTAL CONFIGURATION		\$93,789.00	68%	\$30,012.48
A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and PF-702)	\$1,335.60	30%	\$935.20
A0GDWY1	PF-703 Vacuum Paper Feed Unit / PI-PFU (5,000 sheets)	\$10,578.80	30%	\$7,405.30
A0GFWY1	FA-501 PI-PFU Connection Kit	\$5,215.20	30%	\$3,650.50
A15AWY1	HT-505 Dehumidifier/Heater for PFU	\$2,114.70	30%	\$1,480.50
A04HWY2	PI-502 Multi-Post Inserter	\$1,113.00	30%	\$779.10
A0H0W11	FD-503 Multi Folding Unit	\$18,921.00	30%	\$13,244.70
A0H1W12	LS-505 Large Capacity Stacker (includes one LC-501)	\$18,364.50	30%	\$12,855.50
A0H2WY2	SD-506 Saddle Stitch Unit	\$27,825.00	30%	\$19,477.50
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A4F6W12	GP-502 Ring Binder	\$29,000.00	30%	\$20,300.00
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
A15XW11	PB-503 Perfect Binder	\$44,838.00	30%	\$31,386.60
A1AHWY1	LC-501 Additional Cart for LS-505	\$890.40	30%	\$623.00
A2A2W12	RU-509 Relay/Buffer Pass Unit	\$6,360.00	30%	\$4,452.00
A2A3WY1	HM-102 Humidifier Kit	\$11,660.00	30%	\$8,162.00
A4F2WY1	EF-102 Envelope Fusing Unit	\$4,435.00	30%	\$3,104.50
A4F3WY2	FS-532 100 sheet staple finisher	\$5,205.00	30%	\$3,643.50
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
A4FAW12	PK-522 punch kit	\$835.28	30%	\$584.50
A5A8WY1	UK-205 (upgrade kit for eCopy)	\$35.00	30%	\$24.50
7714357	GBC 3-Hole DuraGlide HD Die Set	\$2,124.00	30%	\$1,486.80
A0W5WY1	HD-511 Removable HDD Inner Case Kit for 1200/1051	\$1,409.80	30%	\$987.00
A0W6WY1	RH-101 Removable HDD Kit for 12XX/105X	\$3,487.40	30%	\$2,440.90
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
IC309M	Creo IC-309M Controller for 1250 Series	\$21,275.00	30%	\$14,892.50
Professional Services				
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640018460	Networking Fee	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP B	
Pricing Item	Segment 7
Make	KMBS
Model	bizhub 1250
Zero Base Service Pricing	\$0.0037
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	150,000
Option #1 Monthly Base Charge	\$540.00
Option #1 Overage Rate	\$0.0036
Option #2 Included Base Number Impressions	200,000
Option #2 Monthly Base Charge	\$700.00
Option #2 Overage Rate	\$0.0035
Option #3 Included Base Number Impressions	250,000
Option #3 Monthly Base Charge	\$850.00
Option #3 Overage Rate	\$0.0034
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

- NOTES:**
- 1) Must also order MK-732 Mount Kit for attachment of PI-502 Post Inserter to FS-532 Finisher.
 - 2) PP-701 is parts kit for PF-706 to enable better feeding of pre-printed paper.
 - 3) FA-501 is required when using PF-703 as a PI-PFU
 - 4) LS-505 ships with one LC-501 roll-away cart
 - 5) Must order at least one die set (DS-50X) with each GP-501.
 - 6) Must order GC-501 Glue Chips with PB-503
 - 7) RU-509 Relay Unit is completely optional based on whether or not the customer requires decurling.
 - 8) MK-732 Mount Kit Required for attachment of PI-502 Post Inserter to FS-532 Finisher.
 - 9) RU-510 is required for all 1250/1250P configurations and when PI-PFU or GP-501 are installed.
 - 10) UK-205 is required for control panel integration with eCopy ShareScan.
 - 11) GP-502 Punches and binds finished books in line. NOTE: Does not ship with any binding elements - must order RB-101 binding elements separately.
 - 12) AU-201H HID Proximity Card Authentication Unit is not compatible with the 1250P.

