



**DEPARTMENT OF GENERAL SERVICES**

**Real Estate Services Division • Asset Management Branch**

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December 3, 2009

SENT VIA EMAIL

**COMMERCIAL REAL ESTATE BROKERAGE AND ADVISORY SERVICES  
FOR SALE-LEASEBACK OF STATE-OWNED OFFICE BUILDINGS  
(RFP No. AMB – 2009-09-03)**

**BID RESULTS - NOTICE OF INTENT TO AWARD**

Thank you for bidding on the above referenced project. Listed below are the bid results. The State intends to award the contract to the responsive, responsible Proposer having highest total score: CB Richard Ellis.

PRIME BIDDER	SCORE	BID (Percent of Sales Price)	SMALL BUSINESS INCENTIVE	DVBE INCENTIVE
1. CB Richard Ellis	1,008	0.08% (0.0008)	NO	NO
2. Eastdil Secured	920	0.25% (0.0025)	NO	NO
3. The Palmer Team	880	0.05% (0.0005)	YES	NO
4. Holliday Fenoglio Fowler, L.P.	803	0.10% (0.0010)	NO	NO
5. Jones Lang LaSalle	688	0.85% (0.0085)	NO	YES
6. Cushman & Wakefield	561	0.50% (0.0050)	NO	NO

If you have any questions, please contact me at (916) 375-4009, (916) 284-8807 (cell) or [Gerald.McLaughlin@dgs.ca.gov](mailto:Gerald.McLaughlin@dgs.ca.gov).

Sincerely,

  
GERALD MCLAUGHLIN  
Project Manager

cc: Contract File