WSCA Xerox Service and Supplies - Group A			Vendor Name: XEROX CORPORATION								
Pricing Item	Segment 2 Desktop	Segment 2 Console	Segment 3	Segment 4	Segment 5	Segment 6	Segment 7	Segment 8	Segment 9	Segment 10	
Make	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**	**Xerox**
Model	**WC3550**	**W5225 W5230**	**W5735 W5740**	**W5745**	**W5755T**	**W5765T**	**W5775T**	**W5790T**	**4595**	**4112CP**	**Software Maint.**
Zero Base Service and Supplies Pricing	$0.0202	$0.0099	$0.0098	$0.0080	$0.0076	$0.0071	$0.0069	$0.0064	$0.0065	$0.0062	
Optional Included Impression Pricing											
Option #1 Included Base Number Impressions	0	0	0	0	0	0	0	0	0	0	
Option #1 Monthly Base Charge	$15	$11	$11	$11	$41	$41	$41	$41	$41	$41	
Option #1 Overage Rate	$0.0100	$0.0072	$0.0071	$0.0071	$0.0058	$0.0058	$0.0058	$0.0058	$0.0058	$0.0059	
Option #2 Included Base Number Impressions	3,000	3000	10000	20000	30000	50000	75000	85000	50,000	125,000	
Option #2 Monthly Base Charge	$41	$26	$71	$132	$197	$293	$409	$505	$520	$631	
Option #2 Overage Rate	$0.0100	$0.0072	$0.0071	$0.0061	$0.0058	$0.0058	$0.0053	$0.0053	$0.0042	$0.0053	
Option #3 Included Base Number Impressions									125,000	200,000	
Option #3 Monthly Base Charge									$625	$970	
Option #3 Overage Rate									$0.0053	$0.0041	
Software Maintenance Fees											
Scan Flow Store											$28
BLU -Additional 1 Device License											$8
BLW -Barcode Module											$0
NXA -10 Additional v5.1 Licenses											$66
NXB -50 Additional v5.1 Licenses											$322
Base monthly charge for 1 x 7 coverage	$260	$260	$260	$260	$320	$320	$320	$320	$320	$320	
Base monthly charge for 2 x 7 coverage	$400	$400	$400	$400	$510	$510	$510	$510	$510	$510	
Base monthly charge for 3 x 7 coverage	$470	$470	$470	$470	$585	$585	$585	$585	$585	$585	
DocuShare Express											$38
DocuShare Software V6.0 with 20 Read/ Write/ Manage User Client Access Licenses (CAL), and 20 Concurrent Guest Access Licenses											$84.00
KAB -DocuShare V6.0 Incremental Server License											$114.00
KAE -DocuShare V6.0 Archive Server											$172.00
KAP -DocuShare V6.0 Read Only 100 User CAL											$102.00
KAT -DocuShare V6.0 Unlimited Guest											$458.00
KAW -DocuShare V6.0 10 User CAL											$41.00
KBB -DocuShare V6.0 100 User CAL											$413.00
Additional Option Maintenance											
OVRSZHCF -Oversized HCF										$60	
ADVPUNCH -Advanced Punch										$65	
INTEGSFT -Integrated Square Fold Trimmer										$50	
SA-HID125 -Secure Access s/w/ HID 125KHz Reader										$11	
SA-MAGSTR -Secure Access s/w/ Mag Stripe Reader										$10	
SA-MIFARE -Secure Access s/ w/ MiFare Reader										$11	
DFFSVR & PDFFSVR 4595 FreeFlow Server										$112	

Make	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox	Xerox
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IPDSW-7 -IPS License Software/Documentation										$125	
LCDSSW -LCDS Software License										$125	
NWT -FreeFlow Designer S/W & License										$40	
VIGROUPA -FreeFlow VI Interpreter S/W & Lic										$60	
Additional Supply Items	**Price/Yield**	**Please check with Xerox to determine correct staple item per product**									
8R12897 - Staples	$153/16,000										
8R12912 - Staple Cartridge	$128/5,000										
8R12898 - Staple refills for 8R12912	$114/15,000										
8R12925 - Staples	$181/20,000										
8R12964 - Staple Cartridge	$121/5,000										
8R12941 - Staple refills for 8R12964	$109/15,000										
8R13041 - Staple Cartridge/Waste Contrainer	$172/20,000										
108R493 - Staples - Off & Pro Finisher	$112/15,000										
108R682 - Staples - Basic Office Finisher	$64/3,000										
Additonal Labor Components											
Additonal End User Training Cost by hours	$140 hr	$140 hr	$140 hr	$140 hr	$140 hr	$140 hr	$140 hr	$140 hr	$140 hr	$140 hr	
Additonal Advanced / IT Training Cost by hours	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	
Additonal IT Support by hours	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	
Percentage increase in Service and Supplies Rate by Service Zone											
Percentage Increase for Rural Zone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Percentage Increase for Remote Zone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Moving Charges	**See Note Below**										
NOTE: Moving charges - Due to the variable of distance, product confguration, rigger/service involvement, etc. pricing for											
moves can not be predetermined as a set rate or per mile rate. Pricing for equipment moves will											
be provided by VIA XEROX at the specific time of request.											