GROUP B - SEGMENT 7

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A4EX011	bizhub PRESS 1250p - includes: Built-in controller with PCL/PS3, (1) Drum, (1) Developer, 512 MB System Memory, 768 MB DRAM, Tray 1/2 : 1,500 sheets each, Total Standard Paper Capacity: 3,000 sheets (14,000 sheets max.). Requires 220V/30A	\$70,000.00	72%	\$19,859.72
7640012599	Basic Professional Services - Level 3	\$1,200.00	0%	\$1,200.00
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A4FCWY1	RU-510 Relay Unit	\$2,980.00	30%	\$2,086.00
A4EYWY1	PF-706 Large capacity paper feed unit	\$6,455.00	58%	\$2,732.96
TOTAL CONFIGURATION		\$83,789.00	68%	\$26,812.48
A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and PF-702)	\$1,335.60	30%	\$935.20
A0GDWY1	PF-703 Vacuum Paper Feed Unit / PI-PFU (5,000 sheets)	\$10,578.80	30%	\$7,405.30
A0GFWY1	FA-501 PI-PFU Connection Kit	\$5,215.20	30%	\$3,650.50
A15AWY1	HT-505 Dehumidifier/Heater for PFU	\$2,114.70	30%	\$1,480.50
A04HWY2	PI-502 Multi-Post Inserter	\$1,113.00	30%	\$779.10
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
A0H0W11	FD-503 Multi Folding Unit	\$18,921.00	30%	\$13,244.70
A0H1W12	LS-505 Large Capacity Stacker (includes one LC-501)	\$18,364.50	30%	\$12,855.50
A0H2WY2	SD-506 Saddle Stitch Unit	\$27,825.00	30%	\$19,477.50
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
A4F6W12	GP-502 Ring Binder	\$29,000.00	30%	\$20,300.00
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A15XW11	PB-503 Perfect Binder	\$44,838.00	30%	\$31,386.60
A1AHWY1	LC-501 Additional Cart for LS-505	\$890.40	30%	\$623.00
A2A2W12	RU-509 Relay/Buffer Pass Unit	\$6,360.00	30%	\$4,452.00
A2A3WY1	HM-102 Humidifier Kit	\$11,660.00	30%	\$8,162.00
A4F2WY1	EF-102 Envelope Fusing Unit	\$4,435.00	30%	\$3,104.50
A4F3WY2	FS-532 100 sheet staple finisher	\$5,205.00	30%	\$3,643.50
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A4FAW12	PK-522 punch kit	\$835.28	30%	\$584.50
A5A8WY1	UK-205 (upgrade kit for eCopy)	\$35.00	30%	\$24.50
7714357	GBC 3-Hole DuraGlide HD Die Set	\$2,124.00	30%	\$1,486.80
A0W5WY1	HD-511 Removable HDD Inner Case Kit for 12XX/105X	\$1,409.80	30%	\$987.00
A0W6WY1	RH-101 Removable HDD Kit for 12XX/105X	\$3,487.40	30%	\$2,440.90
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
A0X9WY1	AU-102 Biometric Authentication Unit	\$946.58	30%	\$662.90
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
IC309M	Creo IC-309M Controller for 1250 Series	\$21,275.00	30%	\$14,892.50
Professional Services				
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP B	
Pricing Item	Segment 7
Make	KMBS
Model	bizhub 1250P
Zero Base Service Pricing	\$0.0037
Optional Included Impression Pricing	
Option #1 Included Base Number Impressions	150,000
Option #1 Monthly Base Charge	\$540.00
Option #1 Overage Rate	\$0.0036
Option #2 Included Base Number Impressions	200,000
Option #2 Monthly Base Charge	\$700.00
Option #2 Overage Rate	\$0.0035
Option #3 Included Base Number Impressions	250,000
Option #3 Monthly Base Charge	\$850.00
Option #3 Overage Rate	\$0.0034
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) Must also order MK-732 Mount Kit for attachment of PI-502 Post Inserter to FS-532 Finisher.
- 2) PP-701 is parts kit for PF-706 to enable better feeding of pre-printed paper.
- 3) FA-501 is required when using PF-703 as a PI-PFU
- 4) LS-505 ships with one LC-501 roll-away cart
- 5) Must order at least one die set (DS-50X) with each GP-501.
- 6) Must order GC-501 Glue Chips with PB-503
- 7) RU-509 Relay Unit is completely optional based on whether or not the customer requires decurling.
- 8) MK-732 Mount Kit Required for attachment of PI-502 Post Inserter to FS-532 Finisher.
- 9) RU-510 is required for all 1250/1250P configurations and when PI-PFU or GP-501 are installed.
- 10) UK-205 is required for control panel integration with eCopy ShareScan.
- 11) GP-502 Punches and binds finished books in line. NOTE: Does not ship with any binding elements - must order RB-101 binding elements separately.
- 12) AU-201H HID Proximity Card Authentication Unit is not compatible with the 1250P.

