Xerox Service and Supplies - Group C				Vendor Name: XEROX CORPORATION				
Pricing Item	**Segment C1**	**Segment C1**	**Segment C2**	**Segment C2**	**Segment C2**	**Segment C2**	**Segment C3**	**Segment C3**
Make	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**
Model	**4595CP**	**P4112CP**	**P4127CP 4127CP**	**Nuvera 120 MFF**	**DPS120C**	**DPS120 MXC**	**DPS144C**	**DPS144 MXC**
Color Zero Base Service and Supplies Pricing	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
B&W Zero Base Service and Supplies Pricing	0.0065	0.0062	0.0062	N/A	N/A	N/A	N/A	N/A
Additional Maintenance Plan Options								
Option #1 Included B&W Base Number Impressions	0	0	0	200,000	200,000	200,000	200,000	200,000
Option #1 Included Color Base Number Impressions	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Option #1 Monthly Base Charge	41	$41	$41	$1,061	$560	$909	$1,161	$1,104
Option #1 B&W Overage Rate	0.0058	$0.0059	$0.0059	$0.0045	$0.0043	$0.0046	$0.0044	$0.0046
Option #1 Color Overage Rate	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Option #2 Included B&W Base Number Impressions	50000	125,000	125,000				1,000,000	
Option #2 Included Color Base Number Impressions	N/A	N/A	N/A				N/A	
Option #2 Monthly Base Charge	520	$631	$631				$4,713	
Option #2 B&W Overage Rate	0.0042	$0.0053	$0.0053				$0.0038	
Option #2 Color Overage Rate	N/A	N/A	N/A				N/A	
Option #3 Included B&W Base Number Impressions	125000	200,000	200,000					
Option #3 Included Color Base Number Impressions	N/A	N/A	N/A					
Option #3 Monthly Base Charge	625	$997	$997					
Option #3 B&W Overage Rate	0.0053	$0.0042	$0.0042					
Option #3 Color Overage Rate	N/A	N/A	N/A					
Additional Accessory Maintenance	**Based upon appropriate product**							
Each Additional Paper Tray Module Monthly Base	$110							
OVRSZHCF -Oversized HCF	$60							
ADVPUNCH -Advanced Punch	$65							
INTEGSFT -Integrated Square Fold Trimmer	$50							
SA-HID125 -Secure Access s/w/ HID 125KHz Reader	$11							
SA-MAGSTR -Secure Access s/w/ Mag Stripe Reader	$10							
SA-MIFARE -Secure Access s/ w/ MiFare Reader	$11							
Optional Software/Accessories Maintenance								
FreeFlow Make Ready Software	$101	$101	$101	$101	$101	$101	$101	$101
FreeFlow Scanner	$100	$100	$100	$100	$100	$100	$100	$100
FreeFlow Print Manager APP	$35	$35	$35	$35	$35	$35	$35	$35
EFICNTRL		$56	$56					
LPFFSVR - Xerox Freeflow DocuSP Print Server	$112	$112	$112	$112	$112	$112	$112	$112
IPDSW - IPS License Software & Documentation	$125	$125	$125	$125	$125	$125	$125	$125
LCDSSW - LCDS Software License	$125	$125	$125	$125	$125	$125	$125	$125
NWT - FreeFlow Designer S/W & License	$40	$40	$40	$40	$40	$40	$40	$40
VIGROUPA - FreeFlow VI Interpreter S/W & License	$60	$60	$60	$60	$60	$60	$60	$60

Pricing Item	Segment C1	Segment C1	Segment C2	Segment C2	Segment C2	Segment C2	Segment C3	Segment C3
Make	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**	**XEROX**
Additional Supply Items		**Price/Yield**	**Price/Yield**	**Check with Xerox to determine correct staple itemper product**				
8R13041 - Staple Cartridge/Wast Container		$177/20,000						
8R13046 - Black Binder Tape Strips		$184/500		**Quantity Discounts Available for Binder Tape Strips**				
8R13047 - White Binder Tape Strips		$184/500						
8R13048 - Dark Blue Binder Tape Strips		$184/500						
Extended Service Coverage								
Base monthly charge for 2 x 5 coverage	$265	$265	$265	$265	$265	$350	$350	$350
Base monthly charge for 3 x 5 coverage	$420	$420	$420	$420	$420	$530	$530	$530
Base monthly charge for 3 x 5 coverage	$420	$420	$420	$420	$420	$530	$530	$530
Base monthly charge for 1 x 7 coverage	$320	$320	$320	$320	$320	$410	$410	$410
Base monthly charge for 2 x 7 coverage	$510	$510	$510	$510	$510	$615	$615	$615
Base monthly charge for 3 x 7 coverage	$585	$585	$585	$585	$585	$715	$715	$715
Additonal Labor Components								
Additonal End User Training Cost by hours	$140 hr.	$140 hr.	$140 hr.	$140 hr.	$140 hr.	$140 hr.	$140 hr.	$140 hr.
Additonal Advanced / IT Training Cost by hours	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.
Additonal IT Support by hours	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.	$165 hr.
Percentage increase in Service and Supplies Rate by Service Zone								
Percentage Increase for Rural Zone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Percentage Increase for Remote Zone	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Moving Charges		**See Note Below**						
NOTE: Moving charges - Due to the variable of distance, product confguration, rigger/service involvement, etc. pricing for								
moves can not be predetermined as a set rate or per mile rate. Pricing for equipment moves will								
be provided by VIA XEROX at the specific time of request.								