

Broker Participation

The State of California, Department of General Services, Real Property Services Section, is seeking qualified real estate companies/firms/brokers who are experienced in commercial real estate sales, land sales, and/or commercial development to sell certain state surplus properties.

This is an invitation to participate in a broker contact list for the State of California. Upon identification of a state surplus property requiring the services of a real estate broker, brokers will be mailed a Request for Proposal package (RFP) on that specific property. Upon receipt of the package, the broker will be invited to respond to Scope of Services, the contract will be awarded based upon the criteria set forth in the RFP. This invitation to participate on the broker's contact list is not an offer or agreement to hire or to provide services. It shall not in any manner be construed to be an obligation on the State's part to enter into a contract or result in any claim for reimbursement for costs or efforts you expense in responding to this request.

Please refer to the minimum broker qualifications. If your company can meet the basic broker qualifications and would like to be included in the broker contact list, send your company's response to these qualifications to:

State of California,
707 Third St. 5th floor
West Sacramento, CA 95605.
Attention; Lynda Calvert – Surplus Sales

Minimum Broker Qualifications

All Brokers or Brokerage Firms must meet the following qualifications;

1. The Firm, organization, or company must be a licensed real estate Company/Firm Organization or Joint Venture in good standing in the State of California as of September 1, 2004. Provide copy of Brokers License.
2. Provide a description of the qualifications of the firm(s) submitting the proposal.
3. The Broker must have an office in the location where the management and coordination of services will be performed. The office must have been continuously operated for the last three years, in the geographical area they wish to provide services.
4. Each key professional assigned to the project must have a minimum of five (5) years experience in their respective area of expertise of commercial real estate; commercial sales, land sales, development, and or marketing investment properties.