

## CONTRACT PRICING

**Supplier: Motorola**

RADIO MODEL SERIES (REFER TO MANUF. PRICE PAGES):	DISCOUNT %
<b>P25 DIGITAL MOBILE/DESKTOP/CONSOLETTTE RADIOS:</b>	
APX7500/6500/4500/1500 MOBILE	25%
XTL5000 HIGH PERFORMANCE MOBILE DATA MODEMS	10%
MOTOTRBO MOBILE	12%
<b>P25 DIGITAL PORTABLE RADIOS:</b>	
APX7000/7000XE/6000/4000/3000/1000 PORTABLES	25%
PDR3500 PORTABLE REPEATER	8.5%
MOTOTRBO PORTABLES	12%
<b>STANDALONE ACCESSORIES ORDERED WITHOUT RADIOS</b>	
	20%
Support Services	\$168.75 per hr
Installation Services	\$168.75 per hr
Repair Services	\$168.75 per hr
Most services, such as engineering, program management, training, etc., are usually sold on a per person day basis, rather than an hourly basis, the daily rate is \$1,350 per person day (8 hours).	