

Contract Number: 1715- For Multifunction
Copiers and Related Software



KONICA MINOLTA



Western States Contracting Alliance (WSCA)

Effective Date: 06/01/09—06/30/2012

Available Acquisition Plans:

- Outright Purchase
- Operational Lease, Non-Cancelable Rental and Capital Lease
- Cancelable Rental
- Maintenance



KONICA MINOLTA



General Ordering Information and Terms

1. ORDERING ADDRESS AND PROCEDURES

Orders will be accepted for all WSCA approved Participating States, Agencies and Political Subdivisions. All orders should be mailed or faxed as follows:

KONICA MINOLTA BUSINESS SOLUTIONS

c/o KMBS Branch or Selling Dealer

Attention: Windsor Orders

500 Dayhill Road

Windsor, CT 06095

Purchase orders may be faxed to 800-798-1159 or email to windorders@kmbs.konicaminolta.us

2. ORDERING PROCEDURES/PURCHASE ORDERS

All purchase orders for photocopiers are to be issued only to the KMBS U.S.A., Inc. (corporate), not to any installing servicing dealer or KMBS Direct branch. Please include the following information with your purchase order:

- a. The Contract Number: **1715**
- b. The Purchase Order Number
- c. Model and appropriate accessories
- d. Quantity of items being ordered
- e. Purchase price of unit or lease/rental price and accessories
- f. Maintenance price, if applicable
- g. Delivery address, contact name and phone number
- h. Tax Exempt Certificate - Please be sure to send your tax exempt certificate with your purchase order. This will prevent delays in your order being processed. If one is not sent in with the po we will contact you by phone to request a copy.

3. CONTACT INFORMATION

For Sales and Service Information regarding this contract, please contact your local KMBS Branch or Authorized Dealer. They can be found on kmbs.konicaminolta.us through our sales/service locator tool.

4. PAYMENT ADDRESS

All billing under this contract will be performed directly from KMBS U.S.A., Inc., not by any installing KMBS direct branch, authorized dealer or 3rd party.

Payments must be made to:

KONICA MINOLTA BUSINESS SOLUTIONS

DEPT. 2366

P.O. Box 122366

Dallas, TX 75312-2366

5. PAYMENT TERMS

Net 30 Days.

6. DELIVERY

Installations will be 30 days after our receipt of the complete and accurate order.



KONICA MINOLTA



General Ordering Information and Terms

7. OPTIONAL ACCESSORIES

Coterminous accessories: In order for the term lease of Accessories that are ordered and added after the initial shipment to expire at the same time as original equipment term, new pricing will be determined based on the remaining term of the original equipment. Coterm Lease Rates are provided within this catalog.

8. EQUIPMENT MOVES/LEASE PICK-UPS

KMBS will comply with equipment moves/pick-ups within 30 days of written request of customer.

9. INTEGRATION CHARGES

Integration charges for all networking, software is \$350.00 for Group A & B.

10. SERVICE, TIMELINESS OF SERVICE

Group	Urban Response Time	Rural Response Time	Remote Response Time
A&B	4 Hours Average	1 Working Day Average	N/A

Response times are average response times. KMBS has defined rural as between 60 and 120 miles from nearest servicing location. Outside of 120 miles or areas that are not accessible by road are considered remote.

11. TERMINATION FOR NON-APPROPRIATION

The continuation of any financial obligation beyond the current fiscal year is subject to and contingent upon sufficient funds being appropriated, budgeted, and otherwise made available by the local source, State Legislature and/or federal sources. The Customer may terminate any financial obligation, and Successful Vendor waives any and all claim(s) for damages, effective immediately upon receipt of written notice (or any date specified therein) if for any reason the Customers funding from local, State and/or federal sources is not appropriated, withdrawn or limited.

12. TERMINATION CHARGES

All leases may be bought out to return to the successful vendor, although operational, non cancelable rentals, and capital leases will be subject to a termination charge. The termination charge will be equal to the balance of lease or rental payments. In addition, the penalty will include four (4x) the monthly service and supply base or 25% of the remaining service and supply term pricing, whichever is less for operational, non cancelable rentals and capital leases. No termination charges shall be applicable in case of bonafide non appropriation of funds.

All cancelable rentals may be canceled upon 30 days written notice to the successful vendors at any point during the term of the rental. The termination charge for cancelable rentals shall be equal to the balance of the rental payments for the equipment portion of the rental. There will be no penalty for cancellation of the maintenance portion of the rental.

Konica Minolta bizhub 222 SPECIFICATIONS

A DOCUMENT SOLUTION TO GROW YOUR BUSINESS. For small to mid-size businesses, document demands are rising — so you need a digital, affordable solution that moves information faster at lower total cost of ownership. The bizhub® 222 gives you 22 ppm monochrome output, fast scanning to multiple destinations, and the built-in Emperon® Print System for Windows Vista® and Mac® functionality. In addition to high-speed fax and versatile auto finishing options, you'll have best-in-class security features to protect sensitive data and guard against unauthorized access. PageScope® software makes networking and document management simple — and sleek center-office design gives you a central document resource that makes everyone more productive.

Small Footprint

- Emperon® Print System with PS/PCL Emulation
- ISO 15408 Certification, Enhanced Security Protection

GROUP A Segment 2

bizhub Konica Minolta bizhub 222



Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	22 pages per minute
Image Resolution:	600 dpi x 600 dpi
Warm-Up Time:	14 - 24 seconds
First Copy:	5.3 seconds or less
Memory:	192 MB (Std.), 40 GB (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal paper drawer (2), 150-sheet bypass
Paper Size:	5-1/2" X 8-1/2" to 11" x 17"
Maximum Paper Cap.:	3,650 sheets (total, with options)
Power Requirements:	120 V, 60 Hz, 11.5 A
Dimensions:	26-3/4" x 28" x 28-1/4" (W x D x H)
Weight:	Approx. 163 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration





GROUP A, SEGMENT 2; COPY SPEED: 22 PAGES PER MINUTE

Standard Configuration Includes: bizhub 222 / Original Cover (OC-510) / Cabinet (DK-506) / 1,150-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853		0.04889		0.03471		0.03508		0.02786		0.02824		0.02378		0.02417	
						24-Month Term	36-Month Term	48-Month Term	60-Month Term	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease				
PROMO PRICING EFFECTIVE JUNE 1, 2009 - DECEMBER 31, 2009																					
A11W011	bizhub 222 Copier/Printer/Scanner - Includes 192MB RAM, PS/PCL Controller, Network Scanning, Auto Duplex Unit (Need DF620 to enable auto duplexing)																				
4599226	OC-510 Original Cover																				
AORCOY3	DK-506 Desk/Storage Drawer																				
TOTAL CONFIGURATION		\$5,544.00	\$2,329.64	\$2,137.38	61.447%	\$103.73	\$104.50	\$74.19	\$74.98	\$59.55	\$60.36	\$50.83	\$51.66								
DOCUMENT HANDLING OPTIONS:																					
A124WY1	DF-620 RADF	\$1,339.00	\$723.06	\$688.50	48.58%	\$33.41	\$33.66	\$23.90	\$24.15	\$19.18	\$19.44	\$16.37	\$16.64								
PAPER SUPPLY OPTION:																					
AORCW24	PC-108 500 Sheet Paper Feed Cabinet with Storage	\$861.00	\$464.94	\$442.80	48.57%	\$21.49	\$21.65	\$15.37	\$15.53	\$12.34	\$12.50	\$10.53	\$10.70								
AORCOY1	PC-206 500 x 2 Universal Cassette	\$1,124.00	\$556.40	N/A	N/A	\$27.00	\$27.20	\$19.31	\$19.52	\$15.50	\$15.71	\$13.23	\$13.45								
AORCO11	PC-407 2500 Sheet Large Capacity Tray	\$1,323.00	\$655.20	N/A	N/A	\$31.80	\$32.03	\$22.74	\$22.98	\$18.25	\$18.50	\$15.58	\$15.84								
OUTPUT OPTIONS:																					
4347711	JS-502 Job Separator	\$158.00	\$78.00	N/A	N/A	\$3.79	\$3.81	\$2.71	\$2.74	\$2.17	\$2.20	\$1.85	\$1.89								
A0HNNW22	FS-530 Base Finisher	\$1,575.00	\$850.50	\$810.00	48.57%	\$39.31	\$39.60	\$28.12	\$28.41	\$22.57	\$22.87	\$19.26	\$19.58								
FINISHER OPTIONS:																					
4625246	OT-602 Additional Tray for FS-519/522/530	\$53.00	\$26.00	\$20.00	49.06%	\$0.97	\$0.98	\$0.69	\$0.70	\$0.56	\$0.56	\$0.48	\$0.48								
4510761	MT-502 Maibin Kit for FS-519/522/530	\$1,050.00	\$520.00	\$456.00	56.57%	\$22.13	\$22.29	\$15.83	\$16.00	\$12.70	\$12.88	\$10.84	\$11.02								
4512812	PU-501 Punch Kit for FS-522/FS-530	\$525.00	\$260.00	N/A	N/A	\$12.62	\$12.71	\$9.02	\$9.12	\$7.24	\$7.34	\$6.18	\$6.28								
A0PGW21	SD-507 Saddle Kit	\$1,355.00	\$670.80	N/A	N/A	\$32.55	\$32.80	\$23.28	\$23.53	\$18.69	\$18.94	\$15.95	\$16.21								
MISC. OPTIONS:																					
4599461	HD-504 Hard Disk Drive	\$567.00	\$306.18	\$291.60	48.57%	\$14.15	\$14.26	\$10.12	\$10.23	\$8.12	\$8.23	\$6.93	\$7.05								
4551641	EM-303 Expanded Memory Unit 32MB	\$153.00	\$82.62	\$78.30	48.82%	\$3.80	\$3.83	\$2.72	\$2.75	\$2.18	\$2.21	\$1.86	\$1.89								
4551651	EM-304 Expanded Memory Unit 64MB	\$305.00	\$164.70	\$156.60	48.66%	\$7.60	\$7.66	\$5.44	\$5.49	\$4.36	\$4.42	\$3.72	\$3.79								
4551661	EM-305 Expanded Memory Unit 128MB	\$609.00	\$328.86	\$313.20	48.57%	\$15.20	\$15.31	\$10.87	\$10.99	\$8.73	\$8.84	\$7.45	\$7.57								
4599444	SC-504 HDD Encryption Kit	\$452.00	\$244.08	\$232.20	48.63%	\$11.27	\$11.35	\$8.06	\$8.15	\$6.47	\$6.56	\$5.52	\$5.61								
PRINT CONTROLLER OPTIONS:																					
4599481	EK-502 Local Interface Kit	\$158.00	\$85.32	\$81.00	48.73%	\$3.93	\$3.96	\$2.81	\$2.84	\$2.26	\$2.29	\$1.93	\$1.96								
FAX / SCAN OPTIONS :																					
4551613	FK-503 Fax Kit	\$1,150.00	\$621.00	\$591.30	48.58%	\$28.70	\$28.91	\$20.52	\$20.74	\$16.47	\$16.70	\$14.06	\$14.29								
4551621	ML-502 Fax Multi-Line	\$1,103.00	\$595.62	\$567.00	48.59%	\$27.52	\$27.72	\$19.68	\$19.89	\$15.80	\$16.01	\$13.48	\$13.70								
4614506	SP-501 Fax Stamp Unit	\$48.00	\$23.40	\$16.00	66.67%	\$0.78	\$0.78	\$0.56	\$0.56	\$0.45	\$0.45	\$0.38	\$0.39								
4623471	Key Counter Mount Kit 2	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06								
4623472	Key Counter Mount Kit for Hecon Conventional Key Counter	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06								
4623481	Key Counter Attachment Kit (legacy Minolta)	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06								
4614511	Spare TX Marker Stamp 2	\$27.00	\$13.00	\$10.00	62.96%	\$0.49	\$0.49	\$0.35	\$0.35	\$0.28	\$0.28	\$0.24	\$0.24								

Konica Minolta bizhub 362 SPECIFICATIONS

HIGH-SPEED, LOW-COST MULTIFUNCTION PRODUCTIVITY. Moving information faster is the whole idea behind bizhub — and for fast-growing document demands, the bizhub® 362 increases your power to print, copy, scan, even fax. At speeds up to 36 ppm, with workhorse 150,000-page monthly duty cycle, you'll be more productive right from the start. The built-in Emperon® Print System gives you built-in Windows Vista® and Mac® functionality. Security features provide best-in-class protection to safeguard essential data and guard against unauthorized access. Sleek center-office styling looks good anywhere — and PageScope® software provides seamless network management for documents and devices. If your workload keeps rising, let the bizhub 362 help keep you ahead of the curve.