GROUP B - SEGMENT 6

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A5AW011	bizhub PRESS C1100, Electrical Requirements: 208-240V, 60Hz, 22A Dedicated Line	\$153,047.04	58%	\$63,698.24
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	\$1,059.00	30%	\$741.30
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A65YW11	RU-511 Decurling Relay Unit	\$8,800.00	50%	\$4,400.00
A6DXWY1	UK-105 Upgrade Kit (Reqd when using PF-708 + EFI or Creo)	\$3,540.00	50%	\$1,770.00
A6DU0Y1	IC-602C KM Image Controller	\$13,000.00	50%	\$6,500.00
A55CWY1	PF-707 Paper Feeder	\$10,720.00	30%	\$7,504.00
TOTAL CONFIGURATION		\$192,741.04	56%	\$84,806.04
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/705/707/708	\$2,332.00	30%	\$1,632.40
A1TUWY1	HM-101 Humidification Unit for RU-508/509/511	\$10,600.00	30%	\$7,420.00
A4F3WY2	FS-532 100 Sheet Staple Finisher	\$5,205.00	30%	\$3,643.50
A4F3W13	FS-532 100 finisher with PK and SD	\$8,017.71	30%	\$5,612.40
A4FAW12	PK-522 Punch Kit	\$835.28	30%	\$584.50
A69EWY1	FA-502 PI-PFU Connection Kit	\$700.00	30%	\$490.00
A55DWY1	PF-708 Paper Feed Unit with Doc Feeder	\$18,000.00	30%	\$12,600.00
A04HWY2	PI-502 Multi-Post Inserter	\$1,113.00	30%	\$779.10
A4F5WY1	MK-732 (mount kit for PI-502)	\$445.00	30%	\$311.50
A4F4WY1	SD-510 Saddle Stitch Kit	\$1,977.43	30%	\$1,383.90
A0H0W11	FD-503 Multi Folding Unit	\$18,921.00	30%	\$13,244.70
A0H2WY2	SD-506 Saddle Stitch Unit	\$27,825.00	30%	\$19,477.50
A660WY1	LS-506 Large Stacker Unit	\$19,058.00	30%	\$13,340.60
A15XW11	PB-503 Perfect Binder	\$44,838.00	30%	\$31,386.60
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$18,232.00	30%	\$12,762.40
A4F6W12	GP-502 Ring Binder	\$29,000.00	30%	\$20,300.00
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	\$600.00	30%	\$420.00
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	\$600.00	30%	\$420.00
A4FCWY1	RU-510 Relay Unit	\$2,980.00	30%	\$2,086.00
A8AKWY1	RU-516 Relay Unit	\$0.00	100%	\$0.00
A8AWWY1	RU-517 Relay Unit	\$0.00	100%	\$0.00
A1AHWY2	LC-501 Additional Cart for LS-505	\$890.40	30%	\$623.00
A0NAW11	DS-501 3 Hole Punch Die	\$1,484.00	30%	\$1,038.80
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,484.00	30%	\$1,038.80
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,484.00	30%	\$1,038.80
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,484.00	30%	\$1,038.80
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,484.00	30%	\$1,038.80
A0NHW11	DS-507 32 Hole Proclick Punch Die	\$1,484.00	30%	\$1,038.80
7714355	GBC 19-Hole DuraGlide HD Die Set	\$4,265.00	30%	\$2,985.50
7714357	GBC 3-Hole DuraGlide HD Die Set	\$2,124.00	30%	\$1,486.80
7640017527	GBC 44 Oval Hole Die for GP-501	\$2,015.00	30%	\$1,410.50
A6E0WY1	WT-512 Working Table	\$530.00	30%	\$371.00
A6CCWY2	IC-310 Fiery Image Controller	\$55,600.00	30%	\$38,920.00
A5UTWY2	IC-308 EFI Server Type Image Controller	\$30,492.20	30%	\$21,344.54
45132414	KIT OPTION UPGRADE IC-308 V1.X TO V2.0	\$995.00	30%	\$696.50
45132413	KIT OPTION UPGRADE IC-310 V1.0 TO V2.0	\$1,195.00	30%	\$836.50
45111134	Fiery Impose	\$2,500.00	30%	\$1,750.00
45111136	EFI Fiery Compose S/W License	\$1,100.00	30%	\$770.00
45111138	EFI Fiery Impose-Compose S/W License	\$3,000.00	30%	\$2,100.00
45112179	Fiery JobMaster	\$3,500.00	30%	\$2,450.00
45111100	EFI Fiery Gappe(GA2)	\$7,000.00	30%	\$4,900.00
45052707	EFI HDD Security For PRO80	\$1,200.00	30%	\$840.00
45087436	Furniture For Fiery Server Includes Stand, Keyboard, Monitor, And Mouse	\$2,670.00	30%	\$1,869.00
45125832	EFI Option Bundle - 19inch FACI+CPS+Impose+Compose+Gappe	\$11,625.00	30%	\$8,137.50
10000006366	Fiery JobMaster Annual Support & Maintenance	\$700.00	30%	\$490.00
A5AAWY1	UK-206 Upgrade Kit (eCopy enabled)	\$1,000.00	30%	\$700.00
A5A7WY1	VI-507 Video Interface Kit	\$1,000.00	30%	\$700.00
63800214A	Action Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800212A	Fast Pack Option for Creo IC-309 and IC-309m	\$5,200.00	30%	\$3,640.00
63800196A	Match Pack Option for Creo IC-309	\$5,200.00	30%	\$3,640.00
63800862A	Preps Pack Option for Creo IC-309 and IC-309m	\$2,395.00	30%	\$1,676.50
63900267A	Trans Pack Option for Creo IC-312 and IC-312m	\$16,595.00	30%	\$11,616.50
IC312	Creo IC-312 Controller for C1100 Series	\$32,850.00	30%	\$22,995.00
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	\$350.00	30%	\$245.00
7640019042	bizhub PRESS Starter Kit	\$200.00	30%	\$140.00
7640019206	C1100/C1085 ORU Parts Kit	\$13,202.06	30%	\$9,241.44
7640018666	ORU Operator Training (1 Day)	\$950.00	30%	\$665.00
A6J6WY1	OR-102 ORU Enablement Accessory Board	\$825.00	30%	\$577.50
Color Management Tools				
KMCCURVOCORE	Color Care Curve Core Optional Tool	\$1,199.00	30%	\$839.30
76000002917	FD-5,HARDWARE ONLY	\$2,500.00	30%	\$1,750.00
7640015017	XRITE I1 ISIS XL SPECTRO SCANNER	\$3,995.00	30%	\$2,796.50
EO2AST	i1IO AUTOMATED SCANNING TABLE 2ND GEN	\$2,495.00	30%	\$1,746.50
EO2BAS	i1Pro 2 SPECTROPHOTOMETER	\$1,348.00	30%	\$943.60
7640015919	GTI PDV3EKM Lightbox	\$779.00	30%	\$545.30
3000005452	Fiery Color Profiler Suite V 4.0 with ES-2000 Spectrophotometer	\$3,400.00	30%	\$2,380.00
3000005453	EFI Color Profiler Suite V4.x Software Only	\$2,300.00	30%	\$1,610.00
3000005455	SB Kit Fiery CPS Upgrade V3.X To V4.0	\$899.00	30%	\$629.30
45109642	ES-2000 Spectrophotometer	\$1,348.00	30%	\$943.60
Professional Services				
7640012601	Basic Professional Services - Level 5	\$2,400.00	0%	\$2,400.00
7640012635	Basic Professional Services- EFI/Creo Training	\$600.00	0%	\$600.00
7640015254	Professional Services- EFI Graphics Arts Training	\$5,000.00	0%	\$5,000.00
7640015253	Professional Services- Advanced Production Training	\$8,000.00	0%	\$8,000.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00
7640015694	5 Day On-Site Qualify for G7 Master Printer W/Offset	\$10,000.00	0%	\$10,000.00
7640015693	3.5 Day On-Site Qualify for G7 on KM Press	\$8,000.00	0%	\$8,000.00
7640015695	1 Day On-Site Qualify for G7 on KM Press	\$2,500.00	0%	\$2,500.00
7640015983	Color Care Professional Service 1 day	\$2,499.00	0%	\$2,499.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP B	
Pricing Item	Segment 6
Make	KMBS
Model	bizhub C1100
B&W Zero Base Service Pricing	\$0.0155
Color Zero Base Service Pricing	\$0.0450
Color Optional Included Impression Pricing	
Option #1 Included B&W Base Number	0
Impressions	
Option #1 Included Color Base Number	80,000
Impressions	
Option #1 Monthly Base Charge	\$3,440.00
Option #1 B&W Overage Rate	\$0.0155
Option #1 Color Overage Rate	\$0.0430
Option #2 Included B&W Base Number	0
Impressions	
Option #2 Included Color Base Number	135,000
Impressions	
Option #2 Monthly Base Charge	\$5,670.00
Option #2 B&W Overage Rate	\$0.0155
Option #2 Color Overage Rate	\$0.0420
Option #3 Included B&W Base Number	0
Impressions	
Option #3 Included Color Base Number	200,000
Impressions	
Option #3 Monthly Base Charge	\$8,000.00
Option #3 B&W Overage Rate	\$0.0155
Option #3 Color Overage Rate	\$0.0400
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) HT-506 is recommended when customer runs high volumes of coated stock and/or has excessive humidity.
- 2) One FA-502 is required for each additional PFU attached to a max. of 3. Max. is (3) PF-707's or (1) PF-708 + (2) PF-707.
- 3) RU-511 is REQUIRED for all configurations.
- 4) HM-101 Humidification Unit includes a water tank that requires distilled water. This option is useful to eliminate curling of uncoated output.
- 5) GP-501 Glue Chips must be ordered with every PB-503.
- 6) GP-501 glue chip set includes punch dies. At least one die set must be ordered with each GP-501.

