CONTRACTOR INFORMATION

Contractor: **Kenwood USA Corporation**
(Received award for Phase I and Phase II)
P.O. Box 22745
Long Beach, CA 90801-5745

Contact:	Barry Morris	**Alternate Contact:**	Cheryl Daly
Phone:	800-752-0986 x8280		800-752-0986 x4469
Fax:	310-761-8246		360-761-8246
Email:	bmorris@kenwoodusa.com		cdaly@kenwoodusa.com

Internet address: http://www.kenwood.net
Web catalog address:
Federal ID No.: 95-2948901
Supplier No.: W6384
Total Contract worth: $500,000,000.00

Payment address:	**See Listed Dealer Locations by State**	**Order placement address:**	**See Listed Dealer Locations by State**

Customer Service: Donetha Willis
Telephone: 800-752-0986 x8343
Fax: 310-761-8246
For a quotation or suggested retail pricing, contact one of the listed dealers below.

WSCA Dealers List Revised 8-11.xls

Ordering procedures:
Credit card acceptance: Visa
Minimum orders:
Delivery time: days After Receipt of Order (ARO)
Payment terms: **2% 30 days**
Shipping destination: Freight on Board (FOB) destination
Freight: **Prepaid and included**
Warranty: 3years for equipment manufactured after 3/09
Category Category 1, Analog & Digital Portables, Digital Trunked Mobiles.

Phase One Product Line:

Link to bid Specifications:
Currently Installed Systems, upgrade equipment, radio equipment and accessories: **30% off Manufacturer List Price**
Support Services: $65.00 per hour
Installation Services: $65.00 per hour

Repair Services: $90.00 per hour
Awarded Phase(s): Phase I & II

PHASE I PRICING

Req. Item	Description	Qty	Unit	Percentage off Mfg List Price
1.	Base Station	1-4 5-10 11+	EA EA EA	30% 30% 30%
2.	Repeater	1-4 5-10 11+	EA EA EA	30% 30% 30%
3.	Portable Radio	1-49 50+	EA EA	30% 30%
4.	Mobile Radio	1-20 21-100 101+	EA EA EA	30% 30% 30%
5.	Desktop	1-20 21-100 101+	EA EA EA	30% 30% 30%
6.	Console Unit	1-9 10+	EA EA	
7.	Support Services	1	HR	$65.00
8.	Installation Services	1	HR	$65.00
9.	Repair Services	1	HR	$90.00
10.	Accessories		EA	30%
11.	List other Equipment		EA	

Kenwood Phase I Equipment List is provided above an an embedded Word Document.

Kenwood Price Sheets

ITEM	Mfg Name	Brand/Model#	Total Price
Portable Analog			
High VHF 136-174 Quality Category D	Kenwood	TK-280K / K2	$498.50
UHF 450-470 Quality Category C	Kenwood	TK-380K	$498.50

Portable Analog