- Sleek Dark Cabinet Design, Small Footprint
- Emperon® Print System with PS/PCL Emulation
- ISO 15408 Certification, Enhanced Security Protection

GROUP A Segment 3

bizhub Konica Minolta bizhub 362



Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	36 pages per minute
Image Resolution:	600 dpi x 600 dpi
Warm-Up Time:	14 - 24 seconds
First Copy:	5.3 seconds or less
Memory:	192 MB (Std.), 40 GB (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal paper drawer (2), 150-sheet bypass
Paper Size:	5-1/2" X 8-1/2" to 11" x 17"
Maximum Paper Cap.:	3,650 sheets (total, with options)
Power Requirements:	120 V, 60 Hz, 11.5 A
Dimensions:	26-3/4" x 28" x 28-1/4" (W x D x H)
Weight:	Approx. 163 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration



GROUP A, SEGMENT 3; COPY SPEED: 36 PAGES PER MINUTE

Standard Configuration Includes: bizhub 362 / Original Cover (OC-510) / Cabinet (DK-506) / 1,150-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853		0.04889		0.03471		0.03508		0.02786		0.02824		0.02378		0.02417	
						24-Month Term		36-Month Term		48-Month Term		60-Month Term									
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease								
PROMO PRICING EFFECTIVE JUNE 1, 2009 - DECEMBER 31, 2009																					
A11U011	bizhub 362 Copier/Printer/Scanner - Includes 192MB RAM, PS/PCL Controller, Network Scanning, Auto Duplex Unit (Need DF620 to enable auto duplexing)																				
4599226	OC-510 Original Cover																				
AORCOY3	DK-506 Desk/Storage Drawer																				
TOTAL CONFIGURATION		\$8,337.00	\$3,094.45	\$2,937.43	64.766%	\$142.55	\$143.61	\$101.96	\$103.05	\$81.84	\$82.95	\$69.85	\$71.00								
DOCUMENT HANDLING OPTIONS:																					
A124WY1	DF-620 RADF	\$1,339.00	\$723.06	\$688.50	48.58%	\$33.41	\$33.66	\$23.90	\$24.15	\$19.18	\$19.44	\$16.37	\$16.64								
PAPER SUPPLY OPTION:																					
AORCW24	PC-108 500 Sheet Paper Feed Cabinet with Storage	\$861.00	\$464.94	\$442.80	48.57%	\$21.49	\$21.65	\$15.37	\$15.53	\$12.34	\$12.50	\$10.53	\$10.70								
AORCOY1	PC-206 500 x 2 Universal Cassette	\$1,124.00	\$556.40	N/A	N/A	\$27.00	\$27.20	\$19.31	\$19.52	\$15.50	\$15.71	\$13.23	\$13.45								
AORCO11	PC-407 2500 Sheet Large Capacity Tray	\$1,323.00	\$655.20	N/A	N/A	\$31.80	\$32.03	\$22.74	\$22.98	\$18.25	\$18.50	\$15.58	\$15.84								
OUTPUT OPTIONS:																					
4347711	JS-502 Job Separator	\$158.00	\$78.00	N/A	N/A	\$3.79	\$3.81	\$2.71	\$2.74	\$2.17	\$2.20	\$1.85	\$1.89								
A0HNW22	FS-530 Base Finisher	\$1,575.00	\$850.50	\$810.00	48.57%	\$39.31	\$39.60	\$28.12	\$28.41	\$22.57	\$22.87	\$19.26	\$19.58								
FINISHER OPTIONS:																					
4625246	OT-602 Additional Tray for FS-519/522/530	\$53.00	\$26.00	\$20.00	62.26%	\$0.97	\$0.98	\$0.69	\$0.70	\$0.56	\$0.56	\$0.48	\$0.48								
4510761	MT-502 Maibin Kit for FS-519/522/530	\$1,050.00	\$520.00	\$456.00	56.57%	\$22.13	\$22.29	\$15.83	\$16.00	\$12.70	\$12.88	\$10.84	\$11.02								
4512812	PU-501 Punch Kit for FS-522/FS-530	\$525.00	\$260.00	N/A	N/A	\$12.62	\$12.71	\$9.02	\$9.12	\$7.24	\$7.34	\$6.18	\$6.28								
AOPGW21	SD-507 Saddle Kit	\$1,355.00	\$670.80	N/A	N/A	\$32.55	\$32.80	\$23.28	\$23.53	\$18.69	\$18.94	\$15.95	\$16.21								
MISC. OPTIONS:																					
4599461	HD-504 Hard Disk Drive	\$567.00	\$306.18	\$291.60	48.57%	\$14.15	\$14.26	\$10.12	\$10.23	\$8.12	\$8.23	\$6.93	\$7.05								
4551641	EM-303 Expanded Memory Unit 32MB	\$153.00	\$82.62	\$78.30	48.82%	\$3.80	\$3.83	\$2.72	\$2.75	\$2.18	\$2.21	\$1.86	\$1.89								
4551651	EM-304 Expanded Memory Unit 64MB	\$305.00	\$164.70	\$156.60	48.66%	\$7.60	\$7.66	\$5.44	\$5.49	\$4.36	\$4.42	\$3.72	\$3.79								
4551661	EM-305 Expanded Memory Unit 128MB	\$609.00	\$328.86	\$313.20	48.57%	\$15.20	\$15.31	\$10.87	\$10.99	\$8.73	\$8.84	\$7.45	\$7.57								
4599444	SC-504 HDD Encryption Kit	\$452.00	\$244.08	\$232.20	48.63%	\$11.27	\$11.35	\$8.06	\$8.15	\$6.47	\$6.56	\$5.52	\$5.61								
PRINT CONTROLLER OPTIONS:																					
4599481	EK-502 Local Interface Kit	\$158.00	\$85.32	\$81.00	48.73%	\$3.93	\$3.96	\$2.81	\$2.84	\$2.26	\$2.29	\$1.93	\$1.96								
FAX / SCAN OPTIONS :																					
4551613	FK-503 Fax Kit	\$1,150.00	\$621.00	\$591.30	48.58%	\$28.70	\$28.91	\$20.52	\$20.74	\$16.47	\$16.70	\$14.06	\$14.29								
4551621	ML-502 Fax Multi-Line	\$1,103.00	\$595.62	\$567.00	48.59%	\$27.52	\$27.72	\$19.68	\$19.89	\$15.80	\$16.01	\$13.48	\$13.70								
4614506	SP-501 Fax Stamp Unit	\$48.00	\$23.40	\$16.00	66.67%	\$0.78	\$0.78	\$0.56	\$0.56	\$0.45	\$0.45	\$0.38	\$0.39								
4623471	Key Counter Mount Kit 2	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06								
4623472	Key Counter Mount Kit for Hecon Conventional Key Counter	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06								
4623481	Key Counter Attachment Kit (legacy Minolta)	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06								
4614511	Spare TX Marker Stamp 2	\$27.00	\$13.00	\$10.00	62.96%	\$0.49	\$0.49	\$0.35	\$0.35	\$0.28	\$0.28	\$0.24	\$0.24								

Konica Minolta bizhub 421 SPECIFICATIONS

SLEEK DESIGN, HIGH-SPEED AND SUPERIOR PRODUCTIVITY. With high speed 42ppm output, high volume monthly duty cycle and enhanced security protection for sensitive documents in the digital era, the bizhub® 421 is designed to power up your productivity while controlling costs. Its sleek styling, small footprint and hidden cables give you a central document resource that looks good from any angle—and gives everyone fast access to its superb print/scan performance. You'll also have fast 70 opm scanning to multiple destinations, modular finishing options for in house printing, plus fax, connectivity and software options for a right-size solution that can grow with your business.

- Large Color LCD Touch Screen, Thumb Nail Preview

- Advanced Security: Biometric & HID and HID card Authentication Options

GROUP A Segment 4

bizhub 
Konica Minolta bizhub 421



Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	42 pages per minute
Image Resolution:	1200dpi equivalent x 600dpi/600dpi x 600dpi
Warm-Up Time:	Less than 30 seconds
First Copy:	Less than 3.6 seconds
Memory:	1,024 MB (Std.), 60 GB HDD (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal paper drawer (2), 150-sheet bypass
Paper Size:	5-1/2" X 8-1/2" to 11" x 17"
Maximum Paper Cap.:	5,650 sheets (total, with options)
Power Requirements:	120 V, 60 Hz, 12 A
Dimensions:	26.7"x 27.9" x 35.2"
Weight:	Approx. 215 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration





GROUP A, SEGMENT 4; COPY SPEED: 42 PAGES PER MINUTE

Standard Configuration Includes: bizhub 421 / RADF / Output Tray (OT-504) / Cabinet (DK-506) / 1,150-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Discount	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
							24-Month Term		36-Month Term		48-Month Term		60-Month Term	
							Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
A0R6011	bizhub 421- Includes Drum, Developer, DF-613, Duplex Unit, 1024 MB Memory (max), Tray 1(500 sheets), Tray 2 (500 sheets), Intelligent Bypass (150 sheets), Total Standard Paper Capacity:1,150 sheets													
A0RC0Y3	DK-506 Copy Desk													
A0RA0Y1	OT-504 Output Tray													
TOTAL CONFIGURATION		\$10,069.00	66%	\$3,423.46			\$166.14	\$167.37	\$118.83	\$120.09	\$95.38	\$96.68	\$81.41	\$82.75
A0R90Y1	LU-203 Large Capacity Tray (2,000 sheets)	\$1,380.00	48%	\$717.60			\$34.83	\$35.08	\$24.91	\$ 25.17	\$19.99	\$20.27	\$17.06	\$ 17.34
A0RC0Y1	PC-206 Paper Feed Cabinet (500x 2)	\$1,070.00	48%	\$556.40			\$27.00	\$27.20	\$19.31	\$ 19.52	\$15.50	\$15.71	\$13.23	\$ 13.45
A0RC011	PC-407 Large Capacity Cabinet	\$1,260.00	48%	\$655.20			\$31.80	\$32.03	\$22.74	\$ 22.98	\$18.25	\$18.50	\$15.58	\$ 15.84
A0HN0Y1	FS-522 Base Finisher (Stapling Standard)	\$1,500.00	48%	\$780.00			\$37.85	\$38.13	\$27.07	\$ 27.36	\$21.73	\$22.03	\$18.55	\$ 18.85
4347711	JS-502 Job Separator Tray	\$150.00	48%	\$78.00			\$3.79	\$3.81	\$2.71	\$ 2.74	\$2.17	\$2.20	\$1.85	\$ 1.89
A0PH0Y2	FS-523 Staple Finisher - (2/3 Hole-Punch and Stapling standard)	\$2,850.00	48%	\$1,482.00			\$71.92	\$72.45	\$51.44	\$ 51.99	\$41.29	\$41.85	\$35.24	\$ 35.82
A0RD0Y1	RU-507 Relay Unit for FS-523	\$250.00	48%	\$130.00			\$6.31	\$6.36	\$4.51	\$ 4.56	\$3.62	\$3.67	\$3.09	\$ 3.14
4510761	MT-502 Mailbin Kit for FS-519/FS-522	\$1,000.00	48%	\$520.00	\$456.00	54%	\$22.13	\$22.29	\$15.83	\$ 16.00	\$12.70	\$12.88	\$10.84	\$ 11.02
A0PGW21	SD-507 Saddle Kit for FS-522	\$1,290.00	48%	\$670.80			\$32.55	\$32.80	\$23.28	\$ 23.53	\$18.69	\$18.94	\$15.95	\$ 16.21
4512812	PU-501 Punch Unit 9 (For FS-508/FS-510/FS-522)	\$500.00	48%	\$260.00			\$12.62	\$12.71	\$9.02	\$ 9.12	\$7.24	\$7.34	\$6.18	\$ 6.28
4625246	OT-602 Additional Output Tray for FS-519/FS-522	\$50.00	48%	\$26.00	\$20.00	60%	\$0.97	\$0.98	\$0.69	\$ 0.70	\$0.56	\$0.56	\$0.48	\$ 0.48
A0P6WY1	HD-509 60GB Hard Disk Drive	\$850.00	48%	\$442.00			\$21.45	\$21.61	\$15.34	\$ 15.51	\$12.31	\$12.48	\$10.51	\$ 10.68
A0PAWY1	SC-505 HDD Encryption Kit	\$500.00	48%	\$260.00			\$12.62	\$12.71	\$9.02	\$ 9.12	\$7.24	\$7.34	\$6.18	\$ 6.28
A0P80Y1	IC-207 Imaging Controller	\$1,500.00	48%	\$780.00			\$37.85	\$38.13	\$27.07	\$ 27.36	\$21.73	\$22.03	\$18.55	\$ 18.85
151bx004	Fax Kit - includes FK-502 and MK-708	\$1,190.00	48%	\$618.80			\$30.03	\$30.25	\$21.48	\$ 21.71	\$17.24	\$17.47	\$14.72	\$ 14.96
16PA	ML-503 Fax Dual Line Kit	\$230.00	48%	\$119.60			\$5.80	\$5.85	\$4.15	\$ 4.20	\$3.33	\$3.38	\$2.84	\$ 2.89
4614506	SP-501 Stamp Unit	\$45.00	48%	\$23.40	\$16.00	64%	\$0.78	\$0.78	\$0.56	\$ 0.56	\$0.45	\$0.45	\$0.38	\$ 0.39
4614511	Spare TX Marker Stamp 2	\$25.00	48%	\$13.00	\$10.00	60%	\$0.49	\$0.49	\$0.35	\$ 0.35	\$0.28	\$0.28	\$0.24	\$ 0.24
A0P4WY1	EK-703 USB Interface Kit	\$250.00	48%	\$130.00			\$6.31	\$6.36	\$4.51	\$ 4.56	\$3.62	\$3.67	\$3.09	\$ 3.14
A09MWY0	AU-101 Biometric Authentication Unit	\$850.00	48%	\$442.00	\$432.00	49%	\$20.96	\$21.12	\$14.99	\$ 15.15	\$12.04	\$12.20	\$10.27	\$ 10.44
A07EWW0	WT-502 Working Table	\$100.00	48%	\$52.00	\$45.00	55%	\$2.18	\$2.20	\$1.56	\$ 1.58	\$1.25	\$1.27	\$1.07	\$ 1.09

Konica Minolta bizhub 501 SPECIFICATIONS

DESIGN THAT TAKES PRODUCTIVITY TO A HIGHER POWER. Power your printing, speed your output, transform your work flow and enhance your security—all while controlling your costs and growing your business. That's the beauty of bizhub®, the total document solution from Konica Minolta. The high-speed bizhub 501 is designed to move information faster from a central document resource with sleek styling, small footprint and hidden cables for center-office placement. And with 50ppm print/copy output, 70opm scanning speed, plus modular finishing, fax, connectivity and software options to custom-fit every environment, you'll have a right-size solution for any-size business.

- Large Color LCD Touch Screen, Thumb Nail Preview

- Advanced Security: Biometric & HID and HID card Authentication Options

GROUP A Segment 5

bizhub 
Konica Minolta bizhub 501



Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	50 pages per minute
Image Resolution:	1200dpi equivalent x 600dpi/600dpi x 600dpi
Warm-Up Time:	Less than 30 seconds
First Copy:	Less than 3.6 seconds
Memory:	1,024 MB (Std.), 60 GB HDD (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal paper drawer (2), 150-sheet bypass
Paper Size:	5-1/2" X 8-1/2" to 11" x 17"
Maximum Paper Cap.:	5,650 sheets (total, with options)
Power Requirements:	120 V, 60 Hz, 12 A
Dimensions:	26.7" x 27.9" x 35.2"
Weight:	Approx. 215 lbs.