GROUP B - SEGMENT 6

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
-------------	------------------	-----------------	----------	----------------

- 6) GP-501 does not include any die sets. At least one die set must be ordered with each GP-501.
- 7) Configurations including the GP-501 require BOTH the RU-510 AND RU-511 Relay Units.
- 8) MK-732 Mount Kit Required for attachment of PI-502 Post Inserter to FS-532 Finisher.
- 9) Must order at least one binding element (RB-101) with each GP-502
- 10) Each LS-506 includes one LC-501 stacker cart.
- 11) UK-105 is required whenever the PF-708 is configured with a 3rd party (EFI or Creo) controller.
- 12) UK-206 is required for eCopy integration.
- 13) VI-507 Video Interface Kit required for IC-415 and IC-308 connectivity
- 14) Color Management is a separate page called Color Mgmt Tools



GROUP D - PRINTERS - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A6WP011	bizhub 3320 35PPM MFP - Includes PS, PCL & XPS Controller, 256 MB Standard Memory, Automatic Document Feeder, Duplex Unit, 60K Imaging Unit, and 2.5 K Starter Toner Cartridge. Electrical Requirements 120 V, 8.8 A.	\$749.00	54%	\$344.60
AC1	ESP Compact Power Filter 120V/15A	\$46.00	2%	\$45.30
9967002761	DK-P02 Copy Desk	\$299.00	43%	\$171.70
		\$1,248.00	55%	\$561.60
A63Y0Y1	PF-P11 Cassette 250P	\$166.00	30%	\$116.20
A6440Y1	PF-P12 Cassette 550P	\$256.00	30%	\$179.20
PTL5A	Paper Tray Lock	\$50.00	30%	\$35.00
A6WRWY1	Network Interface Card NC-P03	\$52.00	30%	\$36.40
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
	Consumables			
14YK	Staples for Finisher (1 pc (5000needles) x 3 (lining on inner PP tray)	\$68.00	10%	\$61.20
A6W903V	IUP18 Imaging Unit - UAR (60 K)	\$60.00	10%	\$54.00
A6WT00F	TNP41 Black Toner - UAR (10 K)	\$190.00	10%	\$171.00
A6WT00W	TNP43 Black Toner - STD (20 K)	\$219.00	10%	\$197.10
A6W903W	IUP19 Imaging Unit - STD (60 K)	\$69.00	10%	\$62.10
	Professional Services			
4790062901	2-Year Warranty Extension bizhub 3320	\$109.00	0%	\$109.00



[Click on picture for online specifications](#)

NOTES:

- 1) A maximum of 1 additional paper cassette (PF-P11 or PF-P12) can be added.
- 2) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub 3320
Zero Base Service Pricing	\$0.0349
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hour	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta bizhub SECURE - flat fee	\$135.00
Digital Solutions Center by month	\$250.00
Percentage increase in Service and Supplies Rate by Service Zone	\$10.00
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - PRINTERS - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A63P011	bizhub 3300P - Includes PCL6, PostScript 3 and XPS, Automatic Duplex Printing, 128MB Standard Memory, Ethernet (10/100), IEEE1284 Parallel Port, Hi-Speed USB 2.0, 50-Sheet Multipurpose Tray, 250-Sheet Paper Tray, 1.5k Starter Toner Cartridge, 60K Imaging Unit. 1 Year warranty included. Electrical Requirements: 120-127V/50-60/7.6A	\$399.00	38%	\$248.85
AC1	ESP Compact Power Filter 120V/15A	\$46.00	2%	\$45.30
TOTAL CONFIGURATION		\$599.00	51%	\$294.15
A63Y0Y1	PF-P11 Cassette 250P	\$166.00	30%	\$116.20
A6440Y1	PF-P12 Cassette 550P	\$256.00	30%	\$179.20
9967002761	DK-P02 Copy Desk	\$299.00	58%	\$125.00
PTL5A	Paper Tray Lock	\$50.00	30%	\$35.00
A6A80Y1	UK-P01 256MB User Flash	\$76.00	30%	\$53.20
A6AK0Y1	NC-P01 Wireless Network Card	\$63.00	30%	\$44.10
Consumables				
A63V00F	TNP36 - bh 3300P Bk Toner - UAR (10K Yield)	\$275.00	10%	\$247.50
A63V00W	TNP39 - bh 3300P Bk Toner - STD (10K Yield)	\$320.00	10%	\$288.00
A63X03V	IUP16 Imaging Unit - UAR (60K Yield)	\$60.00	10%	\$54.00
A63X03W	IUP17 Imaging Unit - STD (60K Yield)	\$69.00	10%	\$62.10
Service Plan				
4790060902	2-Year Warranty Extension bizhub 3300P	\$109.00	0%	\$109.00

NOTES:

1. PF-P11 and PF-P12 paper cassettes, maximum 1 unit of either paper cassette.



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub 3300P
Zero Base Service Pricing	\$0.0351
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - PRINTERS - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A6DR011	bizhub C3100P Color Printer - Includes PS & PCL (XPS with optional HDD) Controller, 1 GB Standard Memory, Duplex Unit, USB Interfaces for Print-from-USB Thumb Drive, USB Local Printing, 60K Imaging Units, and 6 K Toner Cartridges. 1 year warranty included. Electrical Requirements: 110V/50-60/INA	\$999.99	51%	\$494.70
7640015306	SCD-25 Copy Desk	\$199.00	30%	\$139.30
AC1	ESP Compact Power Filter 120V/15A	\$46.00	2%	\$45.30
TOTAL CONFIGURATION		\$1,398.99	51%	\$679.30
A73HWY1	PF-P14 Cassette 500P	\$299.00	30%	\$209.30
PTL5A	Paper Tray Lock	\$50.00	30%	\$35.00
MN803CC	Memory Expansion for bizhub C3100P/C3110	\$149.00	30%	\$104.30
MXA734WY1KMUS	HD-P06 320 GB Hard Disk	\$349.00	30%	\$244.30
SX4600WAN	SX-4600WAN Wireless LAN Adaptor	\$260.00	30%	\$182.00
AOPD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
AOPD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
AOPD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
AOPD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
7640005064	AU-201H HID Proximity Card Authentication Unit	\$423.00	30%	\$296.10
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
7640008394	AU-202H iClass Card Reader	\$476.00	30%	\$333.20
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
Consumables				
14YK	Staples for Finisher (1 pc (5000needles) x 3 (lining on inner PP tray)	\$68.00	10%	\$61.20
A73303F	Imaging Unit - Black (K)(30K)	\$130.00	10%	\$117.00
A7330KF	Imaging Unit - Cyan (C)(30K)	\$230.00	10%	\$207.00
A7330EF	Imaging Unit - Magenta (M)(30K)	\$230.00	10%	\$207.00
A73308F	Imaging Unit - Yellow (Y)(30K)	\$230.00	10%	\$207.00
A0X5134	Toner Cartridge - Black (K)(6K)	\$45.00	10%	\$40.50
A0X5434	Toner Cartridge - Cyan (C)(6K)	\$110.00	10%	\$99.00
A0X5334	Toner Cartridge - Magenta (M)(6K)	\$110.00	10%	\$99.00
A0X5234	Toner Cartridge - Yellow (Y)(6K)	\$110.00	10%	\$99.00
A1AU0Y1	Waste Toner Bottle	\$20.00	10%	\$18.00
Service Plan				
7640004411	2-Year Warranty Extension bizhub C3100p	\$375.00	0%	\$375.00

NOTES:

- 1) LK-106, LK-107, LK-108 and LK-111 i-Options require the optional HD-P06 hard disk drive.
- 2) FK-512 adds fax functionality to device. Mount Kit MK-P04 is required for the C3110. Mount Kit MK-P03 is required for the bizhub 4750/4050. Mount Kit MK-738 is required for the bizhub C3350.
- 3) AU-201H and AU-202H require the HD-P06 hard disk drive.
- 4) CS-1 Convenience Stapler is a stand alone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the bizhub products.



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub C3100P
B&W Zero Base Service Pricing	\$0.0338
Color Zero Base Service Pricing	\$0.1760
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User	\$75.00
Training Cost by hours	
7640019230 - Additional Advanced / IT	\$175.00
Training Cost by hours	
7640019231 - Additional IT Support by hour	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - PRINTERS - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A6DT011	bizhub C3110 - 32 PPM Color Printer/Copier/Scanner - Includes PS & PCL (XPS with optional HDD) Controller, 1 GB Standard Memory, Duplex Unit, USB Interfaces for Print-from-USB Thumb Drive, USB Local Printing, 60K Imaging Units, and 6 K Toner Cartridges. Electrical Requirements 110 V, 9 A.	\$2,100.00	53%	\$989.70
AC1	ESP Compact Power Filter 120V/15A	\$46.00	2%	\$45.30
		\$2,300.00	55%	\$1,035.00
7640015306	SCD-25 Copy Desk	\$199.00	30%	\$139.30
A73HWY1	PF-P14 Cassette 500P	\$299.00	30%	\$209.30
PTL5A	Paper Tray Lock	\$50.00	30%	\$35.00
A735WY1	Mount Kit MK-P04	\$68.00	30%	\$47.60
MXA734WY1KMUS	HD-P06 320 GB Hard Disk	\$349.00	30%	\$244.30
SX4600WAN	SX-4600WAN Wireless LAN Adaptor	\$260.00	30%	\$182.00
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
7640005064	AU-201H HID Proximity Card Authentication Unit	\$423.00	30%	\$296.10
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
7640008394	AU-202H iClass Card Reader	\$476.00	30%	\$333.20
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
	Consumables			
14YK	Staples for Finisher (1 pc (5000needles) x 3 (lining on inner PP tray)	\$68.00	10%	\$61.20
A73303F	Imaging Unit - Black (K)(30K)	\$130.00	10%	\$117.00
A7330KF	Imaging Unit - Cyan (C)(30K)	\$230.00	10%	\$207.00
A7330EF	Imaging Unit - Magenta (M)(30K)	\$230.00	10%	\$207.00
A73308F	Imaging Unit - Yellow (Y)(30K)	\$230.00	10%	\$207.00
A0X5135	TNP51K Toner Cartridge (6 K)	\$60.00	33%	\$40.50
A0X5435	TNP51C Toner Cartridge (6 K)	\$143.00	31%	\$99.00
A0X5335	TNP51M Toner Cartridge (6 K)	\$143.00	31%	\$99.00
A0X5235	TNP51Y Toner Cartridge (6 K)	\$143.00	31%	\$99.00
A1AU0Y1	Waste Toner Bottle	\$20.00	10%	\$18.00
	Professional Services			
7640004411	Band 2 Warranty Maintenance - 2 Year Additional	\$375.00	0%	\$375.00

NOTES:

- 1) LK-106, LK-107, LK-108 and LK-111 i-Options require the optional HD-P06 hard disk drive.
- 2) AU-201H and AU-202H require the HD-P06 hard disk drive.
- 3) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the bizhub products.