Design & specifications are subject to change without notice.
* Photo does not represent awarded configuration





GROUP A, SEGMENT 5; COPY SPEED: 50 PAGES PER MINUTE

Standard Configuration Includes: bizhub 501 / RADF / Output Tray (OT-504) / Cabinet (DK-506) / 1,150-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Discount	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
							24-Month Term		36-Month Term		48-Month Term		60-Month Term	
							Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
AOR5011	bizhub 501 - Includes Drum, Developer, DF-613, Duplex Unit, 1024 MB Memory (max), Tray 1(500 sheets), Tray 2 (500 sheets), Intelligent Bypass (150 sheets), Total Standard Paper Capacity:1,150 sheets (5,650 max).													
AORCOY3	DK-506 Copy Desk													
AORA0Y1	OT-504 Output Tray													
TOTAL CONFIGURATION		\$12,649.00	67%	\$4,174.17			\$202.57	\$204.08	\$144.89	\$146.43	\$116.29	\$117.88	\$99.26	\$100.89
AOR90Y1	LU-203 Large Capacity Tray (2,000 sheets)	\$1,380.00	48%	\$717.60			\$34.83	\$35.08	\$24.91	\$25.17	\$19.99	\$20.27	\$17.06	\$17.34
AORCOY1	PC-206 Paper Feed Cabinet (500x 2)	\$1,070.00	48%	\$556.40			\$27.00	\$27.20	\$19.31	\$19.52	\$15.50	\$15.71	\$13.23	\$13.45
AORCO11	PC-407 Large Capacity Cabinet	\$1,260.00	48%	\$655.20			\$31.80	\$32.03	\$22.74	\$22.98	\$18.25	\$18.50	\$15.58	\$15.84
AOHNOY1	FS-522 Base Finisher (Stapling Standard)	\$1,500.00	48%	\$780.00			\$37.85	\$38.13	\$27.07	\$27.36	\$21.73	\$22.03	\$18.55	\$18.85
4347711	JS-502 Job Separator Tray	\$150.00	48%	\$78.00			\$3.79	\$3.81	\$2.71	\$2.74	\$2.17	\$2.20	\$1.85	\$1.89
AOPHOY2	FS-523 Staple Finisher - (2/3 Hole-Punch and Stapling standard)	\$2,850.00	48%	\$1,482.00			\$71.92	\$72.45	\$51.44	\$51.99	\$41.29	\$41.85	\$35.24	\$35.82
AORD0Y1	RU-507 Relay Unit for FS-523	\$250.00	48%	\$130.00			\$6.31	\$6.36	\$4.51	\$4.56	\$3.62	\$3.67	\$3.09	\$3.14
4510761	MT-502 Mailbin Kit for FS-519/FS-522	\$1,000.00	48%	\$520.00	\$456.00	54%	\$22.13	\$22.29	\$15.83	\$16.00	\$12.70	\$12.88	\$10.84	\$11.02
AOPGW21	SD-507 Saddle Kit for FS-522	\$1,290.00	48%	\$670.80			\$32.55	\$32.80	\$23.28	\$23.53	\$18.69	\$18.94	\$15.95	\$16.21
4512812	PU-501 Punch Unit 9 (For FS-508/FS-510/FS-522)	\$500.00	48%	\$260.00			\$12.62	\$12.71	\$9.02	\$9.12	\$7.24	\$7.34	\$6.18	\$6.28
4625246	OT-602 Additional Output Tray for FS-519/FS-522	\$50.00	48%	\$26.00	\$20.00	60%	\$0.97	\$0.98	\$0.69	\$0.70	\$0.56	\$0.56	\$0.48	\$0.48
AOP6WY1	HD-509 60GB Hard Disk Drive	\$850.00	48%	\$442.00			\$21.45	\$21.61	\$15.34	\$15.51	\$12.31	\$12.48	\$10.51	\$10.68
AOPAWY1	SC-505 HDD Encryption Kit	\$500.00	48%	\$260.00			\$12.62	\$12.71	\$9.02	\$9.12	\$7.24	\$7.34	\$6.18	\$6.28
AOP80Y1	IC-207 Imaging Controller	\$1,500.00	48%	\$780.00			\$37.85	\$38.13	\$27.07	\$27.36	\$21.73	\$22.03	\$18.55	\$18.85
151bx004	Fax Kit - includes FK-502 and MK-708	\$1,190.00	48%	\$618.80			\$30.03	\$30.25	\$21.48	\$21.71	\$17.24	\$17.47	\$14.72	\$14.96
16PA	ML-503 Fax Dual Line Kit	\$230.00	48%	\$119.60			\$5.80	\$5.85	\$4.15	\$4.20	\$3.33	\$3.38	\$2.84	\$2.89
4614506	SP-501 Stamp Unit	\$45.00	48%	\$23.40	\$16.00	64%	\$0.78	\$0.78	\$0.56	\$0.56	\$0.45	\$0.45	\$0.38	\$0.39
4614511	Spare TX Marker Stamp 2	\$25.00	48%	\$13.00	\$10.00	60%	\$0.49	\$0.49	\$0.35	\$0.35	\$0.28	\$0.28	\$0.24	\$0.24
AOP4WY1	EK-703 USB Interface Kit	\$250.00	48%	\$130.00			\$6.31	\$6.36	\$4.51	\$4.56	\$3.62	\$3.67	\$3.09	\$3.14
A09MWY0	AU-101 Biometric Authentication Unit	\$850.00	48%	\$442.00	\$432.00	49%	\$20.96	\$21.12	\$14.99	\$15.15	\$12.04	\$12.20	\$10.27	\$10.44
A07EWW0	WT-502 Working Table	\$100.00	48%	\$52.00	\$45.00	55%	\$2.18	\$2.20	\$1.56	\$1.58	\$1.25	\$1.27	\$1.07	\$1.09

Konica Minolta bizhub 601 SPECIFICATIONS

A scalable solution that speeds your workflow. For busy offices, departments and workgroups facing high-volume document demands, the bizhub® 601 prints and copies at up to 60 ppm, scans up to 75 originals per minute and brings information into your workflow with greater flexibility and security. You'll have a central document resource with sleek dark-cabinet styling that looks great anywhere. An optional IC-208 Image Controller enables the power of the Emperon® print system, with PCL6/PS3 emulation and native XPS interpreter with built-in Windows® Vista® support. And powerful, versatile options include auto stapling, booklet-making, high-speed Super G3 fax, enhanced security protection and more - so you can customize a high-volume document solution that adapts to your needs and grows with your business.

- Large Color LCD Touch Screen, Thumb Nail Preview
- Advanced Security: Biometric & HID and HID card Authentication Options

GROUP A Segment 6



bizhub Konica Minolta bizhub 601

Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	60 pages per minute
Image Resolution:	1200dpi equivalent x 600dpi
Warm-Up Time:	4.5 minutes or less
First Copy:	3.5 seconds or less
Memory:	1,024 MB (Std.), 60 GB HDD (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	1,500-sheet Drawer, 1,000-sheet Drawer, 500-sheet Universal Drawer (2), 100-sheet Bypass
Paper Size:	5-1/2" x 8-1/2" to 12" x 18"
Maximum Paper Cap.:	7,600 sheets (total, with options)
Power Requirements:	120 V, 60 Hz, 16 A
Dimensions:	34.9" x 33.8" x 44.9"
Weight:	Approx. 496 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration



GROUP A, SEGMENT 6; COPY SPEED: 60 PAGES PER MINUTE

Standard Configuration Includes: bizhub 601 / RADF / Output Tray (OT-505) / 3,600-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	Discount	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
A0PP011	bizhub 601 Printer/Copier/Scanner - Includes Drum, Developer, RADF, 1,024 MB Memory, Tray 1(1,500 sheets), Tray 2 (1,000 sheets), Tray 3 (500 sheets), Tray 4 (500 sheets), Bypass (100 sheets). Total standard paper capacity: 3600 sheets (7,600 max).												
A0PUWY1	OT-505 Output Tray												
TOTAL CONFIGURATION		\$20,100.00	\$6,834.00		66%	\$331.65	\$334.11	\$237.21	\$239.74	\$190.40	\$192.99	\$162.51	\$165.18
A0PROY2	LU-405 Large Capacity Tray (4,000 sheet Letter Portrait)	\$2,000.00	\$1,180.00		41%	\$57.27	\$57.69	\$40.96	\$41.39	\$32.87	\$33.32	\$28.06	\$28.52
A0P7WY1	HD-510 60GB HDD Kit	\$800.00	\$472.00		41%	\$22.91	\$23.08	\$16.38	\$16.56	\$13.15	\$13.33	\$11.22	\$11.41
A0PT0Y2	LU-406 Large Capacity Tray (4,000 sheet up to 12"x18")	\$3,000.00	\$1,770.00		41%	\$85.90	\$86.54	\$61.44	\$62.09	\$49.31	\$49.98	\$42.09	\$42.78
A0R30Y1	FS-610 Advanced Folding Finisher (staple, saddle-fold, tri-fold)	\$4,500.00	\$2,655.00		41%	\$128.85	\$129.80	\$92.16	\$93.14	\$73.97	\$74.98	\$63.14	\$64.17
A0R10Y1	FS-524 Multi-Stapling Finisher - (up to 50 sheets)	\$2,850.00	\$1,681.50		41%	\$81.60	\$82.21	\$58.36	\$58.99	\$46.85	\$47.49	\$39.99	\$40.64
A0R20Y1	FS-525 Multi-Stapling Finisher (up to 100 sheetse)	\$4,400.00	\$2,596.00		41%	\$125.98	\$126.92	\$90.11	\$91.07	\$72.32	\$73.31	\$61.73	\$62.75
A0PX0Y1	SF-602 Shift Tray	\$800.00	\$472.00		41%	\$22.91	\$23.08	\$16.38	\$16.56	\$13.15	\$13.33	\$11.22	\$11.41
A0PV0Y1	PI-504 Post Cover Inserter	\$1,000.00	\$590.00		41%	\$28.63	\$28.85	\$20.48	\$20.70	\$16.44	\$16.66	\$14.03	\$14.26
15KB	PK-505 Punch Kit	\$750.00	\$442.50	\$435.00	42%	\$21.11	\$21.27	\$15.10	\$15.26	\$12.12	\$12.28	\$10.34	\$10.51
A0R00Y1	ZU-605 Z-Fold/Punch Unit (2/3 Hole)	\$4,950.00	\$2,920.50		41%	\$141.73	\$142.78	\$101.37	\$102.45	\$81.37	\$82.47	\$69.45	\$70.59
A0PCWY1	SC-506 HDD Encryption Kit	\$500.00	\$295.00		41%	\$14.32	\$14.42	\$10.24	\$10.35	\$8.22	\$8.33	\$7.02	\$7.13
A0P90Y1	IC-208 Image Controller	\$2,800.00	\$1,652.00		41%	\$80.17	\$80.77	\$57.34	\$57.95	\$46.02	\$46.65	\$39.28	\$39.93
A0P4WY1	EK-703 USB Interface Kit	\$250.00	\$130.00		48%	\$6.31	\$6.36	\$4.51	\$4.56	\$3.62	\$3.67	\$3.09	\$3.14
A09MWY0	AU-101 Biometric Authentication Unit	\$850.00	\$442.00	\$432.00	49%	\$20.96	\$21.12	\$14.99	\$15.15	\$12.04	\$12.20	\$10.27	\$10.44
A0PWWY1	WT-504 Work Table	\$100.00	\$59.00		41%	\$2.86	\$2.88	\$2.05	\$2.07	\$1.64	\$1.67	\$1.40	\$1.43
15LB	FK-502 Super G3 Fax Board	\$960.00	\$566.40	\$492.00	41%	\$23.88	\$24.05	\$17.08	\$17.26	\$13.71	\$13.89	\$11.70	\$11.89
A0P50Y1	MK-716 Mount Kit	\$190.00	\$112.10		41%	\$5.44	\$5.48	\$3.89	\$3.93	\$3.12	\$3.17	\$2.67	\$2.71

Konica Minolta bizhub 751 SPECIFICATIONS

A SUPERIOR SOLUTION THAT'S BUILT FOR SPEED. To keep up with rising document traffic and stay ahead of the competition, you need to move faster – and with blazing 75-ppm output speed, the bizhub®751 keeps documents flowing and distributes information with greater flexibility. Its sleek dark-cabinet styling features the unique InfoLine™ status display – and a large color LCD touch-screen provides simple, intuitive operation that makes every operator more productive. The optional IC-208 Image Controller enables the power of the Emperon® print system, with PCL6/PS3emulation and native XPS interpreter with built-in Windows® Vista® support. You'll also have options your growing business needs: auto finishing, high-speed Super G3 fax, enhanced security protection and more – to customize a fast, flexible document solution that looks as good in your office as it does on your bottom line.

- Large Color LCD Touch Screen, Thumb Nail Preview
- Advanced Security: Biometric & HID and HID card Authentication Options

GROUP A Segment 7

bizhub 
Konica Minolta bizhub 751



Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	75 pages per minute
Image Resolution:	1200dpi equivalent x 600dpi
Warm-Up Time:	4.5 minutes or less
First Copy:	3.5 seconds or less
Memory:	1,024 MB (Std.), 60 GB HDD (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	1,500-sheet Drawer, 1,000-sheet Drawer, 500-sheet Universal Drawer (2), 100-sheet Bypass
Paper Size:	5-1/2" x 8-1/2" to 12" x 18"
Maximum Paper Cap.:	7,600 sheets (total, with options)
Power Requirements:	120 V, 60 Hz, 16 A
Dimensions:	34.9" x 33.8" x 44.9"
Weight:	Approx. 496 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration



GROUP A, SEGMENT 7; COPY SPEED: 75 PAGES PER MINUTE

Standard Configuration Includes: bizhub 751 / RADF / Output Tray (OT-505) / 3,600-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	Discount	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
A0PN011	bizhub 751 Printer/Copier/Scanner - Includes Drum, Developer, RADF, 1,024 MB Memory, Tray 1 (1,500 sheets), Tray 2 (1,000 sheets), Tray 3 (500 sheets), Tray 4 (500 sheets), Bypass (100 sheets). Total standard paper capacity: 3600 sheets (7,600 max).												
A0PUWY1	OT-505 Output Tray												
TOTAL CONFIGURATION		\$26,650.00	\$8,794.50	N/A	67%	\$426.80	\$429.96	\$305.26	\$308.51	\$245.01	\$248.36	\$209.13	\$212.56
A0PROY2	LU-405 Large Capacity Tray (4,000 sheet Letter Portrait)	\$2,000.00	\$1,180.00		41%	\$57.27	\$57.69	\$40.96	\$41.39	\$32.87	\$33.32	\$28.06	\$28.52
A0P7WY1	HD-510 60GB HDD Kit	\$800.00	\$472.00		41%	\$22.91	\$23.08	\$16.38	\$16.56	\$13.15	\$13.33	\$11.22	\$11.41
A0PTOY2	LU-406 Large Capacity Tray (4,000 sheet up to 12"x18")	\$3,000.00	\$1,770.00		41%	\$85.90	\$86.54	\$61.44	\$62.09	\$49.31	\$49.98	\$42.09	\$42.78
A0R30Y1	FS-610 Advanced Folding Finisher (staple, saddle-fold, tri-fold)	\$4,500.00	\$2,655.00		41%	\$128.85	\$129.80	\$92.16	\$93.14	\$73.97	\$74.98	\$63.14	\$64.17
A0R10Y1	FS-524 Multi-Stapling Finisher - (up to 50 sheets)	\$2,850.00	\$1,681.50		41%	\$81.60	\$82.21	\$58.36	\$58.99	\$46.85	\$47.49	\$39.99	\$40.64
A0R20Y1	FS-525 Multi-Stapling Finisher (up to 100 sheetse)	\$4,400.00	\$2,596.00		41%	\$125.98	\$126.92	\$90.11	\$91.07	\$72.32	\$73.31	\$61.73	\$62.75
A0PX0Y1	SF-602 Shift Tray	\$800.00	\$472.00		41%	\$22.91	\$23.08	\$16.38	\$16.56	\$13.15	\$13.33	\$11.22	\$11.41
A0PVOY1	PI-504 Post Cover Inserter	\$1,000.00	\$590.00		41%	\$28.63	\$28.85	\$20.48	\$20.70	\$16.44	\$16.66	\$14.03	\$14.26
15KB	PK-505 Punch Kit	\$750.00	\$442.50	\$435.00	42%	\$21.11	\$21.27	\$15.10	\$15.26	\$12.12	\$12.28	\$10.34	\$10.51
A0R00Y1	ZU-605 Z-Fold/Punch Unit (2/3 Hole)	\$4,950.00	\$2,920.50		41%	\$141.73	\$142.78	\$101.37	\$102.45	\$81.37	\$82.47	\$69.45	\$70.59
A0PCWY1	SC-506 HDD Encryption Kit	\$500.00	\$295.00		41%	\$14.32	\$14.42	\$10.24	\$10.35	\$8.22	\$8.33	\$7.02	\$7.13
A0P90Y1	IC-208 Image Controller	\$2,800.00	\$1,652.00		41%	\$80.17	\$80.77	\$57.34	\$57.95	\$46.02	\$46.65	\$39.28	\$39.93
A0P4WY1	EK-703 USB Interface Kit	\$250.00	\$130.00		48%	\$6.31	\$6.36	\$4.51	\$4.56	\$3.62	\$3.67	\$3.09	\$3.14
A09MWY0	AU-101 Biometric Authentication Unit	\$850.00	\$442.00	\$432.00	49%	\$20.96	\$21.12	\$14.99	\$15.15	\$12.04	\$12.20	\$10.27	\$10.44
A0PWWY1	WT-504 Work Table	\$100.00	\$59.00		41%	\$2.86	\$2.88	\$2.05	\$2.07	\$1.64	\$1.67	\$1.40	\$1.43
15LB	FK-502 Super G3 Fax Board	\$960.00	\$566.40	\$492.00	41%	\$23.88	\$24.05	\$17.08	\$17.26	\$13.71	\$13.89	\$11.70	\$11.89
A0P50Y1	MK-716 Mount Kit	\$190.00	\$112.10		41%	\$5.44	\$5.48	\$3.89	\$3.93	\$3.12	\$3.17	\$2.67	\$2.71

Konica Minolta bizhub PRO 950 SPECIFICATIONS

A SUPERIOR SOLUTION THAT'S BUILT FOR SPEED. LET A PRO HANDLE YOUR HIGH-VOLUME PRODUCTION. Today's competitive, cost-conscious world demands professional performance you can count on -- and the bizhub PRO 950 is purpose-built for speed, quality and long-running reliability. With 95 ppm print/copy output and a robust monthly duty cycle of 750,000 impressions, you'll have greater output power to satisfy high-volume needs of corporate in-plant facilities, data centers, print-for-pay and commercial customers. Built-in print/scan control and on-board LCD touch-screen provide simple operation and thumbnail document preview, with auto finishing options to deliver more documents in less time. And seamless interface with Konica Minolta's Printgroove® Suite gives you end-to-end print management for total control of your production floor.

- Large Color LCD Touch Screen, Thumb Nail Preview
- Advanced Security Features- ISO 15408
- Built-In Image Control with PCL6 and optional PS3

GROUP A Segment 8/9



bizhub

Konica Minolta bizhub PRO 950

Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	95 pages per minute
Image Resolution:	600 X 600dpi (1200 X 600dpi)
Warm-Up Time:	5.5 minutes or less
First Copy:	3.1 seconds or less
Memory:	256 MB (Std.), 30 GB HDD (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal tray (2), 1,000-sheet universal Tray, 150-sheet bypass
Paper Size:	5-1/2" x 8-1/2" to 12" x 18"
Maximum Paper Cap.:	6,650 sheets (total, with options)
Power Requirements:	208V-240V, 16 A, 60HZ (DEDICATED LINE)
Dimensions:	35" X 30-3/4" X 47-3/8" (WxDxH)
Weight:	616 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration





KONICA MINOLTA



Konica Minolta bizhub PRO 950 PRICING

GROUP A, SEGMENT 8/9; COPY SPEED: 95 PAGES PER MINUTE

Standard Configuration Includes: bizhub PRO 950 / RADF / 100-Sheet Staple Finisher / 2,150-Sheet Paper Supply (including bypass)

PROMO PRICING EFFECTIVE JUNE 1, 2009 - DECEMBER 31, 2009						0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
A0Y5011	bizhub PRO 950 - Includes EDH, 256 MB Memory, 30 GB HDD, Embedded Image Controller with 2 GB Memory, 80 GB HDD, PCIe/XL (PCL6), TIFF Direct Print, Scan-to-HDD, Email, FTP,SMB and Box: Tray 1(500 sheets), Tray 2 (500 sheets), Tray 3 (1,000 sheets), Bypass (150 sheets). Requires 220V (NEMA receptacle#6-20R)												
A10UWY1	FS-528 100 Sheet Stapler Finisher												
TOTAL CONFIGURATION		\$ 50,663	\$ 17,479.29	\$15,258.00	69.88%	\$740.47	\$ 745.96	\$529.61	\$ 535.25	\$425.09	\$ 430.89	\$362.84	\$ 368.79
PAPER SUPPLY OPTIONS:													
A0Y6WY1	LU-407 Large Capacity Tray (LTR)	\$ 2,100	\$ 1,218.00	\$1,160.00	44.76%	\$56.29	\$56.71	\$40.26	\$40.69	\$32.32	\$32.76	\$27.58	\$28.04
A0Y7WY1	LU-408 Large Capacity Tray (12x18)	\$ 2,940	\$ 1,705.20	\$1,624.00	44.76%	\$78.81	\$79.40	\$56.37	\$56.97	\$45.24	\$45.86	\$38.62	\$39.25
OUTPUT OPTIONS:													
A10VWY1	FS-611 Saddle Finisher	\$ 5,303	\$ 3,075.74	\$2,929.00	44.77%	\$142.14	\$143.20	\$101.67	\$102.75	\$81.60	\$82.71	\$69.65	\$70.79
ADDITIONAL OUTPUT OPTIONS:													
A111WY2	ZU-607 Z-Folding Unit	\$ 5,198	\$ 3,014.84	\$2,871.00	44.77%	\$139.33	\$140.36	\$99.65	\$100.71	\$79.99	\$81.08	\$68.27	\$69.39
A110WY1	TU-502 Trimmer Unit	\$ 7,193	\$ 4,171.94	\$3,939.00	45.24%	\$191.16	\$192.58	\$136.72	\$138.18	\$109.74	\$111.24	\$93.67	\$95.21
15US	PK-505 2/3 Hole Punch Kit	\$ 788	\$ 457.04	\$435.00	44.80%	\$21.11	\$21.27	\$15.10	\$15.26	\$12.12	\$12.28	\$10.34	\$10.51
A10YWY1	PI-506 Post Inserter	\$ 1,050	\$ 609.00	\$580.00	44.76%	\$28.15	\$28.36	\$20.13	\$20.35	\$16.16	\$16.38	\$13.79	\$14.02
A10WWY1	MK-721 Mount Kit	\$ 1,575	\$ 913.50	\$870.00	44.76%	\$42.22	\$42.53	\$30.20	\$30.52	\$24.24	\$24.57	\$20.69	\$21.03
CONNECTIVITY OPTION:													
A10R011	PS-504 Post Script Upgrade	\$ 1,575	\$ 913.50	\$870.00	44.76%	\$42.22	\$42.53	\$30.20	\$30.52	\$24.24	\$24.57	\$20.69	\$21.03

Konica Minolta bizhub PRO 1050e SPECIFICATIONS

In high-volume production print performance, the bizhub PRO1050e is setting new standards for quality, reliability and cost-efficiency. It features 105-ppm output speed, spectacular monthly duty cycle of 1,500,000 impressions, precise registration accuracy and air-assist paper feed for handling coated stock with ease. It also provides additional enhancements for even greater print productivity, including tandem print/ copy output, post insertion to insert pre-printed pages as well as covers, and creep adjustment in booklet mode. With fast scanning to multiple destinations, HDD document storage and powerful finishing options, the bizhub PRO1050e is your digital production system for the future—but it's here today from Konica Minolta.

- 105 ppm Output to meet Professional Production Demands
- Built-in Print Controller with PCL and Adobe PS3
- Standard 40GB HDD for on-board document storage

GROUP A Segment 10



bizhub

Konica Minolta bizhub PRO 1050e

Type:	Digital Copier/Printer
Imaging System:	Simitri® Polymerized Toner
Output Speed:	105 pages per minute
Image Resolution:	1200 X 600 dpi
Warm-Up Time:	6 minutes or less
First Copy:	3 seconds or less
Memory:	512 MB (Std.), 40 GB HDD (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	Tray 1: 1,500-Sheet Universal Tray; Tray 2: 1,500-Sheet Universal Tray
Paper Size:	4"X6" to 12"X18"
Maximum Paper Cap.:	Input: 9,000 sheets (total. with optional paper feed unit); Output: 10,000 sheets (Total, with 2 optional stacker units)
Power Requirements:	208V-240V, 16 A, 60HZ (DEDICATED LINE)
Dimensions:	35-1/4"X30-1/2"X46-7/8" (WxDxH)
Weight:	683 lbs. (with ADF)

Design & specifications are subject to change without notice.
* Photo does not represent awarded configuration





KONICA MINOLTA



Konica Minolta bizhub PRO 1050e PRICING

GROUP A, SEGMENT 10; COPY SPEED: 105 PAGES PER MINUTE

Standard Configuration Includes: bizhub PRO 1050e / RADF / 100-Sheet Staple Finisher / 3,000-Sheet Paper Supply

Item Number	Item Description	KMBS List Price	Discount	Regular WSCA Purchase Price	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
					24-Month Term		36-Month Term		48-Month Term		60-Month Term	
					Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease
58UE	bizhub PRO 1050e - comes standard with PS Kit and Engine Memory											
15AE	FS-503 100-Sheet Stapling Finisher											
TOTAL CONFIGURATION		\$66,410.00	53%	\$31,212.70	\$1,514.75	\$1,525.99	\$1,083.39	\$1,094.94	\$869.59	\$881.45	\$742.24	\$754.41
15BY	PF-701 Paper Feed Unit	\$5,800.00	37%	\$3,654.00	\$177.33	\$178.64	\$126.83	\$128.18	\$101.80	\$103.19	\$86.89	\$88.32
A08R0Y0	PP-701 Pre-Printed Paper Feed Enhance Kit - (For PF701 (15BY))	\$1,200.00	37%	\$756.00	\$36.69	\$36.96	\$26.24	\$26.52	\$21.06	\$21.35	\$17.98	\$18.27
15AQ	SD-501 Saddle Stitch Finisher	\$25,000.00	37%	\$15,750.00	\$764.35	\$770.02	\$546.68	\$552.51	\$438.80	\$444.78	\$374.54	\$380.68
15BN	FD-501 Multi-Folding Unit	\$17,000.00	37%	\$10,710.00	\$519.76	\$523.61	\$371.74	\$375.71	\$298.38	\$302.45	\$254.68	\$258.86
A075010	PB-501 Perfect Binder	\$35,000.00	37%	\$22,050.00	\$1,070.09	\$1,078.02	\$765.36	\$773.51	\$614.31	\$622.69	\$524.35	\$532.95
15AM	LS-501 Large Capacity Stacker	\$16,500.00	37%	\$10,395.00	\$504.47	\$508.21	\$360.81	\$364.66	\$289.60	\$293.55	\$247.19	\$251.25
15AW	LS-502 Large Capacity Stacker	\$16,500.00	37%	\$10,395.00	\$504.47	\$508.21	\$360.81	\$364.66	\$289.60	\$293.55	\$247.19	\$251.25
15AZ	LC-501 Additional LS Cart Option	\$800.00	37%	\$504.00	\$24.46	\$24.64	\$17.49	\$17.68	\$14.04	\$14.23	\$11.99	\$12.18
56UAPA0001	Hard Disk Drive Kit	\$2,850.00	37%	\$1,795.50	\$87.14	\$87.78	\$62.32	\$62.99	\$50.02	\$50.70	\$42.70	\$43.40
56UAPA0101	Additional Case for HDD Kit	\$150.00	37%	\$94.50	\$4.59	\$4.62	\$3.28	\$3.32	\$2.63	\$2.67	\$2.25	\$2.28
56UA-9980	Post card (4" x 6") size feed support kit	\$1,100.00	37%	\$693.00	\$33.63	\$33.88	\$24.05	\$24.31	\$19.31	\$19.57	\$16.48	\$16.75
15BAR9010	Small custom size universal feed support kit	\$2,850.00	37%	\$1,795.50	\$87.14	\$87.78	\$62.32	\$62.99	\$50.02	\$50.70	\$42.70	\$43.40

Konica Minolta bizhub C200 SPECIFICATIONS

MOVE UP TO BIZHUB-IN COLOR AND B&W. To keep ahead of competition, small-to-mid size offices must move faster—and moving up to bizhub is an ideal solution. 20ppm out put in both color and B&W make the bizhub C200 a superb replacement for over stressed printer/copiers. With paper sizes up to 12"x18", weights up to 140lb. index stock and 3,350-sheet maximum capacity, you can handle any document needs. Scanning at up to 40 originals per minute brings information in to your system faster. Sleek design, small foot print and 360° styling looks great anywhere in your office. You'll also have high-impact Simitri® HD color, Energy Star certification to protect the environment, ultra-quiet operation—plus options like auto-reversing document feeder, auto duplexing and fax/Internet fax/IP fax to handle high-volume communications traffic.