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub C3110
B&W Zero Base Service Pricing	\$0.0227
Color Zero Base Service Pricing	\$0.1414
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hour	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A4Y4011	bizhub C3350 - Includes PS, PCL & XPS Controller, 1 GB Standard Memory, 320 GB HDD, Standard Gigabit Ethernet, Duplex Unit, 50-sheet Automatic Duplex Document Feeder, Standard USB 2.0 (supports local printing), Electrical Requirements: 120V, 12A	\$4,200.00	55%	\$1,884.95
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A4Y6WY1	PF-P13 Paper Feed Unit	\$340.00	50%	\$170.00
A4Y6WY1	PF-P13 Paper Feed Unit	\$340.00	50%	\$170.00
9967002766	DK-P03 Copy Desk	\$296.00	50%	\$148.00
TOTAL CONFIGURATION		\$5,701.00	55%	\$2,565.45
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A732WY1	MK-P02 Mount Kit For Authentication Unit	\$86.00	30%	\$60.20
A6XXWY1	MK-738 Mount Kit For Fax Unit	\$68.00	30%	\$47.60
SX4600WAN	SX-4600WAN Wireless LAN Adaptor	\$260.00	30%	\$182.00
A6VCWY1	WT-P02 Working Table	\$120.00	30%	\$84.00
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
Professional Services				
7640018745	bizhub SECURE Small MFP	\$100.00	0%	\$100.00
4790064902	2-Year Warranty Extension bizhub C3350	\$450.00	0%	\$450.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00

NOTES:

- 500-sheet Paper Feed Unit - Add up to 2. Total machine capacity with options is 1650 sheets.
- When using the Copy Desk (DK-P03) two optional Paper Feed Units (PF-P13) are recommended to reach operational height.
- FS-P03 Finisher is an off-line 20-sheet stapler and can be attached to the device or mounted on the WT-P02, uses the SK-501 staples refill.
- CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.
- AU-201H and AU-202H require WT-P02 Working Table or MK-P02 Mount Kit to install internally (no optional memory needed).
- 1 G Memory expansion compatible with bizhub C3850/C3350 and bizhub C3100P/C3110



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub C3850
B&W Zero Base Service Pricing	\$0.0160
Color Zero Base Service Pricing	\$0.0600
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - SEGMENT 2

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A72R011	bizhub C3850FS - Includes PS, PCL & XPS Controller, 1 GB Standard Memory, 320 GB HDD, Standard Super G3 Fax, Standard Gigabit Ethernet, Duplex Unit, Stapler Finisher, 50-sheet Automatic Duplex Document Feeder, Standard USB 2.0 (supports local printing), CMYK Toner (Yield: 10K) and Imaging Units, Electrical Requirements: 120V, 12A	\$5,699.00	55%	\$2,559.50
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
A4Y6WY1	PF-P13 Paper Feed Unit	\$340.00	50%	\$170.00
A4Y6WY1	PF-P13 Paper Feed Unit	\$340.00	50%	\$170.00
9967002766	DK-P03 Copy Desk	\$296.00	50%	\$148.00
TOTAL CONFIGURATION		\$7,200.00	55%	\$3,240.00
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
R5427000136466	AU-205H IC Card Reader	\$399.00	30%	\$279.30
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
A732WY1	MK-P02 Mount Kit For Authentication Unit	\$86.00	30%	\$60.20
A82VWY1	MK-P06 Mount Kit for NC-P03	\$68.00	30%	\$47.60
A6XXWY1	MK-738 Mount Kit For Fax Unit	\$68.00	30%	\$47.60
SX4600WAN	SX-4600WAN Wireless LAN Adaptor	\$260.00	30%	\$182.00
A6VCWY1	WT-P02 Working Table	\$120.00	30%	\$84.00
A64TWY1	KP-101 - 10-Key Pad	\$126.00	30%	\$88.20
MN803CC	1G Memory Expansion	\$149.00	30%	\$104.30
A6WRWY1	Network Interface Card NC-P03	\$52.00	30%	\$36.40
Professional Services				
7640018745	bizhub SECURE Small MFP	\$100.00	0%	\$100.00
4790065902	2-Year Warranty Extension bizhub C3850FS	\$450.00	0%	\$450.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00

NOTES:

- 1) 500-sheet Paper Feed Unit - Add up to 2. Total machine capacity with options is 1650 sheets.
- 2) When using the Copy Desk (DK-P03) two optional Paper Feed Units (PF-P13) are recommended to reach operational height.
- 3) LK-101 v3 i-Option License Kit requires the 1G Memory Expansion (MN803CC).
- 4) AU-205H requires WT-P02 Working Table or MK-P02 Mount Kit to install internally (no optional memory needed).
- 5) NC-P03 requires MK-P06 mount kit.
- 6) 1 G Memory expansion compatible with bizhub C3850/C3350 and bizhub C3100P/C3110.
- 7) SK-602 is the staple kit for the standard finisher



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 2
Make	KMBS
Model	bizhub C3850FS
B&W Zero Base Service Pricing	\$0.0124
Color Zero Base Service Pricing	\$0.0570
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - PRINTERS - SEGMENT 3

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A6WD011	bizhub 4020 42PPM MFP - Includes PS, PCL & XPS Controller, 512 MB Standard Memory, Reversing Automatic Document Feeder, Duplex Unit, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, 60K Imaging Unit, and 5 K Starter Toner Cartridge. Electrical Requirements 120 V, 8.8 A.	\$1,649.00	55%	\$749.60
AC1	ESP Compact Power Filter 120V/15A	\$46.00	2%	\$45.30
9967002761	DK-P02 Copy Desk	\$299.00	43%	\$171.70
		\$2,148.00	55%	\$966.60
A63Y0Y1	PF-P11 Cassette 250P	\$166.00	30%	\$116.20
A6440Y1	PF-P12 Cassette 550P	\$256.00	30%	\$179.20
PTL5A	Paper Tray Lock	\$50.00	30%	\$35.00
A6WAWY1	Expanded Memory Unit EM-P03	\$106.00	30%	\$74.20
A6WJWY1	HD-P05 160 GB Hard Disk	\$399.00	30%	\$279.30
A6WMWY1	Network Interface Card NC-P02	\$106.00	30%	\$74.20
A6A80Y1	UK-P01 256MB User Flash	\$76.00	30%	\$53.20
A6WEWY1	Upgrade Kit UK-P10	\$433.00	30%	\$303.10
A6WCWY1	Upgrade Kit UK-P11	\$650.00	30%	\$455.00
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
	Consumables			
14YK	Staples for Finisher (1 pc (5000needles) x 3 (lining on inner PP tray)	\$68.00	10%	\$61.20
A6W903V	IUP18 Imaging Unit - UAR (60 K)	\$60.00	10%	\$54.00
A6WN01F	TNP40 Black Toner - UAR (20 K)	\$220.00	10%	\$198.00
A6WN01W	TNP42 Black Toner - STD (20 K)	\$253.00	10%	\$227.70
A6W903W	IUP19 Imaging Unit - STD (60 K)	\$69.00	10%	\$62.10
	Professional Services			
4790063001	2-Year Warranty Extension bizhub 4020	\$229.00	0%	\$229.00