- Built-in Emperon® Print System, PCL/PS Functionality
- Ultra-Quiet Operation, Energy Star Efficiency

GROUP B Segment 2H



bizhub 
Konica Minolta bizhub C200

Type:	Full Color Printer/Copier/Scanner
Imaging System:	Simitri® HD Color Polymerized Toner
Output Speed:	Full Color and B&W: 20ppm
Image Resolution:	600dpi equivalent x 600dpi
Warm-Up Time:	Full Color: Less than 40 seconds, B&W: Less than 37 seconds
First Copy:	Full Color: Less than 13.5 seconds, B&W: Less than 10 seconds
Memory:	576MB Std, 1088MB max.
Magnification:	25 - 400%
Standard Paper Supply:	250-sheet multi purpose cassette
Paper Size:	4"x 6" to 12" x 18"
Maximum Paper Cap.:	3,350 sheets (total, with options)
Power Requirements:	120V, 60Hz
Dimensions:	24.5" x 27.75" x 25.5" (WxDxH)
Weight:	150lb.

Design & specifications are subject to change without notice.
* Photo does not represent awarded configuration





KONICA MINOLTA



Konica Minolta bizhub C200 PRICING

GROUP B, SEGMENT 2H; COPY SPEED: 20-PPM FULL COLOR & 20-PPM B&W

Standard Configuration Includes: bizhub C200 / Original Cover (OC-508) / Cabinet (DK-504) / 250-Sheet Paper Supply

Item Number	Item Description	KMBS List Price	Discount	Regular WSCA Purchase Price	0.04853		0.04889		0.03471		0.03508		0.02786		0.02824		0.02378		0.02417	
					24-Month Term		36-Month Term		48-Month Term		60-Month Term									
					Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease								
A02F010	bizhub C200 Color Printer/Copier/Scanner - includes PS & PCL Controller, 576 MB Standard Memory (File Memory: 64MB and Working Memory: 512MB)																			
A0ER0Y0	OC-508 Original Cover																			
A0930Y3	DK-504 Copy Desk																			
TOTAL CONFIGURATION		\$6,383.00	58%	\$2,681.00	\$130.11	\$131.07	\$93.06	\$94.05	\$74.69	\$75.71	\$63.75	\$64.80								
A0EY0Y0	DF-612 Reversing Automatic Document Feeder	\$1,350.00	44%	\$756.00	\$36.69	\$36.96	\$26.24	\$26.52	\$21.06	\$21.35	\$17.98	\$18.27								
A0EN0Y0	AD-505 Automatic Duplex Unit	\$220.00	44%	\$123.20	\$5.98	\$6.02	\$4.28	\$4.32	\$3.43	\$3.48	\$17.98	\$18.27								
A0930Y1	PC-204 500 x 2 Paper Feed Cabinet	\$1,070.00	44%	\$599.20	\$29.08	\$29.29	\$20.80	\$21.02	\$16.69	\$16.92	\$2.93	\$2.98								
4067622	PC-105 500 Sheet Universal Cassette (required to install other additional paper cassettes)	\$436.00	44%	\$244.16	\$11.85	\$11.94	\$8.47	\$8.57	\$6.80	\$6.90	\$14.25	\$14.48								
A0930Y0	PC-104 500 x 1 Paper Feed Cabinet	\$820.00	44%	\$459.20	\$22.28	\$22.45	\$15.94	\$16.11	\$12.79	\$12.97	\$5.81	\$5.90								
A093010	PC-405 Large Capacity Cassette (2,500 sheets)	\$1,260.00	44%	\$705.60	\$34.24	\$34.50	\$24.49	\$24.75	\$19.66	\$19.93	\$10.92	\$11.10								
A0EP0Y0	MB-502 Multi Bypass Tray	\$145.00	44%	\$81.20	\$3.94	\$3.97	\$2.82	\$2.85	\$2.26	\$2.29	\$16.78	\$17.05								
A0830Y0	JS-505 Job Separator Tray	\$449.00	44%	\$251.44	\$12.20	\$12.29	\$8.73	\$8.82	\$7.01	\$7.10	\$1.93	\$1.96								
A0F0010	FK-507 Fax Kit	\$1,095.00	44%	\$613.20	\$29.76	\$29.98	\$21.28	\$21.51	\$17.08	\$17.32	\$5.98	\$6.08								
A0F10Y0	ML-504 Multi-Line Kit	\$1,050.00	44%	\$588.00	\$28.54	\$28.75	\$20.41	\$20.63	\$16.38	\$16.61	\$14.58	\$14.82								
A0F20Y0	SP-503 Stamp Unit	\$45.00	44%	\$25.20	\$1.22	\$1.23	\$0.87	\$0.88	\$0.70	\$0.71	\$13.98	\$14.21								
A0F30Y0	MS-501 Spare TX Marker Stamp 2	\$25.00	44%	\$14.00	\$0.68	\$0.68	\$0.49	\$0.49	\$0.39	\$0.40	\$0.60	\$0.61								
A0F40Y0	EM-310 Expanded Memory Unit	\$182.00	44%	\$101.92	\$4.95	\$4.98	\$3.54	\$3.58	\$2.84	\$2.88	\$0.33	\$0.34								

Konica Minolta bizhub C353 SPECIFICATIONS

The document resource that's better by design. So Color and B&W, printing and scanning, booklets and flyers, security and cost-efficiency—one bizhub does it all, in a bold new design that puts high-speed multifunction power at the hub of your business. With small footprint, 360° access, large color touch-screen and at-a-glance InfoLine status display, the bizhub C353 gives everyone quick access to 35 ppm print/copy output—plus flexible scanning to multiple destinations at up to 70 originals per minute. Simitri® HD Color Polymerized Toner quality is rich and vivid, so documents have greater impact. Advanced security functions safeguard your information in the networked era. And you'll have all the options to design a scaleable solution for your workflow—and your budget.

- High-Speed 35 ppm output in both Color and B&W
- Advanced security, Biometric Authentication Option

GROUP B Segment 3H

bizhub 
Konica Minolta bizhub C353



Type:	Full Color Scanner/Printer/Copier
Imaging System:	Simitri® HD Color Polymerized Toner
Print/Copy Process:	Tandem Process
Output Speed:	35-ppm Full Color and B&W
Image Resolution:	1800 dpi equivalent x 600dpi
Warm-Up Time:	Full Color: less than 41 seconds; B&W: less than 30 seconds
First Copy:	Full Color: 8.5 seconds or less; B&W: 5.9 seconds or less
Memory:	512 MB (Std.), 40 GB HDD (maximum, optional)
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal paper drawer (2), 150-sheet bypass
Paper Size:	4"x 6" to 12" x 18"
Maximum Paper Cap.:	3,650 sheets (total, with options)
Power Requirements:	120V, 60Hz
Dimensions:	25.25" x 33.5" x 30.25" (WxDxH)
Weight:	218 lbs.

Design & specifications are subject to change without notice.
* Photo does not represent awarded configuration





KONICA MINOLTA



Konica Minolta bizhub C353 PRICING

GROUP B, SEGMENT 3H; COPY SPEED: 35-PPM FULL COLOR & 35-PPM B&W

Standard Configuration Includes: bizhub C353 / Original Cover (OC-507) / Cabinet (DK-504) / 1,150-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease
A02E010	bizhub C353 (35/35) - Includes PS, PCL & XPS Controller, 1,024 MB Standard Memory, Duplex Unit, 60 GB HD, Standard USB 1.1/2.0 (supports local printing) and CMYK Imaging Units.												
A0930Y3	DK-504 Copy Desk												
A0D8WY0	OC-507 Original Cover												
TOTAL CONFIGURATION		\$ 13,248.00	\$ 5,432.00	N/A	N/A	\$263.61	\$265.57	\$188.54	\$190.55	\$151.34	\$153.40	\$129.17	\$131.29
A01H0W0	DF-611 Reversing Automatic Document Feeder	\$ 1,465.00	\$ 1,098.75	\$737.00	50%	\$35.77	\$36.03	\$25.58	\$25.85	\$20.53	\$20.81	\$17.53	\$17.81
A093010	PC-405 Large Capacity Cassette (2,500 sheets)	\$ 1,260.00	\$ 705.60	N/A	N/A	\$34.24	\$34.50	\$24.49	\$24.75	\$19.66	\$19.93	\$16.78	\$17.05
A0930Y1	PC-204 500 x 2 Paper Feed Cabinet	\$ 1,070.00	\$ 599.20	N/A	N/A	\$29.08	\$29.29	\$20.80	\$21.02	\$16.69	\$16.92	\$14.25	\$14.48
A0930Y0	PC-104 500 x 1 Paper Feed Cabinet	\$ 820.00	\$ 459.20	N/A	N/A	\$22.28	\$22.45	\$15.94	\$16.11	\$12.79	\$12.97	\$10.92	\$11.10
A0830Y0	JS-505 Job Separator Tray	\$ 449.00	\$ 251.44	N/A	N/A	\$12.20	\$12.29	\$8.73	\$8.82	\$7.01	\$7.10	\$5.98	\$6.08
A01G0Y2	FS-519 Base Finisher for C451, C353, C353P, C253, C203	\$ 1,550.00	\$ 1,162.50	\$810.00	48%	\$39.31	\$39.60	\$28.12	\$28.41	\$22.57	\$22.87	\$19.26	\$19.58
4510761	MT-502 Mailbin Kit for FS-519/FS-522	\$ 1,000.00	\$ 520.00	\$456.00	54%	\$22.13	\$22.29	\$15.83	\$16.00	\$12.70	\$12.88	\$10.84	\$11.02
4625246	OT-602 Additional Output Tray for FS-519/FS-522	\$ 50.00	\$ 26.00	\$20.00	60%	\$0.97	\$0.98	\$0.69	\$0.70	\$0.56	\$0.56	\$0.48	\$0.48
A0DHWY1	PK-515 Punch Kit for FS-519	\$ 500.00	\$ 375.00	\$284.00	43%	\$13.78	\$13.88	\$9.86	\$9.96	\$7.91	\$8.02	\$6.75	\$6.86
4511761	SD-505 Saddle Finisher Kit for FS-519	\$ 1,360.00	\$ 1,020.00	\$663.00	51%	\$32.18	\$32.41	\$23.01	\$23.26	\$18.47	\$18.72	\$15.77	\$16.02
A0D60Y0	FS-609 Booklet Finisher	\$ 3,000.00	\$ 2,250.00	\$1,458.00	51%	\$70.76	\$71.28	\$50.61	\$51.15	\$40.62	\$41.17	\$34.67	\$35.24
4614452	PK-501 Hole Punch Kit 2/3 Hole Punch for the FS-601/FS-603/FS-609	\$ 525.00	\$ 393.75	\$255.00	51%	\$12.38	\$12.47	\$8.85	\$8.95	\$7.10	\$7.20	\$6.06	\$6.16
15LB	FK-502 Super G3 Fax Board	\$ 960.00	\$ 566.40	\$492.00	49%	\$23.88	\$24.05	\$17.08	\$17.26	\$13.71	\$13.89	\$11.70	\$11.89
A0DCWY0	MK-711 Option Mount Kit (Box Type)	\$ 200.00	\$ 150.00	\$116.00	42%	\$5.63	\$5.67	\$4.03	\$4.07	\$3.23	\$3.28	\$2.76	\$2.80
4599414	ML-501 Fax Multi-Line	\$ 300.00	\$ 225.00	\$167.00	44%	\$8.10	\$8.16	\$5.80	\$5.86	\$4.65	\$4.72	\$3.97	\$4.04
4614506	SP-501 Stamp Unit	\$ 45.00	\$ 23.40	\$16.00	64%	\$0.78	\$0.78	\$0.56	\$0.56	\$0.45	\$0.45	\$0.38	\$0.39
4614511	Spare TX Marker Stamp 2	\$ 25.00	\$ 13.00	\$10.00	60%	\$0.49	\$0.49	\$0.35	\$0.35	\$0.28	\$0.28	\$0.24	\$0.24
A0PD011	LK-101 i-Option License Kit ('Web Browser/Image Panel)	\$ 1,100.00	\$ 825.00	\$570.00	48%	\$27.66	\$27.87	\$19.78	\$20.00	\$15.88	\$16.10	\$13.55	\$13.78
A0PD012	LK-102 i-Option License Kit (Enhanced PDF Encryption)	\$ 900.00	\$ 675.00	\$455.00	49%	\$22.08	\$22.24	\$15.79	\$15.96	\$12.68	\$12.85	\$10.82	\$11.00
A0PDWY1	UK-201 Upgrade Kit for LK-101/LK-102	\$ 280.00	\$ 210.00	\$142.00	49%	\$6.89	\$6.94	\$4.93	\$4.98	\$3.96	\$4.01	\$3.38	\$3.43
A0PD160200	Stylus Pen	\$ 20.00	\$ 15.00	N/A	N/A	\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36
A0PD160100	Pen Holder	\$ 20.00	\$ 15.00	N/A	N/A	\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36



KONICA MINOLTA



Konica Minolta bizhub C353 PRICING

GROUP B, SEGMENT 3H; COPY SPEED: 35-PPM FULL COLOR & 35-PPM B&W

Standard Configuration Includes: bizhub C353 / Original Cover (OC-507) / Cabinet (DK-504) / 1,150-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
A074WY1	IC-409 Image Controller - EFI Fiery Controller for C353 and C253	\$ 3,960.00	\$ 2,970.00	\$2,865.00	28%	\$139.04	\$140.07	\$99.44	\$100.50	\$79.82	\$80.91	\$68.13	\$69.25
A091WW0	VI-504 Video Interface Kit for IC-409	\$ 265.00	\$ 198.75	\$160.00	40%	\$7.76	\$7.82	\$5.55	\$5.61	\$4.46	\$4.52	\$3.80	\$3.87
A09MWY0	AU-101 Biometric Authentication Unit	\$ 850.00	\$ 442.00	\$432.00	49%	\$20.96	\$21.12	\$14.99	\$15.15	\$12.04	\$12.20	\$10.27	\$10.44
A0DPWW0	EK-603 USB Host Kit - Local Interface Kit	\$ 180.00	\$ 135.00	\$101.00	44%	\$4.90	\$4.94	\$3.51	\$3.54	\$2.81	\$2.85	\$2.40	\$2.44
A0D9WY0	MK-713 Banner Paper Guide	\$ 760.00	\$ 570.00	\$384.00	49%	\$18.64	\$18.77	\$13.33	\$13.47	\$10.70	\$10.84	\$9.13	\$9.28
4599386	SA-501Scan Accelerator Kit	\$ 400.00	\$ 300.00	\$216.00	46%	\$10.48	\$10.56	\$7.50	\$7.58	\$6.02	\$6.10	\$5.14	\$5.22
4599441	SC-503 HDD Encryption Kit	\$ 430.00	\$ 322.50	\$175.00	59%	\$8.49	\$8.56	\$6.07	\$6.14	\$4.88	\$4.94	\$4.16	\$4.23
A07EWW0	WT-502 Working Table	\$ 100.00	\$ 52.00	\$45.00	55%	\$2.18	\$2.20	\$1.56	\$1.58	\$1.25	\$1.27	\$1.07	\$1.09
4623481	Key Counter Attachment Kit (Legacy Minolta)	\$ 81.00	\$ 46.44	\$43.74	46%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06
4623472	Key Counter Attachment Kit (Hecon) (Legacy Konica)	\$ 81.00	\$ 46.44	\$43.74	46%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06
7640000186	ED-100 Fiery Densitometer	\$ 1,000.00	\$ 750.00	\$467.00	53%	\$22.66	\$22.83	\$16.21	\$16.38	\$13.01	\$13.19	\$11.11	\$11.29
7640002323	EFI Impose V2.6 for IC-303 / IC-409	\$ 2,500.00	\$ 1,875.00	\$1,463.00	41%	\$71.00	\$71.53	\$50.78	\$51.32	\$40.76	\$41.32	\$34.79	\$35.36
7640002333	EFI Color Profiler Suite V2.0 with ES-1000 (for IC-303, IC-305, IC-408, MP v7.5)	\$ 3,200.00	\$ 2,400.00	\$1,800.00	44%	\$87.35	\$88.00	\$62.48	\$63.14	\$50.15	\$50.83	\$42.80	\$43.51
7640004311	EFI Secure Erase	\$ 825.00	\$ 618.75	\$482.00	42%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004312	EFI Hot Folders	\$ 825.00	\$ 618.75	\$482.00	42%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004313	EFI AutoTrap	\$ 825.00	\$ 618.75	\$482.00	42%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004314	ES-1000 Spectrophotometer V 2.0	\$ 1,300.00	\$ 975.00	\$789.00	39%	\$38.29	\$38.57	\$27.39	\$27.68	\$21.98	\$22.28	\$18.76	\$19.07

Konica Minolta bizhub C451 SPECIFICATIONS

Your business runs on information—so why keep it hidden in copy rooms? The new bizhub C451 looks great anywhere, prints in spectacular high-speed color, and stores and shares documents with center-office simplicity and security. The InfoLine design lets everyone know what's happening, input to output. The advanced Emperon™ Print System is built-in for superior print/scan performance. A large-screen control panel previews documents before you print. And powerful fax and finishing options let you build an all-in-one document delivery solution with right-size cost-efficiency. So replace your old B&W or color printer/copier with the new bizhub C451—and get up to speed on a whole new look in business

- Large Touch Screen to preview documents
- High-Speed 45 ppm output in both Color and B&W
- Emperon® Print System, PCL/PS/XPS Functionality

GROUP B Segment 4H

bizhub Konica Minolta bizhub C451



Type:	Full Color Scanner/Printer/Copier
Imaging System:	Simitri® HD Color Polymerized Toner
Print/Copy Process:	Tandem Process
Output Speed:	45-ppm Full Color and B&W
Image Resolution:	1800 dpi equivalent x 600dpi
Warm-Up Time:	Less than 30 seconds
First Copy:	Full Color: Less than 6.5 seconds (letter), B&W: Less than 4.8 seconds (letter)
Memory:	1,024 MB / 60 GB HDD
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal cassette (2), 1,000-sheet cassette, 1,500- sheet cassette, 150-Sheet bypass
Paper Size:	4"x 6" to 12" x 18"
Maximum Paper Cap.:	6,650 sheets (total, with options)
Power Requirements:	120V, 20A, 60Hz
Dimensions:	25.5" x 30.5" x 45.25" (WxDxH)
Weight:	418.5 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration





KONICA MINOLTA



Konica Minolta bizhub C451 PRICING

GROUP B, SEGMENT 4H; COPY SPEED: 45-PPM FULL COLOR & 45-PPM B&W

Standard Configuration Includes: bizhub C451 / RADF (DF-611) / Output Tray (OT-503) / 3,650-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
A00K010	bizhub C451 Printer/Copier/Scanner - Includes PS & PCL Controller, 1,024 MB Standard Memory, Duplex Unit, 60 GB HD, Standard USB 2.0 (supports local printing) and CMYK Imaging Units												
A01HOW0	DF-611 Reversing Automatic Document Feeder												
A092WW0	OT-503 Output Tray Unit (Exit Tray)												
TOTAL CONFIGURATION		\$21,100.00	\$8,440.00	N/A	N/A	\$409.59	\$412.63	\$292.95	\$296.08	\$235.14	\$238.35	\$200.70	\$203.99
A03N0Y1	LU-301 Large Capacity Unit (3,000 letter sheets)	\$1,600.00	\$1,200.00	\$770.00	52%	\$37.37	\$37.65	\$26.73	\$27.01	\$21.45	\$21.74	\$18.31	\$18.61
4625246	OT-602 Additional Output Tray for FS-519/FS-522	\$50.00	\$26.00	\$20.00	60%	\$0.97	\$0.98	\$0.69	\$0.70	\$0.56	\$0.56	\$0.48	\$0.48
A01G0Y2	FS-519 Base Finisher for C451, C353, C353P, C253, C203	\$1,550.00	\$1,162.50	\$810.00	48%	\$39.31	\$39.60	\$28.12	\$28.41	\$22.57	\$22.87	\$19.26	\$19.58
A07R0W0	FS-517 50 Sheet Staple Finisher	\$2,230.00	\$1,672.50	\$1,143.00	49%	\$55.47	\$55.88	\$39.67	\$40.10	\$31.84	\$32.28	\$27.18	\$27.63
A07U0W0	FS-608 Saddle Finisher	\$3,850.00	\$2,887.50	\$1,935.00	50%	\$93.91	\$94.60	\$67.16	\$67.88	\$53.91	\$54.64	\$46.01	\$46.77
4511761	SD-505 Saddle Finisher Kit for FS-519	\$1,360.00	\$1,020.00	\$663.00	51%	\$32.18	\$32.41	\$23.01	\$23.26	\$18.47	\$18.72	\$15.77	\$16.02
A04F0Y1	PK-512 2/3 Hole Punch Kit for FS-517, FS-607, FS-608, FS-520	\$775.00	\$581.25	\$383.00	51%	\$18.59	\$18.72	\$13.29	\$13.44	\$10.67	\$10.82	\$9.11	\$9.26
A0DH0Y1	PK-515 Punch Kit for FS-519	\$500.00	\$375.00	\$284.00	43%	\$13.78	\$13.88	\$9.86	\$9.96	\$7.91	\$8.02	\$6.75	\$6.86
4510761	MT-502 Mailbin Kit for FS-519/FS-522	\$1,000.00	\$520.00	\$456.00	54%	\$22.13	\$22.29	\$15.83	\$16.00	\$12.70	\$12.88	\$10.84	\$11.02
A0D50Y0	JS-504 Job Separator	\$449.00	\$336.75	\$217.36	52%	\$10.55	\$10.63	\$7.54	\$7.62	\$6.06	\$6.14	\$5.17	\$5.25
A074WY0	IC-409 Image Controller -EFI Fiery Controller for C451	\$3,960.00	\$2,970.00	\$2,865.00	28%	\$139.04	\$140.07	\$99.44	\$100.50	\$79.82	\$80.91	\$68.13	\$69.25
A091WW0	VI-504 Video Interface Kit for IC-409	\$265.00	\$198.75	\$160.00	40%	\$7.76	\$7.82	\$5.55	\$5.61	\$4.46	\$4.52	\$3.80	\$3.87
7640004311	EFI Secure Erase	\$825.00	\$618.75	\$482.00	42%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004312	EFI Hot Folders	\$825.00	\$618.75	\$482.00	42%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004313	EFI AutoTrap	\$825.00	\$618.75	\$482.00	42%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004314	ES-1000 Spectrophotometer V 2.0	\$1,300.00	\$975.00	\$789.00	39%	\$38.29	\$38.57	\$27.39	\$27.68	\$21.98	\$22.28	\$18.76	\$19.07
7640002323	EFI Impose V2.6 for IC-303 / IC-409	\$2,500.00	\$1,875.00	\$1,463.00	41%	\$71.00	\$71.53	\$50.78	\$51.32	\$40.76	\$41.32	\$34.79	\$35.36
7640002333	EFI Color Profiler Suite V2.0 with ES-1000 (for IC-303, IC-305, IC-408, MP v7.5)	\$3,200.00	\$2,400.00	\$1,800.00	44%	\$87.35	\$88.00	\$62.48	\$63.14	\$50.15	\$50.83	\$42.80	\$43.51
7640000186	ED-100 Fiery Densitometer	\$1,000.00	\$750.00	\$467.00	53%	\$22.66	\$22.83	\$16.21	\$16.38	\$13.01	\$13.19	\$11.11	\$11.29



KONICA MINOLTA



Konica Minolta bizhub C451 PRICING

GROUP B, SEGMENT 4H; COPY SPEED: 45-PPM FULL COLOR & 45-PPM B&W

Standard Configuration Includes: bizhub C451 / RADF (DF-611) / Output Tray (OT-503) / 3,650-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
AOPD011	LK-101 i-Option License Kit ('Web Browser/Image Panel)	\$1,100.00	\$825.00	\$570.00	48%	\$27.66	\$27.87	\$19.78	\$20.00	\$15.88	\$16.10	\$13.55	\$13.78
AOPD012	LK-102 i-Option License Kit (Enhanced PDF Encryption)	\$900.00	\$675.00	\$455.00	49%	\$22.08	\$22.24	\$15.79	\$15.96	\$12.68	\$12.85	\$10.82	\$11.00
AOPDWY1	UK-201 Upgrade Kit for LK-101/LK-102	\$280.00	\$210.00	\$142.00	49%	\$6.89	\$6.94	\$4.93	\$4.98	\$3.96	\$4.01	\$3.38	\$3.43
AOPD160200	Stylus Pen	\$20.00	\$15.00	N/A		\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36
AOPD160100	Pen Holder	\$20.00	\$15.00	N/A		\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36
15LB	FK-502 Super G3 Fax Board	\$960.00	\$566.40	\$492.00	49%	\$23.88	\$24.05	\$17.08	\$17.26	\$13.71	\$13.89	\$11.70	\$11.89
4599414	ML-501 Fax Multi-Line	\$300.00	\$225.00	\$167.00	44%	\$8.10	\$8.16	\$5.80	\$5.86	\$4.65	\$4.72	\$3.97	\$4.04
4614506	SP-501 Stamp Unit	\$45.00	\$23.40	\$16.00	64%	\$0.78	\$0.78	\$0.56	\$0.56	\$0.45	\$0.45	\$0.38	\$0.39
4614511	Spare TX Marker Stamp 2	\$25.00	\$13.00	\$10.00	60%	\$0.49	\$0.49	\$0.35	\$0.35	\$0.28	\$0.28	\$0.24	\$0.24
4599386	SA-501Scan Accelerator Kit	\$400.00	\$300.00	\$216.00	46%	\$10.48	\$10.56	\$7.50	\$7.58	\$6.02	\$6.10	\$5.14	\$5.22
4599441	SC-503 HDD Encryption Kit	\$430.00	\$322.50	\$175.00	59%	\$8.49	\$8.56	\$6.07	\$6.14	\$4.88	\$4.94	\$4.16	\$4.23
A090WW0	EK-602 USB Host Board - Local Interface Kit	\$180.00	\$135.00	\$81.00	55%	\$3.93	\$3.96	\$2.81	\$2.84	\$2.26	\$2.29	\$1.93	\$1.96
A07EWW0	WT-502 Working Table	\$100.00	\$52.00	\$45.00	55%	\$2.18	\$2.20	\$1.56	\$1.58	\$1.25	\$1.27	\$1.07	\$1.09
A09MWW0	AU-101 Biometric Authentication Unit	\$850.00	\$442.00	\$432.00	49%	\$20.96	\$21.12	\$14.99	\$15.15	\$12.04	\$12.20	\$10.27	\$10.44
4623472	Key Counter Attachment Kit (Hecon) (Legacy Konica)	\$81.00	\$46.44	\$43.74	46%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06
4623481	Key Counter Attachment Kit (Legacy Minolta)	\$81.00	\$46.44	\$43.74	46%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06

Konica Minolta bizhub C552 SPECIFICATIONS

COLOR THAT CAN REVOLUTIONIZE YOUR WORKFLOW. The business world is moving to color—and the bizhub C552 gets you there with superior technology, extraordinary performance and spectacular Simitri® HD color image quality. Fast 45 ppm color output speed keeps work flowing even at times of peak demand—and high-speed 55 ppm B&W printing with high capacity black toner and efficient drum design reduces your cost per print. The built-in Emperon® print system provides print/scan/copy functionality with native XPS and Windows Vista support. A large capacity cassette accommodates letter-size paper—and a new adjustable paper deck option handles sizes from 8.5" x 11" to 12" x 18". You'll also have options for 100-sheet stapling, hole-punching, booklet-making, high-speed fax and advanced Fiery image control for intensive color graphics applications.