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 3
Make	KMBS
Model	bizhub 4020
Zero Base Service Pricing	\$0.0317
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

NOTES:

- 1) A maximum total of 3 additional paper cassettes (combination of PF-P11 and PF-P12) can be added.
- 2) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.

GROUP D - SEGMENT 3

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A6VF011	bizhub 4050 - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Reversing Automatic Document Feeder, Duplex Unit, 320 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing. Electrical Requirements: 120V, 8.2A	\$3,499.00	55%	\$1,581.15
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
9967002761	DK-P02 Copy Desk	\$299.00	43%	\$171.70
TOTAL CONFIGURATION		\$4,323.00	55%	\$1,945.35
A63Y0Y1	PF-P11 Cassette 250P	\$166.00	30%	\$116.20
A6440Y1	PF-P12 Cassette 550P	\$256.00	30%	\$179.20
PTL5A	Paper Tray Lock	\$50.00	30%	\$35.00
A6VHWY1	Finisher FS-P02	\$319.00	30%	\$223.30
A6EDW11	FK-512 Fax Kit	\$239.00	30%	\$167.30
A6VGWY1	Mount Kit MK-P03	\$68.00	30%	\$47.60
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A6XYWY1	Keypad KP-P01	\$212.00	30%	\$148.40
7640005064	AU-201H HID Proximity Card Authentication Unit	\$423.00	30%	\$296.10
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
7640008394	AU-202H iClass Card Reader	\$476.00	30%	\$333.20
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A6WRWY1	Network Interface Card NC-P03	\$52.00	30%	\$36.40
Professional Services				
7640018745	bizhub SECURE Small MFP	\$100.00	0%	\$100.00
4790063101	2-Year Warranty Extension bizhub 4050	\$349.00	0%	\$349.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00

NOTES:

- 1) A maximum total of 3 additional paper cassettes (combination of PF-P11 and PF-P12) can be added.
- 2) FK-512 adds fax functionality to device. Mount Kit MK-P03 is required.
- 3) FS-P02 provides 20-Sheet Corner Stapling.
- 4) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 3
Make	KMBS
Model	bizhub 4050
Zero Base Service Pricing	\$0.0150
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - SEGMENT 3

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A6F7011	bizhub 4750 - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Reversing Automatic Document Feeder, Duplex Unit, 320 GB HDD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing Electrical Requirements: 120V, 8.2A	\$4,199.00	55%	\$1,896.15
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	\$275.00	30%	\$192.50
9967002761	DK-P02 Copy Desk	\$299.00	43%	\$171.70
TOTAL CONFIGURATION		\$5,023.00	55%	\$2,260.35
A63Y0Y1	PF-P11 Cassette 250P	\$166.00	30%	\$116.20
A6440Y1	PF-P12 Cassette 550P	\$256.00	30%	\$179.20
PTL5A	Paper Tray Lock	\$50.00	30%	\$35.00
A6VHWY1	Finisher FS-P02	\$319.00	30%	\$223.30
A6EDW11	FK-512 Fax Kit	\$239.00	30%	\$167.30
A6VGWY1	Mount Kit MK-P03	\$68.00	30%	\$47.60
A0PD11H	LK-101 v3 i-Option License Kit (Web Browser)	\$53.00	30%	\$37.10
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$821.00	30%	\$574.70
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$690.00	30%	\$483.00
A0PD11G	LK-108 i-Option OCR Font	\$191.00	30%	\$133.70
A0PD01K	LK-111 i-Option License Kit (ThinPrint Client Support)	\$250.00	30%	\$175.00
A6XYWY1	Keypad KP-P01	\$212.00	30%	\$148.40
7640005064	AU-201H HID Proximity Card Authentication Unit	\$423.00	30%	\$296.10
7640005261	HID Proximity Cards - 10 pack	\$69.00	30%	\$48.30
7640008394	AU-202H iClass Card Reader	\$476.00	30%	\$333.20
7640013463	CS-1 Convenience Stapler	\$317.00	30%	\$221.90
A6WRWY1	Network Interface Card NC-P03	\$52.00	30%	\$36.40
Professional Services				
7640018745	bizhub SECURE Small MFP	\$100.00	0%	\$100.00
4790063201	2-Year Warranty Extension bizhub 4750	\$399.00	0%	\$399.00
7640018460	Networking Fee	\$1.00	0%	\$1.00
7640019485	Professional Services Project Fee	\$1.00	0%	\$1.00

NOTES:

- 1) A maximum total of 3 additional paper cassettes (combination of PF-P11 and PF-P12) can be added.
- 2) FK-512 adds fax functionality to device. Mount Kit MK-P03 is required.
- 3) FS-P02 provides 20-Sheet Corner Stapling.
- 4) CS-1 Convenience Stapler is a standalone device electronic stapler that can staple up to 50 sheets at a time. The refill staples for the CS-1 Convenience Stapler are the SK-602, which are the same refill staples found on the following Konica Minolta Finishers & Options: FS-504, FS-514, FS-517, FS-519, FS-520, FS-524, FS-527, FS-529, SD-509. The product finish is black to match the "tuxedo" look of the MFP products.