- Emperon® Print System, PCL6/PS3 Emulation/PS, Native XPS

- Large 8.5" Color Touch-Screen with Thumbnail Preview

GROUP B Segment 5H



bizhub

Konica Minolta bizhub C552

Type:	Full Color Scanner/Printer/Copier
Imaging System:	Simitri® HD Color Polymerized Toner
Print/Copy Process:	Tandem Process
Output Speed:	45-ppm Full Color and 55-ppm B&W
Image Resolution:	1800 dpi equivalent x 600dpi
Warm-Up Time:	Less than 30 seconds (from Sub SW), Less than 45 seconds (from Main SW)
First Copy:	Full Color: Less than 6.0 seconds, B&W: Less than 4.3 seconds
Memory:	2 GB / 250 GB HDD
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal cassette (2), 1,000-sheet cassette, 1,500- sheet cassette, 150-Sheet bypass
Paper Size:	4"x 6" to 12" x 18"
Maximum Paper Cap.:	6,650 sheets (total, with options)
Power Requirements:	120V, 60Hz
Dimensions:	25.56" x 30.56" x 42.5" (WxDxH)
Weight:	486.81 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration





KONICA MINOLTA



Konica Minolta bizhub C552 PRICING

GROUP B, SEGMENT 5H; COPY SPEED: 45-PPM FULL COLOR & 55-PPM B&W

Standard Configuration Includes: bizhub C552 / RADF / Output Tray (OT-503) / 3,650-Sheet Paper Supply (including bypass)

						0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Lease / Rental	Capital Lease
A0P1011	bizhub C552 Copier/Printer/Scanner - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Reversing Automatic Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing												
A092WW0	OT-503 Output Tray Unit (Exit Tray)												
TOTAL CONFIGURATION		\$26,355.00	\$10,205.48	\$9,889.84	62.475%	\$479.95	\$483.51	\$343.28	\$346.94	\$275.53	\$279.29	\$235.18	\$239.04
PAPER SUPPLY OPTIONS:													
A0TJWY2	LU-204 Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,150.00	\$2,362.50	\$1,449.00	54.00%	\$70.32	\$70.84	\$50.29	\$50.83	\$40.37	\$40.92	\$34.46	\$35.02
A03N0Y1	LU-301 Large Capacity Unit (3,000 letter sheets)	\$1,680.00	\$1,200.00	\$770.00	54.17%	\$37.37	\$37.65	\$26.73	\$27.01	\$21.45	\$21.74	\$18.31	\$18.61
OUTPUT OPTIONS:													
A11PWY1	FS-526 Finisher (100 sheet)	\$2,835.00	\$2,126.25	\$1,445.85	49.00%	\$70.17	\$70.69	\$50.19	\$50.72	\$40.28	\$40.83	\$34.38	\$34.95
A11TW11	PK-516 Punch Kit (2/3 Holes)	\$814.00	\$610.50	\$398.86	51.00%	\$19.36	\$19.50	\$13.84	\$13.99	\$11.11	\$11.26	\$9.48	\$9.64
A11RWY1	SD-508 Saddle Kit	\$1,575.00	\$1,181.25	\$771.75	51.00%	\$37.45	\$37.73	\$26.79	\$27.07	\$21.50	\$21.79	\$18.35	\$18.65
FAX / SCAN OPTIONS:													
15LB	FK-502 Fax Board	\$1,008.00	\$566.40	\$492.00	51.19%	\$23.88	\$24.05	\$17.08	\$17.26	\$13.71	\$13.89	\$11.70	\$11.89
A0YAWY1	MK-720 Mount Kit	\$200.00	\$150.00	\$116.00	42.00%	\$5.63	\$5.67	\$4.03	\$4.07	\$3.23	\$3.28	\$2.76	\$2.80
4614506	SP-501 Fax Stamp Unit	\$48.00	\$23.40	\$16.00	66.67%	\$0.78	\$0.78	\$0.56	\$0.56	\$0.45	\$0.45	\$0.38	\$0.39
4614511	Spare TX Marker Stamp 2	\$27.00	\$13.00	\$10.00	62.96%	\$0.49	\$0.49	\$0.35	\$0.35	\$0.28	\$0.28	\$0.24	\$0.24
PRINT CONTROLLER OPTIONS:													
A127WY1	IC-412 Image Controller (EFI Fiery Controller)	\$4,158.00	\$3,118.50	\$2,993.76	28.00%	\$145.29	\$146.36	\$103.91	\$105.02	\$83.41	\$84.54	\$71.19	\$72.36
A0YEWY1	VI-505 Video Interface Kit for IC-412	\$279.00	\$209.25	\$167.40	40.00%	\$8.12	\$8.18	\$5.81	\$5.87	\$4.66	\$4.73	\$3.98	\$4.05
7640004311	EFI Secure Erase	\$825.00	\$618.75	\$482.00	41.58%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004312	EFI Hot Folders	\$825.00	\$618.75	\$482.00	41.58%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004313	EFI AutoTrap	\$825.00	\$618.75	\$482.00	41.58%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004314	ES-1000 Spectrophotometer V 2.0	\$1,300.00	\$975.00	\$789.00	39.31%	\$38.29	\$38.57	\$27.39	\$27.68	\$21.98	\$22.28	\$18.76	\$19.07
7640002323	EFI Impose V2.6 for IC-303 / IC-409	\$2,500.00	\$1,875.00	\$1,463.00	41.48%	\$71.00	\$71.53	\$50.78	\$51.32	\$40.76	\$41.32	\$34.79	\$35.36
7640002333	EFI Color Profiler Suite V2.0 with ES-1000 (for IC-303, IC-305, IC-408, MP v7.5)	\$3,200.00	\$2,400.00	\$1,800.00	43.75%	\$87.35	\$88.00	\$62.48	\$63.14	\$50.15	\$50.83	\$42.80	\$43.51



KONICA MINOLTA



Konica Minolta bizhub C552 PRICING

GROUP B, SEGMENT 5H; COPY SPEED: 45-PPM FULL COLOR & 55-PPM B&W

Standard Configuration Includes: bizhub C552 / RADF / Output Tray (OT-503) / 3,650-Sheet Paper Supply (including bypass)

PROMO PRICING EFFECTIVE JUNE 1, 2009 - DECEMBER 31, 2009						0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
i-Option ACCESSORIES:													
AOPD012	LK-102 i-Option License Kit (PDF Encryption)	\$945.00	\$675.00	\$455.00	51.85%	\$22.08	\$22.24	\$15.79	\$15.96	\$12.68	\$12.85	\$10.82	\$11.00
AOPD01A	LK-101 V2 i-Option License Kit	\$1,155.00	\$866.25	\$570.00	50.65%	\$27.66	\$27.87	\$19.78	\$20.00	\$15.88	\$16.10	\$13.55	\$13.78
A0YDWY1	UK-203 Upgrade Kit (for i-Option)	\$294.00	\$220.50	\$142.00	51.70%	\$6.89	\$6.94	\$4.93	\$4.98	\$3.96	\$4.01	\$3.38	\$3.43
AOPD160200	Stylus Pen	\$21.00	\$15.00	N/A	N/A	\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36
AOPD160100	Stylus Pen Holder	\$21.00	\$15.00	N/A	N/A	\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36
MISC. OPTIONS:													
A0X9WY1	AU-102 Biometric Authentication Unit	\$893.00	\$669.75	\$432.00	51.62%	\$20.96	\$21.12	\$14.99	\$15.15	\$12.04	\$12.20	\$10.27	\$10.44
7640005064	AU-201H HID Card Authentication Unit	\$399.00	\$299.25	\$191.52	52.00%	\$9.29	\$9.36	\$6.65	\$6.72	\$5.34	\$5.41	\$4.55	\$4.63
7640005261	HID Proximity Card - 10 pack	\$65.00	\$48.75	\$31.20	52.00%	\$1.51	\$1.53	\$1.08	\$1.09	\$0.87	\$0.88	\$0.74	\$0.75
A0YCWY2	EK-604 USB Host Board (Local Interface Kit)	\$189.00	\$141.75	\$81.00	57.14%	\$3.93	\$3.96	\$2.81	\$2.84	\$2.26	\$2.29	\$1.93	\$1.96
7640006869	External Key Board	\$210.00	\$157.50	\$100.80	52.00%	\$4.89	\$4.93	\$3.50	\$3.54	\$2.81	\$2.85	\$2.40	\$2.44
A165WY1	KH-101 Keyboard Holder (for External Keyboard)	\$116.00	\$87.00	\$55.68	52.00%	\$2.70	\$2.72	\$1.93	\$1.95	\$1.55	\$1.57	\$1.32	\$1.35
4623472	Key Counter Mount Kit for Hecon Conventional Key Counter	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06
A0W4WY1	WT-506 Work Table	\$105.00	\$78.75	\$45.00	57.14%	\$2.18	\$2.20	\$1.56	\$1.58	\$1.25	\$1.27	\$1.07	\$1.09

Konica Minolta bizhub C652 SPECIFICATIONS

THE BIZHUB THAT DOES COLOR FASTER AND BETTER. With extraordinary performance and unique styling, the bizhub C652 is the color solution your workflow demands. You'll have spectacular color documents at 50 ppm output speed that never slows you down—plus cost-effective 65 ppm B&W printing for everyday document demands. You'll also have best-in-class technology, with the built-in Emperon® print system for full print/scan/copy functionality with native XPS and Windows Vista support. Faster scanning to multiple destinations helps you save, access and distribute information more easily. A large capacity cassette accommodates letter-size paper—and a new adjustable paper deck option handles sizes from 8.5" x 11" to 12" x 18". You'll also have all the options you need: 100-sheet stapling, hole-punching, booklet-making, high-speed fax and advanced Fiery® image control for intensive color graphics applications.

- Emperon® Print System, PCL6/PS3 Emulation/PS, Native XPS

- Large 8.5" Color Touch-Screen with Thumbnail Preview

GROUP B Segment 6H



bizhub 

Konica Minolta bizhub C652

Type:	Full Color Scanner/Printer/Copier
Imaging System:	Simitri® HD Color Polymerized Toner
Print/Copy Process:	Tandem Process
Output Speed:	50-ppm Full Color and 65-ppm B&W
Image Resolution:	1800 dpi equivalent x 600dpi
Warm-Up Time:	Less than 30 seconds (from Sub SW), Less than 45 seconds (from Main SW)
First Copy:	Full Color: Less than 6.0 seconds, B&W: Less than 4.3 seconds
Memory:	2 GB / 250 GB HDD
Magnification:	25 - 400%
Standard Paper Supply:	500-sheet universal cassette (2), 1,000-sheet cassette, 1,500- sheet cassette, 150-Sheet bypass
Paper Size:	4"x 6" to 12" x 18"
Maximum Paper Cap.:	6,650 sheets (total, with options)
Power Requirements:	120V, 60Hz
Dimensions:	25.56" x 30.56" x 42.5" (WxDxH)
Weight:	486.81 lbs.

Design & specifications are subject to change without notice.

* Photo does not represent awarded configuration





GROUP B, SEGMENT 6H; COPY SPEED: 50-PPM FULL COLOR & 65-PPM B&W

Standard Configuration Includes: bizhub C652 / RADF / Output Tray (OT-503) / 3,650-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
A0P0011	bizhub C652 Copier/Printer/Scanner - Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Reversing Automatic Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing												
A092WW0	OT-503 Output Tray Unit (Exit Tray)												
TOTAL CONFIGURATION		\$32,655.00	\$13,235.25	\$12,629.62	61.324%	\$612.92	\$617.46	\$438.37	\$443.05	\$351.86	\$356.66	\$300.33	\$305.26
PAPER SUPPLY OPTIONS:													
A0TJWY2	LU-204 Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,150.00	\$2,362.50	\$1,449.00	54.00%	\$70.32	\$70.84	\$50.29	\$50.83	\$40.37	\$40.92	\$34.46	\$35.02
A03N0Y1	LU-301 Large Capacity Unit (3,000 letter sheets)	\$1,680.00	\$1,200.00	\$770.00	54.17%	\$37.37	\$37.65	\$26.73	\$27.01	\$21.45	\$21.74	\$18.31	\$18.61
OUTPUT OPTIONS:													
A11PWY1	FS-526 Finisher (100 sheet)	\$2,835.00	\$2,126.25	\$1,445.85	49.00%	\$70.17	\$70.69	\$50.19	\$50.72	\$40.28	\$40.83	\$34.38	\$34.95
A11TW11	PK-516 Punch Kit (2/3 Holes)	\$814.00	\$610.50	\$398.86	51.00%	\$19.36	\$19.50	\$13.84	\$13.99	\$11.11	\$11.26	\$9.48	\$9.64
A11RWY1	SD-508 Saddle Kit	\$1,575.00	\$1,181.25	\$771.75	51.00%	\$37.45	\$37.73	\$26.79	\$27.07	\$21.50	\$21.79	\$18.35	\$18.65
FAX / SCAN OPTIONS:													
15LB	FK-502 Fax Board	\$1,008.00	\$566.40	\$492.00	51.19%	\$23.88	\$24.05	\$17.08	\$17.26	\$13.71	\$13.89	\$11.70	\$11.89
A0YAWY1	MK-720 Mount Kit	\$200.00	\$150.00	\$116.00	42.00%	\$5.63	\$5.67	\$4.03	\$4.07	\$3.23	\$3.28	\$2.76	\$2.80
4614506	SP-501 Fax Stamp Unit	\$48.00	\$23.40	\$16.00	66.67%	\$0.78	\$0.78	\$0.56	\$0.56	\$0.45	\$0.45	\$0.38	\$0.39
4614511	Spare TX Marker Stamp 2	\$27.00	\$13.00	\$10.00	62.96%	\$0.49	\$0.49	\$0.35	\$0.35	\$0.28	\$0.28	\$0.24	\$0.24
PRINT CONTROLLER OPTIONS:													
A127WY1	IC-412 Image Controller (EFI Fiery Controller)	\$4,158.00	\$3,118.50	\$2,993.76	28.00%	\$145.29	\$146.36	\$103.91	\$105.02	\$83.41	\$84.54	\$71.19	\$72.36
A0YEWY1	VI-505 Video Interface Kit for IC-412	\$279.00	\$209.25	\$167.40	40.00%	\$8.12	\$8.18	\$5.81	\$5.87	\$4.66	\$4.73	\$3.98	\$4.05
7640004311	EFI Secure Erase	\$825.00	\$618.75	\$482.00	41.58%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004312	EFI Hot Folders	\$825.00	\$618.75	\$482.00	41.58%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004313	EFI AutoTrap	\$825.00	\$618.75	\$482.00	41.58%	\$23.39	\$23.56	\$16.73	\$16.91	\$13.43	\$13.61	\$11.46	\$11.65
7640004314	ES-1000 Spectrophotometer V 2.0	\$1,300.00	\$975.00	\$789.00	39.31%	\$38.29	\$38.57	\$27.39	\$27.68	\$21.98	\$22.28	\$18.76	\$19.07
7640002323	EFI Impose V2.6 for IC-303 / IC-409	\$2,500.00	\$1,875.00	\$1,463.00	41.48%	\$71.00	\$71.53	\$50.78	\$51.32	\$40.76	\$41.32	\$34.79	\$35.36
7640002333	EFI Color Profiler Suite V2.0 with ES-1000 (for IC-303, IC-305, IC-408, MP v7.5)	\$3,200.00	\$2,400.00	\$1,800.00	43.75%	\$87.35	\$88.00	\$62.48	\$63.14	\$50.15	\$50.83	\$42.80	\$43.51



GROUP B, SEGMENT 6H; COPY SPEED: 50-PPM FULL COLOR & 65-PPM B&W

Standard Configuration Includes: bizhub C652 / RADF / Output Tray (OT-503) / 3,650-Sheet Paper Supply (including bypass)

Item Number	Item Description	KMBS List Price	Regular WSCA Purchase Price	PROMO PURCHASE PRICE	PROMO %	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
						24-Month Term		36-Month Term		48-Month Term		60-Month Term	
						Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
PROMO PRICING EFFECTIVE JUNE 1, 2009 - DECEMBER 31, 2009													
i-Option ACCESSORIES:													
A0PD012	LK-102 i-Option License Kit (PDF Encryption)	\$945.00	\$675.00	\$455.00	51.85%	\$22.08	\$22.24	\$15.79	\$15.96	\$12.68	\$12.85	\$10.82	\$11.00
A0PD01A	LK-101 V2 i-Option License Kit	\$1,155.00	\$866.25	\$570.00	50.65%	\$27.66	\$27.87	\$19.78	\$20.00	\$15.88	\$16.10	\$13.55	\$13.78
A0YDWY1	UK-203 Upgrade Kit (for i-Option)	\$294.00	\$220.50	\$142.00	51.70%	\$6.89	\$6.94	\$4.93	\$4.98	\$3.96	\$4.01	\$3.38	\$3.43
A0PD160200	Stylus Pen	\$21.00	\$15.00	N/A	N/A	\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36
A0PD160100	Stylus Pen Holder	\$21.00	\$15.00	N/A	N/A	\$0.73	\$0.73	\$0.52	\$0.53	\$0.42	\$0.42	\$0.36	\$0.36
MISC. OPTIONS:													
A0X9WY1	AU-102 Biometric Authentication Unit	\$893.00	\$669.75	\$432.00	51.62%	\$20.96	\$21.12	\$14.99	\$15.15	\$12.04	\$12.20	\$10.27	\$10.44
7640005064	AU-201H HID Card Authentication Unit	\$399.00	\$299.25	\$191.52	52.00%	\$9.29	\$9.36	\$6.65	\$6.72	\$5.34	\$5.41	\$4.55	\$4.63
7640005261	HID Proximity Card - 10 pack	\$65.00	\$48.75	\$31.20	52.00%	\$1.51	\$1.53	\$1.08	\$1.09	\$0.87	\$0.88	\$0.74	\$0.75
A0YCWY2	EK-604 USB Host Board (Local Interface Kit)	\$189.00	\$141.75	\$81.00	57.14%	\$3.93	\$3.96	\$2.81	\$2.84	\$2.26	\$2.29	\$1.93	\$1.96
7640006869	External Key Board	\$210.00	\$157.50	\$100.80	52.00%	\$4.89	\$4.93	\$3.50	\$3.54	\$2.81	\$2.85	\$2.40	\$2.44
A165WY1	KH-101 Keyboard Holder (for External Keyboard)	\$116.00	\$87.00	\$55.68	52.00%	\$2.70	\$2.72	\$1.93	\$1.95	\$1.55	\$1.57	\$1.32	\$1.35
4623472	Key Counter Mount Kit for Hecon Conventional Key Counter	\$86.00	\$46.44	\$43.74	49.14%	\$2.12	\$2.14	\$1.52	\$1.53	\$1.22	\$1.24	\$1.04	\$1.06
A0W4WY1	WT-506 Work Table	\$105.00	\$78.75	\$45.00	57.14%	\$2.18	\$2.20	\$1.56	\$1.58	\$1.25	\$1.27	\$1.07	\$1.09



Konica Minolta bizhub ESP Power Filter PRICING

Item Number	Item Description	KMBS List Price	WSCA Purchase Price	Discount	0.04853	0.04889	0.03471	0.03508	0.02786	0.02824	0.02378	0.02417
					24-Month Term		36-Month Term		48-Month Term		60-Month Term	
					Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease	Fair Market Value / Operational Lease / Non-Cancelable Lease / Cancelable Rental	Capital Lease
7640001106	D5133NT Power Filter (120 volt, 15 Amps, 3 Outlets, Max Power Surge Suppression, Ground Noise Elimination, Network & FAX/Phone Line Protection. Designed for Digital Technology)	\$995.00	\$239.00	76%	\$11.60	\$11.68	\$8.30	\$8.38	\$6.66	\$6.75	\$5.68	\$5.78
7640001107	D5143NT Power Filter (120 volt, 20 Amps, 3 Outlets, Max Power Surge Suppression, Ground Noise Elimination, Network & FAX/Phone Line Protection. Designed for Digital Technology)	\$1,195.00	\$254.00	79%	\$12.33	\$12.42	\$8.82	\$8.91	\$7.08	\$7.17	\$6.04	\$6.14
7671000281	D524ZNT Power Filter (208 volt, 20 Amps, 1 Outlet, Max Power Surge Suppression, Ground Noise Elimination, Network & FAX/Phone Line Protection. Designed for Digital Technology)	\$1,395.00	\$304.00	78%	\$14.75	\$14.86	\$10.55	\$10.66	\$8.47	\$8.58	\$7.23	\$7.35



KONICA MINOLTA



COTERM LEASE RATES

Leasing Term in Months	Fair Market Value	Operational Lease	Non-Cancelable Lease	Capital Lease	Cancelable Rental
24	0.04853	0.04853	0.04853	0.04889	0.04853
25	0.04689	0.04689	0.04689	0.04725	0.04689
26	0.04535	0.04535	0.04535	0.04571	0.04535
27	0.04393	0.04393	0.04393	0.04429	0.04393
28	0.04261	0.04261	0.04261	0.04297	0.04261
29	0.04138	0.04138	0.04138	0.04174	0.04138
30	0.04024	0.04024	0.04024	0.0406	0.04024
31	0.03917	0.03917	0.03917	0.03953	0.03917
32	0.03816	0.03816	0.03816	0.03853	0.03816
33	0.03722	0.03722	0.03722	0.03758	0.03722
34	0.03633	0.03633	0.03633	0.03670	0.03633
35	0.03550	0.03550	0.03550	0.03587	0.03550
36	0.03471	0.03471	0.03471	0.03508	0.03471
37	0.03397	0.03397	0.03397	0.03434	0.03397
38	0.03326	0.03326	0.03326	0.03363	0.03326
39	0.03260	0.03260	0.03260	0.03297	0.03260
40	0.03196	0.03196	0.03196	0.03233	0.03196
41	0.03136	0.03136	0.03136	0.03173	0.03136
42	0.03079	0.03079	0.03079	0.03116	0.03079
43	0.03024	0.03024	0.03024	0.03061	0.03024
44	0.02972	0.02972	0.02972	0.03009	0.02972
45	0.02922	0.02922	0.02922	0.02960	0.02922
46	0.02875	0.02875	0.02875	0.02912	0.02875
47	0.02829	0.02829	0.02829	0.02867	0.02829
48	0.02786	0.02786	0.02786	0.02824	0.02786
49	0.02744	0.02744	0.02744	0.02782	0.02744
50	0.02704	0.02704	0.02704	0.02742	0.02704
51	0.02666	0.02666	0.02666	0.02704	0.02666
52	0.02629	0.02629	0.02629	0.02667	0.02629
53	0.02593	0.02593	0.02593	0.02632	0.02593
54	0.02559	0.02559	0.02559	0.02598	0.02559
55	0.02526	0.02526	0.02526	0.02565	0.02526
56	0.02495	0.02495	0.02495	0.02534	0.02495
57	0.02464	0.02464	0.02464	0.02503	0.02464
58	0.02435	0.02435	0.02435	0.02472	0.02435
59	0.02407	0.02407	0.02407	0.02444	0.02407
60	0.02378	0.02378	0.02378	0.02417	0.02378

These Rates should be used to calculate add-on accessories ordered after the initial installation of the copier.



KONICA MINOLTA



Group A Maintenance Pricing

Service and Supplies Pricing - GROUP A									
Pricing Item	Segment 2	Segment 3	Segment 4	Segment 5	Segment 6	Segment 7	Segment 8	Segment 9	Segment 10
Make	KMBS								
Model	bizhub 222	bizhub 362	bizhub 421	bizhub 501	bizhub 601	bizhub 751	bizhub 950	bizhub 950	bizhub 1050e
Zero Base Service Pricing	0.0109	0.0083	0.0069	0.0065	0.0058	0.0054	0.0038	0.0038	0.0041
Optional Included Impression Pricing									
Option #1 Included Base Number Impressions	1,500	3,000	5,000	7,500	25,000	35,000	40,000	100,000	250,000
Option #1 Monthly Base Charge	\$19.35	\$25.50	\$38.50	\$49.50	\$120.00	\$171.50	\$176.00	\$350.00	\$875.00
Option #1 Overage Rate	0.0129	0.0085	0.0077	0.0066	0.0048	0.0049	0.0044	0.0035	0.0035
Option #2 Included Base Number Impressions	5,000	10,000	15,000	20,000	40,000	50,000	80,000	125,000	500,000
Option #2 Monthly Base Charge	\$39.50	\$64.00	\$88.50	\$114.00	\$188.00	\$235.00	\$288.00	\$425.00	\$1,650.00
Option #2 Overage Rate	0.0079	0.0064	0.0059	0.0057	0.0047	0.0047	0.0036	0.0034	0.0033
Option #3 Included Base Number Impressions	9,000	15,000	20,000	25,000	75,000	100,000	100,000	150,000	800,000
Option #3 Monthly Base Charge	\$65.70	\$96.00	\$114.00	\$140.00	\$352.50	\$450.00	\$350.00	\$495.00	\$2,560.00
Option #3 Overage Rate	0.0073	0.0064	0.0057	0.0056	0.0047	0.0045	0.0035	0.0033	0.0032
Additional Service and Supplies Options									
Increase in rate for inclusion of toner	0.0025	0.0022	0.0018	0.0018	0.001	0.001	0.0008	0.0008	0.0008
Increase in rate for inclusion of staples	0.0001	0.0001	0.0001	0.0001	0.0001	0.0001	0.0001	0.0001	0.0001
Additional Labor Components									
Additional End User Training Cost by hours	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75
Additional Advanced / IT Training Cost by hours	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175
Additional IT Support by hours	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175	\$175
Percentage increase in Service and Supplies Rate by Service Zone									
Percentage Increase for Rural Zone	10%	10%	10%	10%	10%	10%	10%	10%	10%
Percentage Increase for Remote Zone	4000%	4000%	4000%	4000%	4000%	4000%	4000%	4000%	4000%

Per Section 5.4.6.2-KMBS service pricing excludes toner, staples and paper. All technical installed parts are included

Optional Remote Maintenance Program: Konica Minolta, as an alternative to the stated Remote Maintenance offering, will allow remote users to choose the Rural Maintenance offering plus prevailing local commercial labor and travel (transportation, lodging, per diem) costs, on an event by event basis.

Group B Maintenance Pricing



Service and Supplies Pricing - GROUP B					
Pricing Item	Segment 2H	Segment 3H	Segment 4H	Segment 5H	Segment 6H
Make	Konica Minolta				
Model	bizhub C200	bizhub C353	bizhub C451	bizhub C552	bizhub C652
Color Zero Base Service Pricing	0.057	0.0502	0.0343	0.0336	0.0328
B&W Zero Base Service Pricing	0.0124	0.008	0.0068	0.0065	0.0061
Color Optional Included Impression Pricing					
Option #1 Included B&W Base Number Impressions	1,000	5,000	5,000	6,000	8,000
Option #1 Included Color Base Number Impressions	400	2,250	3,300	5,400	7,500
Option #1 Monthly Base Charge	\$36.44	\$132.73	\$141.57	\$204.54	\$275.15
Option #1 B&W Overage Rate	0.0142	0.0076	0.0066	0.0061	0.0058
Option #1 Color Overage Rate	0.0556	0.0421	0.0329	0.0311	0.0305
Option #2 Included B&W Base Number Impressions	2000	7500	10000	12000	20000
Option #2 Included Color Base Number Impressions	400	2250	3300	5400	7500
Option #2 Monthly Base Charge	\$46.64	\$148.73	\$167.61	\$232.68	\$329.50
Option #2 B&W Overage Rate	\$0.0130	\$0.0075	\$0.0063	\$0.0058	\$0.0056
Option #2 Color Overage Rate	\$0.0516	\$0.0411	\$0.0317	\$0.0302	\$0.0290
Option #3 Included B&W Base Number Impressions	1,600	10,000	7,700	12,600	17,500
Option #3 Included Color Base Number Impressions	2,000	2,250	10,000	13,000	20,000
Option #3 Monthly Base Charge	\$112.96	\$164.13	\$321.04	\$421.80	\$622.25
Option #3 B&W Overage Rate	0.0096	0.0073	0.0052	0.0050	0.0047
Option #3 Color Overage Rate	0.0488	0.0405	0.0281	0.0276	0.0270
Additional Service and Supplies Options					
Increase in rate for inclusion of color toner	0.0043	0.0036	0.0034	0.0034	0.0034
Increase in rate for inclusion of black toner	0.0017	0.0014	0.0011	0.0009	0.0009
Increase in rate for inclusion of staples	N/A	0.0001	0.0001	0.0001	0.0001
Additional Labor Components					
Additional End User Training Cost by hours	\$75	\$75	\$75	\$75	\$75
Additional Advanced / IT Training Cost by hours	\$175	\$175	\$175	\$175	\$175
Additional IT Support by hours	\$175	\$175	\$175	\$175	\$175
Percentage Increase in Service and Supplies Rate by Service Zone					
Percentage Increase for Rural Zone	10%	10%	10%	10%	10%
Percentage Increase for Remote Zone	4000%	4000%	4000%	4000%	4000%

Per Section 5.4.6.2-KMBS service pricing excludes toner, staples and paper. All technical installed parts are included

Optional Remote Maintenance Program: Konica Minolta, as an alternative to the stated Remote Maintenance offering, will allow remote users to choose the Rural Maintenance offering plus prevailing local commercial labor and travel (transportation, lodging, per diem) costs, on an event by event basis.