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 3
Make	KMBS
Model	bizhub 4750
Zero Base Service Pricing	\$0.0150
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta representative	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - PRINTERS - SEGMENT 3

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A63R011	bizhub 4000P - Includes PCL6, PostScript 3 and XPS, Automatic Duplex Printing, 256 MB Standard Memory, Gigabit Ethernet, Hi-Speed USB 2.0, 100-Sheet Multipurpose Tray, 250-Sheet Paper Tray, 6k Starter Toner Cartridge, 60K Imaging Unit. 1 year warranty included. Electrical Requirements: 120-127V/50-60/7.6A	\$970.00	48%	\$505.80
AC1	ESP Compact Power Filter 120V/15A	\$46.00	2%	\$45.30
TOTAL CONFIGURATION		\$1,170.00	53%	\$551.10
A63Y0Y1	PF-P11 Cassette 250P	\$166.00	30%	\$116.20
A6440Y1	PF-P12 Cassette 550P	\$256.00	30%	\$179.20
MXA6A60Y1KMUS	EM-P01 512MB DIMM	\$76.00	30%	\$53.20
MXA6A70Y1KMUS	EM-P02 1GB DIMM	\$102.00	30%	\$71.40
A6A80Y1	UK-P01 256MB User Flash	\$76.00	30%	\$53.20
A6A90Y1	UK-P02 Forms And Barcode Card	\$487.00	30%	\$340.90
A6AA0Y1	UK-P03 IPDS Card	\$731.00	30%	\$511.70
A6AK0Y1	NC-P01 Wireless Network Card	\$63.00	30%	\$44.10
Consumables				
A63W01F	TNP35 - bh 4000P Bk Toner - UAR (20K Yield)	\$250.00	10%	\$225.00
A63W01W	TNP38 - bh 4000P Bk Toner - STD (20K Yield)	\$290.00	10%	\$261.00
A63X03V	IUP16 Imaging Unit - UAR (60K Yield)	\$60.00	10%	\$54.00
A63X03W	IUP17 Imaging Unit - STD (60K Yield)	\$69.00	10%	\$62.10
Service Plan				
4790063301	2-Year Warranty Extension bizhub 4000P	\$189.00	0%	\$189.00

- NOTES:**
1. PF-P11 and PF-P12 paper cassettes, maximum of 3 units any combination.
2. UK-P02 and UK-P03 can not be combined.



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 3
Make	KMBS
Model	bizhub 4000P
Zero Base Service Pricing	\$0.0351
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile

GROUP D - PRINTERS

Item Number	Item Description	KMBS List Price	Discount	Purchase Price
A63N011	bizhub 4700P - Includes PCL6, PostScript 3 and XPS, Automatic Duplex Printing, 256 MB Standard Memory, Gigabit Ethernet, Hi-Speed USB 2.0, Front USB 2.0 USB Host Port, 100-Sheet Multipurpose Tray, 550-Sheet Paper Tray, 6k Starter Toner Cartridge, 60K Imaging Unit. 1 year warranty included. Electrical Requirements: 120-127V/50-60/7.6A	\$1,450.00	50%	\$721.80
AC1	ESP Compact Power Filter 120V/15A	\$46.00	2%	\$45.30
TOTAL CONFIGURATION		\$1,650.00	54%	\$767.10
A63Y0Y1	PF-P11 Cassette 250P	\$166.00	30%	\$116.20
A6440Y1	PF-P12 Cassette 550P	\$256.00	30%	\$179.20
MXA6A60Y1KMUS	EM-P01 512MB DIMM	\$76.00	30%	\$53.20
MXA6A70Y1KMUS	EM-P02 1GB DIMM	\$102.00	30%	\$71.40
A6A80Y1	UK-P01 256MB User Flash	\$76.00	30%	\$53.20
A6A90Y1	UK-P02 Forms And Barcode Card	\$487.00	30%	\$340.90
A6AA0Y1	UK-P03 IPDS Card	\$731.00	30%	\$511.70
A6AK0Y1	NC-P01 Wireless Network Card	\$63.00	30%	\$44.10
Consumables				
A63T01F	TNP34 - bh 4700P Bk Toner - UAR (20K Yield)	\$190.00	10%	\$171.00
A63T01W	TNP37 - bh 4700P Bk Toner - STD (20K Yield)	\$219.00	10%	\$197.10
A63X03V	IUP16 Imaging Unit - UAR (60K Yield)	\$60.00	10%	\$54.00
A63X03W	IUP17 Imaging Unit - STD (60K Yield)	\$69.00	10%	\$62.10
Consumables				
4790063401	2-Year Warranty Extension bizhub 4700P	\$269.00	0%	\$269.00

NOTES:

1. PF-P11 and PF-P12 paper cassettes, maximum of 3 units any combination.
2. UK-P02 and UK-P03 can not be combined.



[Click on picture for online specifications](#)

Service and Supplies Pricing - GROUP D	
Pricing Item	Segment 3
Make	KMBS
Model	bizhub 4700P
Zero Base Service Pricing	\$0.0351
11" x 17" are 1 click on all models. Staples are included.	

Additional Labor Components	
7640019229 - Additional End User Training Cost by hours	\$75.00
7640019230 - Additional Advanced / IT Training Cost by hours	\$175.00
7640019231 - Additional IT Support by hours	\$175.00
Hard Drive Services performed by KMBS technician by hours (labor) - for HD replacement pricing please contact your Konica Minolta	\$135.00
bizhub SECURE - flat fee	\$250.00
Digital Solutions Center by month	\$10.00
Percentage increase in Service and Supplies Rate by Service Zone	
Percentage Increase for Rural Zone	10%
Percentage Increase for Remote Zone	4000%
Moving Charges by Zone	
Zone 1 - 100 yards or less or within same building	N/C
Zone 2 - Flat Fee (up to 50 miles)	\$450.00
Zone 3 - Above 50 miles (in addition to the charge permitted in Zone 2)	\$2 per mile